## TELECASTING

IN THIS ISSUE:

New Code Seal Displayed Page 61

TV Business in '50 Reported by FCC Page 61

Video Highlights Of 1951 Page 75

Latest Set Count By Markets Page 78

in our th

TELEVISION COSTS SKY-ROCKETING?

## Not on Du Mont

Cavalcade of Stars (Fridays, 10 P. M., E. S. T.) delivers
400 homes per dollar for each commercial minute
1042 viewers per dollar for each commercial minute\*

To put it another way: "Cavalcade of Stars" costs \$2.50 per 1000 homes for each commercial minute and \$.96 per 1000 viewers for each commercial minute.

Eye-opening figures? Sure they are. Practically unbeatable in network television today.

And DU MONT can do the same for you.

There is still some prime time available on DUMONT ... for an advertiser who is seeking the highest possible return on his television investment.

Want further information? Write or call:

\*November, 1951 Videodex

## **Du Mont**

TELEVISION NETWORK

515 Madison Avenue, New York 22, N. Y. - MU 8-2600

A Division of Allen B. Du Mont Laboratories, Inc.

#### EDUCATION...AT THE ADULT LEVEL

"Education in Action" is telecast every Sunday on WGAL-TV. The program is presented alternately by Franklin and Marshall College, Lancaster, Penna. and Pennsylvania State Teachers' College, Millersville, Penna. This educational feature has a dual objective: first, to interpret information on curricula and methods; second, to give instruction on the adult level, i.e. demonstrations of chemical and physical phenomena.



Recently, the inauguration of an Air Corps R.O.T.C. instruction course at Franklin and Marshall caused wide discussion. The telecast shown explained the course and answered many questions which had arisen concerning this Air Corps project.

In the photograph — third from left, Mr. Max E. Hannum, assistant to the president at Franklin and Marshall College and regular moderator on "Education in Action." Fourth from the left, Lt. Col. James T. Locher director of the R.O.T.C. course with his entire instructor group.

## PENNSYLVANIA LANCASTER,





Represented by ROBERT MEEKER ASSOCIATES

Chicago •

San Francisco

New York

Los Angeles

# TELECASTING

## DISTRIBUTE CODE, SEAL

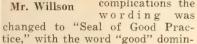
OFFICIAL copies of the new NARTB TV Code, with a gray jacket featuring the Seal of Good Practice, will be distributed this week by the association. First printing of 10,000 copies will contain the main body of the code but not the appendix (text of code and appendix were

printed in the Dec. 10, 1951 Broad-casting • Telecasting).

At the same time NARTB granted permission for reproduc-

tion of the official
TV seal approved
by the TV board
Dec. 6 (see
photo at right).
As originally

drawn, the seal carried the words "Seal of Approval" but because of legal complications the wording was



The code itself will go into effect March 1. Meanwhile NARTB headquarters is working out details of the subscription regulations and fees to be charged member and non-member subscribers.

The association is getting bids for reproduction of slides carrying the official seal. While plans are not definite, it is possible each station and network subscriber will receive slides carrying call letters or network symbols. This would assure unformity in use of the seal, it was explained. Bids also will be obtained for 10-second film prints of the seal but these will not include sound.

Artist for the official seal was William R. Willson, freelancer. Mr. Willson served three years as sales promotion manager of WMAL Washington and was first art director of WMAL-TV. He left the TV station in 1950 to freelance.

Elaborate steps are being taken

#### 'Howdy' Rates High

NATIONAL Parent Teachers Assn. and a buyer's association survey have given the *Howdy Doody* show on NBC-TV, five times weekly, top rating among children's programs. NPTA rated the show a top 96, 40 points ahead of nearest competition. In the survey made by field workers of the Patrecia Ward Co., a research organization for leading buyers, 40% of the mothers of children from 4 weeks to 14 years, reported *Howdy* as the children's choice.

at NARTB to surround the code and seal with copyright and trade mark protection. Still to be worked out are rules covering its use by stations and networks, as well as by non-subscriber stations carrying programs from seal-subscribing networks.

The code dues structure will be submitted to the NARTB TV board at its mid-February meeting in San Antonio. The board will have a chance to review final procedural steps before the March 1 effective date.

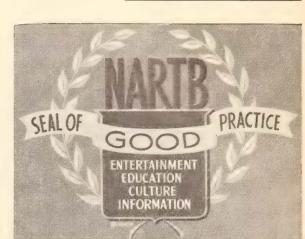
NARTB plans to send TV mem-

ber stations and "Member subscribers ice" 10 free copies of the code. Sub-scribing TV stations will be entitled to 100 free copies. One copy will be sent each NARTB AM and FM member station as will all other AM, FM and TV stations in the nation. Additional copies will be available for 15 cents.

Educational institutions, civic agencies, clubs and others will re-

ceive copies of the code as part of NARTB's public relations service.

Effective March 1



## 1950 REVENUE

GAIN of 208.7% in total TV revenues, which amounted to \$105.9 million for 1950, was announced by the FCC in its annual financial report last week. This compares with \$34.3 million total in 1949.

Expenses for 1950 totaled \$115.1, compared to 1949's \$59.6 million, a 93.1% increase.

Thus, despite three-fold increase

in revenues, TV was still a loss industy—all networks and stations lost \$9.2 million in 1950.

But in 1949 they lost \$25.3 million.

FCC's estimate early last year foresaw \$105.8 million in revenues, \$113.7 million expenses and \$7.9 million loss [B•T, April 2, 1951]. Actually, revenues were \$100,000

#### BROADCAST FINANCIAL DATA OF TELEVISION NETWORKS AND STATIONS 1950

(In thousands)

Item (1)	1 networks and their 14 owned and operated stations (2)	93 other stations (3)	Industry total (4)
A. Revenues from the sale of time:  1. Network time sales by:			
a. Nation-wide networks	\$26,539	\$8,486	\$35,025
b. Miscellaneous networks and stations  Total	26,539	19 8,505	19 35,044
miscellaneous duplications		607	(166)
Revenues from network time sales	27,312	7,898	35,210
Non-network time sales to:     a. National and regional advertisers and sponso     b. Local advertisers and sponsors		16,826 23,527	25,034 30,385
Total revenues from non-network time s	ales 15,066	40,353	55,419
Total revenues from time sales		48,251	90,629
agencies, representatives, brokers and others		6,893	14,308
Net revenues from time sales	34,963	41,358	76,321
B. Revenues from incidental broadcast activities: Talent Sundry broadcast revenues		4,301 4,780	15,162 14,432
Total revenues from incidental broadcast activities		9,081	29,594
Total broadcast revenues	55,476	50,439	105,915
C. Total broadcast expenses of networks and stations	s 65,507	49,622	115,129
D. Broadcast income (or loss) before Federal income	tax (10,031)	817	(9.214)

Up 208.7%, FCC Reports

over the estimate, expenses \$1.4 million additional, which brought the loss to \$9.2.

The four TV networks, including their 14 owned and operated stations, took in \$55.5 million in 1950, compared to \$19.3 million in 1949. Expenses amounted to \$65.5 in 1950, compared to \$31.4 million in 1949. Loss totaled \$10 million in 1950 compared with \$12.1 million in 1949.

Ninety-three other TV stations in the aggregate ended up 1950 in the black. They took in \$50,439,000, spent \$49,622,000, came out with a profit before federal taxes of \$817,000.

Expressive of the amount of revenue gained as between network times sales, and that from national, regional and local advertisers are the following figures:

Network times sales in 1950 totaled \$35,210,000, with the networks and their O & O stations accounting for \$27,312,000, and all other stations \$7,898,000.

National and regional time sales totaled \$25,034,000, with networks and their owned-stations accounting for \$8,208,000, and all other stations \$16,826,000.

Local time sales totaled \$30,385,000. Of this amount, networks and their owned-stations took in \$6,858,000, while all other stations

(Continued on page 92)

## 'TELEVISION SQUARE' WOR-TV Plans Debut

rate its modern new building, "Television Square," designed and constructed exclusively for production of television programs, with a special broadcast, 21 Camera Salute, to be aired from 7-7:30 p.m. EST Wednesday as the first program to originate from the studios.

Besides grouping into one unit the complete facilities required for rehearsing and producing a television program, Television Square contains such industrial innovations as storage space for props and sets so arranged that an automobile can be driven from street to set, echo chambers built under studio floors, a waterless fire sprinkler system, lighted warning board which registers any use of all entrances besides the main one, an absorption system of year-round air conditioning which eliminates compression or moving machinery, and telescopic air vents that can be collapsed when not in use. WOR has introduced even a new station vocabulary, substituting "production room" for studio and "transmission center" for control room.

#### Will Tour by TV

Opening program will take Channel 9 viewers on a tour of the new building, with Bill Slater as guide and moderator to explain how a modern television studio operates.

Constructed for \$1,250,000 under the direct supervision of Charles Singer, assistant chief engineer, the two-story reinforced concrete and brick structure is built to cover almost the entire block between 67th and 68th Streets on Broadway and Columbus Avenues. The site, most recently an automobile parking lot, was acquired by WOR-TV in 1949.

Ground floor is given over to three production rooms, each edged companion rooms for an-

#### 'MOVIE QUIZ' OFFERED TV Version of 'Tello-Test'

WALTER SCHWIMMER Productions, Chicago, has announced release of Movie Quick Quiz, television version of the radio giveaway, Tello-Test. The TV series is a 15minute strip which will be sold exclusively by United Television Programs. Initial sales have been made to WGN-TV Chicago and KSTP-TV Minneapolis.

Movie Quick Quiz is Mr. Schwimmer's first video quiz show, although he has several in radio. Negotiations for the handling of sales were carried out by Mr. Schwimmer and Milton Blink, executive director of United Television Programs, who also headquarters in Chicago.

The new series combines oneminute films for the quiz element with live production handled locally following a supplied format. The show is being sold across the board for a minimum of 26 weeks, Mr. Blink said.

nouncers, clients, dressing, and the whole floor bordered by a vast, highceilinged storage area, equipped with doors at each end high enough that trucks can drive in for offthe-street delivery. Grouping of major production areas on the ground floor has eliminated need for elevators and has solved a major TV production headache in New York, that of operating with spacetaking equipment in a space-poor community.

Of the three production rooms on the ground floor, the largest measures 82 by 70 feet and contains an audience balcony, not glassed off separately from the camera area but raised and removed from the studio floor, which will allow for an audience of 250 people to be accommodated within the studio with a minimum of intrusion upon production activity.

The other two production rooms are alike, each having about 4,000 square feet of space. Each studio has an adjacent control booth—not so important now when monitors can be used but expected to be very necessary when color TV is introduced and engineers are required to match the photograph with the actual hues. Each studio also contains a booth for announcers, equipped with mikes and monitors, a clients booth, and a nearby rehearsal hall.

#### Ample Power Supply

About 156 kilowatts of electric power are available in each studio, channeled through a minimum of 150 outlets to supply the necessary electricity-more than that used to light 200 homes, spokesmen noted. A total of five cameras can operate simultaneously in any one studio and facilities will accommodate 40 microphones, in addition to intercom systems for intrastudio conversations. And in case

a script calls for a kitchen scene, each studio is equipped with the necessary gas, supply, water pipes, and disposal drains.

Four dressing rooms are provided for use by major performers. An additional two-one for men and one for women-for casts-atlarge, and makeup rooms, replete with barber chairs, are placed nearby.

First floor arrangements also include the entrance lobby, where a light-warning system indicates the use of all other entrances, to avoid program interruptions from outside visitors, and an engineering maintenance room where regular equipment is checked and transmissions can be measured and tested with such instruments as cathode ray oscillographs, and video sweeposcillators.

Designed to accommodate inflammable film, the buildings has specially designed storage vaults -large enough to hold 3 million feet of celluloid-plus a film shipping room, 8 cutting and editing rooms, 2 preview rooms, and 2 rooms for Movieola equipment.

A transmission center holds terminations for all incoming and outgoing video and audio lines, as well as telephone connections, with more than 60 racks required to hold equipment. A camera control center also has been built separate from control rooms in each studio

(Continued on page 93)

## THAW PROPOSALS FCBA Advices Bring Varied Comments

OPPOSITION to recommendations of the Federal Communications Bar Assn. proposal to lump all TV applicants for the same city into one general hearing following end of the TV freeze [B T, Nov. 26, 1951] was made known last week.

In a letter to FCC Broadcast Bureau Chief Curtis B. Plummer, FCBA Secretary R. Russell Eagan enumerated comments he received from individual members following his Dec. 5 invitation to members [B•T, Dec. 17, 1951].

Among those who objected to the "consolidated" hearing ideawhereby in cities where there were more applicants than available channels all applicants would be treated as competitive-were such Washington radio law firms as Pierson & Ball, Dempsey & Koplovitz, Miller & Schroeder and Cahill, Gordon, Zachry & Reindel (NBC).

At the FCC little consideration has been given the question of procedures following the three-yearold freeze's end. Neither the Commissioners nor the staff have formalized any ideas, according to best Accepted fairly information. widely is the premise that the Commission would be most sympathetic to any plan which would hasten the advent of UHF service.

Plumping for consideration on a frequency-by-frequency basis were Pierson & Ball and Dempsey & Koplovitz. Recommending that applicants be permitted to specify either a VHF or a UHF channel or both was Miller & Schroeder. Not yet in writing is NBC counsel's ideas, but they are based on the thought that UHF applicants should be permitted to move ahead, where possible, without being held up by probable excess of VHF applicants. That generally is the basis for the recommendations of all who oppose the "one-big-hearing" idea.

#### Justification In Letter

Justification of the frequency-byfrequency suggestion is contained in the Pierson & Ball letter, which also was forwarded to the FCC. After citing the legal regulations which, the law firm holds, makes mandatory the Commission's consideration of an application only on a specific channel request, Pierson & Ball goes on:

The Commission is confronted with a tremendous backlog of applications that it must process with a staff that is substantially inadequate even if only that it must process with a stail that is substantially inadequate even if only the necessary procedures are followed.

. . . The hearing load of the Commission will be increased by the Bar Assn. proposal [to lump all applicants together] since it is inevitable that the Commission will have to pursue unnecessary hearing procedure on a substantial number of applications that could be granted without a hearing.

. . the real work load of the Commission is not merely the number of hearings but the number of days that it must spend in hearing. This problem is not solved merely by reducing the number of hearings through consolidations. Rather, the problem is aggravated if such consolidations increase the number of days of hearing. We submit that the number of days

spent in hearing will be substantially enlarged by your proposal not only be-cause of the necessity that the Comcause of the necessity that the Commission hear applications it is unnecessary to hear, but also because it is a matter of common experience that the greater the number of parties to a hearing, the longer the examination and the greater the time required to conclude the hearing procedure.

Also noted in Mr. Eagan's let-

ter to the FCC are a number of comments from FCBA members suggesting a 90-day "waiting period" between the time the Commission ends the freeze and begins processing applications. The FCBA had recommended a 60-day "grace" period to permit new ap-plicants to file and pending ones to revise their applications. Several other Washington radio lawyers also opposed the FCBA cut-off recommendation. This was that after the 60-day period, the Commission refuse to accept any further applications until it was ready to begin processing the pending applications.

Among the comments attached to Mr. Eagan's letter were unqualified approvals of the FCBA recommendations by seven lawyers. Mr. Eagan's letter revealed also that the seven-point recommendation won a 3 to 1 vote in the Practice & Procedure Committee and a 5 to 2 vote of the FCBA Executive Committee.

Only other objections to FCBA recommendations have come from the Joint Committee on Educational Television, which proposed the separation of VHF and UHF applicants [B•T, Dec. 17, 1951] and from S. A. Cisler, WKYW Louisville, who opposed the idea of lumping all TV applicants in an area into one general hearing [OPEN MIKE, Dec. 31, 1951].



Messrs. Blink (1) and Schwimmer discuss plans for release Movie

✓ Quick Quiz to TV stations.

#### MR. SPONSOR:

Around the clock ... all year long ...

### WJBK-TV HAS THE TELEVISION AUDIENCE IN DETROIT!

WJBK-TV HOME HOOPERATINGS Sunday Thru Saturday 6-11 P.M.							
NovDec. '50	Dec. '50-Jan.' 51	JanFeb. '51	FebMar. '51				
37.2	37.3	36.7	37.8				
April'51	May '51	June '51	July '51				
37.9	37.6	35.6	38.5				
Aug. '51	Sept. '51	Oct. '51	12 Mos. Average				
41.1	38.2	35.4	37.7				



Just think! WJBK-TV's average TV-Home Hooperating, for the 12 months ending October 1951, is 37.7! The Sunday evening average alone, from April to October 1951, is 45.0!

## Look at these other whopping Hooper averages WJBK-TV earned during 1951:



WJBK-TV's consistently high Hoopers in the major time segments during 1951 make WJBK-Television the wise time-buyer's choice for top sales results in the Motor City. To be certain your television dollar pays you the highest dividends in the 5-billion dollar Detroit market, check with your KATZ man today.



WJBK -AM DETROIT

The Station with a Million Friends

NATIONAL SALES HEADQUARTERS: 488 MADISON AVENUE, NEW YORK 22, ELDORADO 5-2455

Represented Nationally by THE KATZ AGENCY, INC.

## **NEW TV STUDIO**

NBC Opens Largest Unit

TCHAIKOVSKY's "Pique Dame," presented Thursday night on television opera theatre by the NBC Television Network, marked the opening of the newest and largest NBC studio, said to be one of the largest TV studios in operation anywhere.

Measuring 85 by 185 feet, the production area contains almost 16,000 square feet, as contrasted to the 10,000 square feet of 8-H, highly publicized and largest NBC studio in New York's RCA building.

Located in Brooklyn, the studio is housed in one of several buildings the network acquired last October from the Vitagraph Corp., subsidiary of Warner Bros., motion pictures producers. The NBC acquisition—its 15th TV studio—is across the street from the Old Vitagraph Studios. Network has converted the former motion picture studios-idle for the previous five years-for television production, including making such repairs as changing from coal to oil heat, installing control booths, and reconditioning the floors. Primary innovation technically is that spotlights, hanging on battens near the 35-foot ceiling, will be operated electrically rather than manually.

### NTSC STANDARDS RCA Colorcasts Continue

FIELD tests of the RCA system of color TV, modified to include standards adopted by the National Television System Committee, which were conducted throughout December, will be continued at least through this week, Dr. C. B. Jolliffe, RCA vice president and technical director, said Thursday.

January test programs are being telecast on a regular schedule—Tuesday-Saturday, 7-8:45 a.m., Dr. Jolliffe said. December tests had been aired on a Monday-Friday, 7-10 a.m., schedule. Purpose of the field tests, he said, is to provide video set manufacturers with NTSC signals for study and research.

The December test colorcasts originated at NBC studios in New York, were broadcast on VHF by KC2XJV, experimental station operating on Channel 4, normally occupied by WNBT (TV) New York, NBC TV station, and retransmitted Tuesday through Friday by KC2XAK, RCA-NBC experimental UHF TV station at Bridgeport. Programs were received in color on experimental receivers installed in the homes of RCA executives and engineers in New York, New Jersey and Connecticut and in the David Sarnoff Research Center of RCA at Princeton.

Dr. Jolliffe's statement noted that, as was reported when the tests began, the incorporation of NTSC standards into the basic RCA compatible color system required equipment changes only at the studio and that it was completed in a matter of a few hours.

#### WARRANTY RULING

No Tie-in, Says OPS

TV SET-MAKERS are prohibited from using a compulsory warranty in excess of 90 days where an additional charge is levied, the Office of Price Stabilization ruled Dec. 28. Such a warranty, OPS said, would constitute a tie-in sale and violate price regulations.

Any practice of manufacturers seeking to increase the duration of the base period warranty also would be violation, OPS ruled. Officials added that the proposal to increase the warranty charge while reducing set prices also would be prohibited.

Dropping of the former 90-day warranty "does not justify the proposed compulsory, longer warranty at an additional charge sought by some manufacturers," the announcement said.

"The general rules are that a seller may not require a tie-in sale and may not increase his ceiling prices," OPS asserted. "This, however, does not prohibit any seller from offering something in addition to that which he offered during the base period and from making an appropriate and reasonable charge for the item" in certain instances.

The reservation is that the purchaser "has a full option to take or leave the additional item." The ruling was issued in connection with Sec. 18 of the General Price Regulation and set forth in GCPR Interpretation 45.

The ruling was prompted by inquiries from manufacturers, some of whom require a purchaser to take additional warranties beyond designated periods (90 days or longer) when he purchased the set.

#### AMOS 'N' ANDY

#### Actors to Mail Ballots

MAIL ballots for NLRB elections to determine whether Screen Actors Guild or Television Authority shall represent Amos 'n' Andy actors will be sent to the actors Jan. 25, it was reported last week. Ballots will be counted Feb. 8 in the local NLRB office.

Some 45 actors are involved. The election is being held in accordance with an Oct. 16 board decision that actors in motion pictures made by the national television networks shall be in a separate bargaining unit from those in live network-produced TV shows. The Amos 'n' Andy series being produced by CBS-TV at Hal Roach Studios is the only show involved in the NLRB decision.

#### **Bob Considine Move**

NBC-TV's Bob Considine Show, sponsored by Mutual Benefit, Health, & Accident Assn. of Omaha, changes from 5:45-6 p.m. EST Saturday to 10:45-11 p.m. EST Tuesday time slot, effective tomorrow (Tuesday). Radio version continues in the Saturday 5:45 p.m. spot.



ENJOYING luncheon-meeting of Detroit Television Council are (seated, I to r):
George W. Mason, president, Nash-Kelvinator; Paul Whiteman, band leader
and emcee of TV Teen Club on ABC-TV, sponsored by Nash-Kelvinator;
Walker R. A. Graham, acct. exec., Geyer, Newell & Ganger. Standing (I to r):
James G. Riddell, president and general manager, WXYZ-TV Detroit, and
Charles J. Coward, merchandising mgr., Nash-Kelvinator.



LOOKING over contract for Sports
Classic, half-hour bowling show sponsored by Hotpoint, Chicago, over
WKBW(TV) there are, (seated, I to r):

COMMENDATION to Traffic Court, seen on WWJ-TV Detroit, is presented to William J. Scripps (r), a director of station, by Richard Harfst, executive director, Automobile Club of Michigan. Show is beginning third year, presented with cooperation of Traffic Safety Assn. and Detroit Police Dept.

Classic, half-hour bowling show sponsored by Hotpoint, Chicago, over WKBW(TV) there are, (seated, I to r): Rudy Boedecker, president, Chicago Classic League; M. K. Brody, district manager, Hotpoint; Allen T. Lacey, sales manager, major appliances, GE Supply Corp. Standing: Matt Niesen (I), Faetz-Niesen Recreation; Richard Ettelson, David Ettelson & Assoc.



FOLLOWING speech by Sen. John W. Bricker (R-Ohio), second from right, at premiere of new series on WLWC (TV) Columbus, featuring top public figures, these four join in shop-talk. Shown (I to r) are: Richard Mall, WLWC announcer; Hal Conefry, president, Ohio Legislative Correspondents Assn.;

Sen. Bricker, and James Leonard, general manager, WLWC.

TOP Denver advertising executives gathered at KLZ Television Preparation Clinic to discuss TV problems with Edward Codel, second from right, director of TV, Katz Agency, a guest speaker. Present were (I to r): Bill Prescott, Ball & Davidson Agency; Rev Fox, MacGruder-Bakewell-Kostka; Clayton Brace, KLZ; Clair Henderson, Arthur G. Rippey & Co; Jack Tipton, KLZ; Mr. Codel, and Bob Betts, Bob Betts Agency.



### you'll see it first thing...

## 99 7-9 AM EST

Before you leave home in the morning...

even before you finish your second cup of coffee ... you

are going to become an ear and eye witness to

every major world event—as it happened while you slept,

as it happens now. This is the NBC Television program called

"Today". This is the program that entertains as it informs.

This is the morning briefing-session that will

arm you with information to meet the day—

more fully than any citizen has ever been armed before.

