

" do broades

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

EDDY DUCHIN & ORCH.

(REVISED)

**Date:** Sept. 5, 1938

Client:

PALL MALL

9.30-10.00 p.m.

Product:

AMERICAN TOBACCO CO.

Network:

WEAF

(Typed bept. 2,

(SOUND: REGISTER ... ON COE CHIMING OF BIG BEN .. ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNJUNCER... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall famous Cigarettes ... In fashionable dlubs and restaurants ... in smart cafes ... wherever discriminating people congregate ... you will find Pall Malls ...

(ORCHESTRA IN AND UP TO REGISTER..)

ANNOUNCER...(ON CUE)

Just as discriminating people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in his distinctive, inimitable style... This is a program dedicated to lovers of the dance ... Eddy Duchin's piano has set the tempo ... the dancers are eager to tegin ... we hope that you

#### ANNOUNCER...(CON'T)

too .. wherever you are .. will respond to the lilting fox trot ...
"I've Got A Pocketful of Dreams" ...

#### ANNOUNCER...

Still in the rhythm of the fox trot ... but favouring the slower tempo synonomous with the Eddy Duchin style of music ... and so appealing to young people in love... At the top of the list of popular favorites ... it's natural appeal enhanced by the treatment of our Pall Mall maestro ... the romantic dance ballad "Now It Can Be Told" ....

1

(BELL .. BIG BEN COMPLETE EFFECT .. DOWN FOR)

1.

ANNOUNCER...

No doubt you wonder why we use the booming voice of Eig Ben on our Pall Mall Pavilion. There's a very good reason. Big Ben, to all Englishmen, is the voice of London. It is the huge old bell that hangs in the clock tower of the House of Parliment and solemly tolls out each hour. Almost in the shadow of Big Ben's tower stretches Pall Mall, one of England's and one of the world's most famous avenues. Mear it are the shops where men's styles are born. On it, are the historic clubs whose members join at birth and remain till death. On it, at Number 60, is the traditional home of Pall Mall Famous Cigarettes. Pall Mall has, as have these shops, and these clubs, a certain hard-to-define character the world admires ... that's why, for forty years, Pall Mall has been preferred by the discriminating in America as well as London. Made in the English manner .. of natural tobaccos with no artificial flavouring .. Pall Mall is always in good taste .. it is smart without being pretentious .. it has a <u>natural</u> sincerity. With these pleasant virtures, it is no wonder Pall Mall the Modern Blend of America is daily capturing more and more particular palates. For Pall Mall Famous Cigarettes are typical and symbolic of the London of good living and good taste ... the London that has so much in common with America ... the London of Big Ben.

(BELL .. COMPLETE EFFECT)

(ORCHESTRA ON CUE SETS VAMP INTRO, FOR RHUMFA ... REGISTER AND FADE FOR BACKGROUND)

1

#### ANNOUNCER...(ON CUE)

ANNOUNCER...(ON CUE)

As Eddy Duchin .. at his piano .. plays the haunting melody of Zigeuna, we believe it fitting for Pall Mall of America to send a musical letter home to Pall Mall of England ... So here is a tribute to London .. scene of Noel Coward's production of Bitter Sweet .. which won the acclaim of not only his native England .. but of the world .. We dispatch our letter be through the voice of James Shields who recalls one of the big moments from Bitter Sweet as he sings "I'll See You Again"...

Once again into the spirit of the dance .. the rhythm quickens and Eddy Duchin pays his respects to the contagious style so aptly named "swing" ... and what better representative could we find than America's current favorite .. "A Tisket .. A Tasket"...

#### ANN...

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And now may we suggest .. a deep comfortable chair ... a refreshing tobacco rich Pall Mall (PIANO IN) .. and to make the picture complete Eddy Duchin at his piano glorifying the ever popular strains of "A Pretty Girl Is Like A Melody" ...

"A PRETTY GIRL IS LIKE A MELODY" . . . . DUCHIN SOLO .. WITH ORCHESTRA

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#### ANNOUNCER...