See "today's" debut. January 14, 1952, 7 to 9 am ESI

#### NBC TELEVISION

AMERICA'S NO. 1 NETWORK FOR ENTERTAINMENT, NEWS AND INFORMATION

A Service of Radio Corporation of America

	E.	COMP	ARATIV	E NETY	WORK S	SHOWSH	EET	, X		Q-10					EVE
		ABC		1DAY	NBC	ABC		VDAY	NBC	ABC	TUES	SDAY	NBC	ABC	WEDN
	6:00 PM 6:15	Ralston (alt. sp.) Space Patrol L	Out There		General Foods Roy Rogers F			·							
	6:30 6:45	The Ruggles F	Mr. Imagination	Georgetown U. Forum	General Foods Claudia L	Kellogg Space Cadet L			RCA				Natl. Biscuit	Kellogg Space Cadet L	- I
	7:00 7:15	Goodyear Paul Whiteman L Kaiser-	Wrigley Gene Autry Show	Slage Entrance	Chesterfield Sound Off Time Liggett & Myers		GM-	General Foods Capt. Video	Kukla, Fran & Ollie  Bob & Ray Show  P&G		GM-	General Foods Capt. Video	Kukla, Fran & Ollie Bob & Ray Show Chevrolet	Bendix	GM-
	7:30 7:45	Frazer The Adven- tures of Ellery Queen L	American Tobacco This Is Show Business		General Foods Young Mr. Bobbin	Seiberling	Oldsmobile News Chesterfield Perry Como		Those Two L Camel News Caravan L	P&G Beulah F  Mogen- David Wine	Oldsmobile News Fatima Stork Club		Dinah Shore L Camel News Caravan L	Swanson (alt. wks.) The Name's	Oldsmobile News Chesterfield Perry Como
	8:00 8:15	King's Crossroads F	Lincoln- Mercury Dealers Toast		Colgate Comedy Hour	The Amazing Mr. Malone (alt.) Bristoi- Myers Mr. D. A. L	Lever Lux Video Theatre	Pentagon Washington	Speidel P. Winchell J. Mahoney	Chas. Wild Private Detective L	Frank	What's the Story With Walter Kiernan	Texas Oil Co. Texaco	Paul Dixon	Pillsbury Toni (alt.) Godfrey & His Friends
	8:30 8:45 9:00	Arthur	of the Town	Clorets	C-P-P	Life Begins At 80  L  Skippy	Lever- Lipton Godfrey's Talent Scouts	Johns Hopkins Science Review	Firestone Voice of Firestone L	Met. Opera Auditions L	Sinatra Show	Curtis Publishing Co. Keep Posted	Star Theatre		Liggett & Myers Godfrey & His Friends
Ī	9:15 9:30	Murray Inc Arthur Murray Party L	Electric Fred Waring (9-9:30 eff. Jan. 13)	Chlorophyll Gum and Indus. Tape (Texcel) King Detect.	(alt. with) Philco Corp.	Peanut Butter You Asked For It L	P. Morris I Love Lucy		Admiral Lights Out L	United— Or Not L	Schick Inc. Crime Syndicated	Serutan Battle of the Ages	P&G Fireside Theatre	Please Draw Quickly L Rhodes	Colgate Strike It Rich
	9:45 10:00	Marshall Plan F&L  B. Graham	Bristol Myers Break the Bank	Larus & Bro. Co. Plainclothes Man	Playhouse	тва	General Foods Sanka It's News To Me	Co-op Wrestling with	Johnson Wax S. Maugham Theatre alt. with American	On Trial L	Electric Auto- Lite Suspense	Quick on the Draw with Bob Dunn	Armstrong Circle Theatre L	Pharmacy The Clock L Celanese	Lorillard The Web Pabst
B	10:15 10:30	Evan. Assn. Hour of Decision F  Young People's	Goodrich Celebrity Time	Crawford Clothes They Stand Accused	P&G Red Skelton Show L Regent Cigs.	Show L	Westing- house Studio One	Dennis James	Tobacco Co. Robert Montgomery	Chicago	Drug  Danger  R. J.	Hands of Destiny	P. Lorillard Original Amateur Hour L	Celanese Corp. Celanese Theatre (alt. wks.) L Frigidaire Pulitzer	Sales Co. Pabst Blue Ribbon Bouts
C//A	10:45 11:00	Church Youth on the March F	Montenier What's My Line Norwich Sunday	Notes	Cameo Theatre L	Co-op Stud's Place L	Longines Chrono-		Who Said That L	Symphony (Except WJZ-TV) L	Reynolds My Friend Irma  (11:15-11:30) Burlington		TBA  Nick Kenny Show	Prize Playhouse L	General Cigar Sports Spot Longines Chrono-
S	11:15 PM		News Spec.		e en l'économie de l'économie	The American Conference of the American	scope		to the other size on a bound to a constant		Burlington Mills Continental (st. 1-22)		L	Co-op Wrestling L	scope D A Y
1		ABC	SUN CBS	IDAY DUMONT	NBC	ABC	MONDAY CBS	- FRIDA	NBC	ABC	SATU	JRDAY DUMONT	NBC		ABC
N	9:00 AM													1:30 PM	
P	9:15													1:45	
	9:30 9:45									er.				2:00 2:15	200
A Same Course	10:00						M-Th 10-10:15 CBS News		Mel Martin				Rootie	2:30	
	10:15						10-10:30 CBS News (Fri.) Lever-Rinso (M.Th.)		Show L	Hollywood			Kazootie	2:45	
	10:30 10:45						(M.Th.) Arthur Godfrey		It's In the Bag L	Candy Co. (alt. wks.) Junior Circus L				3:00 3:15	
	11:00						Film Theatre	e e	Ernie Kovacs	Personal	The	Internatl. Shoe Co.	Caclus Jim	3:30	
	11:15			Ē.					Show L Dave	Appearance Theatre F	Whistling Wizard	Kids & Company		3:45	
	11:30 11:45					Dennis James Show (Mon.) L	C-P-P (MWF) Strike It Rich		and Charlie Harkness and News	McKesson & Robbins A Date with Judy L	Brown Shoe Smilin' Ed McConnell		Midwest Hayride	4:00 4:15	
	12:00 N 12:15 PM	R. Joe Inc. Ranger Joe L The Magic Screen	In The Park			Warner Hudnut (M-W-F) Ameche-	Egg & I  Amer. Home All Products Love of Life	Woman's Club Noontime News with Walter Raney	Prtcpting. Sponsors Ruth Lyons 50 Club L	General Mills Betty Crocker L	National Dairy			4:30 4:45	TV Tols Time F
	12:30 12:45	Voice of Prophecy Faith For Today L	M&M Ltd. Candy Carnival	Walter H. Johnson Candy Co. Flying Tigers		Ameche- Langford (S. Tu-Th)	P&G Search for Tomorrow	Walter Raney  Take the Break with Don Russell		Carter Prods Cty Hospital L (alt. wks. TBA)	Dairy The Big Top			5:00 5:15	Canada Dry (5-5:30) Super Circus
	1:00 1:15	Horizons L	Take Another Look		Frontiers of Failh L	(See Footnote)	Sleve Allen P&G T.&Th. Steve Allen	Premier Products Rumpus Room with Johnny Olsen						5:30 5:45 PM	Peter Shoe M&M alt. sp. 5:30-6) L

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DUMONT	NBC	ABC	THUR	SDAY DUMONT	NBC	ABC	FRI CBS	DAY	NBC	ABC	SATU CBS	JRDAY DUMONT	NBC		
										Amend Co. Meet the	. W			6:00 PM	
	, s					- V 0				Champ L	The Big			6:15	
			2			Kellogg Space Cadet L				Anthracite Int. Better	Question		Mr. Wizard L	6:30	
	RCA				Natl. Biscuit					Home Show L	CBS News		L	6:45	
General Foods Capt. Video	Kukla, Fran & Ollie Bob & Ray			General Foods Capt. Video	Kukla, Fran & Ollie	٠		General Foods Capt. Video	Kukla, Fran & Ollie		Lambert Pharmacal The Sammy	Pet Shop	Assembly VI	7:00	
Video	Show L P&G Those Two	General	GM- Oldsmobile	Video	Bob & Ray Show Chevrolet	Green Giant	GM- Oldsmobile	Video	Bob & Ray Show P&G Those Two	Film	Kaye Show Sylvania		35-1-1-1	7:15 7:30	i i
	Camel News	Mills Lone Ranger F	News Fatima Stork		Camel	Linkletter F (alt.) Brown Shoe, Say It With Acting	Chesterfield		Camel News	,	Beat The Clock		Manhattan Soap One Man's Family	7:45	
	Caravan L	Toni, H. Bishop	Club Carnation Burns Allen		Caravan L DeSoto-	L Sterling Drug	General Foods	Mennen	Caravan L RCA	Nash- Kelvinator			- amin	8:00	
	Reynolds Metals B.T. Babbitt Congoleum-	(alt.) Stop The Music L	(alt.) Ronson-Star of Family	This Is Music	Plymouth Groucho Marx F	Mystery Theatre F	Maxwell House Coffee Mama	Co. Twenty Questions	Victor Show	Whiteman TV Teen Club	Anheuser Busch Budweiser		Snow Crop Pet Milk	8:15	
	Nairn, Norge Kate	Lorillard Stop	Blatz Brewing	Tydol Headline Clues	Borden T-Men in	General Mills	R. J. Reynolds		Gulf Oil	<u>.</u>	Ken Murray		Kellogg All Star Revue	8:30	
	Smith	The Music L	Amos 'n' Andy	Broadway to Hollywood	Action L	Stu Erwin F	Man Against Crime		We, The People	Film	,		110140	8:45	
Famous		Cluett Peabody	Esso	Shadow	Fatima Cigarettes	Crime with		Old Gold Down	American Cig. & Cig.		Pepsi-Cola			9:00	
Jury Trials	Krafts Foods Television	Herb Shriner L	Alan Young Show	of the Cloak	Dragnet F	Father L	Schlitz Schlitz	You Go	Big Story	-	Faye Emerson		Reynolds S.O.S. Benrus	9:15	
	Theatre L	American Tobacco Meet the	Lever Rinso Big		Ford Ford	Kreisler, Masland (alt. sp.) Tales of	Playhouse of Stars		Campbell Aldrich	Inter-	The Show Goes On		Libby, McNeill &	9:30	The second
		Champ L	Town		Festival L	Tomorrow L (alt.) TBA	Gen. Mills		Family	Collegiate Basketball			Libby Lehn & Fink Eversharp	9:45	
	Bristol- Myers Break the	How Did They Get That Way?	Philip Morris Racket	TBA	U.S. Tobacco Martin	g.	(alt. wks.) Grove Live Like a		Gillette	L		Со-ор	Your Show of Shows	10:00	100
	Bank L	L&F Maslnd Sons	Squad Carter		Kane		Millionaire	Drug Store TV Prod. Cavalcade	Cavalcade of Sports		Songs For Sale	Wrestling from Chicago		10:15	
	R. J. Reynolds Pantomime Quiz	At Home Show L Carmel Myers	Toni (alt.) Crime Photog-		Standard Oil Wayne King		Pearson Pharmacal Hollywood Opening	of Stars	Chesebrough Greatest			- Jack Brickhouse	American Tobacco Your Hit Parade	10:45	
	7	L	rapher Burlington		TV Opera		Night Longines Chrono-		Fights				141445	11:00	
			Mills Continental (st. 1-24)		(once a month)		scope			Song Time L				11:15 PM	ĺ
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## "is a new sales horizon in television

#### "today"

is head-in-the-clouds feet-onbedrock programming...

from the network where successful pioneering is a habit; and it's aimed straight at the 3 out of 4 families who tune at least once each week to broadcasts of news and entertainment between 7 and 9 a.m.

Moreover, because "Today" listens as well as it looks, it will fit naturally into the morning habit patterns of these families.

#### "today"

is news, entertainment, information. It's wirephotos of a Paris style show, as they come off
the wires! It's Churchill's voice from London,
within hours of his speech; it's an
NBC-TV star interviewed at breakfast.
It's a walking, talking newspaper —
where every feature comes to life.

#### "today"

is every known means of communication — even television's new Walkie-talkie — all used for the first time to feed the raw news into NBC's "Studio of Tomorrow".

#### "today"

is DAVE GARROWAY, up-dating you completely on world events every twenty minutes as he pilots the fast moving two-hour show.

### "today"

is the time for you to ask about the program's cost-sharing format, which will permit advertisers with modest budgets to participate in network tv for the first time.

We've done an exciting movie about this program, too. We'll be glad to arrange a showing for you; but better hurry, the show goes on the air January 14, 1952.



#### N B C T E L E V I S I O N

AMERICA'S NO. 1 NETWORK FOR ENTERTAINMENT, NEWS AND INFORMATION

## EMPIRE STATE

#### TV Antenna May Be Copied

IV ANTENNA located on the mast f New York's Empire State Bldg. Indused in common by five TV utlets and three FM stations will be used as model for similar community antennas to be built in Jene revealed. Completion of the Empire State project was formally nnounced last month.

Total cost of the New York TV project reached \$875,000, of which ome \$560,000 was spent by building owners to construct the 222-t. TV tower. Another \$315,000 was spent by the owners and proadcasters for electronic development. Each broadcaster using the site also invested an approximate \$400,000 for transmitters and lines.

#### Fifth Station on Tower

Fifth and final station to occupy ts tower position was WCBS-TV, which started transmission from he Empire State Dec. 14 with its 1 a.m. opening of The Margaret Arlen Program. William B. Lodge, BS television vice president in harge of engineering, appeared as Miss Arlen's guest to explain contruction details.

Although there is no more room on the tower, more stations may be accommodated on the mast itelf, with the number to be limited by compromises regarding space and equipment allotted to each occupant. WOR-TV New York has shown interest in the idea and WATV (TV) Newark, N. J., has equested FCC authority to transer its equipment to the New York ocation soon.

Service area for most stations, ince their occupancy of the site, as just about doubled, according o Dr. Frank G. Kear, consulting ngineer for the project, who decribed the reliable radius of transission as about 70 miles. Signals hus cover an area of some 10,000 q. mi. with an estimated audience f 17 million people. Broadcasters eel another significant change for

#### VATV (TV) MOVE FCC Defers Request

HOVE of WATV (TV) Newark to he top of the Empire State Bldg. In New York City was temporarily tymied last week when the FCC claced the New Jersey TV station's pplication in the pending file.

The Commission said it could of decide the WATV request until fter the freeze is lifted because f the CBS comment which recommends use of Channel 13 in Providence, R. I., 162 air miles from Newark and 154 miles from Newark and 154 miles from New York. WATV operates on Channel 13 with 30 kw. It had sked for the same frequency from the top of the Empire State Bldg. with 5 kw. Already operating from the Empire State Bldg. are all Lew York TV stations except VOR-TV.

them will occur when FCC permits a further power increase: A jump from the present 25 kw to 100 or 200 kw would increase their service range another 10-15 miles, adding another 4,000 sq. mi. to their coverage, he said.

Transmitting equipment used by each station is slightly different, with engineers having devised their own variations of the essentially similar designs. Mobility of antenna further enables each station to control its transmission, projecting with special strength to particular areas if it so chooses.

Transmitter rooms of the stations operating from the mast are located in the upper floors of the building, along with electrical equipment furnishing 350 kw for other functions within the sky-scraper—as much as is utilized by a city the size of Albany. Television equipment requires an additional 200 kw.

The basic tower, which weighs about 60 tons, was built to withstand a wind velocity up to 150 miles an hour, and "any breeze strong enough to blow it over will probably blow the whole building over first," Dr. Kear said. The tower is tipped with a lightning rod, already pitted in more than a hundred places where bolts have struck. There are also two special pyrex bulb beacon lights-developed especially for this use by General Electric after ordinary lamps proved unable to last longer than three weeks-and deicing equipment. Tower is fitted with eight separate antenna systems, which include 116 radiating elements or dipoles, feed cables, transmission lines, transformers, junction boxes and "doghouse," an open-sided box in which thermostat control of the deicing equipment is housed.

#### Elevator Relay Used

Greatest difficulty in assembling the tower, according to Bernard B. Eichwald, head of the B. Eichwald Co., installation engineering firm, was relaying the equipment through several flights of elevators to the top of the Empire State mast, where it was lifted to its final position by company cranes. Units were built to fit into elevator shafts, but some had to be lashed to elevator cars for hoisting, and occasional pieces had clearances of only half or quarter of an inch. Moving had to be done during nonpublic hours, primarily between midnight and 8 a.m., since visitors are permitted on the 86th floor observation deck on Saturday and Sunday.

Weather added to working difficulties, with winds of 40 mph registered at building top when there seemed to be no wind at all at street level. Rain and snow further hampered the outdoor operations, but there were no accidents during construction, Mr. Eichwald reported. "It's when everyone has his feet literally on the ground that carelessness sets in," he said.

John B. Deering, RCA Service Division, reported that although development and construction of tower plans have been completed—with scaffolding fully removed—some testing and adjusting of equipment remains to be done. "We want to know exactly how it operates." he said.

ABC reports that it brought the signal strength of its WJZ-TV New York up to "maximum" after correcting deficiencies which were confirmed by aerial measurements made by helicopter [CLOSED CIRCUIT, Dec. 17].

#### Clover Leaf Patterns

Shortly after WJZ-TV began using the Empire State tower in August, surveys showed that in certain areas reception had not improved as much as might reasonably be expected. Frank Marx, ABC vice president in charge of engineering, reported field tests were made by ground units, but it still was impossible to determine whether the variations in signal strength were due to antenna faults or other causes. Then came the helicopter tests, made by John Preston, ABC chief allocations engineer.

These showed that the WJZ-TV signal radiations, instead of approximating a circle, loped out from the antenna in a clover-leaf pattern, not conforming in actual operation to the results indicated by tests before the antenna was installed, ABC spokesmen reported. Then engineers made alterations, after which another helicopter test indicated the antenna now "meets all specifications and delivers the required signal strength that should have been forthcoming last August."

Others using the tower are WNBT (TV), WPIX (TV) and WABD (TV).

#### KTLA Sales Record

KTLA (TV) Hollywood has recorded largest sale of time in station's history. Ten thousand minutes were sold during first 12 days of December. Fifteen sponsors who purchased total of 9,790 minutes, are:

are:

Standard Oil Co. of Calif.; White Rock Corp., New York; Globe Mills Division of Pillsbury Mills, Los Angeles; United Air Lines, Chicago; Servel Inc., Evansville, Ind.; Barbara Ann Division of Langendorf United Bakeries, Los Angeles; Los Angeles Brewing Co. (Eastside Beer); Belvedere Mfg. Co., Los Angeles (Adler Sewing Machines); French Sardine Co., Terminal Island, Calif. (Star-Kist Tuna); Roman Meal Co., Tacoma, Wash.; and Raichert Sewing Machine Co., (Necchi Sewing Machines); Gordon Bread Co., Clinton Clothing Mfg. Co., Karl's Shoe Stores and Big Four Appliance Dealers, all Los Angeles.

Another 300 minutes were accounted for by 10, 20, and 60 second spot announcements.

## LOOKING FOR THE LADIES?

You'll find them watching "KAY'S KITCHEN" on WHEN every week day morning at 10 o'clock.

This popular local homemaker's feature immediately precedes the "ARTHUR GOD-FREY MORNING SHOW" on WHEN.

"KAY'S KITCHEN" is right smack in the middle of the big WHEN morning program line-up.

8:55-World News

9:00—Langford-Ameche

10:00—KAY'S KITCHEN

10:15—Arthur Godfrey

10:30—Feature Film

11:30-Strike It Rich



TO YOUR NEAREST KATZ AGENCY MAN AND PUT "KAY'S KITCHEN" TO WORK FOR YOU!



CBS • ABC • DUMONT

A MEREDITH STATION

## COLOR EQUIPMENT No Early Remedy Seen

great hurry to hurdle self-erected obstacles posed by its own recent color TV equipment blackout.

As a result, there appears to be little prospect that production authorities will either spell out or partially repeal the original order. The regulation prohibits the manufacture of color TV sets and attachments "designed to permit or facilitate the reception of color television.

Thus, the future of available materials for such projects as Paramount Pictures' Lawrence tri-color tube and 20th Century-Fox Film Corp.'s Eidophor-CBS theatre unit still hangs in the balance.

Core of confusion centers in part around the exemption for "experimental, defense, industrial and certain hospital and educational uses." Manufacture of color TV equipment for "use on closed circuit for industrial purposes" is permitted. Nor is the regulation intended to ban research and test programs related to further development of color video systems.

Position of the National Production Authority is inferred in an initial reply to the Washington legal firm of Arnold, Fortas & Porter, which represents Paramount Pictures Corp.

Paul Porter, Paramount attorney, asked NPA to clarify the

### FOR SALE

For television micro-wave relay use-one 200 foot "Skyline" double guyed tower complete with required obstruction lighting.

Also, four reflecting screens which permit the mounting of micro-wave dishes on ground.

#### FOR DETAILS. WRITE -

J. M. McDONALD. Assistant Director of Engineering

Crosley Broadcasting Corporation

Crosley Square. Cincinnati 2, Ohio color TV ban, which it had formalized earlier, following a joint industry conference with Defense Mobilizer Charles E. Wilson [B●T, Nov. 26, Oct. 29, 22, 1951].

While declining detailed comment on the issue, Mr. Porter last week told Broadcasting . Tele-CASTING that NPA's reply is generally "unsatisfactory" and held out hope the agency would clarify the color ban order.

#### Seeking Authority

Mr. Porter said Paramount is not seeking a new quota of materials but merely authority to use present allocations in the Lawrence tri-color tube. He said he has requested a further clarification from NPA, specifically E. T. Morris, chairman of the Electronics Products Division.

Paramount reportedly has delayed production of the new Lawrence tube pending approval from the production agency.

The feeling of NPA, it was learned, is that the formal order

#### FILM RIGHT SUIT

TV Release Is in Issue

UNITED ARTISTS spokesmen said last week the corporation will fight the attempt of George and James Nasser, independent movie producers, to force return from UA of four motion pictures for the purpose of releasing them to televi-

In efforts to force return of the films, which reportedly were produced at a cost of \$4 million, the Nasser brothers in mid-December filed a show-cause petition in Los Angeles with Referee-in-Bankruptcy Benno M. Brink. Hearing was set Jan. 10.

UA New York executives last week let it be known that they would fight. They instructed Los Angeles Attorney Lloyd Wright to seek to restrain the Nasser brothers from taking possession of the four feature films.

The distributing company claims the contract with the Nassers is to lease films to television after their theatrical showing only when other major companies engage in similar

marketing.
George T. Goggin, attorney for the brothers, stated that the contract with UA provided that in the event that TV becomes a major market, the distributing company would release the pictures on a basis comparable with video releases by other companies.

Mr. Goggin pointed out that in the petition, "We contend that TV now become a commercial practice and that United Artists has failed and refused to release these pictures so that we can release them to television."

Should the Nassers be victorious, it would open the way for other independent film producers to file similar action, it was noted.

"reflects the intent" of the industry-government session, and there is no need for amendment or partial repeal. Paramount reportedly was given to believe that it could file a request for materials required to proceed with the production of the Lawrence tube. Production was delegated to Chromatic Television Labs., a Paramount subsidiary.

The letter to Mr. Porter was under the signature of H. B. McCoy, assistant administrator of NPA's Textile & Leather Specialty Equipment Bureau.

The Lawrence tube is described as being able to receive any presently proposed color system and either monochrome or color tele-Claim is made that any "good quality" TV receiver now on the market can be altered to receive both by inserting the tube, adding an adapter and making minor circuit adjustments.

NPA authorities draw the distinction between materials for black and white sets and those needed for circuitry changes that would provide for home or theatre color TV reception.

In any event, authorities have agreed generally that the extent of change involved in circuitry would evolve as the major criterion. Materials earmarked solely for color TV end products are prohibited [B•T, Dec. 3, 1951].

Again, however, NPA left the door open — and "manufacturers to their to their own devices"-in its reply on the Paramount-Lawrence case. The theatre TV problem is

#### TIJUANA FIRE KFMB-TV Covers Aftermath

KFMB-TV San Diego filmed complete follow up of a fire in nearby Tijuana, Mexico, which took the lives of 45 persons. The flames broke out at a Christmas party for needy children on Saturday night.

Early Sunday, John A. Kennedy, board chairman of KFMB-AM-TV, routed staffers who rushed to the scene. At 8 p.m. that day, Newsman Harold Keen went on KFMB-TV with still photos, live dialogue and taped interviews. At 9:30 p.m., Mr. Keen went on again, this time with motion pictures of the blazegutted buildings and interviews with survivors and officials. Both the AM and TV stations interrupted other programs to present latest details.

#### TBSC Election

DON FEDDERSON, vice president and general manager KLAC-TV Hollywood, has been re-elected president Television Broadcasters of Southern California. Other officers re-elected were Richard A. Moore, general manager of KTTV (TV), vice president; Tom Mc-Fadden, general manager of KNBH (TV), secretary-treasurer. Edna G. Perkins continues as executive secretary.

pointed up by the 20th Century-CBS-Eidophor case. In this instance, despite reports to the contrary, 20th Century has not elicited a clarification from government officials. Eidophor is a theatre TV system described as capable of projecting color on any size screen, either live or on film, via the CBS method.

The film corporation reportedly has agreed to defer to the Motion Picture Assn. of America before taking individual action. But the company is expected to take definite action sometime this month. Whether this would involve an appeal for amendment of the NPA order or request for materials was not immediately known.

The order was explained and discussed at a meeting in New York early in December and referred to attorneys for different associations. Participating were representatives of the MPAA, Theatre Owners of America, National Exhibitors Theatre Television Committee and a smaller unit of motion picture ex-

Legal firm is Welch, Mott & Morgan, Washington, which expects to submit a brief on behalf of MPAA and TOA soon.

Engineers associated with the Eidophor theatre TV system reportedly have assured 20th Century Fox Film Corp. that the additional quantity of materials needed for color is "insignificant" compared to those for black and white video. Monochrome theatre TV is not prohibited, it was noted.

20th Century-Fox had set a springtime target date for initial production of the Eidophor unit, though it conceded in November that shortages may delay the starting date.

Another bystander in the confused color TV equipment picture -and one of the first victims-is CBS-Columbia Inc., comprising the Air King Products Co. which CBS absorbed in last summer's merger.

#### Withdraws Petition

The manufacturing subsidiary of CBS Inc. has "withdrawn without prejudice" its petition for an appeal of a previous NPA ruling under which materials for color TV went by the boards.

The feeling of CBS Inc. reportedly was that its production of black and white sets has not expanded sufficiently to justify an enlarged base period quota over and above that for Air King under Hytron Radio & Electronics Corp.

If CBS Inc. decides to reinstate its appeal, it was learned, the plea for larger allocations will be a new one, based on first-quarter 1952 needs.

The advent of the color TV equipment manufacturing blackout led to a series of postponed appeals hearings as CBS Inc. reconsidered its position. Any new appeal would be limited, of course, to a request for more materials than that allocated to Air King (a small firm) on the basis of estimated output of black-and-white sets, phonograph and record-players and other items.

## They're from Missouri, so

## they had to be shown, in

## ST. LOUIS!

## KSD-TV

"Immediately after first telecast, sales of Stay-White potatoes and ready-to-serve salads jumped 25% and have increased each week since."

"The sales of Gulf Kist Breaded Shrimp almost doubled during the first four weeks of our original contract. my knowledge we can attribute this success to no other source than the KSD-TV Homemaking Show."

FOUR TYPICAL ADVERTISERS REPORT: "Chapman's Ice Cream Co. showed 26% increase in Ice Cream Pie sales for February, though the first 15-minute program started the last February was cold. The adver-Saturday in January, and tising impact was immediate."

"We bought trial participation on the Cooking Show for L&M Pastry Cloth. Thus far, for \$200 of time, KSD-TV has produced 1,050 orders at 19c each · · · a remarkable job."

#### REPRESENTING TELEVISION STATIONS:

DAVENPORT

(Central Broadcasting Co.— WHO-WOC)

FORT WORTH-DALLAS WBAP-TV\* (STAR-TELEGRAM)

LOUISVILLE (WAVE, Inc.)

(Wometco Theatres)

MINNEAPOLIS-ST. PAUL WTCN-TV

(DISPATCH-PIONEER PRESS)

(THE NEWS)

ST. LOUIS

(POST-DISPATCH)

SAN FRANCISCO KRON-TY\* (THE CHRONICLE)

\*Primary NBC Affiliates

Nes. Spot Television Sells Goods! For Further Facts, Ask:

## FREE & PETERS, INC.

Pioneer Station Representatives Since 1932

**NEW YORK** 

CHICAGO

DETROIT

ATLANTA

FT. WORTH

HOLLYWOOD

SAN FRANCISCO



## film report

New York, announces release of a new dramatic documentary film Pattern for Survival, featuring William L. Laurence, science writer for the New York Times. The show is produced by Cornell Films with the cooperation of the Army, Navy and American Red Cross. It shows what to do if an atomic attack comes without warning. The film has been approved by civil defense authorities, the company said.

ODYSSEY PICTURES, Culver City, Calif., plans to start shooting Terry and the Pirates within another week or two. Plans call for 52 half-hour films a year for three years, with an option for five more years. Each film is a complete story, written by Barney Sarecky, Arthur Pearson and Norman Hall.

ROLAND REED PRODUCTIONS, Culver City, Calif., which produces Rocky Jones, Space Ranger, has been contacted by the Whitman Publishing Co., Beverly Hills, Calif., to have Rocky Jones appear as comic book. The first issue is expected to be distributed to news-

stands sometime this month.

THRILLS UNLIMITED, Los Angeles, completing *The Thrill of Your Life*, a group of 13 half-hour television films. The series depicts the major thrills in the lives of firemen, football players, pole jumpers and others. Louis Weiss & Co., Los Angeles, will distribute the films.

LOEW-CHAIKIN PRODUCTIONS Inc., Los Angeles, formed by Marcus Leow II and William Chaikin, to produce television films at General Service Studios in Hollywood. The new company starts shooting the first of 104 untitled quarter-hour dramatic films Jan. 15.

COMMODORE PRODUCTIONS, Los Angeles, has completed the first four programs of the *Clyde Beatty Show*, a television color-film series. Walter White, president of Commodore, leaves Jan. 14 for New York to confer with agencies about the 26 half-hour film series.

HARRIS - TUCHMAN PRODUC-TIONS, Hollywood, headed by Ralph Tuchman, sales director, and Fran Harris, creative director, has moved to new offices at 6533 Hollywood Blvd. The phone is Hillside 5133. The new address was incorrectly given in FILM REPORT of Dec. 17.

ALEXANDER FILM Co., Colorado Springs, announces new TV commercial productions for the following organizations:

Kling Furniture, Mayville, N. Y., six 13-second film spots through Baldwin, Bowers & Strachan. Maytag Co., Newton, Iowa, five 13second films. Chambers Range Co., Shelbyville, Ind., six 46-second films. Sooner Select Foods, Lawton, Okla., one 13-second and one 10-second film through George Knox & Assocs. Bowman Biscuit Co., Denver, Col., one 20-second film through Ball & Davidson Inc. Jaeger's Baking Co., Milwaukee, Wisc., one 20-second film through Allen & Reynolds Inc. National Bedding Co., Albuquerque, N. M., one 10-second film through Robert Stevens Advertising.

JERRY FAIRBANKS PRODUCTIONS, Hollywood, prepares January shooting of Lou Lilly's original teleplay, One for the Money, for Hollywood Theatre video film series.

#### Sales . . .

KTTV (TV) Los Angeles has purchased 52 half-hour television films produced by Revue Productions, Hollywood subsidiary of MCA. The series to be released to KTTV for Star Time, Sunday, is currently being shown on CBS-TV, Monday, 10:30-11 p.m. (PST), as Hollywood Opening Night. KECA-TV Hollywood originally showed films as Stars Over Hollywood. Negotiations were concluded by Tom Corradine, KTTV film director, and Bob Greenberg, MCA representative. Included in the deal is KTTV's right to show each film twice.

SNADER SALES Inc., division of Snader Telescriptions Corp., Beverly Hills, Calif., has opened an office in Cleveland at 1720 Euclid Ave. Robert Blair is in charge.

#### Non-Secular . . .

The Lutheran Church, Missouri Synod, St. Louis, enters the television film field with shooting of two test films in its proposed *This Is the Life* series by Family Films Inc. at KTTV (TV) studios, Hollywood. Each half-hour film, complete in itself, has a budget of about \$20,000 and deals with the Christian way of life. Ian M. Smith is executive producer and William Claxton is the director.

Accompanying merger of the Protestant Film Commission with the National Council of Churches of Christ is the appointment of Paul F. Heard, executive producer and executive secretary of Protestant

#### Classic Productions

CLASSIC PRODUCTIONS, Hollywood, has been formed to produce films for TV and theatrical distribution through Classic Pictures, New York. Corporation principals are Max Rosenberg, president; Richard Barth, West Coast manager of Classic Pictures, in charge of production and distribution; George Moskov, executive producer. Schedule calls for production of six one-hour and 45 minute dramatic feature films this year. At the conclusion of pre-arranged theatrical runs, each film will be broken into three 26-minute films for national TV release.

#### KTLA Leases Films

PINE-THOMAS Productions has leased 10 feature films to KTLA (TV) Hollywood for two-year period with unlimited runs. All made since 1942, pictures were originally released through Paramount Pictures,

Film Commission, as film consultant in connection with program of pictures being made through organization's broadcasting and films branch. Mr. Heard, who heads Paul F. Heard Inc., independent film production company, will develop production plans, handle financing and various other functions as film consultant for merged groups. Mr. Heard's company will produce the film and television productions for the groups.

#### People . . .

Dick Lundy, director of Barney Bear animated films for Metro-Goldwyn-Mayer, Culver City, Calif., to Dudley Television Corp., Beverly Hills, as head of art and animation department.

John Morse, production coordinator on CBS-TV Amos 'n' Andy show, joins Jack Chertok Productions, Hollywood, as director of Sky King television film series.

Robert L. Lippert Jr. placed in charge of Tele-Pictures Inc., television sales division of Lippert Pictures Inc., Hollywood.

A branch office in Cincinnati will be opened this month by Jerry Fairbanks Productions, Hollywood. James LaMarr, sales executive of Wilding Pictures, Cincinnati, will head the new office as a vice president of Fairbanks Productions.

Charles Michelson, head of Charles Michelson Inc., New York, expected to arrive in Hollywood today (Monday) for one week to acquire sales distribution rights to a new television film series.

Frank Danzig, vice president of Skyline Productions, Hollywood, now in New York negotiating with sponsors on the recently completed Skyline Theatre television film series, which stars Celeste Holm.



#### wing Shift TV

MILWAUKEE defense workers on the second shift—75,000 of them—now will be able to see movies after midnight three times weekly on WTMJ-TV. The station, which is selling one-minute spots during the films, will telecast mysteries on Wednesday, Westerns on Thursday and top features on Fridays. It programmed the series after querying viewers about their reaction to post-midnight movies. One mail piece favoring the idea was a scroll signed by 1,000 employes of a company.

#### LOOK' AWARDS

'Show of Shows' Triples

VINNERS of Look magazine's econd annual TV awards were anounced last week, with NBC-TV's our Show of Shows placing in hree top spots. This show was udged the best variety program; as stars, Sid Caesar and Imogene coca, were named the best comedy am, and its Max Liebman was oted best producer.

Based on a poll of 1,000 televion industry members and critics, inners were announced as folws: Studio One, best dramatic rogram; Your Show of Shows, est variety program; Kefauver ommittee hearings, best public ffairs program; John Cameron wayze's News Caravan, best news rogram; Milton Berle, best m. c.; lax Liebman, best producer; Zoo arade, best educational program; avalcade of Sports, best sports rograms; Sid Caesar and Imogene oca, best comedian or comedy eam; Alex Segal, best director; efauver Committee hearings, speal achievement.

Look said the winners were icked from some 240 programs elecast during the 12 months which ended in November. They are slated to appear on the Kate with program on NBC-TV next anday to receive the awards, acording to present plans.

#### **Coaxial Progress**

IX-TUBE coaxial cable now being aid between Amarillo and Oklaoma City at a cost of more han \$5 million should be comleted and ready for service by arly this fall, the AT&T Long ines Dept. has reported. New able route will connect with exting cables running south from klahoma City to provide stormroof telephone service between ne Panhandle and Central Texas. ircuit is not being equipped for ideo transmission initially nor re there any plans for TV service, n AT&T spokesman has said, but resumably the telephone company ill provide facilities for connectg Amarillo with the cross-county V hookup at such time as there a call for service.

#### 'OZZIE & HARRIET' FILM

Wide Promotion Planned

UNIVERSAL - INTERNATIONAL'S feature film, "Here Come the Nelsons," based on the ABC radio program, The Adventures of Ozzie and Harriet, will be subject of elaborate promotional campaigns by the network and the H. J. Heinz Co., sponsor of the radio show.

ABC and Universal-International have prepared special copy about the film and the radio program for mailing to ABC affiliates. Besides the instructions for tie-ins with local playing dates of the movie, they also have compiled a promotion kit and written spot announcements for broadcasters' use.

The Heinz Co. plans a record advertising and promotion campaign among its more than 30,000 dealers from coast to coast. Scheduled for the first three months of the year, the campaign will feature Heinz products in association with the motion picture's release. "Here Come the Nelsons" has its premiere in Pittsburgh Jan. 16.

## 'SURVIVAL' FILMS FCDA Distributing

KINESCOPE film recordings of Survival, weekly half-hour program telecast on NBC-TV this past summer, are being made available to all television stations by the Federal Civil Defense Administration.

The films, comprising seven installments, are being sent to civil defense directors who in turn will dispatch them to some 65 TV cities throughout the country for one-time use without charge. The kinescopes will be sent later to various civil defense organizations for public showing [B•T, Oct. 22, 1951].

Series covers atomic attack, organization of defense units to combat attack and other aspects including techniques to be used by family units.

#### Hanna Joins Davis

PHIL HANNA, singing star of CBS Television's *Bride and Groom*, joins Phil Davis Musical Enterprises Inc., as vice president and director of new business in markets under 250,000 population. Besides his daily chore on the TV program and supervision of the opening of new markets for Davis Musical Commercials, Mr. Hanna, also a composer, will assist on the creative end of Mr. Davis' business.

#### **Honorary Library**

ASSN. of Documentary and Television Film Cameramen, section of NABET-CIO, announces inauguration of Robert Flaherty Memorial Library. Funds from recent showing of Flaherty films will be used by ADTFC—of which Mr. Flaherty was honorary president—to create library of technical and theoretical books on development of film craftsmanship.



## You get a BIG BONUS IN SETS

ON

WFBM-TV INDIANAPOLIS





Says DON MORRIS APPLIANCE DEALER 434 East Wood Street Paris, Illinois

### "PARIS is a WFBM-TV town!"

• The people of Paris, Illinois, are no different than those of Paris, France, in at least one respect . . . they like good entertainment, too! And they get it on WFBM-TV!

So do their neighbors—not just in their own Edgar County, but in neighboring Illinois and Indiana counties, a long way beyond WFBM-TV's 60-mile radius. And *that* adds up to a big BONUS market tapped by every WFBM-TV advertiser! Literally thousands of folks—on farms, in villages and cities—many more than 60 miles from Indianapolis, tune in this First Station in Indiana regularly!

And of course, WFBM-TV's 60-mile radius includes one of the country's richest market areas. Good jobs at high rates of pay mean there's money to spend . . . mean big money is spent . . . in this heart of Hoosierland. WFBM-TV moves merchandise in this market . . . it will move yours!

## WFBM Radio Is First in Listening, Too!

- ★ FIRST in the morning!
- ★ FIRST in the afternoon!
- ★ and a Great Big First at Night!

50% more listeners at night than any other Indianapolis station.

★ Hooper Ratings, February through April, 1951

First in Indiana



#### TELEVISION HIGHLIGHTS OF 1951

As Reported In BROADCASTING • TELECASTING

(Radio Highlights of 1951 are on page 44)

Jan. 1—FCC announces new antenna construction and marking rules to be effective Feb. 15, to reduce alleged hazards to air traffic.

Jan. 1—Gillette Safety Razor Co. buys TV rights to World Series and annual All-Star baseball games for next six years for \$6 million.

Jan. 1—BeT estimates TV set circulation at 9,832,000.

Jan. 1—Phonevision 90-day test begins, making feature films available to special group of homes.

Jan. 12—James H. S. Ellis, president of Kudner Agency, charges that TV is getting too rich for the average advertiser's purse," as inter-network bidding for talent pushes up costs.

Jan. 15—FCC orders all stations to fill out detailed questionnaire on horse information they broadcast.

Jan. 15—United Television Programs Inc., TV film program distributing service, formed by Edward Petry & Do., Standard Radio Transcription Services Inc. and Century Artists.

Jan. 19—TV licensees, meeting in Chicago, vote to form autonomous television trade association operating under aegis of NAB.

Ian. 22—BROADCASTING-TELECAST-NG YEARBOOK estimates total 1950 elevision time sales were \$83.8 million, compared with \$27.5 million in 1949.

Tan. 22—Musicians union presents denands to key stations of TV networks, ncluding ban against recorded music setween 8 a.m. and midnight, 50% pay ncrease.

Jan. 22—William S. Paley, CBS board hairman, named chairman of government Materials Policy Commission.

Jan. 24—TV Networks sign first labor greement with Television Authority, covering performers in live shows.

lan. 29—Volume of daytime sponsored programs on TV networks in January, 951, is 10 times that of January, 1954—41 advertisers sponsoring 2734 hours week, and eight using 13 participators.

reb. 5—NAB structure overhauled to ccommodate TV. Organization becomes vational Assn. of Radio and Television Broadcasters, names Justin Miller hairman of combined board composed f autonomous 25-man radio and 13-nan TV boards, paves way for full TV participation participation.

Feb. 16—Glen McDaniel, vice president of RCA, elected president of Radio-Felevision Mfrs. Assn.

Teb. 26—Ford Motor Co. first among V retwork advertisers in 1950, spending \$1.8 million; R. J. Reynolds second with \$1.6 million; P. Lorillard third with \$1.4 million, according to Bot nalysis of Publishers Information Bureau reports.

March 5—NBC's gross income in 1950 vas \$92 million, 27% bigger than year efore, the increase entirely due to

V.

Parch 10—Two of three Alfred I. duont Memorial Awards for 1950 go to
V — to NBC-TV's John Cameron
waze and to WFIL-TV Philadelphia.

Parch 19-22—Kefauver Crime Commitee hearing telecasts become national
henomenon. Although committee had
een on TV before in other cities, its
lew York sessions, televised on netorks, reached record audiences. Speial Hooper survey in New York shows
rime hearings had as much as 100%
total audience.

Parch 22—ECC issues proposed TV

Tarch 22—FCC issues proposed TV llocations plan to distribute nearly .000 VHF and UHF TV stations to bout 1,200 communities. Included are eservations of 10% of all stations for on-commercial, educational broad-acting

Tarch 26—CBS gross TV network billings in 1950 were \$13 million, up 271% ver 1949, according to CBS annual eport.

pril 2—FCC summary shows total TV evenue in 1950 was \$105.8 million, riple that of 1949, and that half the V stations were in the black at end

oril 19—One-day TV business session t annual NARTB convention at Chi-

cago's Stevens Hotel agrees to hold program standards conference in May or June after Robert D. Swezey, chairman of special committee, explains urgency of industry's adopting standards before government moves in.

May 22—President Truman reappoints Wayne Coy to seven-year term on FCC.

May 23—ABC and United Paramount Theatres enter merger agreement, sub-ject to FCC approval, in \$25 million deal. As part of transaction, CBS would acquire UPT's WBKB (TV) Chicago for \$6 million.

May 28—U.S. Supreme Court upholds FCC adoption of CBS color TV system. CBS will begin color casting by end of June. RCA says it will go ahead with public demonstrations of its "improved, compatible, all-electronic system". ic system.

May 31—Sen. William Benton introduces bill to set up National Citizens Advisory Board for Radio and Television, to "advise" FCC on program

June 10—U.S. Census Bureau reports that at time census was taken, 14 months before, there were 5,120,000 television homes. BeT estimates of June 11 place TV set circulation at 12,263,000.

June 11—President Truman nominates FCC Comr. Frieda B. Hennock to New York federal judgeship.

June 15—Joe Louis-Lee Savold fight shown by closed circuit telecast in nine theatres to sell-out crowds. Theatre interests exuberant over potential of future theatre telecasts.

June 18—NBC's second Hofstra study finds TV owners spend more time with TV than with all other media combined, that on the average there are 37% more customers for packaged goods advertised on TV among TV viewers than among non-viewers.

June 22—ABC reorganized into four divisions — ABC Television Network, ABC Radio Network, ABC Owned Television Stations and ABC Owned Radio Stations.

June 22—NBC announces new code of television and radio broadcast stand-ards, specifying, among other things, limits on commercial messages.

June 25—First commercial color tele-cast by CBS-TV. An hour's show with 16 sponsors participating.

July 1—Tenth anniversary of commercial telecasting. Bulova Watch Co., Sun Oil Co., Lever Bros. and Procter & Gamble were first four advertisers on WNBT (TV) New York July 1, 1941.

July 9—RCA demonstrates its compatible color TV system.

July 12—ABC-United Paramount Theatres merger approval asked of FCC.

July 16-CBS reorganized into six di-July 16—CBS reorganized into six divisions, with presidents heading each: CBS Television Division, J. L. Van Volkenburg; CBS Laboratories Division, Adrian Murphy; CBS Radio Division, Howard S. Meighan; CBS-Columbia Inc., David H. Cogan; Columbia Records Inc., James B. Conkling; Hytron Radio & Electronics Corp., Bruce A. Coffin.

July 18—Eight TV set manufacturers share sponsorship of network telecast of Ezzard Charles-Joe Walcott cham-pionship fight to keep it out of the-

July 18—All-Industry TV Per Program Committee petitions New York federal court to fix reasonable terms for ASCAP station and network licenses. Aug. 2—FCC grants visual power increases to 14 TV stations.

Aug. 6—Ford Foundation creates Television-Radio Workshop, financed by \$1.2 million grant, to produce cultural-educational programs for broadcast on commercial stations.

Aug. 27—FCC sets ABC-United Paramount Theatres merger application for consolidated hearing with Paramount Pictures-DuMont license renewals, apparently intending to explore whole question of movie interests in telecasting.

Sept. 4—First coast-to-coast live television broadcast. President Truman is telecast addressing Japanese peace treaty conference in San Francisco. peace

Sept. 17—BeT TRENDS survey reports business volume on TV stations will

be 39% bigger in fall of 1951 than fall of 1950.

Sept. 19—New tri-color TV tube, invented by atomic physicist Dr. Ernest O. Lawrence, demonstrated at "private showing" by Chromatic Television Labs., subsidiary of Paramount Pictures Corp. On strength of favorable report by New York Times reporter who attended showing, Paramount stock jumps \$6 in day.

Sept. 24—New Jersey Superior Court issues precedent-setting opinion that Bill of Rights protection of freedom of speech and press applies to broadcasting.

Sept. 30—WLTV (TV) Atlanta goes on air as 108th U.S. television station.

Oct. 8—U.S. Dept. of Commerce reports average income of radio-TV employes is highest in all U.S. industry.

Oct. 15—Radio-TV properties of General Tire & Rubber Co. and R. H. Macy & Co. will merge. TV properties: WOR-TV New York, WNAC-TV Boston, KHJ-TV Los Angeles. Radio properties: WOR New York, WNAC Boston, WEAN Providence, WONS Hartford, KHJ Los Angeles, KFRC San Francisco and KGB San Diego.

Oct. 19—At request of Defense Mobilizer Wilson, CBS suspends TV color broadcasting and manufacturing "for the duration of the emergency."

Oct. 19—62 of 70 NARTB member TV stations endorse in principle stringent code of standards that includes penalties for violators.

Oct. 25—Defense Mobilizer Wilson gets agreement from all manufacturers to quit color TV production although they will proceed with color research.

Oct. 31—After Senate Judiciary Committee pigeonholes her nomination as federal judge, FCC Comr. Frieda B. Hennock announces she will stay on

FCC, declines offer of interim appointment by President.

Nov. 15-NBC marks 25th anniversary Dec. 3—Third annual TV baseball survey by Jerry Jordan shows nine big league clubs that televised all home games or all day games in 1951 had increased gates. The seven clubs that curtailed or eliminated TV lost attendance

Dec. 6—NARTB TV board adopts TV code, including TV Seal of Approval which will be denied to violators.

Dec. 17—NARTB says the construction costs of UHF stations will range from \$230,000 to \$500,000, somewhat higher than costs of building VHF.

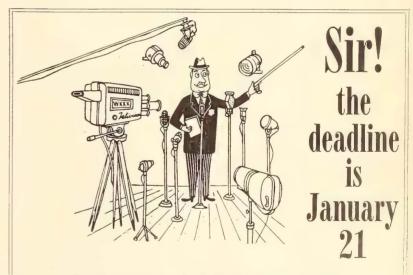
Dec. 24—A BeT special year-end survey finds television business prospects for 1952 are almost fantastically rosy. TV stations expect total billing to be 53% bigger in first quarter of 1952 than in first quarter of 1951.

Dec. 31—NBC-TV announces net network rates of \$29,855 per evening half-hour. It's a 9% increase as compared with 1951 rate, but network says cost-per-thousand will be down to \$1.71 when rates become fully effective July 1, 1952. Rate increases by other TV networks expected.

Dec. 31—There were 14,964,000 TV sets in use in the U. S. at the end of the year, according to the weekly BeT computation.

#### WPTZ-Republic Pact

WPTZ Philadelphia has signed a new contract with Republic Pictures that gives the station the exclusive television showing of 101 westerns and 26 features never before seen on TV. The contract, one of the biggest ever made between a Philadelphia station and a movie company, insures the continued flow of fresh films for WPTZ's Frontier Playhouse program. Contract was negotiated by Edward G. Murray, station film buyer.



Forms close on that first, fabulous TELE-CASTING Yearbook on January 21. So there's still time to get your reservation to us.

Your ad will go near your own listing. The book will go to every national and regional advertiser and agency of television importance—over 5400. Total guaranteed circulation is 16,000. A note or wire will hold your space.

the first

#### TELECASTING YEARBOOK

Published Mid-February

#### 'TV TOONS'

#### Visualizes Music Records

FOLLOWING test runs of a 15-film package of TV Disc Jockey Toons in 22 sample markets, Screen Gems has announced full-scale production. The movies visualize popular and standard records and permit TV stations to broadcast disc jockey programs comparable to those of radio.

Initial package of 40 Toons—made in cooperation with RCA Victor, Decca, Columbia, Capitol and Mercury—will be distributed Feb. 1, with station subscribers receiving 10 additional Toons a month.

Commenting on the test telecasts of the original package of these films, each timed to run exactly as long as the record to which it is matched, Will Baltin, general sales manager of Screen Gems TV, said: "TV Toons have won station and audience favor. . . We are convinced that they will become as important a cog in the program machinery of all TV stations as records have been to radio broadcasters for the past quarter century."

Mr. Baltin announced that Hal Tate Productions, Chicago, has obtained exclusive production rights to these films in the Chicago area for the coming year.

#### THEATRE VIDEO

#### WTVJ Pres. Begins Tests

MITCHELL WOLFSON, president of WTVJ (TV) Miami and of the Theatre Owners of America, announced last week that the Carib Theatre in Miami Beach has begun a series of "experiments" in theatre television to be conducted during 1952.

Mr. Wolfson, co-owner of the Wometco Circuit, of which the Carib is the showcase theatre, said an all-electronic RCA theatre television projector has been installed. The unit is equipped with a special throw lens to span the 90 ft. from projector to screen. Both the Carib and WTVJ telecast the Orange Bowl football game on New Year's Day.

#### 'CARGO TO KOREA'

#### Federation Lauds Stations for Using Film

TV STATIONS have shown a distinct willingness to use documentary motion pictures when they are produced with professional skill and tell a genuine story.

This conclusion has been drawn by the National Federation of American Shipping Inc., Washingtong, D. C., which has reported "outstanding results" with a recent film, Cargo to Korea.

At least 37 million televiewers have seen the documentary, the federation estimates, on the basis of some 300 showings on about 91 TV stations since last May 18 when production was completed.

"It is interesting to note that more than half of the 91 stations

#### SUCCEEDS JARVIS

KLAC-TV Signs Albert

SIGNED to seven year contract which gives him \$1½ million guarantee during that period, Eddie Albert, movie actor and independent film producer, today (Jan. 7) starts daily five-hour afternoon show Hollywood on Television on KLAC-TV Hollywood.

His contract calls for a weekly guarantee of \$3 thousand against a participating agreement on a gross percentage of money earned by that show. He has been given the right to make one motion picture per year but will work the television show exclusively for the next six months before taking on any outside assignments.

Independent agreement also has been worked out whereby the station's Syndicated Television Productions will handle distribution of all TV films made by Eddie Albert Productions.

Mr. Albert takes over the program from Al Jarvis who late last month signed a similar seven year contract with KECA-AM-TV Los Angeles starting Jan. 28 [B•T, Dec. 31]. Mr. Jarvis, however, remains at KLAC-TV for the next three weeks, working Hollywood on Television with his successor.

who have shown the picture have requested its use or shown it more than one time; many TV stations have used it at least four different times; one TV station used the picture 14 different times," the federation said.

Idea for the film was conceived early this year when the shipping industry became concerned over lack of recognition for the role it was playing in the Korean war. It set out to prepare a specially-designed 13½-minute film to tell the story, completing the project for less than \$10,000.

Subject to above-mentioned reservations, the federation found that TV outlets "are not only anxious but genuinely willing to use motion pictures of a documentary character on their programs."

#### FILM RIGHTS

#### Beacon, UA Argue Claims

IN controversy with United Artists and seeking to clarify their rights to the feature film Capacabana for purpose of releasing it to TV, representatives of bankrupt Beacon Pictures Corp. have petitioned Referee-in-Bankruptcy Reuben Hunt in Los Angeles for relief. Hearing on motion is scheduled for tomorrow (Jan. 8). Petition was fild by attorney Cyrus Levinthal, in behalf of Francis F. Quittner, trustee in bankruptcy for Beacon. It included an application for permission to enter into contract with Quality Films for distribution of the movie to television.

UA maintains it has an interest in the movie and its release to television would interfere with theatrical distribution. Starring Carmen Miranda and Groucho Marx. the film was released in 1947. Appeal in some respects parallels that of George and James Nasser, independent film producers, whose show cause petition to force return from UA of four motion pictures for purpose of releasing them to TV is scheduled for hearing before Referee-in-Bankruptcy Benno M. Brink Thursday (Jan. 10) in Los Angeles.

#### 'Met Auditions' on TV

ABC-TV network officials have announced that Metropolitan Opera Auditions of the Air will be telecast, simultaneously with radio broadcasts, starting Jan. 15. Video auditions will thus fall into the 8:30-9 p.m. Tuesday time slot and, like the radio version which has been heard nationally for the past 13 years, will feature Milton Cross as commentator. Program becomes the third opera feature of ABC, which in addition to the radio auditions, also broadcasts directly from the opera stage Saturday afternoons.

#### 'FU MANCHU' FILMS

NBC-TV Is Producing

IN WHAT amounts to its first film package, NBC-TV will produce Saxe Rohmer's Fu Manchu stories starring Sir Cedric Hardwicke, with first film scheduled for completion by Feb. 6, it was announced last week.

The network also plans a radio version of the stories.

Package is jointly owned by NBC and the H&L Co., comprised of Lester Schurr and Herbert Bayard Swope Jr., who agreed to offer NBC first refusal on the series when he signed with that network as TV director several years ago. Mr. Swope, who will continue to produce Lights Out for NBC-TV, also will produce the Fu Manchu stories, with Mr. Rohmer serving in supervisory capacity.

Playing Comr. Nayland Smith, Sir Cedric, currently appearing through the country in readings of "Don Juan in Hell," will be making his TV debut in the Fu Manchu series.

Films will be offered by NBC to sponsors on either a national network or immediate syndication basis. To be produced in New York, first program will be ready Feb. 6, and each film will be a complete story in itself, rather than part of a serial.

#### ROCKET PICTURES CITED

In Contract Breach Suit

CHARGING breach of contract and asking \$69,800, suit against Rocket Pictures Inc., Hollywood producer of commercial and TV films, has been filed in Los Angeles Superior Court by Edward D. Robinson, western sales manager and marketing counsellor for John Sutherland Productions, Los Angeles. He held a similar position with Rocket for two years until last July.

Action demands 10% commission on business he allegedly brought into the firm which is owned by J. Richard Western and Harlow Wilcox, radio announcer. Mr. Robinson also is asking a fee claimed due for reorganizing the company and \$6,600 for personal expenses allegedly paid out-of-pocket to help development of business. Additional compensation for advertising, publicity and public relations work also is asked.





# Southwestern Herricage!



For nearly 30 years, San Antonians and Southwesterners have listened to WOAI as a habit! They've depended on WOAI for concise, accurate news reporting, for pleasant year-round entertainment. Every day more people acquire the WOAI habit.

WOAI-TV is two years old and like WOAI is the leader in its field. Superior equipment, superior programming, and its heritage of giving San Antonians what they want, means most people look to WOAI-TV for the best. They buy what they see on WOAI-TV.

THE SOUTHWEST'S BRIGHTEST PICTURE

C

Represented Nationally By
Edward Petry & Company, Inc.

NEW YORK . CHICAGO . LOS ANGELES . ST. LOUIS DALLAS . SAN FRANCISCO . DETROIT





After all, it's the only one in town. So we dispense about everything everybody wants to see and hear. That "everybody" is a vast 500,000 viewers. They just sit at Channel 13 and capture the best from all four television networks:

## and bless our faithful...



#### TOLEDO TY TUNERS

... but we don't stop there. We toss in as bonus coverage viewers in Northwestern Ohio and Southern Michigan.

Our advertisers are as faithful as our viewers. We've got 'em by the scads, but there's always room for "just one more." Room for you, for instance.

#### Just say the word . . .



Nat. Sales Hq. 488 Madison Avenue, New York 22, ELdorado 5-2455

## telestatus



#### TV and Sports Surveyed By Advertest Research

(Report 197)

A DVERTEST RESEARCH took a careful look at the problem of sports and television in the New York area and concluded in a report released last week that "television has not had too great an effort on the degree of attendance at sporting events."

The New Brunswick, N. J., firm based its study on 761 personal interviews with men in TV homes, made in the New York video area during the first two weeks of last December.

Although the study concerned itself with sports in general, it took particular note of college football and effects of the National Collegiate Athletic Assn. limited telecasting ruling.

Nearly one-half (45.1%) of all men interviewed were familiar with the ruling. Only 22%, however, agreed that college grid game telecasts should be limited. Of the 22% which agreed with NCAA, the greatest number (8%) reasoned simply that most persons would rather watch a game on video than see it in person. This, they felt, lowers gate receipts.

A majority (54%), however, disagreed with the NCAA plan, 14.7% of whom did not think that the telecasting of games reduced attendance.

Over 30% of all respondents reported an increase in at least one

sporting event during the past year, as compared with pre-TV attendance. Less than 40% reported an attendance decrease in at least one event.

It was found that one-half of the increased attendance reported could be directly attributed to TV (main reason: "Interest stimulated by television"). Of the decreased attendance, 75% could be directly traced to TV (main reason: "More convenient to watch events on television at home").