In most of our present day programs, ladies and gentlemen .. you can usually depend on someone asking someone else questions ... so in keeping with that modern trend .. we'd like to ask you a question. What is the most important thing you look for in a digarette? It's the <u>natural</u> flavour of fine tobaccos ... isn't it? You'll find it in Pall Mall Famous Cigarettes. For in Pall Mall you get only the natural flavour of selected imported and domestic tobaccos ... no artificial flavouring ... simply straight tobacco ... real tobacco ... unaltered. That's what we mean when we say that Pall Malls are better naturally ... because only the very finest tobaccos are used ... tobaccos which require no artificial flavouring. This English tradition of blending without flavouring has always been observed in Pall Mall Originals, long famous as A Shilling In London, A Quarter Here ... and it is also observed in Pall Mall the Hodern Blend. Yet these truly superior digarettes cost but 15 cents for 20. We'd like very much to have you try Pall Mall. You'll appreciate the patented English wrapping, which provides a unique opening tab for the famous red and gold packet ... a convenience for you ... a protection for your eigarettes. But most important ... we believe you'll discover a new and distinctive eigarette. Join the trend to Pall Mall, the Modern Blend. They're better .. naturally.

3 !

"FLAT FOOT FLOOGIE" . . . . . . . . . . . . . ORCHESTRA & GROUP (PIANO SEQUE UNDER ANNOUNCEMENT)

#### AMNOUNCES...

Our Pall Mall maestro Eddie Duchin presents rich contrast again ... as he returns to the gliding fox trot temp with ... "You Go To My Head"...

ANNOUNCER...(ON CUE)

Our temp increases ... the music achieves a lilting irresistable bouyancy as Eddy Duchin pays his respects to a great favorite of yesterday ... today ... and always ... "Some Of These Days" ... "SOME OF THESE DAYS" ... ... ... ... ORCHESTRA (SEQUE INTO THEME ... FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING .. FADE)

#### ANNOUNCER...(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the dance is ended ... We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes.

#### ANNOUNCER...

And remember ... wherever discriminating people congregate you will fine Pall Malls ... they're better ... naturally. Goodnight.

(APPLAUSE) (THEML UP ... SIGN OFF)

PORM 107

"as Broadcast

## Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN & ORCH.

DMON. SEPT. 12, 1938

Client:

AMERICAN TOBACCO CO.

Time30 - 10:00 P.M.

Product:

4.

PALL MALL

**Network**WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever discriminating people congregate ... you will find Pall Malls ... (ORCHESTRA IN AND UP TO REGISTER ...)

ANYOUNCER ... (ON CUE)

Just as discriminating people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in his distinctive, inimitable style and inviting you to join us in this program dedicated to lovers of the dance ...

ANNOUNCER ... (CONT'D)

Eddy Duchin's mimble fingers are covering over the bass notes...
which is the oue to start your toes tapping to the bright melody
of "I'm Gonna Lock My Heart And Throw Away The Key".

"I'M GONNA LOCK MY HEART AND THROW AWAY THE KEY" . . . GROUP VOICE (DUCHIM SEQUE ON PIANO BACKGROUND UNDER ANNOUNCEMENT)

#### ANNOUNCER ...

Still in the rhythm of the fox trot ... but favoring the slower tempo synonomous with the Eddy Duchin style of music ... Our Pall Pall Maestro brings you the soft, sweet music of one of America's most popular dance ballads "So Help Me."

Big Din

5

#### ANNOUNCER ...

Some years ago, a gentleman by the name of Shakespeare, I think it was -- tossed off a very pertinent question ... to wit ... What's in a name? Last night, in a fashionable club, that question was answered to everyone's satisfaction ...

#### 1ST AMERICAN ...

Cigarette, Tom?

#### 2ND AMERICAN ...

Yes thanks ... I see you're smoking them too.

1ST MAN ...

Sure ... I think Paul Mauls are ...

2ND MAN ...

What do you mean -- "Paul Maul" ... the name's "Pell Mell".

1ST MAN ...

Oh, is it? I suppose that's why it's spelled P-A-L-L M-A-L-L.

2N**D** MAN ...

But that's beside the point. The cigarette was named after Pell Mell, the famous thoroughfare of London. That avenue of smart, distinctive clubs is pronounced Pell Mell -- so it's quite logical to call the cigarette ...

#### 1ST MAN ... (INTERRUPTING)

... Pell Mell, sure enough. Say, that's interesting all right.

Oh, I forgot -- here -- have a Pell Mell -- and you can take it from me -- it's the best tasting tobacco I ever came across!

ANNOUNCER ...