#### Berle Again Tops ARBI Report

MILTON BERLE'S Texaco Star Theatre on NBC-TV again topped the American Research Bureau report for Dec. 1-7. Programs and ratings reported last week follow:

	Program	Rating
1.	Texaco Star Theatre (NBC)	53.2
2.	Comedy Hour-Bob Hope (NBC)	50.2
3.	Red Skelton (NBC)	50.1
4.	Godfrey's Talent Scouts (CBS)	49.1
5.	Your Show of Shows (NBC)	45.0
	Godfrey and Friends (CBS)	44.3
	I Love Lucy (CBS)	41.8
	Mama (CBS)	41.0
	Cavalcade of Sports (NBC)	40.0
	You Bet Your Life (NBC)	39.5
	ste ste ste	

### TelePulse Lists Favorite Types

AVERAGE ratings for types of programs, based on the week of

Nov. 1-7, were released in a Multi-Market TelePulse:

	No. 1/4	Avg.
	Hrs.	Rtg.
Daytime Variety	99	5.5
Drama & Mysteries	92	15.7
Comedy Variety	71	20.5
Kid Shows	68	9.4
Quiz-Audience Participation	56	10.6
Interviews	40	4.9
Football	35	17.3
Musical Variety	33	~ 12.5
Serial Stories	30	4.9
Homemaking-Service	21	3.3
Comedy Situation	20	14.9
Talent	18	14.3
Wrestling	18	8.3
Forums, discussions	17	6.9
Educational	13	4.8
Religion	12	2.9
News	11	11.3
Feature Films	10	6.0
Film Shorts	10	2.0
Music	9	8.3
Westerns	8	17.6
Boxing	6	22.0
President Truman	2	44.4
Total	699	

Ten favorite TV program types Nov. 1-7, were reported by the Pulse Inc. as follows:

	Avg. Rtg.
President Truman	44.4
Boxing	22.0
Comedy-Variety	20.5
Westerns	17.6
Football	17.3
Drama & Mysteries	15.7
Comedy Situation	14.9
Talent	14.3
Musical Variety	12.5
News	11.3

WPIX (TV), New York independent, registered a 50% increase in dollar sales revenue in 1951 over the preceding year, officials reported last week. The figures were not disclosed.

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#### Weekly Television Summary—January 7, 1952—TELECASTING Survey

City	Outlets On Air	Sets in Area	City	Outlets On Air	Sets in Area
Albuquerque	KOB-TV	12,100	Louisville	WAVE-TV, WHAS-TV	117,983
Ames	WOI-TV	73,441	Matamoros (Mex	(ico)-	
	WAGA-TV, WSB-TV, WLTV	165,000	Brownsville, Tex.		11,100
Atlanta	WAAM, WBAL-TV, WMAR-TV	350,304	Memphis	WMCT	108,780
Baltimore	WNBF-TV	47,200	Miami	LAIM	93.800
Pinghamton	WAFM-TV, WBRC-TV	70,000	Milwaukee	WTMJ-TV	294,446
Birmingham	WITY	125,000	MinnSt. Paul	KSTP-TV, WTCN-TV	280,200
Bloomington	WBZ-TV, WNAC-TV	832,670	Nashville	WSM-TV	48,269
Boston	WBEN-TV	241,005	New Haven	WNHC-TV	212,000
Buffalo	WBTV	106,158	New Orleans	WDSU-TV	72,643
Charlotte	WBKB, WENR-TV, WGN-TV, WNBQ	1,027,738	New York	WABD, WCBS-TV, WJZ-TV, WNBT	
Chicago	WCPO-TV, WKRC-TV, WLWT	322,000	11011	WOR-TV, WPIX	2,750,000
Cincinnati	WEWS, WNBK, WXEL	547,790	Newark	WATV	-11, -1
Cleveland	WBNS-TV, WLWC, WTVN	200,000	Norfolk	WTAR-TV	91,191
Columbus	AADIA2-IA' AAFAAC' AAIAIA	200,000	Oklahoma City		108,278
Dallas-	WRID TW WEAR TW WRAD TW	148.892	Omaha	KMTV, WOW-TV	111,495
Ft. Worth	KRLD-TV, WFAA-TV, WBAP-TV WOC-TV	80,484	Fhiladelphia	WCAU-TV, WFIL-TV, WPTZ	970,000
Davenport	s Include Davenport, Moline, Rock Ise		Phoenix	KPHO-TV	55,100
	WHIO-TV, WLWD	227.000	Fittsburgh	WDTV	342,300
Dayton Detroit	WJBK-TV, WWJ-TV, WXYZ-TV	705,323	Providence	WJAR-TV	180,000
Erio	WICU	80,379	Richmond	WTVR	95,071
Ft. Worth-	WICO	50,0,,	Rochester	WHAM-TV	98,120
Dallas	WBAP-TV, KRLD-TV, WFAA-TV	148,892	Rock Island	WHBF-TV	80,484
Grand Rapids-	TODAL-IV, KRED-IV, IVINITI		Quad Cities	s Include Davenport, Moline, Rock Ise	
Kalamazoo	WOOD-TV	160,413	Salt Lake City	KDYL-TV, KSL-TV	70,200
Greensboro	WFMY-TV	89,138	San Antonio	KEYL, WOAI-TV	62,047
Houston	KPRC-TV	107,500	San Diego	KFMB-TV	119,500
Huntington-	KI KO-IV	107,000	San Francisco	KGO-TV, KPIX, KRON-TV	298,000
Charleston	WSAZ-TV	63,167	Schenectady-		
Indianapolis	WFBM-TV	192,500	Albany-Troy	WRGB	187,200
Jacksonville	WMER-TV	46,000	Seattle	KING-TV	116,500
Johnstown	WJAC-TV	126,500	St. Louis	KSD-TV	348,000
Kalamazoo-			Syracuse	WHEN, WSYR-TV	152,793
Grand Rapids	WKZO-TV	160,413	Toledo	WSPD-TV	127,000
Kansas City	WDAF-TV	170.457	Tu!sa	KOTV	98,375
Lancaster	WGAL-TV	123,055	Utica-Rome	WKTV	64,000
Lansing	WJIM-TV	70,000	Washington	WMAL-TV, WNBW, WTOP-TV, WTT	G 312,100
Los Angeles	KECA-TV, KFI-TY, KLAC-TV, KNBH		Wilmington	WDEL-TV	87,376
	KNXT, KTLA, KTTV	1,334,899			
		Stations on Air	100*	Estimated Sets in	use 14,994,000
Total Markets o	n Air 64°	Julions on Air	107	2311110100	

\* Includes XELD-TV Matamoros, Mexico

Editor's Note: Totals for each market represent estimated sets within television area. Where coverage areas overlap sets counts may be partially duplicated. Sources of set estimates are based on data from dealers, distributors, TV circulation committees, electric companies and manufacturers. Since many are compiled monthly, some may remain unchanged in successive summaries. Total sets in all areas are necessarily approximate.

## 1951-52 MARKET

## DATA

## WHITE AREA 0.1 mv/m CONTOUR AREA

1,758,400	438,900	\$1,156,568,000	\$ 258,771,000	\$ 145,401,000	\$ 28,188,000	\$1,569,804,000	\$ 148,645,000
POPULATION	FAMILIES	Total Retail Sales	Food Sales	Gen. Mdse. Sales	Drug Sales	Eff. Buying Income	Gross Farm Income

## LIGHT GRAY AREA

BONUS COVERAGE AREA	E AREA
POPULATION FAMILIES	2,087,300
Total Retail Sales	\$1,381,870,000
Food Sales	\$ 292,581,000
Gen. Mdse. Sales	\$ 212,588,000
Drug Sales	\$ 34,839,000
Eff. Buying Income	\$1,798,647,000
Gross Farm Income	\$ 265,623,000

## TAI ABEA

TOTAL AREA	
POPULATION	3,845,700
FAMILIES	000'696
Total Retail Sales	\$2,538,438,000
Food Sales	\$ 551,352,000
Gen. Mdse. Sales	\$ 357,989,000
Drug Sales	\$ 63,027,000
Eff. Buying Income	\$3,368,451,000
Gross Farm Income	\$ 414,268,000

Source: Sales Management "Survey of Buying Power," May 1951.



#### Radio Homes

(Continued fro

	100100	incocco j.
36-	Radio	House-
	Homes	holds
County	1950	1950
	3,786	
Pratt		3,923
Rawlins	1,555 16,427	1,637 17,129
Reno Republic	3,610	3,845
	4,799	4,968
Rice	7,819	8,136
Rooks	2,590	2,752
Rush	2,089	2,206
Russell	3 947	4,142
Saline	3,947 10,229	10,535
Scott	1,358	1,418
Sedgwick	67,016	69,447
Soward	2,860	3,017
Shawnee	31,693	32,775
Sheridan	1,178	1,264
Sherman	2,055	2,214
Smith	2,756	2.957
Stafford	2,732	2,834
Stanton	561	608
Stevens	1,246	1,324
Sumner	561 1,246 7,350	7,088
Thomas		2.262
Trego	1,592	1,695
Wabaunsee	2,158	2,306
Wallace	656	703
Washington	3,861	4,103
Wichita	692	740 4,939
Wilson	4,633	2 215
Woodson	2,062	2,215 49,206
Wyandotte	47,484	49,200
KENTUCKY		779,608
KENTOCKI		777,000
Adair	3,683	4,486
Allen	3,321	3,982
Anderson	2,388	2,618
Ballard	2,308	2,611
Barren	6,832	7,898
Bath	2 411	2 771
Bell	9,172 3,474	10,791 3,743
Boone	3,474	3,743
Bourbon	4,676	5,144
Boyd	12,593	13,468
Boyle	4,856	5,325
Bracken Breathitt	2,301	2,523
Breathitt	3,049	4,055
Breckinridge	3,669	4,306
Bullitt	2,638	3,005
Butler	2,402	2,977
Caldwell	3,412	3,991
Calloway	5,122	5,908
Campbell	21,816	22,352
Carlisle	1,643	1,857
Carroll	2,320 4,444	2,584 5,228
Carter	3,317	4,126
Casey	8,922	10,647
Christian	4,856	
Clark	3,706	5,438 4,685
Clay	2,060	2,527
Crittenden	2.799	3.149
Cumberland	1,954	3,149 2,394
Daviess	14.206	15,611
Edmonson	1,939	2,347
Elliott	. ,	1,513
	1,226	0 110
Estill	1,226 2,982	3,610
Estill Fayette	2,982	3,610 27,330
Fayette	2,982 25,253 2,999	27,330 3,393
Fayette Fleming Floyd	2,982 25,253 2,999 9,923	27,330 3,393
Fayette Fleming Floyd Franklin	2,982 25,253 2,999 9,923 6,837	27,330 3,393 11,459 7,399
Fayette Fleming Floyd Franklin Fulton	2,982 25,253 2,999 9,923 6,837 3,437	27,330 3,393 11,459 7,399 3,906
Fayette Fleming Floyd Franklin Fulton Gallatin	2,982 25,253 2,999 9,923 6,837 3,437 1,031	27,330 3,393 11,459 7,399 3,906 1,174
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728	27,330 3,393 11,459 7,399 3,906 1,174 3,083
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Grant	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290 3,742	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Graves Grayson Green	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290 3,742 2,696	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson Green Green Greenup	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290 3,742 2,696 5,550	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190 6,229
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson Green Greenup Hancock	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190 6,229
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson Green Green Hancock Hardin	2,982 25,253 2,999 9,923 6,837 3,437 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481 9,062	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190 6,229 1,726 10,357
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson Green Green Hancock Hardin Harlan	2,982 25,253 2,999 9,923 6,837 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481 9,062 14,481	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190 6,229 1,726 10,357 16,144
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Graves Grayes Green Green Hancock Hardin Harlan Harrison	2,982 25,253 2,999 9,923 6,837 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481 9,062 14,481 3,842	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 4,569 3,190 6,229 1,726 10,357 16,144 4,245
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Grant Graves Grayson Green Green Hancock Hardin Harlan	2,982 25,253 2,999 9,923 6,837 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481 9,062 14,481	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 9,496 4,569 3,190 6,229 1,726 10,357 16,144
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Graves Grayes Green Green Hancock Hardin Harlan Harrison	2,982 25,253 2,999 9,923 6,837 1,031 2,728 2,605 8,290 3,742 2,696 5,550 1,481 9,062 14,481 3,842	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 4,569 3,190 6,229 1,726 10,357 16,144 4,245
Fayette Fleming Floyd Franklin Fulton Gallatin Garrard Graves Grayes Green Green Hancock Hardin Harlan Harrison	2,982 25,253 2,999 9,923 6,837 1,031 2,728 8,290 3,742 2,696 5,550 1,481 9,062 14,481 3,842 3,611	27,330 3,393 11,459 7,399 3,906 1,174 3,083 2,924 4,569 3,190 6,229 1,726 10,357 16,144 4,245

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VRITE FOR DETAILS AND RATES EMPLOYERS REINSURANCE

CORPORATION insurance Exchange — Kansas City, Mo

by Counties		
om page 42)		
	Radio Homes	House- holds
County Henderson	1950	1950 8,945
Henry Hickman	7,925 3,058 1,938	3,372
Hopkins Jackson	9,801 2,412	11,163 3,049
	132,143 3,068	139,244
Johnson Kenton	4,816 30,510	5,659 31,260
Knott Knox	3,204 5,777	4,035 6,952
Larue Laurel	2,417 5,083	2,814 6,139
Lawrence	2,896 1,722	3,498 2,097
Leslie Letcher	2,276 7,496	3,014 8,676
Lincoln	2,871 4,160 1,762	3,402 4,820 2,044
Livingston Logan Lyon	5,290 1,450	6,209 1,655
Lyon McCracken McCreary	13,148	14,992 3,599
McLean Madison	2,532 7,127	2,835 8,268
Magoffin	2,304 3,483	2,958 4,036
Marshall	3,509 1,856	3,997 2,349
Mason Meade	4,873 2,139	5,397 2,428
Menitee Mercer	914 3,888	1,155 4,354
Metcalfe	2,203 2,928	2,664 3,490
Montgomery Morgan	3,140 2,505	3,639 3,155
Muhlenberg	7,429 4,133	8,638 4,713
Nicholas Ohio	2,055 5,541 2,267	2,248 5,895 2,505
Oldham Owen	2,538 1,317	2,855 1,686
Owsley Pendleton	2,604 8,516	2,880 9,857
Perry Pike Powell	14,972	17,676 1,621
	8,330 770	9,893 856
Pulaski Robertson Rockcastle Rowan	2,661 2,577	3,334 3,018
Russell Scott	3,090	3,464 4,314
Shelby	4,561 2,886	5,057 3,399
Spencer Taylor	1,453 3,379	1,633 3,880
Trigg	3,051 2,194	3,637 2,640
Trimble Union	1,272 3,766 10,302	1,424 4,198 12,049
Warren Washington Wayne	2,819 3,179	3,178 3,920
Webster	4,172 6,424	4,891 7.731
Wolfe Woodford	1,347	1,722 3,151
LOUISIANA		724,512
Acadia	9,677 4,117	12,422 5,058
Allen Ascension	4,/3/	5,863
Assumption	3,437 8,188 3,908	4,286 10,222 4,941
Beauregard Bienville Bassier	4,104 8,641	4,963 10,263
Bossier Caddo Calcasieu	43,882 21,489	50,323 24,958
Caldwell Cameron	2,353 1,366	2,781 1,616
Catahoula	2,445 5,306	3,107 6,567
Concordia	2,998	3,987 6,418
De Soto East Baton Rouge	5,096 38,717	43,115
East Carroll	3,169 2,567	4,277 3,343
Evangeline	6,589 5,712	8,715 7,230
Grant	3,223 8,676	3,935 10,632
Iberville	5,757 3,528	7,161 4,131
Jefferson Davis	25,894 5,735	28,455 7,063
Lafayette	11,855	14,856 10,380
La Salle	8,449 3,071	3.617
Livingston	5,231 4,250	6,364 5,151
Madison	3,586 6,565	4,801 8,352
Natchitoches	7,636 146,231	9,653 165,607
Ouachita Plaquemines	18,366 3,070	21,406 3,566
Pointe Coupee	4,367 19,903	5,521 24,067
Red River	2,530	3,158

	Radio House-
County	Homes holds 1950 1950
Richland	. 5,440 6,691 . 4,454 5,479
Sabine St. Bernard St. Charles	2.960 3.446
St. Helena St. James	2,960 3,446 1,705 2,181 2,989 3,667
St. John the Baptist St. Landry	. 3,045 3,642
St. Martin	
St. Tammany Tangipahoa	7,719 9,413 6,254 7,428 11,532 14,185
Tensas Terrebonne	8 767 10 627
Union Vermilion	4,217 5,002 8,085 10,234
Vernon Washington Webster	. 4,281 5,279 8 468 10 264
West Baton Rouge	7,989 9,488 2,591 3,126 3,515 4,204
West Feliciana	. 1,413 1,833
Winn	. 3,03/ 4,334
MAINE	254,652
Androscoggin	23,377 23,709 20,220 22,517 47,707 48,433
Cumberland Franklin Hancock	. 3,43/ 3,82/
Kennebec	. 21,/91 22,962
Lincoln	8,295 8,853 5,123 5,467 11,366 12,104
Penobscot Piscataquis	5 008 5 420
Sagadahoc Somerset	5,855 6,176 10,686 11,368
Waldo Washington	. 5.//2 6.308
York	
MARYLAND	
Allegany Anne Arundel	24,410 25,427 26,393 27,782 330,739 72,598 268,019
Durinilore City)	330,739 72,598 268,019
Calvert Caroline Carroll	5,096 5,527
Cecil	8,054 8,541 4,752 5,524
Charles Dorchester Frederick	7.148 8.023
Garrett Harford	4 875 5 423
Howard Kent	5,447 5,782
Montgomery	44.131 45.216
Prince Georges Queen Annes St. Marys	3,794 4,220 5,217 6,308
Somerset Talbot	5 777 5 077
Washington	5,365 5,902 21,290 22,340 11,004 11,922 6,340 6,975
MASSACHUSETTS	1,307,381
Barnstable	
Berkshire Bristol	37,273 38,034
Dukes Essex	1,765 1,846
Franklin	103,413 104,142
Hampshire Middlesex	21,549 21,966
Nantucket Norfolk	106,719 107,040
Plymouth Suffolk	242,386 245,330
Worcester MICHIGAN	1,791,639
Alcona	
Alger	
Alpena	3,002 3,190
Arenac Baraga	2,154 2,263
Barry	7,679 7,900 24,221 24,741
Benzie Berrien	2,270 2,367 33,719 34,548
Branch Calhoun	8,586 8,833 33,963 34,550
Cass	8,339 8,632
Charlevoix	3,795 3,999 3,609 3,872
Clare	7,660 7,996 2,814 2,950
Clinton	8,501 8,701 1,186 1,238
Delta Dickinson	8,983 9,377 7,343 7,578
Eaton	. 11,582 11,891 . 4,529 4,798
Genesee Gladwin	. 76,320 77,640 2,532 2,637
Gogebic	7,802 8,077
Grand Traverse Gratiot	7,158 7,472 9,304 9,621
Hillsdale	9,301 9,599 11,506 11,813
Huron	8,774 9,055 48,755 49,447
	DDOAF

	Radio	House-
County	Homes 1950	holds 1950
Ioniα	10,272 3,203	10 500
losco	5,061 7,308	3,330 5,283
Isabella Jackson	7,308	7,605 30,692
Kalamazoo Kalkaska	30,140 36,127 1,257	36,677
Kent	84,071 871	1,352 85,525 916
Keweenaw	1,566	1,730
Lapeer Leelanau	8,723 2,232	8,928 2,374
Leelanau Lenawee Livingston Luce	18,349 7,626	7 782
Luce	1.532	1,646 2,590
Macomb Manistee	2,414 48,852 4,897	49,445 5,668
Marquette	12,879 5,989	13,319
Mason Mecosta	5,094	5,368
Menominee Midland	6,856 9,398	7,068 9,689
Missaukee	1,895 20,462	2,027
Montclam Montmorency	9,154 1,090	9,486 1,182
Montmorency Muskegon Newaygo	1,090 34,393 5,996	35,023
Oakland	108,047	6,292
Oceana Ogemaw	4,480 2,486	4,696 2,659
Ontonagon Osceola	2,873 3,735	2,996 3,907
Oscoda Otsego	857 1,623	923
Ottawa	20,908 2,904	21,183 3,106 1,920
Presque Isle	1,814	1,920
St. Clair	42,046 26,021	26,525
St. Joseph	10,733 8,736	11,031 9,006
Schoolcraft Shiawassee Tuscola	2,426 13,225	2,559 13,523
	10,220	10,591
Van Buren Washtenaw	34,135	12,434 34,585
Wayne	34,135 662,352 5,257	671,076 5,465
MINNESOTA		845,757
Aitkin	4,072 9,195	4,255 9,421
Becker	6,501	6,723
Beltrami Benton	6,499 3,851	6,892 4,007
Big Stone	2,596 10,586	2,641 10,835
Brown	7,128 6,435	7,311 6,634
Carver	4,845	4,995
Cass Chippewa Chisago	5,086 4,739	5,359 4,841
Clay	3,688 7,799	3,806 7,966
Clearwater	2,652 879	2,789 931
Cottonwood Crow Wing	4,478 8,845	4,565 9,147
Dakota	12,851	13,060
Douglas	3,427 5,902	3,511 6,103
Faribault Fillmore	6,604	6,732 7,147
Freeborn	9,557 9,238	9,762 9,455
Grant	2,601 198,727	2,660 201,344
Houston	3,932	4,058
Hubbard	3,025 3,094	3,222 3,206
Itasca	9,113 4,501	9,463 4,598
Kanabec	2,499	2,609
Kandiyohi	7,455 2,552	7,615 2,647
Koochiching	4,604	4,977
Lac qui Parle	3,931 2,315	3,987 2,524
Lake of the Woods	1,365	1,429 5,587
Le Sueur	5,447 2,161	2,874
Lyon	5,900 6,013	6,270 6,343
Mahnomen	1,631	1,720
Marshall	4,126 7,196	4,249 7,328
Meeker	5,160	5,309
Mille Lacs	4,131 6,334	4,312 6,612
(Continued on po		

(Continued on page 82)

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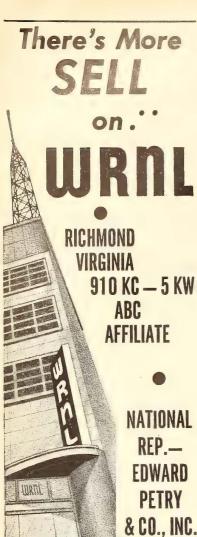
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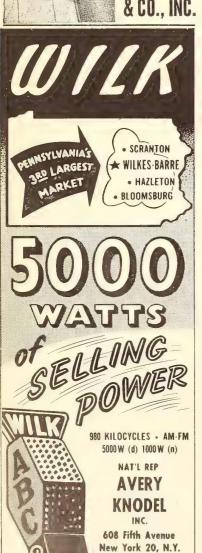
East Coast Division

Midwest Division 137 North Wabash Avenue Chicago 2, Illinois

West Coast Division 6706 Santa Monica Blvd. Hollywood 38, California







#### Radio Homes by Counties

(Continued from page 80)

	(Cont	inued fr
County	Radio Homes 1950	House- holds 1950
Mower	11,511 3,798	11,710 3,864
Nicollet	4,811 6,132	4,899
Norman Olmstead	3.485	3,589 13,138 13,584
Otter Tail	12,875 13,122 3,467	13,584
Pine Pipestone	5,061 3,773	5,283 3,838
Polk Pope	9,490 3,517	9,773 3,603
Ramsey	103,038	104,395 1,687
Redwood	6,061	6,178 6,530
Rice	8,412 3,084	8,654 3,150
Roseau	3,638 60,532	3,805 61,894
St. Louis Scott Sherburne	4,234 2,514	4,365 2,619
Sibley	4,216 15,909	4,315 16,384
Steele	5,819 2,845	5,962 2,933 4,379
Swift	4,278 6,685	4,379 6,935
Todd Traverse Wabasha	2,204	2,233 4,835
Wadena	3,282	3,433 4,420
Waseca Washington Watonwan Wilkin	4,301 9,226	9,414 4,021
	3,961 2,684	2,744
Winona Wright	7,440	11,255 7,702
Yellow Medicine	4,505	4,569 554,783
Adams	6,708	8,944
Alcorn Amite	6,346	7,457 4,619
Attala	5,090 1,639	6,525 2,070
Bolivar Calhoun	12,460 3,958	16,016 4,701
Carroll	2,820 3,942	3,552 4,813
Choctaw	2,212	2,728 3,034
Clarke	3,914 3,480	4,808
Coahoma	9.976	13,161
Covington De Soto	6,169 3,156 4,496	3,839 5,931
Forrest	9,960 2,388	12,357 2,863
George Greene	2,019	2,487 1,949
Grenada Hancock	3,852 2,569	4,907 3,141
Harrison	17,725 31,461	21,076
Holmes	6,085 4,190	37,454 8,070 5,586
Issaquena Itawamba	942 3,510	1,266 4,371
Jackson	7,273 3,456	8,428 4,375
Jefferson	2,243 2,802	2,971 3,597
Jones Kemper	12,098 2,812	14,844 3,614
Lafayette	4,351 2,797	5,398 3,415
Lauderdale	2,456	18,153 3,113
Leake	4,188 8,608	5,268 10,371
Leflore Lincoln	10,405 5,797	13,272 7,237
Lowndes	8,126 6,039	9,560 7,894
Marion	4,835 4,265	6,223 5,687
Montgomery	7,633 3,030	9,553 3,769
Neshoba	5,100 4,691	6.448 5,709
Noxubee Oktibbeha	3,598 4,514	4,804 5,758
Panola Pearl River	6,293 4,482	7,827 5,400
Pike	1,795 7,761 4,440	2,219 9,284 5,337
Prentiss	4,368	3,230
Quitman Rankin	5,150 4,800	6,334 5,882
Scott Sharkey	4,419 2,615	5,343 3,256
Simpson	4,338 3,267	5,265 4,004
Stone	1,377 10,376	1,655 13,252
Tallahatchie	5,929	7,448
Tate	3,558	4,487
Tishomingo	3,411 4,244	4,065 5,591
Union	4,562 2,851	5,516 3,595
Warren	9,406	11,952

County	Homes 1950	holds 1950
Washington		19,243
Wayne	14,567 3,182 2,528 2,755 4,215	4,028
Webster	2,528	3,042 3,426
Winston	4,215	5,369
Yalobusha Yazoo	2,995	3,885
	6,558	8,898
MISSOURI	1	,198,883
Adair	5,840	6,233 3,750
Andrew	3,581	3,750 3,445
	3,581 3,307 7,147	7,595
Audrain Barry Barton	6,028 3,907	7,595 - 6,517 4,237
Bates	5,416	5,881
Benton Bollinger	2,660 2,553	2,943 2,986
Boone	11,703	13,105
Buchanan	27,221 9,011	28,684 10,466
Caldwell	3,233	3,439
Callaway	5,587 2,182	6,113
Cape Girardeau	10,493	2,416 11,177
Carroll	4,738	5,035
Cass	1,171 5,894	1,355 6,344
Cedar	3,219	3,577
Chariton Christian	4,522 3,496	4,816 3,813
Clark	2.683	2,901
Clay Clinton	13,399 3,711	14,030 3,960
Cole	8,899	9,358
Cooper	4,614 3,083	5,032 3,523
Dade	2,838	3,085
Dallas	2,899 3,550	3,200 3,825
Daviess De Kalb	2,604	2,759 3,312
Dent	2,974 3,111	3,312
Dunklin	3,111 10,970	3,495 12,202
Franklin	3.433	10,765 3,819
Gentry	3,580	3,737
Greene	31,351 4,296	33,176 4,590
Harrison	4,270	4,562
Henry	6,122 1,615	6,640 1,773
Holt	3.071	1,773 3,246
Howard	3,357 5,859	3,641 6,734 2,533 174,553
Iron Jackson	2,191	2,533
Jackson	169,316 24,671	26 443
Jefferson	.10,538	11,128
Johnson Knox	6,036	6.540 2,560
	5,037	5,641
Laclede Lafayette Lawrence	7,446 6,875	8,015 7,449
FEM12	3,292	3,480
Lincoln	4,162 5,987	4,470 6,396
Livingston	4,948	5,253
McDonald	3,801 5,705	4.214 6,141
Madison	2.644	3,032
Maries	1,791 9,197	2,115 9,722
Mercer	2,271	2,416
Miller	3,661	4,059
Mississippi	4,915	5,776
Moniteau	3,187 3,536	3,470 3,778
Montgomery	3,554	3,822
Morgan	2,872	3,166
New Madrid	8,585 7,906	9,581 8,594
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Radio House-

	Radio Homes	House- holds
County	1950	1950
Nodaway	6,920	7,315
Oregon	2,970 2,625	3,429
Ozark	1,991	2,399
Perry	10,099 3,536	11,826 3,987
rems	9.660	10.376
Phelps	5,329	6,090
Platte	5,329 5,195 4,312	5,586 4,577
Polk	4,671 2,974	5,122 3,219
Putnam	2,811	3,026
Kalls	2,607 7,347	2,779 7,841
Randolph Ray	5,008	5,356
Reynolds	1,567 2,804	1,859 3,253
or. Charles	8.054	8,505 3,514
	3,184 9,292	9,854
St. Francois St. Louis & St. Louis city Ste. Genevieve Saline	363,113 2.729	372,806 2,970
Saline	7,547	8,115
Schuyler	1,839	1.940
Scott	2,383 8,478	2.516 9.195
Shannon Shelby		9,195 2,341
Stoddard	3,254 8,134	3,451 8,998
Stone	2,470	2,852
Sullivan Taney	3,432 2,561	3,694
Texas	4.966	2,957 5,567 6,758
Vernon Warren	2.181	2.378
Washington	3,301	3 902
Wayne	2,492	2.894 4 522
Worth	1 579	1.667
Wright	4,289	4,771
MONTANA		175,619
Beaverhead	2,047	2,162 2,503 2,304
Big Horn Blaine	2,226	2,304
Broadwater	530	868 3,122
Carter	782	810
Cascade	15,352 2,075	15.730 2.113
	3,623	2 754
Custer Danie!s Dawson	1,114 2,636	1,132 2,693
Deer Lodge Fallon	4,105	4,197
Fallon	970 4.101	1,004 4,210
Flathead	9 417	9,649
Gallatin Garfield	6,243	6,443
Glacier	2,463	2,584
Golden Valley Granite Hill	419 894	419 924
Hill	4.057	4.152
Jefferson Judith Basin	1,071 917	1,102 942
Lake		3,991
Lewis and Clark Liberty	7,383	7,611 647
Lincoln	2.586	2,669
McCone	915 1,789	1,844
Meagher	639	659
Mineral	690	703 10,400
Musselshell	1,704	1,751
Park	3,638	3,766 306
Phillips	1,864	1,924
Pondera	1,710 764	1,759 796
Powder River	1,724	1,775
Prairie	678	706
Ravalli	3,952	4,074
Richland	2,861 2,531	2,946
Rosebud	1,702	1,773



	*			· -	
	Radio	House-		Radio	House-
County	Homes 1950	holds 1950	County	Homes 1950	holds 1950
anders	2,127	2,216	Platte	5,282	5,566
heridan	1,895	1,938 15,670	Polk	2,421 3,816	2,527 4,030
illwater	1,571	1,611 1,052	Richardson	4,989 863	5,219 915
weet Grass	1,018 2,020	2,068	Saline	4,372	4.661
oole	1,980 372	2,031 393	Sarpy Saunders	3,943 5,092	4,057 5,332
alley	3,178	3,253	Scotts Bluff	9,240	9,747
heatland	943 522	964 522	Seward	3,866 2,650	4,091 2,787
ellowstone National Park	16,359	16,761	Sherman	1,726	1,876 914
(part)		12	Stanton	1,789	1,879
NEBRASKA		394,662	Thayer	3,144	3,313 379
dams	7,849	8,176	Thurston	2,126 2,116	2,289 2,294
ntelope	3,331	3,514	Washington	3,311	3,442
rthur	206 356	223 365	Webster	2,729	2,805 2,385
aine	308 2,910	325 3,066	Wheeler	401	427 4,440
ox Butte	3,451	3,587		7,273	
oyd	1,353	1,447	NEVADA		50,296
rown	7,127 3,428	7,566 3,541	Churchill	1,865 14,311	1,937 14,970
urt	3,327	3,555	Douglas	564	589
assedar	4,881	5,122 3,743	Elko	3,332 257	3,478 270
nase	1,473	1,560	Eureka	315	334 1,466
nerry	2,233 3,358	2,358 3,494	Humboldt	1,401 553	584
ayolfax	2,731 2,994	2,881 3,165	Lincoln Lyon	1,096	1,124 1,133
Jming	3,499	3,630	Mineral	1,648	1,733
usterakota	5,478 2,765	5,809 2,929	Ormsby	1,045	1,107 1,246
awes	2,839	2,942	Pershing	962 249	1,013 254
awson	5,537 978	5,798 1,010	Washoe	15,906	16,297
ixon	2,560 7,943	2,658 8,231	White Pine	2,659	2,761
puglas	78,886	81,075	NEW HAMPSHIRE		155,173
Indy	1,234	1,327 3,118	Belknap	7,646	7,948
anklin	2,102 1,504	2,258	Carroll Cheshire	4,663	4,950 11,545
ontier	2,872	1,614 3,049	Coos	9,666	10,037
age	8,073 1,180	8,427 1,240	Grafton Hillsborough	12,873 45,119	13,522 45,276
arfield	830	889	Merrimack	17,152 20,202	17,719 20,891
osper	772 289	827 303	Strafford	13,989	14,422
rant reeley	1,425 9,312	1,522 9,720	Sullivan	7,556	7,863
amilton	2,624	2,786	NEW JERSEY	1	,374,422
arlan	2,118 641	2,237 693			40,185
tchcock	1,683	1,783 4,243	Bergen		157,386
oker	308	328	Burlington		32,954 84,808
ward	2,132 4,124	2.268 4,332	Cape May	11,125	11,661
hnson	2,182 1,925	2,284	Cumberland Essex		25,652 256,669
sith	2,063	2,192	Gloucester	25,330	26,249
rya Pahamball	584 1,237	615 1,271	Hudson		187,860
10x	4,066	4,325	Mercer	57,262	12,605 59,339
ncaster	35,138 7,887	36,113 8,276		70,549	73,108 64,012
gan	355	380	Morris	43,284	44,303
up	355	380	Ocean Passaic	17,124 97,112	17,727
cPherson	215 6,707	6,979	Salem	13,600	14,345
errick	2,647	2,760	Somerset Sussex	25,688 9,667	26,347 10,070
orrill	2,235 1,820	2,343	Union		112,253
emaha	3,305	1,920 3,439	Warren		16,040
uckolls	2,810	3,018	NEW MEXICO		177,128
oewnee	5,075 2,049	5,297 2,150	Bernalillo	37,966	40,345
rkins	1,332	1,389	Catron	865	949
elps	2,749 2,635	2,882	Chaves Colfax	10,089	10,954
	2,000	2,702	Condx	4,121	4,446
BARITERAN WALLER					

#### FARMERS

Prefer WIBW because we've served their interests for 25 years. WIBW is the farm station for Kansas and adjoining states.

WIBW The Voice of Kansas

(Continued on page 84)

County	Radio Homes 1950	House- holds 1950
Curry De Baca Dona Ana Eddy Grant Guadalupe Harding Hidalgo Lea	6,458 929 8,420 10,263 5,317 1,436 677 1,243 8,401	6,877 1,002 9,656 11,095 5,767 1,628 748 1,372 8,995
Lincoln Los Alamos Luna McKinley Mora Otero Quay	1,850 2,647 2,108 5,053 1,970 3,449 3,703	2,006 2,801 2,337 5,697 2,052 3,849 4,012
Rio Arriba Roosevelt Sandoval San Juan San Miguel Santa Fe	4,891 4,289 2,305 3,753 5,226 8,516 2,155	5,635 4,667 2,625 4,193 6,098 9,536 2,455
Socorro Taos Torrance Union Valencia	2,045 3;380 1,849 1,894 4,461	2,361 3,876 1,978 2,057 5,058
NEW YORK	. 4	,329,327

Socorro	2,045	2,301
Taos	3,380	3,876
Torrance	1,849	1,978
Union	. 1,074	2,057
Valencia	4,461	5,058
NEW YORK		,329,327
Albany	70,076	72,393
Allegany	12,063	12,514
Allegany Bronx	415.607	424,956
Broome	51.344	52,932
		52,932 22,228
Cattaraugus	19,484	20,087
		41,461
Chamuna	24,783	25,708
Chautauqua Chemung Chenango	11 138	11,447
Chenango	12 200	13,052
Clinton	12,377	13,032
Columbia	. 12,393	13,038 10,719
Cortland	. 10,387	10,717
Delaware	12,301	12,814
Dutchess	. 33,34/	34,700
Erie	. 247,354	252,402
Chautauqua Chemung Chenango Clinton Columbia Cortland Delaware Dutchess Erie Essex Franklin Fulton Genesee Greene Hamilton Herkimer	9,342	252,402 9,792 12,066
Franklin	. 11,318	12,066
Fulton	. 15,657	16,326 13,493 8,580 1,304 18,208
Genesee	12,967	13,493
Greene	. 8,160	8,580
Hamilton	1,214	1,304
Herkimer	17,480	18,208
Jefferson	23,759	23,142
Kings	777,461	795,764
Lewis	5,646	6,058
Livingston	10,067	10.597
Madison	12,318	13 035
Monroe	139,763	143,641
Greene Hamilton Herkimer Jefferson Kings Lewis Livingston Madison Monroe Montgomery Nassau New York	17,431	18,063
Nassau	185,639	188,658
New York Niagara Onedia	593,290	625,833
Niagara	52,020	53.740
Onedia	59,457 94,297	62,193 97,213 16,652
Onondaga		97,213
Ontario	15,936	16,652
Onondaga Ontario Orange Orleans	15,936 41,379 8,379 20,712	43,238 8,904
Orleans	8,379	8,904
Orleans Oswego Otsego Putnam Queens Rensselaer Richmond Rockland St. Lawrence Saratoga Schenectady	20,712	21,848
Otsego	14,183	15,153
Putnam	5,873	6.092
Queens	455,387	461,853
Rensselaer	36,919	38,337
Richmond	50,011	51 505
Rockland	20,952	21,667
St. Lawrence	23,657	25,548 21,654
Saratoga	20,680	21,654
Schenectady Schoharie Schuyler	20,680 42,339	43.469
Schoharie	6,095	6,611 4,177
Schuyler	3,893	4,177
Seneca	6,975	7,404
Steuben		26 232
Suffolk	69,610	71.615
Seneca Steuben Suffolk Sullivan	11,603	71,615 12,317 8,951 15,615
Tioga	8,289	8,951
Tompkins	14,944	15,615
141	26 308	27,905
Ulster	20,070	11 700
Warren	11,204	11,/32
Suffolk Suflivan Tioga Tompkins Ulster Warren Washington	11,204	13,248
Wayne	15.875	13,248
Wayne	15.875	27,905 11,732 13,248 16,728 176,312
Wayne	15,875 172,786 8,556	9,044
Ulster Warren Washington Wayne Westchester Wyoming Yates	15,875 172,786 8,556	11,/32 13,248 16,728 176,312 9,044 5,359

	NORTH	CAROLINA	A 34 A 4		994,36
Ala	mance			17,011	18,41
Ale				3,021	3,513
Alle				1,741	2,11
				5,212	6,219
Ash	e			4,319	5,19
				2,555	3,067
				7,582	9,22
				4,792	5,80
				5,404	6,550
				3,601	4,397
				29,504	32,855
				9.532	10.591
Cak				15,631	16,682
				9,198	10,440
-				1,140	1,322
				4,965	5.925
				3,684	4 439
				14,819	16,108
				5,361	6,191
		*******		3,633	4,305
				2,342	2,888
Cla	у			1,237	1,480
Clar	امسما			12 500	16 610

## What a Buy!

## A B C

**PROGRAMS** 

For "Minutes" & Chain Breaks

IN

YOUNGSTOWN, O.

5000

WATTS

Serving America's 34th Market

## WFMJ

REPRESENTATIVES Headley-Reed Co.

In Canada more people listen\* to

## **CFRB**

Toronto regularly than to any other station

\*T HE 1950 BBM figures show CFRB's coverage as 619,050 daytime and 653,860 night time—more than one-fifth of the homes in Canada, concentrated in the market which accounts for 40% of Canada's retail sales.

## CFRB

Representatives:

United States—Adam J. Young Jr.
Incorporated

Canada—All-Canada Radio Facilities Limited Mr. Jack Purves N. W. Ayer and Son, Inc. Pittsburgh, Pa.

Dear Jack:



Algy

WCHS Charleston, W. Va.

## **MIDWEST ADDRESS** C B S WNAX YANKTON — SIOUX CITY

#### Radio Homes by Counties

(Continued from page 83)

	(Cont	inued fr	rom page 83)		
	Radio	House-		Radio Homes	House- holds
County	Homes 1950	1950	County	1950	1950
Craven	9,347	11,511	Rolette	2,261	2,436
Cumberland	17,463	20,939	Sargent	1,937 1,294	1,987
Dare	1,398	1,549 16,062	Sioux	724	787 594
Davidson	3,498	3,930	Slope	564 3,828	3,988
Duplin	8,063	9,761 26,081	Steele	1,312 5,685	1,348 5,837
Edgecombe	9,991	11,824	Towner	1,645	1,706
Forsyth	35,631 5,870	39,678 7,106 27,905	Traill	3,016 4,607	3,074 4,749
Gaston	25,617	27,905 2,188	Ward	9,255 2,739	9,483 2,827
Gates	1,313	1,597	Williams	4,603	4,760
Granville	5,647 3,256	6,796 3,751	оніо	2	2,314,557
Guilford	45,193	49,772 12,980	Adams	5,624	6,080
Harnett	9,615	11,193	Allen	25,440	25,959
Harnett Haywood Henderson	8,292 7,578	9,575 8,553	Ashland Ashtabula	9,947 22,982	10,234 23,547
Hertford	4,042 2,674	4,767 3,226	Ashtabula Athens	11,499 8,960	12,092 9,199
Hyde	1,357	1,633	Auglaize Belmont	24,719	25,803
Irédell	12,946 3,644	14,579 4,438	Brown	6.241	6,632 41,105
Johnston	13,321	15,690	Butler Carroll	5,171 7,915	5,392 8,177
Jones	5,141	2,368 5,744	Champaign Clark	32,055	32,877
Lenoir Lincoln	9,292	10,868 6,585	Clermont	11,648	12,146 7,747
McDowell	5,509	6,332	Columbiana	28,153	28,964
Macon	3,951	3,944 4,818	Coshocton Crawford Cuyahoga	11,735	9,578 12,036
Martin	4,927	5,994 52,639	Cuyahoga	398,359	405,248 12,554
Mecklenburg Mitchell	3,220	3,688	Defiance	7,453	7,683
Montgomery	3,764 7,192	4,311 8,334	Delaware	15.326	8,484 15,655
Nash	11,554	13,673 17,553	Fairfield Fayette Franklin	14,993	15,521 6,709
New Hanover	15,166 5,026	6,092	Franklin	142,771	145,388
Northampton Onslow Orange	6,910 7,012	8,226 7,782	Fulton Gallia		7,579 6,316
Pamlico	2,014	2 468	Geauga	7,019	7,304 16,042
Pasquotank	3,444	6,374 4,241 2,367	Greene Guernsey	15,448 10,821	11,343
Perquimans	1,979 4,745	2,367 5,635	Guernsey Hamilton Hancock Hardin	13,731	223,088 14,026
Pitt	12,105	14,376	Hardin	8,366	8,678 5,618
Polk	12,037	3,031 13,360	Harrison Henry	6.489	6,669
Richmond		9,751 19,122	Highland Hocking	8,235	8,659 5,751
Rockingham	14,984	16,630	Holmes	4,4/1	4,854
Rowan Rutherford	18,792	20,228 11,649	Huron Jackson	7,360	11,660 7,846
Sampson Scotland	9,288	11,382 5,982	Jefferson	25,896	26,807 10,462
Stanley Stokes	9,082	9,882	Lake	21,607	21,869
Stokes	5,009	5,223 11,425	Lawrence Licking		13,437 21,590
Swain	1,893	2,289	Logan Lorain	9,503	9,787 41,459
Transylvania Tyrrell	3,217 1,011	3,681 1,196 10,202	Lucas	114,679	116,662
Union Vance		10,202 7,657	Madison		5,939 <b>7</b> 0,379
Wake	29,941	33,305	Marian	14634	15,056
Warren Washington		5,015 3,039	Medina Meigs	6,361	12,002 6,811
Watauga	3,669	4,317 15,407	Mercer Miami	/,555	6,811 7,773 18,703
Wilkes	8,919	10,772	Monroe Montgomery	4,181	4,520
Wilson Yadkin		12,767 5,597	Morgan	3,652	114,854 3,852
Yancey		3,800	Morrow	4,826	5,022 22,081
NORTH DAKOTA		162,176	Noble	3,198	3,457
Adams *	1,218	1,298	Ottawa	8,594 4,332	8,787 4,489
Barnes	4,480	4,619 2,705	Perry Pickaway	8,082	8,454 7,464
Benson Billings	414	450	Pike	3,504	3,846
Bottineau Bowman	3,153	3,251 1,148	Portage Preble	7,723	17,482 7,978
Burke	1,828	1,902 6,865	Putnam Richland	6,729 25,828	6,916 26,436
Burleigh Cass	15,609	15,847	Ross	14,021	14,759
Cavalier Dickey	2,854	2,951	Sandusky Scioto	13,473	13,790 23,638
Divide	1,614	1.652	Seneca	14,872	15,269 8,230
Dunn	1.374	1,736 1,398	Stark Summit Trumbull	79,126	80,906
Emmons		2,244 1,456	Trumbull	43,472	119,317 44,541
Golden Valley Grand Forks	910	970	Tuscarawas Union	. 20,137	20,869 6,158
Grant	10,100	10,327 1,726	Van Wert	. 8,190	8,391
Grigas	. 1,435	1,476	Vinton Warren	2,688	2,925 10,789
Hettinger Kidder	1,647	1,721 1,574	Washington	. 12,476	13,230
La Moure	2,409	2,481	Wayne Williams	. 8,077	16,137 8,276
Logan	. 1,470	1,538 3,263	Wood	. 16,444	16,831
McIntosh	. 1,904	2,013	Wyandot		5,885
McKenzie McLean	. 1,816 . 4,792	1,888 4,981	OKLAHOMA		663,262
Mercer	2,080	2,201	Adair		3,874
Morton	4,770	4,897 2,581	Alfalfa		3,501 3,779
Mountrail	2,138	2,204	Beaver	. 2,018	2,240
Oliver	716	741 3,625	Beckham Blaine		6,758 4,609
Pembina	3,538	2,036	Bryan	. 7,356	8,369
Ramsev	3,679	3,773	Caddo		10,004 7,559
Ransom	. 2,408 . 1,455	2,462 1,476	Carter	9,803	11,165
Richland		5,275	Cherokee	3,890	4,863
				1	RROA

	Radio	House-
County	Homes 1950	holds 1950
-1		
Choctaw Cimarron	4,697 1,202	5,721 1,340
Clevelana	9,458	1,340 10,280 2,248
Coal Comanche	1,900 13,348	15,117
Cotton	2,/3/	15,117 3,051
Craig	4,059	4,682 13,063
Creek Custer	11,535 5,755	6 402
Delaware	5,755 3,469 2,356	4,150 2,638 2,279
Dewey	2,000	2,279
Garfield	7,272	16,000 8,475
Garvin	9.244	10.493
6	9,244	3 432
Grant Greer Harmon Harper	3,097 2,152	3,544 2,407
Harmon Harper Haskell Hughes Jackson Jefferson Johnston Kay	1,629	1,804
Haskell	2,992 5,152	3,499 5,902
Jackson	5 636	6,318 3,339
Jefferson	2,932 2,528	2,926
Kay	14,426	15,479
Kay Kingfisher Kiowa Latimer	3,615 5,281	~3,981 5,881
Kiowa Latimer Le Flore	2,176	2,590 9,820
Le Flore	2,176 8,308 5,882	9,820
Lincoln Logan	6.027	6,707 6,742
Love McClain McCurtain	1,884	2.100
McCurtain	3,620 6,777	4,170 8,398
McIlliosii	3,975 2,749	4,688
Major	2,749	3,078 2,463
Marshall Mayes Murray	4,805	5,620
Murray	2,993 16,622	3,413 19,19
Noble	3,579	3,91
Nowata	3,418	3,92
Oklahoma	3,962 94,884	4,66
Okmulgee	11,471 9,081	13,183
Muskogee Noble Nowata Okfuskee Oklahoma Okmulgee Osage Ottawa Pawnee	8,886	9,946
Pawnee	3,603	4.067
Pawnee Payne Pittsburg Pontotoc Pottawatomie Pushmatcha Roger Mills Rogers Seminole Sequoyah Stephens Texas	11,914 10,019	13,007 11,477
Pontotoc	8,385	9,30
Pushmataha	11,869 2 665	13,18
Roger Mills	1,889	2,17- 5,72
Rogers	4,966 10,264	5,721
Sequoyah	4,089	11,49 5,00
Stephens	9,175 3,816	10,34
Tillman	4,706	4,180 5,25
Tulsa Wagoner	4,706 73,234	5,25° 77,99
Washington	9.613	4,600 10,31
Washita	4,786	5 28
Washita Woods Woodward	4,191 3,727	4,520 4,130
OREGONI		
OREGON		479,26
Baker	5,006	5,19
Benton	8,708 26,667	8,90 27,15
Clackamas	9,802	10,06
Columbia	7,080	7,23
Coos	13,010	13,41
Crook	2,493 1,994	2,55 2,07
Deschutes	6,609	6,81
Douglas	15,852	16,34
Gilliam Grant	851 2,454	2,51:
Harney	1,777	1,85
Hood River	3,859	3,94
Jackson	18,178	18,70
Jefferson Josephine	1,514 8,186	1,56 8,56
Klamath	12,827	13,14
Lake	1,949	2,03
Lane	37 267	38.183
Lincoln Linn	6,845	7,05
Malheur	6,184	6,43
Marion	28,920	29,54

(Continued on page 86)

Morrow

1,438

152,599 156,834



## programs promotion premiums



#### LES DRIVE

DIO Broadcast Management uncil of Rochester, N. Y., has used a series of artfully printed illustrated mailing pieces dened to show that radio is the sales medium that can be aght with the advertising dollar. The phasizing the slogan, "When u Get Her Ear, You Get Her opping List," the pieces are beging and the present and potential timevers locally and 1,000 timebuyers national firms and agencies. It is a council is made up of Rochester tions WARC WHAM WHEC RNY WVET.

#### MEBUYERS

NAX Yankton, S. D., sending de and advertisers its new me-Buyers Guide which consists large size calendar. Numerals in four colors, red, blue, black, d white, making it easy to deterne beginning and ending dates of 26, or 52 week contracts. Top endar sheet is perforated in colons making for added convence.

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#### UCE FOR THE GOOSE

ILS Lansing, Mich., sending de and advertisers folder pointr up favorable results of number locally sponsored shows. Folder, led, "Take a Gander at This," o announces WILS upcoming wer increase to 5 kw, and states station will discontinue present liation with MBS and devote to music, news, sports and blic service.

#### EMARKABLE REMEDY

ONS Hartford, Conn., engaged producing series of merchandisg aids for local and national actuats. Promotion Manager Alan ary designed "Arrow Eye" to poset up display of Rem Cough

Syrup, and push both product and station. Display was featured in drug department of G. Fox & Co. and followed up with other displays in stores throughout city with reports of excellent reactions.

#### PUBLIC SERVICE SPOTS

WEIR Weirton, W. Va., recently began series of announcements designed to increase attendance at church and city council meetings in Weirton and Steubenville, Ohio. Each Saturday, announcements urge listeners to take family to church and Sunday School. Schedules for city council meetings in both towns are aired, asking audience to watch their city government work.

#### WEATHER REPORT

KDAL Duluth, Minn., despite all sayings to the contrary, is doing something about the weather. At least, they are reporting it accurately by means of their "Cooperative Climatological Weather Station." Previously, temperature readings in area were given as "official airport temperature" and were as much as ten degrees colder than Duluth downtown area. KDAL purchased, and in cooperation with United States Weather Bureau personnel, installed necessary equipment atop their studios in Bradley Building. Clyde Johnson, KDAL staffer, was engaged as observer to make accurate temperature readings. Duluth merchants are full of praise for new service, because it brings shoppers downtown. People who wouldn't stir out of house when it is two below, don't mind when it becomes as warm as eight

# immediate revenue produced with regional promotion campaigns 23 years of experienced sales personnel will sell community programs throughout your coverage area HOWARD J. McCOLLISTER Company 66 ACACIA DRIVE ATHERTON, CALIFORNIA DAVENPORT 3-3061 PAUL W. McCOLLISTER, General Manager

#### TEEN-AGE SHOW

WERE Cleveland, Teen-Age Press, presented as public service, discussing teen age questions with editors of local high school papers. Questions to be discussed are sent to station from listeners. Station reports that program has met with great response from high school children. Maggie Wulff, station's women's director is moderator of panel.

#### WOKZ WINDSHIELD COVERS

WOKZ Alton, Ill., and Manager Bill Tedrick are helping motorists protect their windshield from wintry weather. Mr. Tedrick stacks surplus transcription carton cardboard fillers at the desk of the Stratford Hotel, which houses WOKZ studios. Fillers are used by motorists in scraping ice and snow from car windows. Covers bear a large plug for WOKZ.

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#### LOST & FOUND

WSTC-AM-FM Stamford, Conn., and a station news reporter, Leo Gold, found a man working in Stamford for whom a sister in Fort Smith, Ark., had been searching 20 years. The sister, Mrs. J. H. Vinsant, had been sending Christmas gifts to her long-lost brother, Frank Wilson, for 20 years. They always came back marked "wrong address." But Mrs. Vinsant had learned that her brother was somewhere in Stamford. Mr. Gold found him working with a marine construction company. Mr. Wilson, too, had been searching for his sister since 1929 when he lost her address. WSTC arranged for them to talk by telephone.

#### KIDDIE SHOW

WIEL Elizabethtown, Ky., The Magic Eye, morning program for children features kiddie tune and telephone participation by youngsters. Sponsor is local dairy, which plugs milk with every meal, plus mid-morning snack after recess at many schools in area. It also helps parents with hand and face washing, dressing, and tooth-brushing.

-0-0-0-

#### TV EXPERTS

WAAM(TV) Baltimore, presenting celebrities that appear on station cards declaring that they are "Experts in Television." The cards say, "This is to certify that (person's name) is an Expert in Television, having appeared in excellent form, on WAAM Television, Baltimore. The bearer of this card is, therefore, qualified to make suggestions and to criticize any and all TV shows as an Expert in Television." It is signed by WAAM General Manager Ken Carter.

Further ideas or samples of the promotion items mentioned on this page are available by writing to the individual companies.



76th

IN RETAIL SALES

among Sales Management's 162 Metropolitan County Areas

If your radio campaign is based on the first 100 markets according to Retail Sales volume—then over 234,000 Quad-Citians are buying above your standard.

WHBF has worked with mind, body and its facilities to assist in the progress and growth of the Quad-City area to a major market position.

> Les Johnson V.P. and Manager





#### Radio Homes by Counties

(Continued fr

	Radio	House-
	Homes	holds
County	1950	1950
Polk	7,762	7,953
Sherman	719	727
Tillamook	5,677	5,829
Umatilla	12,309	12,677
Union	5,575	5,736
Wallowa	2,241	2,291
Wasco	4,812	4,966
Washington	18,673	19,074
Wheeler	959	978
Yamhill	10,036	10,262
	10,030	10,202
PENNSYLVANIA	2	,918,672
Adams Allegheny Armstrong	11,292	12,051
Allegheny	407,013	422 651
Armstrong	21,202	22,460
Beaver	45,166	47.744
Bedford	10,004	11.018
Berks	70,478	22,460 47,744 11,018 73,262
Blair	37 659	39.693
Bradford	13,754	14.758
Bucks	39,644	40,661
Butler	25,298	26 629
Cambria	51,115	54.320
Cameron	1 881	2,033
Carbon	1,881 15 298	15,853
		16,100
	15,215	40,490
	38,546 9 689	
		10.418
	22.020	23,450
Clinton	9,639	10,222
Columbia	14,613	15,496
Crawford	21,461	22 758
Cumberland	25,450	26,846
Dauphin	54,741	56,963
Delaware	111,465	113,972
Elk	8,731	9,210
Erie	58,996	61,841
Fayette	48,012	51,131
Forest	1,302	1,394
Franklin	19,612	21,134
Fulton	2,495	2.724
Greene	11,337	12,243
Huntingdon	10,184	11,082
Indiana	19,479	20,722
Jefferson	13,040	13,961
Juniata	3,902	4,274
		71,828
Lancaster		65,218
Lawrence	27,934	29,373
Lebanon	21,718	22,765
Lehigh	53,563	55,506
	101,848	106,647
EATOMIC	101,040	. 30,047
FOR DECIMAL TO THE DESTRUCTION	E COD N	WANT C



by Counties		
om page 84)		
County	Radio Homes 1950	House- holds 1950
Lycoming	28,001	29,757
McKean	. 16,024	16,744 31,047
Mifflin	. 11,475	12,325
Monroe Montgomery Montour		9,765 94,300
Montour	3,352	3,647 51,053
Northampton Northumberland Perry	31,468	33,229
Philadelphia	562,956	6,903 585,802
Potter	4,570	2,802 4,973 55,242
Schuylkill		55,242 6,046
Somerset Sullivan	. 20,413	22,044 1,838
Susquehanna	8,414	9,018
Union	5,364	10,082 5,688
Venango		17,958
Washington Wayne	. 55,394	
westmoreland	7,458 81,558	7,959 85,580 4,794
WyomingYork	. 4,492 . 56,165	4,794 58,935
RHODE ISLAND		225,487
	9 120	8,204
Kent	22,230	22,523 15,779
Newport Providence	169,755	15,779 166,587 12,394
washington	. 12,035	12,394
SOUTH CAROLINA		514,660
Abbeville	4,557	5,682
Allendale Anderson	2,184	13,980 2,796
Bamberg	20,343	23,573 4,101
Beaufort	3,272 4,748	4,211 6,198
Berkeley Calhoun	2,640	6,630 3,402
Charleston	35,187 7,285	3,402 42,911 8,441
Chester Chesterfield	. 0,074	7,950 8,186
Clarendon		6,529
Colleton Darlington		6,894 11,713
Dillon Dorchester	5,442	6,743 5,405
Edgefield	3,154	3,942
Florence	15,192	5,010 18,641
Georgetown Greenville	5,675	7,175 45,066
Greenwood Hampton	9,397	11,003
Horry	3,401 10,537	11,003 4,360 13,238
Kershaw	2,005 5,939	2,557 7,518 8.927
Lancaster Laurens	5,939 7,749 9,574	8.927 11,370
Lee	3.716	4.903
McCormick	1 646	11,218 2,116
Marion Marlboro Newberry	5,994 5,876	7,578 7,401
Oconee	7 873	7,578 7,401 8,088 9 284
Orangeburg Pickens	12.349	15,772
Richland	30,527	10,094 35,332 3,792
Saluda Spartanburg	30,527 3,056 33,745	3,792 38,130
Sumter	10,405 6,367	38,130 13,238 7,544
Williamsburg York	A 840	9,014
1 Includes 368 dwelling unit		17,004 shington
County, which was combine County in 1943.	ed with	Shannon
SOUTH DAKOTA		182,972
Armstrong	1,316	1,399
Bennett	5,849 797	6,074
Bon Homme	2 737	2.878
Brookings	4,735	4.876

Armstrong		16
Aurora	1.316	
Beadle	5,849	6,074
Bennett	797	891
Bon Homme	2,737	2.878
Brookings	4,735	
prown	9.059	
Brule	1,685	1,772
Buffalo	347	378
Butte	2 221	2.418
Campbell	983	1,039
nories Mix	3,930	4.212
Clark	2,281	2.364
Clay		2.975
Codington	5,204	
Corson	1.422	1.481
Custer	1,514	
Davison	4,673	
Day	3,321	3.449
Deuel		
Dewey		
		1,210
Douglas	1,467	
Edmunds	1,832	1,916
Fall River	2,669	2,824
Faulk	1,330	1,375
Grant	2,844	
Gregory		
A Property of the Control of the Con		
Hamlin	1.939	2 014

	Radio Homes	House- holds	
County	1950	1950	
Hand	1,890	1,952	
Hanson	1,282	1,341	
Harding	626	669	
Hughes	2,121	2,209	
Hutchinson	3,102	3,265	
Hyde	769	799	
Jackson	490	521	
Jerauld	1,262	1,312	
Jones	637	669	
Kingsbury	2,805	2,922	
Lake	3,242	3,346	
Lawrence	4,821	5,001	
Lincoln	3,628	3,736	
Lyman	1,199	1,263	
McCook	2,405	2,510	
McPherson	1,805	1,933	
Marshall	2,000	2,081	
Meade	2,669	2,845	
Mellette	693	767	
Miner	1,719	1,792	
Minnehaha	20,229	20,748	- 19
Moody	2,434	2,504	
Pennington	9,592 1,792	10,044	
Perkins	1,245	1,890 1,292	
Potter			
	3,791 1,418	3,957 1,497	
Sanborn	1,014	1,166	
Spink	3.221	3,304	
Stanley	544	565	
Sully	695	727	
Todd	946	1.067	
Tripp	2,409	2.541	
Turner	3,551	3,684	1
Union	3.091	3,203	
Walworth	2,040	2,105	
Washabaugh	332	354	
Yankton	4.009	4.207	
Ziebach	596	646	
*			Š
TENNESSEE		871,269	
Anderson	13.277	15,087	
Bedford	5,915	6,699	
Benton	2,628	3,193	
Bledsoe	1,551	1,903	
Blount	12,451	13,728	

		Radio Homes	House- holds
-	County	1950	1950
2	Bradley	7,473	8,425
1	Campbell	6,849	7,95
?	Cannon	1,942	2,395
-	Carroll	6,437	7,538
5	Carter	9,209	10,371
	Cheatham	2,066	2,414
	Chester	2,424	2,886
2	Claiborne	4,777	5,673
,	Clay	1,668	2,054
5	Cocke	4,723	5,636
ĺ	Coffee	5,276	6,171
5	Crockett	3,914	4,605
3	Cumberland	3,667	4,445
5	Davidson	81,425	88,698
3	Decatur  De Kalb	2,173	2,541
i,		2,593	3,132 5,185
		4,402 8,228	9,479
7	Dyer	4,690	6,211
2	Fentress	2,578	3,214
3	Franklin	5,497	6,31
4	Gibson	11.654	13,82
4	Giles	6,051	7,170
)	Grainger	2,505	3,128
2	Greene	9,070	10,57
7	Grundy	2,598	3,02
7	Hamblen	5,329	6,271
5	Hamilton	52,770	58,56
4	Hancock	1,690	2,13
5	Hardeman	4,229	5,189
7	Hardin	3,742	4,43
	Hawkins	6,328	7,399
1	Haywood	4,837	6,314
4	Henderson Henry	3,909 5,962	4,648 7,064
5	Hickman	2.913	3,427
4	Houston	1,194	1,387
7	Humphreys	2,562	3,039
5	Jackson	2,486	3,046
	Jefferson Johnson	4,420 2,407	4,978 2,928
?	Knox	54,613	59,948
7	Lake	2.481	3.025
	Lauderdale	5,350	6,524
?	Lawrence	6,149	7,329
3	Lewis	1,386	1,597
3	(Continued on pe	ige 90	)
5	(Continued on pe	-90	,

## fCC actions





#### DECEMBER 29 THROUGH JANUARY 3

CP-construction permit DA-directional antenna ERP-effective radiated power STL-studio-transmitter link synch. amp.-synchronous amplifier STA-special temporary authorization

ant.-antenna D-day N-night aur.-aural vis.-visual

cond.-conditional LS-local sunset mod.-modification trans.-transmitter unl.-unlimited hours CG-conditional grant

Grants authorizing new stations, changes in facilities, and transfers appear at the end of this department, accompanied by a roundup of new station and transfer applications.

#### December 28 Applications . . .

ACCEPTED FOR FILING AM-970 kc

Radio Norwich Inc., Norwich, N. Y.—Application for CP new AM station amended to change requested frequency from 1010 kc to 970 kc with 500 w day.

Change Location

Dixieland Bests. Co., Sulphur, La.—Application for CP new AM station amended to change transmitter and studio locations, etc.

License for CP

KDMA Montevideo, Minn. — License for CP, as mod., authorizing new AM station.

WDLP-FM Panama City, Fla. - Li-

cense for CP, as mod., authorizing new FM station.

KWNO-FM Winona, Minn. — License for CP authorizing changes in FM station.

Modification of CP

WFMT (FM) Chicago—Mod. CP, as reinstated, authorizing new FM station, for extension of completion date.

License Renewal

Following stations request renewal of license:
WFEC Miami, Fla.; WFOM Marietta, Ga.; WHIR Danville, Ky.; WFAI Fayetteville, N. C., and WEMP-FM Milwaukee, Wis.

Application Returned

KBIO Burley, Idaho—Application for renewal of license returned.

#### SERVICE DIRECTORY

Custom-Built Equipment U. S. RECORDING CO.

1121 Vermont Ave., Wash. 5, D. C. Lincoln 3-2705

#### COMMERCIAL RADIO MONITORING COMPANY

PRECISION FREQUENCY MEASUREMENTS

Engineer on duty all night every night

JACKSON 5302

P. O. Box 7037

Kansas City, Mo.

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#### JANSKY & BAILEY

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National Press Building ffices and Laboratories

1339 Wisconsin Ave., N. W. ashington, D. C. ADams 2414 Member AFCCE \*

ommercial Radio Equip. Co. Everett L. Dillard, Gen. Mgr.

WASHINGTON, D. C. TERNATIONAL BLDG. O. BOX 7037 JACKSON 5302

KANSAS CITY, MO.

Craven, Lohnes & Culver MUNSEY BUILDING DISTRICT 8215

> WASHINGTON 4, D. C Member AFCCE \*

#### E. C. PAGE

CONSULTING RADIO **ENGINEERS** 

**EXECUTIVE 5670** OND BLDG. WASHINGTON 5, D. C.

Member AFCCE .

#### WILLIAM L. FOSS, Inc.

Formerly Colton & Foss, Inc.

27 15th St., N. W. REpublic 3883 WASHINGTON, D. C.

#### LYNNE C. SMEBY

"Registered Professional Engineer"

311 G St., N. W.

EX. 8073

Washington 5, D. C.

Member AFCCE

Application Dismissed GLN Glenwood Springs, Col.—Ap-cation for assignment of license from stern Slope Bestg. Co. to KGLN dismissed

TENDERED FOR FILING AM-1220 kc

CIBE Palo Alto, Calif.—CP to in-ase power from 250 w to 1 kw.

#### ecember 29 Applications . . .

ACCEPTED FOR FILING

License for CP VABA Aquadilla, P. R.—License for as mod., authorizing new AM sta-

VKVM San Juan, P. R.-License for as mod., authorizing frequency

ROADCASTING . Telecasting

#### JAMES C. McNARY

Consulting Engineer

National Press Bldg., Wash. 4, D. C.

Telephone District 1205 Member AFCCE \*

A. D. RING & CO.

26 Years' Experience in Radio

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Member AFCCE \*

McIntosh & Inglis

710 14th St., N.W.—Metropolitan 4477

WASHINGTON, D. C.

Member AFCCE \*

MILLARD M. GARRISON

1519 Connecticut Avenue

WASHINGTON 6, D. C.

MICHIGAN 2261

Member AFCCE \*

JOHN CREUTZ

WASHINGTON, D. C.

Member AFCCE \*

REPUBLIC 2151

319 BOND BLDG

MUNSEY BLDG.

REPUBLIC 2347

#### A 43-year background —Established 1926—

#### PAUL GODLEY CO.

There is no substitute for experience

GLENN G. GILLETT

AND ASSOCIATES

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WASHINGTON, D. C.

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3-3000

Laboratories

Great Notch, N. J.

#### GEORGE C. DAVIS

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Washington 4, D. C.

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#### **GAUTNEY & RAY**

CONSULTING RADIO ENGINEERS

1052 Warner Bldg.

Washington 4, D. C.

National 7757

#### RUSSELL P. MAY

1422 F St., N. W. Kellogg Bldg. Washington, D. C. REpublic 3984

Member AFCCE \*

#### WELDON & CARR

WASHINGTON, D. C.

1605 Connecticut Ave. Dallas, Texas Seattle, Wash.

4212 S. Buckner Blvd. 4742 W. Ruffner

Member AFCCE \*

#### **KEAR & KENNEDY**

1302 18TH ST., N. W. HUDSON 9000 WASHINGTON 6, D. C.

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#### A. EARL CULLUM, JR.

CONSULTING RADIO ENGINEERS HIGHLAND PARK VILLAGE DALLAS 5, TEXAS JUSTIN 6108

#### GUY C. HUTCHESON

P. O. Box 32 AR 4-8721 1100 W. Abram

ARLINGTON, TEXAS

#### ROBERT M. SILLIMAN

1011 New Hampshire Ave., N. W. Republic 6646 Washington 7, D. C.

#### GEORGE P. ADAIR

Consulting Radio Engineers
Quarter Century Professional Experience
Radio-Television-

Radio-Television-Electronics-Communications 1833 M St., N. W., Wash. 6, D. C. Executive 1230—Executive 5851 (Nights-holidays, Lockwood 5-1819) Member AFCCE\*

#### WALTER F. KEAN

AM-TV BROADCAST ALLOCATION, FCC & FIELD ENGINEERING

1 Riverside Road—Riverside 7-2153 Riverside, III. (A Chicago suburb)

#### ADLER COMMUNICATIONS LABORATORIES

Broadcast, Communication and Television Systems stems lochelle, N. Y. One LeFevre Lane, New Rochel
New Rochelle 6-1620

#### change, power increase, DA-DN, change in trans. location, etc. WSOK Nashville, Tenn.—License for

CP, as mod., authorizing new AM station.

#### Modification of CP

KXLR North Little Rock, Ark.-Mod. CP, authorizing frequency change, power increase, DA-N, change studio and trans, locations, etc., for extension of completion date.

#### License Renewal

WTIL Mayaguez, P. R.-Renewal of license

WNEL San Juan, P. R .- Renewal of license.

#### Applications Returned

WLBE Leesburg, Fla.—Application for transfer of control from Eleanor Hunter to Paol A. Husebo and Wendell F. Husebo through sale of 900 shares of stock

WKLX Lexington, Ky. - Application for transfer of control from Fayette Bestg. Co. to Edward F. Richard Jr. through sale of 190 shares of common stock returned.

WJBS DeLand, Fla .- Application for renewal of license returned.

(Continued on page 93)

#### CBC Board Meet

SHARE transfers will form major business of 79th meeting of the board of governors of the Canadian Broadcasting Corp. at its head office in the Victoria Bldg., Ottawa, Jan. 17-18. Five stations requesting share transfers are CKOX Woodstock, CKRD Red Deer, CKBW Bridgewater, CJFX Antigonish and CKWX Vancouver. License transfer from Ralph T. Snelgrove to Barrie Broadcasting Co. is requested by CKBB Barrie. Two non-commercial Dept. of National Defense stations in Canada's northland are requesting a change in frequencies, CFBM Brochet, Man., from 1340 kc to 1450 kc, 100 w, and CFYK Yellowknife, Northwest Territories, from 1450 kw to 1340 kc, 150 w.

#### Music Copyright

CANADIAN independent broadcasters anticipate a hard fight before the Canadian Copyright Appeal Board at Ottawa, where Composers, Authors, Publishers Assn. of Canada (CAPAC) is asking for increased fees for 1952 to be based in part on a percentage of gross revenue. Hearings before the Copyright Appeal Board were held late in December and after presentation of the CAPAC brief were adjourned until Jan. 21. Canadian Assn. of Broadcasters is represented by three attorneys, Samuel Rogers and Joseph Sedgwick of Toronto and Guy Roberge of Quebec, as well as Malcolm Neill, CFNB Fredericton, chairman of CAB board, and CAB General Manager J. T. Allard.

January 7, 1952 • Page 87

#### CLASSIFIED ADVERTISEMENTS

Payable in advance. Checks and money orders only.

Situations Wanted 20¢ per word—\$2.00 minimum • Help Wanted 25¢ per word—\$2.00 minimum All other classifications 30¢ per word—\$4.00 minimum • Display ads. \$15.00 per inch

No charge for blind box number. Send box replies to Broadcasting, 870 National Press Bldg., Washington 4, D. C.

If transcriptions or bulk packages submitted, \$1.00 extra charge for mailing. All transcriptions, photos, etc., sent to box numbers are sent at owner's risk. Broadcasting expressly repudiates any liability or responsibility for their custody or return.

#### Help Wanted

Wanted: Manager, commercial manager, copywriter, two combo men for new daytime station in southern resort turned boom town by defense project. Box 814L, BROADCASTING.

Healthy 1000 watt daytimer in midwest city of 10,000 needs one experienced copywriter, one experienced announcer and one engineer. Operate with small, young staff and pay well above average. Contact Bryan Davidson, WRAY, Princeton, Indiana.

#### Managerial

Wanted: General manager for 250 watt independent in Wisconsin. Salary and profit sharing opportunity to buy in-terest. Telephone William Johns, Chi-cago, Mohawk 4-1221.

#### Salesman

Salesmen. Expanding three station organization desires two additional salesmen immediately. Southern markets. Send photo and full particulars. Box 847L, BROADCASTING.

Hawaii, excellent earning opportunity for two first class salesmen. Box 848L, BROADCASTING.

KTKT, Tucson, wants salesman with record. Good draw against 20%. Top music station in fastest growing market in west.

Salesman—Opening in rich Fox River Valley area. Prefer man state Wis-consin, near middlewest. Salary plus commission. Send complete letter Commercial Manager, WHBY, Apple-ton, Wisconsin.

#### Announcers

Wanted—announcer with good hard punching commercial voice. Large mid-western market. Send audition disc and all details first letter. Box 367L, BROADCASTING.

Immediate opening combination man, Georgia network affiliate near Atlanta. Favorable salary. Excellent working conditions. Write or wire Box 788L, BROADCASTING.

Detroit metropolitan area station wants announcer experienced in music, sports. Fine opportunity for right man. Box 831L, BROADCASTING.

Announcer-engineer for Columbia affiliate in midwest \$75 for forty hour week. Congenial, permanent position. Emphasis on announcing. Box 841L, BROADCASTING.

Wanted: Announcer-engineer with emphasis on announcing for 250 fulltime Liberty affiliate in Florida. Salary starts at \$70 per week, 40 hours for right man. Send photo, disc and all qualifications in first letter to Box 842L, BROADCASTING.

5000 watt Mutual affiliate in midwest needs combo man who can qualify as chief engineer. Send full info in first letter, disc or tape. Immediate open-ing. Wonderful opportunity. Box 860L, BROADCASTING.

Good announcer wanted with first class ticket. Excellent opportunity for right man. Commercial salesman also needed with good guarantee. Write Box 864L, BROADCASTING.

Announcer with sports experience to start as sales manager-sports man for CBS 1000 watt, Central Arizona. Attractive salary, commission and free two bedroom home. Basketball and sales ambition necessary. Phone Coolidge, Arizona 4451, Bill Parady.

Announcer for successful Texas AM-FM network affiliate. Good salary. Position permanent. Write full details and send audition disc or tape. Audition material will be returned. Burton Bishop, KTEM. Temple, Texas.

Need combo man immediately. Will take beginner with promise. Good living and working conditions. Send disc or tape. Write or wire KVBC, Farmington, N. Mex.

#### Help Wanted (Cont'd)

Wanted: Announcer with 1st class phone ticket to open with new station at Aberdeen, Mississippi. Available approximately 15th of January. Con-tact Joe Phillips, Starkville, Mississippi.

Wanted—Two announcers with first phone license immediately. Forty hour week salary, \$45.00 to \$65.00 com-mensurate with ability. WACA, Camden, South Carolina.

Combination engineer-announcer. Accent on announcing. \$80.00 week, 44 hours, permanent. WBUT, Butler, Pennsylvania.

Akron's only independent needs top-flight announcer capable of sitting in with fast moving operation. Must run board, must be experienced. If you are good, contact Art Ross, PD, WCUE, Akron, Ohio immediately.

Combo man, central Florida station, heart of citrus belt, shirtsleeve climate. Emphasis announcing. WLBE, Lees-burg, Florida.

Announcer-engineer, first phone, send disc, resume. WNNT, Warsaw, Virginia.

Announcer-engineer (first class): The kind of job that doesn't happen often. Top station in a top market. You've gotta have a good voice and know how to use it—that's all. Tell us what you want and we'll pay it—just be sure you're worth what you ask! Advancement unlimited. Rush audition and full particulars to Jack Black, WNOR, Norfolk, Virginia.

Announcer-engineer first phone wanted, WRIC, Richlands, Virginia.

Wanted: Announcer with 1st class phone ticket. Opportunity to attend Mississippi State College on off hours. Needed at once. WSSO, Starkville, Mississippi.

#### Technical

Engineer wanted. Starting salary \$60 for 45 hours. Experience not necessary. Give information first letter. Box 799L, BROADCASTING.

Need combination announcer-engineer for Minnesota station. Want man technically able to handle chief engineer's job. Good salary. Mail details. Box 809L, BROADCASTING.

Engineer, first phone, announcer, salesman, full trick plus commission. N. Y. network unlimited local. Immediate opening right man wanting consistent improvement. Box 827L, BROADCASTING.

Wanted: Engineer first class for commercial broadcasting station. Starting \$223 a month. Merit increases, experience not necessary. Box 840L, BROADCASTING.

Immediate opening for transmitter engineer with first phone. Prefer man with combo possibilities. Would consider beginner. Good opportunity for right man. Bailey Axton, KTOP, Topeka, Kansas.

Engineer network station, experience preferred, but not required. Good wages, steady employment, pleasant town. Write Jack Breece, Manager, KOVE, Lander, Wyo.

Engineer-announcer needed. Send information to WBIP, Booneville, Mississippi.

Chief engineer and engineer or engineer-announcer. Give full details. Need sober, settled man, for neat well equipped station. Reply WBUY, WBUY-FM, Lexington, North Carolina.

First phone transmitter operator. WCBT, Roanoke Rapids, N. C.

#### Help Wanted (Cont'd)

First class phone operator. No experience required. WCFV, Clifton Forge, Virginia.

First phone engineer for transmitter control room. Pleasant surroundings. Carl Meyer, WCMY, Ottawa, Illinois.

Engineer with first phone license for transmitter duty needed at once. \$50 for forty hours. Overtime during summer hours. Car necessary. 1000 watt daytime operation. Contact Chief Engineer, WCOJ, Coatesville, Penna.

Engineer needed immediately. \$55.00 for 40 hours. Morning shift. No experience necessary. Excellent working conditions. WCRK, Morristown, Tenn

Immediate opening for engineer with first class license. Contact Allen B. Jones, Radio Station WGNI, Wilmington, N. C.

Have immediate opening for first class operator, studio and transmitter work. Experience not necessary. Write WHDL, Olean, New York, for further information.

Transmitter engineer. Car necessary. Permanent for right man. 1000 watt newspaper affiliate ABC network station. Contact Harold White, WKTY, La Crosse, Wisconsin.

First phone transmitter operator. WSYB, Rutland, Vermont.

Engineer, first class license. No experience necessary. WTSB, Lumberton, N. C.

Engineer or announcer-engineer, immediate opening, WVOS, Liberty, N. Y.

One transmitter engineer first class license, one studio engineer no license required. Victor Voss, Radio Station WWCA, Gary, Indiana.

#### Production-Programming, Others

**Program director** with experience in small market station. Ambitious for advancement. Box 832L, BROADCAST-ING.

Young lady interested in radio career, starting as music librarian, copy and other associated duties in live wire indie, city of 125,000. All information, photo and salary desired first letter. Box 845L, BROADCASTING.

Experienced woman. Traffic, typing, copy. Real opportunity. Write details. Send picture. Colin Selph, KDB, Santa Barbara, Calif.

Continuity girl wanted with experience, capable of fast production of smooth selling spot and program copy. Addition to our staff of four writers in growing, aggressive key CBS affiliate. 50 dollars weekly to start, opportunity for more. Send photo, copy samples and availability to Harry Abbott, Continuity Director, KTUL, Tulsa.

Wanted, experienced continuity writer from North Carolina or adjoining states. Contact Allen Wannamaker, WGTM, Wilson, N. C.

Man who can gather local news; farm news; announce and cover special events. Car required. Pay \$70 for 48 hour week. Contact F. E. Lackey, WHOP, Hopkinsville, Ky., giving ref-erences, picture and audition disc.

Experienced commercial copywriter. Also do traffic work. In reply include sample commercials, photo, details of experience. WVSC, Somerset, Pa.

#### Television

#### Technical

TV engineer wanted immediately. Television training desired, first class license and experience desired but not necessary. Box 828L, BROADCASTING • TELECASTING.

#### Situations Wanted

#### Managerial

General-commercial manager with six years experience, interested in 250 or 1000 watt south, southwest, or lower midwest. Must be able to invest. Now employed. Box 753L, BROADCASTING.

General manager available, 18 years ex perience, sober family man, financially sound, top record and references. Box 835L, BROADCASTING.

Up-thru-the-ranks manager available In radio and TV since 1929. Age 36 Family. Own home. 6 years present community. Box 86, Rte #3, Hopkins Minnesota. Telephone HÖpkins 8879 Minneapolis.

#### Announcers

Baseball play-by-play announcer for radio or TV. 10 years experience in minor and major league ball. There are three things that I can promise you from my past experience. The listeners will be satisfied with my play-by-play accounts of the games. The sponsor will be satisfied with the manner in which I "sell" his merchandise. The ball club will be satisfied with the way I sell baseball to the public. Triple A or major leagues only. For full information and discs write Box 768L BROADCASTING.

Excellent announcer, experienced, educated, now PD. Wants large station city, salary. Box 790L, BROADCAST-ING.

Topnotch midwestern sportscaster available immediately. 7 years extensive background including high school and Big Ten basketball, college football, American Association Baseball. Colorful, accurate, excellent voice, 30, veteran. Box 796L, BROAD-CASTING.

Top sports man, employed, wants advancement. Four years play-by-play class B and major league baseball, football, basketball, ten years in radio. Major league sportscaster's recommendation. Box 822L, BROADCASTING.

Announcer, experienced all phases Presently employed W. Va. Mutual affiliate. Wants Northeast location Available two weeks. News, DJ. operate board. College grad. Draft exempt veteran. Age 23. Letter, photo tape on request. Box 824L, BROAD-CASTING.

by-play all sports, livewire, special events, man on the street, gathering writing news, DJ. In other words, everything in the book. Can you use any combination of talents and experience of versatile, dependable family man looking for right spot. Box 829L, BROADCASTING.

Announcer, relocate, experienced, commercials, news, disc jockey, 4A, married, Florida station preferred. Reliable, sincere, diligent. Box 830L.BROADCASTING.

Announcer-salesman, eight years experience (last four in one place), college graduate, married, conscientious dependable, sober. Box 833L, BROAD-CASTING.

News, sportscaster and writer, available for position January 15th, experienced in one of top ten cities. Married, two children, seeks permanent placement. Four years experience present position. Box 838L, BROAD-CASTING.

News editor, newscaster, 7 years experience, age 30, family man, presently employed. Present top newscasts. Box 839L, BROADCASTING.

Announcer. Two years one station, desire to relocate, permanently. New Mexico, Texas, Colorado. Presently employed. Available 2 weeks notice. Commercials, news, DJ, control board. Married vet. Tape on request. Box 843L, BROADCASTING.

Experienced announcer, five years general staff. Now at 250 watter, desires larger market. Box 846L, BROAD-CASTING.

Sportscaster network experience doing play-by-play baseball, football, basketball and boxing. Network references, sponsors regarded me as best in the business. Extensive experience in newscasting. Married and draft exempt. Box 849L, BROADCASTING.

Announcer-engineer either both yours, 3 years experience. Presently employed sports director Florida. MC quiz, talent, special events, DJ, 1st phone. Family, draft exempt. Box 851L, BROADCASTING.

Announcer, I sell smooth style, 5 years experience, deep voice, college, all replies answered. Box 852L, BROAD-CASTING.

#### Situations Wanted (Cont'd)

ailable now, 10 years experience all ases network and independent sta-n operation. Topnotch announcer, oducer, newscaster; former legit oducer, newscaster; former legit tor, director. Sales experience, pub-relations, copy. Married man. mily, steady, dependable. Will con-dier reasonable AM/TV offers. Prefer ear east coast. Box 853L, BROAD-ASTING.

nnouncer, one year experience, strong n news. Will travel east of Missis-ppi. Married. Vet. Tape available. ox 854L, BROADCASTING.

nnouncer, 3 years experience in all lases. Free to travel anywhere. Have yn car. Box 855L, BROADCASTING. hnouncer, limited experience. Knows ontrol operations. Willing to learn, ork hard. Want more experience, 20, ngle. draft exempt. Box 856L, ROADCASTING.

ecent School Radio Technique grad-ete. Good all-round staff announcer. perator. Sports specialty. Available immediately. Veteran. Draft deferred. ox 857L, BROADCASTING.

illbilly announcer, unique style. Ex-rience independent and network sta-on, or program director. South or uthwest. Box 858L, BROADCAST-

have the talent! If you can utilize it ou will have a topnotch combo man ith excellent training. Box 859L, ROADCASTING.

anted, sports position. To include a seball play-by-play in spring. Sports ogram. Experienced, draft exempt, bllege graduate. Available immedi-ely. Box 861L, BROADCASTING.

xperienced newsman, sportscaster, aff man. Draft exempt. 24, single, blege graduate. Box 862L, BROAD-ASTING.

orth, east, south, or west pronto. 50 experience. Telephone We-1014,

want a job learning radio announcing ith some radio station. Mr. Fred oyles, Sedalia, N. C.

eliable announcer, experienced all hases of broadcasting, including concol board operation, seeking peranent affiliation with progressive staton, preferably in north. Presently mployed. 27, family man, deferred, or references, resume, disc, contact ance Jensen, Route 4, Newnan, eorgia.

nnouncer, three years experience in vilian and armed forces broadcasting. trong on music, news and sports, ackground includes control room ork, some script writing and program roduction. Enlistment in Naval Reserve expires first of March. Expect take first phone test as soon as I is situated. The highest paying job ill not necessarily suffice, I'm looking ward the future. Reply via air mail or disc, photo, or further information. Ilis Sconyers, RMN2; Box 68, "E" ivision: U. S. Navcomsta; Navy #926-5 Fleet Post Office, San Francisco, alifornia.

#### Technical

t phone, 1½ years experience, studio, tr engineer, familiar remotes, tape and disc recording, married, veteran, mediately available. Box 820L, ROADCASTING.

xperience—first class phone, desires levision experience with opportunies. Single, draft exempt. Box 821L, ROADCASTING.

n<mark>gineer,</mark> seven years, licensed, car. 5. Permanency. Box 825L, BROAD-ASTING.

ngineer, experienced all phases, 1st none. Can do some announcing. De-res permanent position. Prefer Florida ast. Box 850L, BROADCASTING.

rst class phone, no experience. Will avel. J. Fulton, 2913 Foster Avenue, rooklyn 10, New York.

chnician available immediately. Re-tirements? Lewis Sherlock, General elivery, Denver, Colorado.

roduction-Programming, Others

ogram-production manager. 5 years perience all phases including telesion. Knowledge sales. Congenial orking conditions secondary to salary nsideration. All replies answered. ghest references. Presently empayed. Box 844L, BROADCASTING.

Situations Wanted (Cont'd)

#### Television

Technical

Engineer, former chief two 1 kw AM stations, all phases AM-FM. Supervised construction. Thorough TV technical background including position as TV instructor in leading technical school. Desire TV staff opening, will consider AM station with TV application. Married, 25, veteran, available now, \$75.00 minimum. Write Box 836L, BROADCASTING • TELECASTING.

#### For Sale

#### Stations

For sale: 250 watt fulltime network. New Western Electric equipment throughout. Building and studios go with deal. Will sell on terms. Better than 100,000 audience in capital city. Box 791L. BROADCASTING.

New England AM station for sale. A steal, \$10,000. Assets valued over \$10,000. Box 800L, BROADCASTING.

250 watt unlimited time western state. No competition. Earning \$1200 month. Asking \$21,000. Box 826L, BROAD-Asking \$2 CASTING.

Profitable western stations. All prices. Jack L. Stoll & Associates, 4958 Melrose, Los Angeles 29, Calif.

#### Equipment etc.

Equipment etc.

One kilowatt Western Electric AM transmitter model 443-A-1, final tubes changed from Western Electric to RCA type 833-A. A Western Electric limiter model 126-C includes 126-C limiter amplifier, 298-A control panel and 20-B rectifier. A Wincharger tower type 300 triangular, height 260°, complete with type 300 M.M. beacon assembly, lighting wire, conduits and 375 feet open wire transmission line and tuning house components. Box 665L, BROAD-CASTING. CASTING

For sale: RCA 158B 5" oscilloscope, excellent condition, \$45. Box 837L, BROADCASTING.

250 watt transmitter in cabinet, composite, needs inverse feedback, matching and plate tank circuit, xmtr. utilizes 813's, one console, composite, six inputs, two channels. Both good buys. What am I offered? Chief Engineer, KFYN, Bonham, Texas.

#### Wanted to Buy

#### Equipment etc.

Wanted: 1 kw AM transmitter, Antenna tuning unit flasher and photoelectric control. Box 805L, BROADCASTING.
Used, 5 kw AM transmitter or class B linear amplifier and rectifier. Box 834L, BROADCASTING.

Wanted—Studio control board, preferably two channel. Advise fully, make, condition, price. Reply to P. O. Box 748, Columbia, S. C.

#### Situations Wanted

#### Managerial

#### MANAGER

National agency exec., 10 yrs. small rural and large metropolitan station background desires management of major market Independent, anywhere East of the Mississippi. New, but proven all-inclusive approach assures success of Independent AM operation regardless of present or future competitive market situation. For personal interview. Write BOX 823L, sonal interview. V BROADCASTING.

#### Television

#### Production-Programming, Others

Executive thoroughly experienced in television, radio, theatre, motion pictures, news-papers, publicity and public relations wants to leave New York. Producer of dramatizations which won acclaim from press, public and trade alike. Now active in television in production, programming and writing capacities. Write or wire for resume. Box 863L, BROADCASTING • TELE-CASTING

For Sale

#### TV EQUIPMENT FOR SALE

Our move to the Empire State Building has left us with some spares.

#### TRANSMITTING **EQUIPMENT**

- RCA TT-5A television transmitter (coils, crystals-Channel 11) side band filter transmitter control console racks transmitter monitoring and input equipment dummy load

#### ANTENNA EQUIPMENT

- RCA TF-6 B super turnstile antenna diplexer set de-icing equipment

#### STUDIO EQUIPMENT

TD-5A studio camera dolly 73-B professional recorders MI-4928 microscopes

Contact Leavitt Pope

WPIX

Murray Hill 2-1234, New York City

Wanted to Buy

#### WANTED 5 KW AM TRANSMITTER

State price, condition and age.

Box 795L, BROADCASTING

School



radio help than it can fill! Jobs are waiting right now for NBS-trained graduates. Get your first class license in a few months; complete combination training in a year or less. Course includes announcing, writing, selling, drama, news editing, production, programming, disc jockey technique.

100% Placement of Combination Men Housing Arranged

Write Today for Details

#### NORTHWEST BROADCASTING SCHOOL

"One of the Nation's Great Radio-TV Schools"

531 S. W. 12th Ave., Portland 5, Ore. 

#### Helfer Honored

AL HELFER, MBS sportscaster, received 75 gifts at a special Christmas party that WGTN Georgetown, S. C., and residents of that city gave for him. Some 200 persons crowded in to attend a pre-Christmas banquet for Mr. Helfer, who was returning the visit of Allan Wester, WGTN commercial manager and sports director. Wester appeared last summer on MBS' Game of the Day. Currently Messrs. Helfer and Wester are doing transcribed sports shows aired throughout South Carolina.

#### Retail Prices

RETAIL price maintenance, better known as fair trades practices in the United States, has been ruled illegal in Canada with new legislation passed Dec. 29 after a bitter battle in Parliament at Ottawa. Henceforth, manufacturers can suggest retail selling prices but cannot force dealers to sell at those prices. Manufacturers can set a maximum price at which their products can be sold, but cannot restrain in any way dealers selling their products at lower prices. The new legislation is not expected to start a wave of chaotic selling of brand and nationally price marked merchandise at cut rates. But if this should happen, the government has stated it will bring in price stabilizing legislation. Opposition to the legislation came from retail store organizations who felt the new legislation would put small retailers out of business.

**Employment Service** 

#### .....

#### EXECUTIVE PLACEMENT SERVICE for competent managers, com-

mercial managers, program directors, chief engineers, disc jockeys. Reliable, confidential, nation-wide service. Send for full information today.

HOWARD S. FRAZIER TV & Radio Management Consultants
728 Bond Bldg., Washington 5, D. C.

Eastern Network \$65,000.00

The only station in an excellent one station market. This is a combined operation showing splendid profits and valuable real estate is included. Half of purchase price can be financed.

Southern Independent \$38.000.00

A fulltime facility located in an attractive southern city that has always been a good radio market.

Appraisals · Negotiations · Financing

#### BLACKBURN-HAMILTON COMPANY

RADIO STATION AND NEWSPAPER BROKERS

WASHINGTON, D. C.

CHICAGO Ray V. Hamilton Tribune Tower Delaware 7-2755-6 James W. Blackburn Washington Bldg. Sterling 4341-2

SAN FRANCISCO

Lester M. Smith 235 Montgomery St. Exbrook 2-5672

Ra			by Counties m page 86)		a la	County	Radio Homes 1950	House- holds 1950	County	Radio Homes 1950	House- holds 1950
	,		m page 86)	Radio	House-	Rains		1,259 4,053	Alleghany		5,873 1,832
	Homes I	House- holds		Homes	holds	Reagan	. 893	930 712	Amherst	3,665	4,276
County	- 07.4	1950	County	1950	1950 5,988	Red River	5,317	6,352 3,183	Arlington	39,191	40,279
Lincoln Loudon	5,222	6,890 5,941	Falls	6,289	7,641	Refugio	. 2,387	2,740	Augusta	. 1,401	8,262 1,550
McMinn McNairy	7,284	8,363 5,321	Fannin	5,895	9,707 7,206	Roberts	4,610	335 5,615	Bland		7,278
Macon	3,113	3,706 16,828	Fisher		3,151	Rockwall	1,581	1,782 5,015	Botetourt	3,555	3,990 4,416
Madison Marion	4,3/5	4,972 5,045	Foard	1,117	1,244 7,945	Rusk Sabine	10,485	12,121 2,344	Buchanan	. 6,157	7,244
Marshall Maury	9,867	11,289	Franklin	1,721	1,938 4,555	San Augustine San Jacinto	1,876	2,354 1,947	Buckingham	6,267	2,827 7,105
Meigs	4,899	1,390 5,839	Frio	1,910	2,494	San Patricio	. 7,515	8,821	Caroline		2,842 6,625
Montgomery	8,894	1,052	Gaines	30,597	2,501 33,149	San Saba	. 758	2,606 845	Charles City		962 3,316
Morgan	2,939	3,446 8,584	Garza	2,720	1,779 3,223	Scurry Shackelford	5,751	6,553	Chesterfield	. 9,306	10,023
Obion Overton	3,305	4,210 1,695	Giasscock	306	325 1,735	ShelbySherman	5,550	6,760 713	Craig	. 815	909
Perry Pickett	946	1,190	Gonzales Gray	4,759	5,818 7,762	Smith Somervell	18,905	21,507 835	Curpeper Cumberland		3,450 1,708
Polk Putnam	6,410	3,330 7,667	Grayson	19,847	21,810	Starr	2,301	2,973	Dickenson		4,916 3,309
Rhea Roane	. 3,553	4,070 7,995	Gregg Grimes	3,501	18,481 4,466	Stephens Steiling	355	3,459 38J	Elizabeth City	. 12,952	13,808
Robertson Rutherford	6,273	7,441	Guadalupe Hale		6,940 8,076	Stonewall Sutton	939	1,051	Essex Fairfax	. 23,109	1,638
Scott	3,233	3,905	Hall Hamilton	2,698	3,108 3,500	Swisher Tarrant	2,318	2,448 109,137	Fauquier		5,269 2,907
Sequatchie	4,809	1,318 5,732	Hansford	1,156	1,227	Taylor	17,083	18,488	Fluvanna Franklin	. 1,438	1,853 5,767
Shelby Smith		133,504 3,977	Hardeman Hardin	4,704	3,160 5,495	Terrell Terry	3,198	876 3,642	Frederick	. 4,273	4,629
Stewart Sullivan	2 033	2,347	Harrison	10,531	239,874 12,937	Throckmorton Titus	4,415	1,144 5,188	Giles	. 2,494	4,583 2,910
Sumner	7,874	9,199 7,406	Hartley Haskell	515 3,513	553 4,001	Tom Green	15,228	16,977 42,584	Gooch and	1,472	1,808 5,616
Tipton Trousdale	1,299	1,488	Hays Hemphill	3,809	4,535	Trinity	2,270	2,964	Greene Greensville	. 817	1,056 3,753
Unicoi Union	1,695	3,932 2,087	Henderson	5,939	6,874	Tyler Upshur	5,002	3,102 5,905	Haifax	. 7,800	9,726
Van Buren	. 763	919 6,128	Hidalgo Hill	8,457	36,951 9,687	Upton Uvalde	3,497	1,603 4,339	Hanover		5,390 16,036
Warren Washington	. 13,293	14,986 3,352	Hockley Hood	5,052	5,626 1,730	Val Verde Van Zandt	3,250	4,221 6,930	Henry Highland	. 6,474	7,390 1,031
Wayne Weakley	7,116	8,332	Hopkins Houston	6,302	7,227 6,353	Victoria	7,819	8,785	Isle of Wight	. 2,998	3,634 1,422
White	5,340	4,244 6,246	Howard Hudspeth	6.871	7,575	Walker	2,456	4,820 3,010	James City	. 1,206	1,506
Wilson	6,417	7,444	Hunt	11,818	1,055 13,087	Ward Washington	3,358	3,752 6,087	King George		1,736
TEXAS	2,	,190,385	Hutchinson Irion	428	9,143 484	Webb	9,416	12,794 9,967	Lancaster	. 2,037	2,377 8,198
Audonos	7,936	9,414	Jackson	2,188	2,461 3,486	Wheeler	2,708	3,005	Lee	. 4,755	5,278
Anderson Andrews	1,317	1,412	Jasper Jeff Davis	4.466	5,433	Wichita	5,513	26,119 6,099	Louisa		3,234 3,479
Angelina		1,319	Jefferson	51.765		Willacy		4,902 11,234	Madison		2,018 2,076
Archer	1,864	2,006 692	Jim Hogg Jim Wells	5 645	1,313 6,918	Wilson	3,067	3,731	Mecklenburg	. 6,493	7,814
Atascosa	4,028	4,888	Jones	8,715 5,992	9,759 6,695	Winkler	4,464	2,912 5,044	Middlesex	. 6,511	7,187
Austin Bailey	1,868	2,099	Kaufman	3,451	4,245 8,519	Wood Yoakum		6,303 1,200	Nansemond	. 5,119	6,001 3,406
Bandera Bastrop	4,659	1,448 5,716	Kendall Kenedy	1 520	1,759	Young Zapata	4,807	5,335 955	New Kent	. 793	962 26,556
Baylor Bee		2,085 4,880	Kelli	592	130 658	Zavala		2,543	Northampton	. 4,195	4,772
Bell	16,545	18,823 130,745	Kerr Kimble King	1,268		UTAH		188,085	Northumberland	. 3,320	2,688 3,906
Blanco	1,058	1,197 295	Kinney						Orange		3,320
Borden Bosque	3,532	3,898	Knox	4,650	5,522	Beaver		1,343 5,234	Patrick Pittsylvania		3,675 15,191
Brazoria	11,291	18,199 12,744	Lamar Lamb	11 266	13,009	Cache	9,052	9,143	Powhatan	1,044	1,286 3,729
Brazos Brewster		1,946	Lampasas La Salle	2 726	3,148	Carbon	89	6,424 102	Prince Edward	. 3,203	3,535
Briscoe	928	1,032 2,275	Luvuta	5 327		Davis Duchesne		7,964 1,951	Princess Anne Prince William		9,859 5,207
Brown	8,083	9,103 3,812	Lee Leon	2055		Emery		1,640	Pulaski	. 6,219	6,980
Burleson Burnet	2,697	3,023	Limestone	6,427	7,570	Grand	525	554	Richmond	. 1,327	1,586
Caldwell	2,391	5,359 2,733	Live Oak	1,065	1,127	Juab	1,656	2,502 1,690	Roanoke	. 5,594	10,154 5,691
Callahan Cameron	2,611	2,901 30,497	Liuno	1 521	1,763	Kane	572	583 2,462	Rockingham	. 8,043	8,957 6,018
Camp	2,097	2,605 1,971	Lubbock	26,030	28.293	Morgan Piute	662	680 494	Scott	. 5,454	6,524 5,810
Carson Cass	6,132	7,300	McCulloch	2,850	3,105	Rich	446	457	Smyth	6,027	6,936
Castro Chambers	2,023	1,471 2,260	McMullen	32,782	37,855	Salt Lake San Juan	1,029	78,447 1,121	Southampton	. 2,800	6,175 3,044
Cherokee	8,551 3,267	10,265 3,687	Madison Marion	1,951	2,379	Sanpete	3,869	3,920 3,287	Stafford	2,781	3,104 1,543
Clay Cochran	2,732	3,042 1,592	Martin	1,307	1,449	Summit	1,776	1,868 4,033	Surry		2,942
Coke	1,048	1,206	Matagorda	5 20	1,579	Tooele	2,434	2,525	Tazewell	9,988	10,964 3,947
Collin Collin	11,318	12,575	Maverick Medina	1,979	2,678	Utah	1,432	20,570 1,455	Warren	8,784	9,749
Collingsworth	4,425	2,671 5,255	Menard Midland	1 119	1,248	Washington	2,417	2,534 526	Washington	7,643	
Comal Comanche	4,008	4,661 5,004	Milam	5.799	6,953	Weber			Westmoreland		13,264
Concho	1,327	1,481 6,672	Mills Mitchell	3,508		VERMONT		103,535	Wythe	5,089	5,686
Cooke Coryell	4,002	4,886	Montague	4,810	5,435				York	2,700	3,044
Cottle Crane	1,117	1,797	Montgomery	3,627		Addison		5,000 7,014	Independent Cities Alexandria	17,587	18,339
Crockett Crosby	979	1,096 2,759	Morris	2,200	2,622	Caledonia	6,552	6,868	Bristol	3,785	4,123
Culberson	448	522 2,300	Motley	7,17		Chittenden	1,603	16,073	Buena Vista		1,323 7,095
Dallas	174,876	187,033	Navarro	10,33	7 12,020	Franklin Grand Isle	7,750	8,073	Clifton Forge		1,718
Dawson Deaf Smith	4,504	5,165 2,618	Newton Nolan	5,300	5,915	Lamoille	2,847	3,010	Colonial Heights <sup>1</sup>		
Delta	2,391	2,668	Nueces	37,41.	5 43,914	Orange			Falls Church 2		2,110
Denton De Witt		11,458 6,813	Ochiltree Oldham			Rutland	12,307	12,860	Fredericksburg		
Dickens	1,828	2,029	Orange	9,66	6 11,136	Washington			Harrisonburg	. 2,726	2,916
DimmitDonley	1,898	2,317 1,908	Palo Pinto	4,24	4 5,150	Windsor			Hopewell		
Duval	3,109	3,710	Parker Parmer	5,79	9 6,666	VIRGINIA		845,932	Martinsville	3,839	4,443
Eastland Ector		7,862 12,478	Pecos	2,30	9 2,663	YINGINIA			Newport News	10,478	11,760
Edwards Ellis	7.57	844 13,334	Polk Potter			Accomack	8,802	9,957	Petersburg	9,479	9,978
El Paso	42,578	48,165	Presidio			Albemarle		6,334	Portsmouth	17,998	20,065

	Radio	House
	Homes	holds
County	1950	1950
1		2,360
Madford	60,355	64.759
chmond	24,850	26,493
panoke		2,977
buth Norfolk	4.550	
Gaunton		4,871
ibffolk	3,150	3,579
Waynesboro		3,418
Tilliamsburg	21000	1,125
l'inchester	3,979	4,202
1.		
WASHINGTON		736,944
	-	
lidams	2,039	2,076
Asotin	3,391	3,460
enton	13,930	14,258
helan	12,220	12,482
Jallam	8,024	8.264
ark	25,471	25.911
blumbia	1,559	1,606
pwlitz	15,814	16,137
ouglas	3,216	3.268
erry	1,142	1,198
anklin	4,037	4,201
orfield	1,008	1,024
	6,750	6,959
rant	16,880	17,420
rays Harbor	3,329	3,400
land	3,257	3,358
efferson	3,237	3,330

#### Miller Atty. General?

(Continued from page 23)

sked to make even a preliminary promitment. It is presumed that Judge Miller resigns to answer call to the President's Cabinet, ne NARTB board can be expected activate conversations with the CC chairman. Judge Miller's stiend of \$35,000 a year then would available. Until last year it as \$50,000, when he was on "full me."

At all events, it is doubted hether Mr. Coy would consider my proposal outside of Government until the TV allocations are nalized. That is scheduled to appen next month. It is known nat a number of members of the ARTB-TV board strongly favor Ir. Coy's selection, if a vacancy recurs, and that this holds whether not there is a change in Administration.

They do not regard Mr. Coy as a olitician, but as a practical busiessman, a good administrator and former broadcaster (he headed e radio operations of the Washgton Post before assuming the CC chairmanship in December of 47). They feel that whether the dministration is Republican or emocratic, he can do an effective b of keeping the radio or televion divisions of NARTB or both eaded in the right direction. Mr. oy is 48, a native Indianian, a forer newspaperman and an admintrator who has had more than 15 ears in state and Federal service. Judge Miller, in his 64th year, in robust health. He is a native California and a Democrat. His st public office was as district torney of Kings County, Calif., 1916. He assumed the NAB residency on Oct. 1, 1945, resigng his life-time appointment to e appellate bench. When Judge iller proposed-and the board acpted-his suggestion that he beme chairman of the board, his ipend was fixed at \$35,000 on a downward escalator" to \$25,000 in 54. It was agreed that he would free to devote more and more of s time to other activities.

	Radio	House-		Radio	House-		Radio	House-
	Homes			Homes	holds	idi u da		holds
County	1950	1950	County	1950	1950		1950	1950
King		236,262	Doddridge		2,412		3,867	4,470
Kitsap		23,206	Fayette		20,090		4,254	4,829
Kittitas		6,717	Gilmer		2,420		4,671	5,083
Klickitat		3,780 13.765	Greenbrier	2,127	2,168		2,482	2,715 3,077
Lincoln		3,421			9,859 3,213		4,493	5.088
Mason		4.827	Hampshire		9,188		7,038	8.090
Okanogan		8.696	Hardy		2,479		3,631	4.150
Pacific		5,512	Harrison		23.976		5,021	5,623
Pend Oreille	2,180	2,257	Jackson		4.024		1,167	1,362
Pierce	77,514	79,015	Jefferson	4,243	4,582		8,473	19,528
San Juan	1,150	1,184		60,266	64,387	Wyoming	7,716	8,517
Skagit	13,043	13,296	Lewis		5,340	144550115111		0/0.050
Skamania	1,470	1,514	Lincoln		5,020	WISCONSIN		968,253
Snohomish	35,153	35.870	McDowell		17,472	Adams	2.223	2,365
Spokane	67.442	69,030	Marion		22,302 20.294		5,303	5,535
Stevens	5.285	5,471	Marshall		10,136		9,518	9,873
Thurston	14,205	14,465	Mason	5,155	5.960		3.772	3.950
Wahkiakum		1.171	Mercer	17,544	18,926		5.658	26,208
Walla Walla		11.840	Mineral		6,052		3,914	4.060
Whatcom		21,272	Mingo	9,596	10,942		2.929	3,077
Whitman		9.169	Monongalia	14,824	15,906		4.988	5,077
Yakima	- /	40,182	Monroe	2,911	3,264			
rakilia	37,210	40,102	Morgan	2,144	2,295	Chippewa		11,033
WEST VIRGINIA		518,771	Nicholas	5,632	6,534		8,413	8,865
			Ohio	20,544	21,333		9,732	9,992
Barbour	4,563	5,133	Pendleton	1,851	2,120		4,575	4,756
Berkeley	7,965	8,555	Pleasants	1,658	1,754		5,495	46,094
Boone	6,972	7,729	Pocahontas	2,733	3,102	Dodge 1.		16,029
Braxton	3,749	4,463	Preston	7,102	7,900	Taran and a contract to the contract of	5,792	5,990
Brooke	6,968	7,266	Putnam	4,668	5,263	Douglas		13,684
Cabell		32,349	Raleigh	-,	23,159		7,219	7,496
Calhoun		2,449	Randolph		7,485	Eau Claire	5,017	15,465
C'ay	2.843	3,356	Ritchie	3.209	3.582	(Continued on page	ge 92	)
	-,0	-,3		2,20	0,002	, 5		,

W. J. GERMAN, INC., is proud
to announce that it has been appointed
distributor of all Eastman Professional
Motion Picture Films, effective
January 1, 1952



W. J. GERMAN, INC.

John Street Fort Lee, New Jersey Tel.: LOngacre 5-5978 FOrt Lee 8-5100 6040 North Pulaski Road Chicago 30, Ill. Tel.: IRving 8-4064 6700 Santa Monica Blvd. Hollywood 38, California Hillside 6131

#### Radio Homes

(Continued from page 91)

County	1950 Radio Homes	1950 House- holds
Florence		1,087
Fond du Lac	18,502	18,899
Forest	2,407 11,302	2,528 11,748
Green	6,994	7,181
Green Lake	4,348 5,335	4,506 5,534
Iron	2,441	2,527
Jackson	4,297	4,552
Juneau	12,371 5,098	12,611 5,349
Kenosha	21,731	21,950 4,731
Kewaunee	4,565 18,655	19,036
Lafayette	4,932	5,095
Langlade	5,734 6,009	5,899 6,319
Manitowoc	18,515	18,816
Marathon	20,620 9,703	21,346
Marquette	2,593	10,045 2,710 249,316 8,242
Milwaukee	246,075	249,316
Monroe	7,805 6,827	1,09/
Oneida	5,779	6,045
Outagamie Ozaukee	21,588 6,472	21,984
Pepin	1,951	6,591 2,028
Pierce Polk	5,712	5,925 7 183
Portage	6,946 8,743	7,183 9,117 4,731
Price	4,480 31,086	4,731 31,400
Richland	5,204	5 426
Rock	26,699 4,399	27,216 4,621
St. Croix	6,986	7,158
Sauk	10,601	10 986
SawyerShawano	2,811 9,012	2,990 9,397 23,621
Sheboygan	9,012	23,621
Taylor	4,631 6,314	4,916 6,584
Vernon	7,575 2,667	7,949
Vilas	12,134	2,801 12,369
**************************************	3,301	3 430
Washington	23,363	23,599
Waupaca	12,134 3,301 9,208 23,363 9,770	9,396 23,599 10,114 4,177
Waushara	4,002 25,658	26,128
Wood	13,261	13,671
WYOMING	_	84,289
Albany	5,224	5,391
Big Horn	3,504	3,601
Campbell	1,439 4,469	1,476 4,665
Carbon	1,794	1,840
Crook	1,340	1,405
Fremont	5,182	5,461
Goshen	3,526 1,587	3,613 1,634
Johnson	1,419	1,467
Laramie	12,625	12,856
Lincoln	2,413	2,460
Natrona	9,693 1,417	9,993 1,455
Park	4,359	4,512
Platte	2,328	2,410
Sheridan	5,961 725	6,126 750
Sublette	6,132	6,315
Teton	737	767
Uinta	1,883	1,943
Washakie	1,976 1,933	2,046
Yellowstone National Park	1,733	1,997
(part)	106	106

## **TRANSISTORS**

ago.

TRIAL USE of transistors as an integral part of the nationwide toll dialing system being set up by AT&T is expected within the year, American Assn. for the Advancement of Science was told Dec. 28 by two members of the technical staff of Bell Telephone Labs, where the transistor was invented three years

Dr. William Shockley, who initiated and directed the research leading to the original transistor, described a new type of this tiny substitute for vacuum tubes said to have "astonishing properties never before achieved in an amplifying device." Jack A. Morton, who directed the development of the original type of transistor until its performance is as uniform as that of vacuum tubes, reported progress to the point where Western Electric Co. is expected to put them into regular production in the "near future."

Theory underlying the transistor, developed by Dr. Shockley, "predicts that electrons in a semiconductor behave normally like negatively charged electrons and also cooperate so as to mimic the behavior of positively charged electrons of 'holes'," Bell Labs explained. Application of this theory and of "transistor electronics" engineering science based on it, to the design of devices led to the new junction transistor which was said to be "a nearly ideal amplifier for very low power applications."

#### Original Transistor

The original transistor, known as a "point-contact" device, was described as consisting "essentially of two hair-thin wires resting on a tiny speck of germanium, a semiconducting metallic element. These point contacts correspond to the terminals of a vacuum tube but there is no glass envelope, no vacuum and no heating element to cause warm-up delay. The entire apparatus is housed in a metal .22 rifle shell, although it may be housed in a much smaller space for certain applications.

"The new junction transistor, which is extremely efficient, is in the form of a small rectangular block, roughly the size of a kernel

## Toll Dial Use Trial Planned by AT&T

of corn. It has no point contacts but instead consists of a tiny rod-shaped piece of germanium, so treated that it embodies a thin electrically positive layer sandwiched between the two electrically negative ends. The transistor, which derives it name from the two positive and negative junctions, differs markedly from the point-con-

tact type, in which the contacts of

the points play an essential role.

"This new form of transistor is capable of amplifying 100,000 times. It occupies about 1/400 of a cubic inch, in comparison with a typical subminiature vacuum tube which occupies about 1/8 of a cubic inch. Transistors of this type are much more efficient than the older type and consume far less power; the original type operates on less power than an ordinary flashlight bulb."

In addition to substituting for vacuum tubes in many ways, transistors are expected to find their greatest use in functions where use of vacuum tubes is impractical, such as in complex switching machinery used in the dial telephone system. Their effect on the entire field of electronics, especially in military equipment, will be revolutionary, it was predicted. Mr. Morton said that transistors have been developed which can withstand shock and vibration better than any known vacuum tube.

#### 1950 TV Revenue

(Continued from page 61)

took in \$23,527,000.

Best bet for successful profits in TV station operation seems to be an interconnected station in a four-station community. Highest average income before Federal taxes per station was \$261,605 reported by eight interconnected stations in four-station communities.

Highest average loss per station was \$224,720 for seven non-interconnected stations in seven-station communities.

Profits were made by 46 stations in interconnected markets and seven in non-interconnected communities in 1950. Losses were sustained by 33 stations in interconnected areas and 20 in non-interconnected areas. Eight stations reported profits of \$400,000 or more, while three stations reported losses of \$400,000 or over.

FCC's report also revealed a \$70,260,000 total investment in tangible property, with a depreciation to date of \$20,002,000 and a depreciation cost of \$50,258,409.

#### AM-FM Revenues

(Continued from page 27)

and operated stations, and 2,117 other stations (compared to 1,993 other stations in 1949).

National and regional networks and their O&O stations had total 1950 revenues of \$110,478,458, expenses of \$91,494,116 and income of \$18,984,342—up 6.03% over 1949.

All other AM stations had total 1950 broadcast revenues of \$332,-579,387, expenditures \$280,820,467 and income \$51,758,920. These compare with 1949 total revenues of \$304,343,424, expenses \$265,985,-585 and income \$38,357,839. Income for 1950 thus was up 34.9%.

How network time sales revenue has continued to decrease, while national and regional spot and local sales have continued upward is indicated in the following figures:

National and regional networks and their O&O stations took in \$86,054,386 in network time sales in 1950, \$18,980,209 from national and regional advertisers and \$7,681,610 from local advertisers.

All other AM stations took in \$45,475,830 from 1950 network time sales, \$99,843,671 from national and regional advertisers and \$195,529,224 from local advertisers. These compare with \$46,255,542 from 1949 network time sales, \$89,753,066 from national and regional advertisers and \$175,041,846 from local advertisers.

#### Clear Channels Heaviest

Heaviest average income before Federal taxes continued to be made by clear channel stations. Average income of \$279,018 on sales of \$1,075,125 was made in 1950 by the 62 stations in that category, an increase of 11.71% in income over 1949. Stations were identical with those reporting in 1949. Better still was the average income of the 52 clears affiliated with national networks: average income was \$314,459 on sales of \$1,128,101, up 10.31% over 1949.

Greatest percentage average income increase was accomplished by seven local day and part-time stations affiliated with national networks. Average income was \$3,681 on sales of \$64,489, an increase of 627.27%.

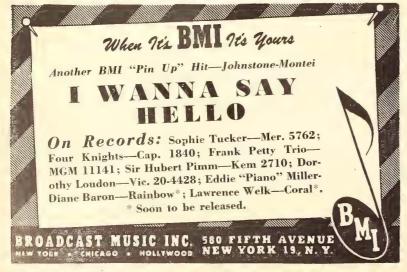
Once again, average income of standard stations established prior to 1942 showed up better than those stations beginning operation after 1942. Average revenues of the 813 stations licensed before 1942 was \$292,993, income before Federal taxes \$60,211. Average revenues of the 960 stations established between 1942 and 1948 was \$91,683, income \$6,686.

## ROA

#### RCA INSTITUTES, INC.

One of the leading and oldest schools of Radio Technology in America, offers its trained Radio and Television technicians to the Broadcasting Industry.

Address inquiries to
Placement Director
RCA INSTITUTES, INC.
A Service of Radio Corporation
of America
350 W. 4th St., New York 14, N. Y.



#### FCC Actions

(Continued from page 87)

#### nuary 3 Decisions . . .

FCC extended time for filing com-ents re Promulgation of Rule Gov-ning the Preparation and Filing of inual Patent Reports from Jan. 5 to n. 31.

Application Put in File

Application Put in File
WATV (TV) Newark, N. J.—FCC put
plication to change trans. location
m Newark to New York City in
nding file because "grant . . . would
ejudice the ultimate resolution of the
ues created by a comment filed in the
nding television rule-making proeding proposing that Providence,
I. be made co-channel on Ch. 11
th New York City and on Ch. 13
th Newark, N. J."

Waived Sections of Rules

Waived Sections of Rules
WIBU Poynette, Wis., and WWCF
M) Baraboo, Wis.—FCC waived secn 3.30(a) of rules for WIBU and
05 for WWCF (FM) which require a
ajority of programs to originate from
ain studios because "entire service
eas are almost exclusively rural" and
order to serve adequately those
eas it is necessary to originate proams from a number of cities. . ."

#### Granted Licenses

KVBC Farmington, N. M.—Granted ense new AM station; 1240 kc, 250 w,

WRFC Athens, Ga.—Granted license ing change in operating hours daytime to fulltime, 1 kw-D 500 DA-N, cond.

WVKO Columbus, Ohio—Granted li-ise new AM station; 1580 kc, 1 kw ctime, DA, cond.

VRJM Newport, R. I.—Granted lines covering change in trans. loca-

VLCM Lancaster, S. C.—Granted lise new AM station; 1360 kc, 1 kw, vtime.

VGBH (FM) Boston—Granted license w noncommercial educational FM tion; 89.7 mc (Ch. 209), ERP 16 kw. **CFVD Los Angeles—Granted license** rering change in trans.

#### Modification of License

TBS Shreveport, La.—Granted mod. license to change name of licensee m Radio Station KTBS Inc. to KTBS

#### Silent Two Weeks

VCAT Rapid City, S. D.—Granted hority to remain silent from Dec. to Jan. 6.

#### Modification of CP

VKOV Wellston, Ohio—Granted mod. for approval of ant., trans., and in studio location; cond.

ollowing granted mod. CP's for extion of completion dates:

tion of completion dates:

ITBI Tacoma, Wash., to Jan. 18, 3d.; KALE Richland, Wash. to March cond.; KXLR North Little Rock, to July 3, cond.; KLIX Twin Is, Idaho, to Jan. 15, cond.; WFMT cago to March 21; WMRC-FM Green-

#### nuary 3 Applications . . .

#### ACCEPTED FOR FILING

Modification of CP GDM Stockton, Calif.—Mod. CP, au-rizing changes in DA, for extension completion date.

VJKO-FM Springfield, Mass.—Mod., replacing expired CP for new FM tion, for extension of completion

#### Modification of License

WBM Williston, N. D.—Mod. of lise to change name from Charles L. Scield and James Caravaras d/b as VBM Bestg. Co. to Charles L. Scod and James C. Carson d/b as VBM Bestg. Co.; no change in owner-pinvolved.

License for CP VINX Rockville, Md. - License for



## fCC roundup

New Grants, Transfers, Changes, Applications



#### box score

#### **SUMMARY THROUGH JANUARY 3**

Class	On Air	Licensed	CPs		Appls. Pending	In Hearing
AM Stations FM Stations TV Stations	2,330 649 108	2,298 559 93	108 88 15	*1	313 11 476	105 2 171
* On the air						

#### Docket Actions . . .

#### INITIAL DECISIONS

KJAY Topeka, Kan.—S. H. Patterson. Hearing Examiner Elizabeth C. Smith issued initial decision looking towards denial of application for nighttime power increase from 1 kw to 5 kw on 1440 kc with directional antenna. Decision Dec. 28.

Saratoga Springs, N. Y.—Spa Bestrs. Inc. Hearing Examiner Hugh B. Hutchison issued initial decision looking towards grant of application for new AM station on 900 kc, 250 w, daytime; and, denial by default application for same facilities filed by Saratoga Bestg. Co.

#### Non-Docket Actions . . .

#### TRANSFER GRANTS

TRANSFER GRANTS
WHUM Reading, Pa.—Granted transfer of control of licensee corporation from Humboldt J. Greig and Jessie P. Grieg to Humboldt J. Grieg through voting agreement. No monetary consideration. Granted Jan. 3.
WISN-AM-FM Milwaukee and WBAL-AM-TV Baltimore—Granted assignment of licenses (and CP for WBAL-TV) from Hearst Radio Inc. to The Hearst Corp. No monetary consideration. Granted Jan. 3.
KWLI Portland Ore—Granted assignment of the consideration of the con

KWJJ Portland, Ore.—Granted assignment of license from KWJJ Bestg. Co. to Wilbur J. Jerman. No monetary consideration. Granted Jan. 3.

KWSH Ada, Okla.—Granted assignment of license from KADA Bestg. Co. to Tri-Cities Bestg. Co. No monetary consideration. Granted Jan. 3.

#### New Applications . . .

#### AM APPLICATIONS

AM APPLICATIONS

Knoxville, Tenn.—Dick Bcstg. Co., 860 kc, 1 kw, daytime; estimated construction cost \$32,000, estimated first year operating cost \$48,804, estimated first year revenue \$59,959. Partners are James A. Dick (50%), commercial manager of WBIR Knoxville, Tenn., and Marilyn M. Dick (50%). Filed Dec. 28.

Corry, Pa.—Olivia T. Rennekamp, 1370 kc, 500 w, daytime; estimated construction cost \$9,930, estimated first year operating cost \$30,000, estimated first year revenue \$36,000. Mrs. Rennekamp owns 496 (out of 1,000) shares of stock in WKRZ Oil City, Pa., and is a title examiner for Kenneth E. Rennekamp and John A. Virostek, attorneys, in Pittsburgh. Filed Dec. 29.

Commerce, Tex.—Memorial Bcstg. Co., 1450 kc, 250 w, fulltime; estimated

CP, as mod., authorizing change in frequency, trans. and studio locations.

#### AM-1070 kc

WDIA Memphis, Tenn.—CP to change frequency from 730 kc to 1070 kc and power from 250 w to 50 kw-D, 10 kw-N, change trans. location, install DA-DN,

#### License Renewal

Following stations request renewal

of license:

KFSD-FM San Diego, Calif.; KGDMFM Stockton, Calif.; WNDB-FM Daytona Beach, Fla.; WFLA-FM Tampa,
Fla.; WMIX-FM Mt. Vernon, Ill.;
WHYN-FM Holyoke, Mass.; WMAS-FM
Springfield, Mass.; WSYR-FM Syracuse,
N. Y.; WGWR-FM Asheboro, N. C.;
WCOL-FM Columbus, Ohio; WVKOFM Columbus, Ohio; WTRT-FM Toledo,
Ohio; WERC-FM Erie, Pa., and WPROFM Providence, R. I.

#### TENDERED FOR FILING

#### AM-860 kc

WOAY Oak Hill, W. Va.—CP to increase power from 5 kw to 10 kw, etc.

Modification of License

WORZ Orlando, Fla.—Mod. of license
to change from DA-DN to DA-N on
740 kc.

construction cost \$14,400, estimated first year operating cost \$24,000, estimated first year revenue \$34,000. Memorial Bestg. Co. is solely owned by W. W. Mangum, a brick mason, now living in Melissa, Tex. Filed Jan. 4.

#### TV APPLICATION

TV APPLICATION

Victoria, Tex.—Alkek-Belcher Television Co., Ch. 19, ERP 20.6 kw visual, 10.3 kw aural, antenna height above average terrain 338 ft.; estimated construction cost \$149,300, estimated first year operating cost \$70,000, estimated first year revenue \$75,000. Equal partners are Truman Belcher and Albert B. Alkek who own 39% and 51% interest, respectively, in KNAL Victoria. Filed Jan. 4.

#### TRANSFER REQUESTS

TRANSFER REQUESTS

KLEE Houston, Tex. — Involuntary assignment of license from W. Albert Lee, deceased, to Lowell C. Clark, Mrs. Hollie Lee, Mrs. Mary Alice Rosenberg and Lester C. Rosenberg, executors of the estate of W. Albert Lee, deceased. No monetary consideration. Filed Dec. 28

KWBB Wichita, Kan. - Transfer of control Wichita Beacon Bestg. Co. by transfer of 53 shares of stock (out of Max, Louis and John Levand to John M. Hall, who holds 47 shares (and after transfer will hold 100 shares) for \$5,300. Mr. Hall is manager of KWBB. Filed Jan. 3.

#### Stoner's Post

OWEN STONER, vice president in charge of advertising for Prince Matchabelli Inc., a subsidiary of Vick Chemical Co., New York, was reported erroneously last week as being named president of Vick Co. He was named president of the subsidiary firm, Prince Matchabelli, succeeding H. R. Marschalk, who was made chairman of the board of Prince Matchabelli and a member of the parent company's management staff. E. L. Mabry remains president of Vick Chemi-

#### Legislation

(Continued from page 26)

example, Defense Dept. funds for recruiting).

Still pending for ratification in the Senate is the North American Regional Broadcasting Agreement, now before the Senate Foreign Relations Committee, which has named a subcommittee to study the agreement.

Other pending matters include:

• House-passed bill (HR 2948) to include radio broadcasting of fraudulent advertising similar to postal law now part of the U.S. Code, awaits Senate consideration.

Senate also has before it anti-gambling legislation. One bill (S 1624) would prohibit interstate transmission or radio broadcast of gambling information of a sport event before it starts [B.T, Oct.

 Proposal that Congress probe sports activities, including radio-TV restrictive covenants.

#### 'Television Square'

(Continued from page 62)

in order to eliminate crowdedness and to centralize handling of all camera operations.

The basement is given over to electrical power distribution, with a 1,000 ampere main switch and 75 miles of wiring necessary for technical equipment alone. Air conditioning equipment is also located there, with a reported capacity sufficient to melt 206 tons of ice every 24 hours. Flat roof is built with sufficient support to allow shooting outdoor scenes there and future construction of microwave relay equipment to send WOR's TV signal to the transmission tower, located directly across the river.

Second floor of the studio building is given over mainly to offices for the program manager, program operations supervisor, program directors and their assistants, traffic department, art department and engineering department. Building also contains locker rooms for musicians and engineers, news rooms for wire equipment, showers, and, sealed in the wall of the main lobby, a prediction box holding the sealed guesses of various writers about TV during next 100 years.





## at deadline

### 'VOICE' ACTIVITY SHOWN IN NEW DRAMA SERIES

NEW SERIES titled Your Voice of America prepared for U. S. radio stations by State Dept. "to satisfy a long-felt demand of American broadcasters and the listening public for background material on the activities of the Voice of America." Availability of transcribed dramas announced by George E. Hughes, vice president of Associated Broadcasters, and William A. Wood, chief of radio, State Dept.

Dramas based on material from department files. Series comprises 13 quarter-hours and is contributed by Wesley I. Dumm, chairman of Facilities Group of Radio Advisory Committee to U. S. Advisory Commission on Information. Mr. Dumm is president of Associated Broadcasters, which produced, recorded, processed and distributed series. Discs can be obtained free from Associated Broadcasters, Box 87, Hollywood, Calif. First eight to be mailed by Jan. 15 and remaining five shortly afterward.

#### 'SUPER CIRCUS' SPONSOR SCHEDULING REVISED

CHANGES and renewals in sponsorship of ABC-TV's Super Circus Sun., 5-6 p.m. (EST), reported by network as follows:

Mars Inc., Chicago, through Leo Burnett Inc., same city, to sponsor last half-hour every week, effective Feb. 3, replacing M&M Candy

Co., which alternated that time slot with Peters Shoe Co.

Canada Dry Ginger Ale Inc., N. Y., through J. M. Mathes Inc., same city, renewing first half-hour every week Jan. 6 through 27, and alternate weeks beginning Feb. 10.

Peters Shoe Co., St. Louis, through Henri, Hurst & McDonald, Chicago, renewing last half-hour Jan. 6 and 20, moving to first half-hour, alternate weeks, effective Feb. 3.

#### RCA DEVELOPS NEW TUBE

TRIQDE tube said to develop over 1000 w in plate-pulsed service at frequencies up to 3300 mc developed by RCA Tube Dept. Tiny triode is newest in series of pencil-type triodes. It features double-ended metal-glass coaxial electrode structure and is 2 5/16 inches long. Applications include cw and pulse services.

#### Business Briefly

(Continued from page 5)

about 50 markets for its His-to-Plus. Agency, Ted Bates Inc., N. Y.

TEXTILE SHOW Pequot Mills, N. Y. (sheets, pillow cases), to sponsor Mon., Wed., Fri. programs of Paula Stone Show (12-12:15 noon, Mon.-Sat.) on WMGM New York and other LBS stations. Agency, Jackson & Co., N. Y.

TEXCEL SIGNS • Industrial Tape Corp. (Texcel) signed to sponsor second cycle of quarter-hour segment, Rocky King Detective, on DuMont TV Network. Agency, Kenyon & Eckhardt, N. Y.

AGENCY NAMED ● Hat Corp. of America, N. Y. (Dobbs, Knox), names Lambert & Feasley, N. Y., for 1952 winter and fall advertising.

LIFE NEWS • Life magazine to sponsor Robert Montgomery in five-minute across-the-board news commentary on NBC Radio, starting Jan. 10, 10:30-10:35 p.m. Agency, Young & Rubicam, N. Y.

#### RCA'S 'TODAY' SETUP

SOME 110 miles of wire being installed in RCA's New York Exhibition Hall to operate communications equipment on Today, NBC-TV morning program with Dave Garroway, scheduled for 7-9 a.m. (EST and CST) debut, Jan. 14. Facilities will allow shortwave radio communication—individually or simultaneously—to eight different world points and as many remote TV broadcasts as cables and microwave relays can provide. Lines installed will be for radio, telephone, teletype, tape recorders, record turntables, microphones, TV cameras, and special lighting fixtures.

#### PHILCO REALIGNS STAFF; TV SET ALLOCATION SEEN

PHILCO Corp. will place TV receivers on allocation basis through first quarter of 1952, President William Balderston predicted at two-day sales meeting held in Chicago. He said industry would probably turn out about 5 million TV sets for year, compared to 5,300,000 in 1951. Second greatest sales year in Philco history just concluded, he said with sales exceeding \$310 million.

Making major personnel changes, he announced Raymond B. George has been named corporate vice president of merchandising. Frederick D. Ogilby becomes vice president of television and radio division. John Kuneau remains vice president on executive staff in charge of public relations, also will be chairman of new merchandising committee for TV and radio activities, reporting to Larry F. Hardy, division president.

John L. Utz has been advanced to national sales manager of television. John J. Moran continues as national sales manager of radio.

#### JOAN CRAWFORD TO TV?

LONG-TERM contract between Joan Crawford and Warner Brothers and loan-out agreement between Stanley Kramer Co. and MGM over services of Kirk Kasznar terminated Friday, with TV cited as factor in each case.

### PEOPLE..

EDWIN DORSEY FOSTER has been elected vice president and director of planning for the RCA Victor Division, it was announced today by Charles M. Odorizzi, Victor operating vice president, following a meeting of the RCA Board of Directors.

PAUL JAMES HUTCHINSON, formerly with WAAT and WATV (TV) Newark, joins Headley-Reed Co., New York, station representative firm, effective today (Monday).

COL. WILLIAM MAYER to join ABC network as executive assistant to Harold L. Morgan Jr., vice president of ABC-TV Program Dept., effective Jan. 15. Considered expert in Far Eastern affairs, Col. Mayer's service with U. S. Army, from which he is retiring, included tours of duty as War Dept. general staff member.

JOAN RUTMAN, timebuying staff of Biow Co., N. Y., to radio and TV department of N. W. Ayer & Son, that city, in same capacity.

E. BURT CLOSE formerly with Sun Oil Co., merchandising and sales promotion, has joined Consumer Products Advertising & Sales Promotion Dept. of RCA Victor Division, to supervise new line of air conditioners.

### TWO-THIRDS OF AFFILIATES RAISED RATES, SAYS DUMONT

IMPLEMENTING earlier statement on television time charges [B●T, Dec. 31, 1951], Du-Mont TV Network said Friday that about 65% of its affiliates have announced increases averaging 10%. Some 31 announced boosts as of Jan. 1, network said, while seven plan increases for Feb. 1 and six for March 1.

DuMont noted current round of increases is smallest "semi-annual" raise, from percentage standpoint, in history of networks, which it interpreted as "presumably an expression of opinion on the part of the majority of TV station operators that the 'ceiling price' of TV is being approached in many markets."

Even so, costs-per-thousand of all affiliates are lower than ever, DuMont pointed out. It reiterated that its owned-and-operated stations—WABD New York, WTTG Washington, WDTV Pittsburgh—are not now increasing rates despite substantial increases in set distribution and, in case of WABD, addition of 3,000,000 to population coverage via shifting to Empire State Bldg. antenna tower.

### NBC Asks FCC to Relax UHF Ownership Rule

TO ENCOURAGE development of UHF television, NBC Friday petitioned FCC to amend its ownership rules to limit common ownership to five VHF stations. Rules now limit common ownership to five TV stations, whatever the classes.

NBC petition makes no mention of any limitation on UHF station ownership. It apparently takes position that arbitrary limitation of UHF stations is unnecessary and that Commission can prevent over-control on case-by-case basis.

Calling attention to fact that only 26 UHF out of more than 460 TV applications are on file with Commission, NBC states that it is "willing and able" to get into UHF operation at earliest date. It also implies that other entities now with five TV stations would be willing to get into UHF, which in turn would encourage newcomers to apply for UHF channels in their communities.

UHF operation in Bridgeport has cost NBC over \$2,500,000 during two years experimental RCA-NBC station has been operating, NBC

petition states. It has operated on five-day-a-week schedule, it says.

No real danger of undue concentration of control is contained in proposal to permit more than five TV stations to one owner, NBC petition contends. It calls attention to prediction that there will be in few years 2,500 TV stations and states that any problem of control would be "handled appropriately upon consideration of a particular application."

NBC proposal is in keeping with suggestion of Comr. George E. Sterling in speech before Armed Forces Communications Assn. in New York last November. He said it might be good idea to let networks have "two or three" UHF stations in addition to the five VHF they might already have [B•T, Nov. 5, 1951].

At same time, change in ownership limitation rules has been pending at FCC for some months [Closed Circuit, Nov. 26, 5, 1951]. At present, rule limits AM owners to seven stations, FM to six, and TV to five. Amendment is pending which would permit more than these numbers, depending on ownership degree.

"In The Heart of America...



It's the

## **KMBC KFRM**

Team ... and It's

Wholehearted"

#### Wholeheartedly reliable . . .

In the course of more than thirty years of broadcasting, Arthur B. Church, president and founder of the KMBC-KFRM Team, has taught the folks in the Heart of America a great lesson. That lesson is the fact that wherever they go there will be radio—and—if it's KMBC-KFRM, it will be good radio.

This earnest policy of reliability spreads both ways. Listeners in the rich Kansas City Primary Trade Area look to The KMBC-KFRM Team as they have for years, for the latest and greatest in broadcasting. They name The Team their favorite source for news, sports, special events, educational programs and fine wholesome entertainment day in, day out, year after year.

At the same time, advertisers find that radio schedules placed on The Team get results. They know that they can depend on KMBC-KFRM for reliable service, and be sure that their sales messages are reaching the major share of the radio audience.

Yes indeed, The KMBC-KFRM Team is wholeheartedly reliable. That's why KMBC-KFRM has and holds the audience and why to sell the whole Heart of America, wholeheartedly, it's . . .



The KMBC-KFRM Team

6TH OLDEST CBS AFFILIATE . PROGRAMMED BY KMBC

OWNED AND OPERATED BY MIDLAND BROADCASTING COMPANY

NEW YORK

BOSTON

CHICAGO

DETROIT

SAN FRANCISCO

ATLANTA

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and company

RADIO

AND

TELEVISION

STATION

REPRESENTATIVES