And, after all, ladies and gentlemen — that's the really important consideration ... the tobacco ... that's why Pall Mall Famous Cigarettes have become a symbol of quality in America. For it is the only American cigarette of its kind that observes the English tradition of blending only natural tobaccos ... with no artificial flavouring added. So you are assured the true aroma ... true flavour, and true goodness of natural tobacco. When you ask for Pall Mall ... you can look forward to a new and keener smoking pleasure. And you'll get it ... for Pall Malls are better — naturally.

Big Bin

(ORCHESTRA ON CUE SETS VAMP INTRO. FOR RHUMBA ... REGISTER AND FADE FOR BACKGROUND)

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#### ANNOUNCER ... (ON CUE)

## 

As Eddy Duchin plays the unforgettable melody of "Love Is the Sweetest Thing", Pall Mall of America addresses it's weekly letter to Pall Mall of England -- Our musical tribute to London is framed in the music of Noel Coward's celebrated production, "Conversation Piece". Our letter recalls vividly all the charm and beauty of this great London musical as James Shields sings - "I'll Follow My Secret Heart".

"I'LL FOLLOW MY SECRET HEART" . . . . . . . . . . . SHIELDS & ORCH. (ORCH. SEGUE INTO VAMP INTRO. FOR MULBERRY BUSH.)

ANNOUNCER ... (ON CUE)

Again the compelling rhythm of Eddy Duchin's piano invites the urge to dance -- and we reflect on the all-embracing carefreeness of this thing called "swing" as we hear a childhood favorite

#### ANNOUNCER ... (CONT'D)

streamlined to suit the modern trend - "Stop Beating Around the Mulberry Bush".

"STOP BEATING AROUND THE MULBERRY BUSH" . . . . . ORCHESTRA

ANNOUNCER ...

#### ANNOUNCER ...

When you listen to music -- good music -- you listen for the pleasure that music can bring you, isn't that true? And, ladies and gentlemen -- it's just as true that when you smoke a cigarette -- you smoke for the distinct pleasure that tobacco gives you. That's why we'd like very much to have you try Pall Mall Famous Cigarettes. For Pall Malls were created solely to give you the utmost in smoking pleasure ... to give you only the natural flavour of selected domestic and imported tobaccos ... straight tobaccos -- skillfully blended -- without any artificial flavouring. So the tobaccos used <u>must</u> be of the very highest grade -- the kind of tobaccos which need no artificial flavouring. That's what we mean when we say Pall Malls are better -- naturally. Yet the famous red and gold packet of twenty cigarettes costs you but fifteen cents. Lift the unique easy-opening tab on the back of the packet ... remove one of these firm, fresh cigarettes and light it ... And before the last wisp of fragrant smoke from that first Pall Mall fades into the air ... you will know that here at long last is the cigarette for discriminating people. Join the trend to Pall Mall Famous Cigarettes. They're better -- naturally.

"WHAT GOES ON HERE IN MY HEART" . . . . . ORCHESTRA & GROUP (PIANO SEQUE UNDER ANNOUNCEMENT)

#### ANNOUNCER ...

Again our versatile Pall Mall Maestro returns to the slow - dreamy fox trot so synonomous with the Eddy Duchin style. A melody high on the list of current favorites - romantic - melodies ...

"There's A Faraway Look In Your Eye" ...

"THERE'S A FARAWAY LOOK IN YOUR EYE" . . . . . . MALE VOCAL

(ORCHESTRA VAMP INTRO FOR "I'M NOBODY'S SWEETHEART NOW" ... FADE)

ANNOUNCER ...

And now - the music achieves a new lift - a lilting irresistable bouyancy as Eddy Duchin pays his respects to a great favorite of yesterday - today - and always - "I'm Nobody's Sweetheart Now".

"I'M NOBODY'S SWEETHEART NOW" . . . . . . . ORCHESTRA

(SEGUE INTO THEME . . . FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

#### ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the dance is ended ... We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... they're better ... naturally. Goodnight. (APPLAUSE) (THEME UP ... SIGN OFF) (BRING UP BELL)

# Radio Program

#### Prepared and Produced by

### YOUNG & RUBICAM. Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN & ORCH.

(REVISED)

MON. SEPT. 19, 1938

Client:

AMERICAN CIGARETTE & CIGAR CO.

Time: 30 - 10:00 P.M.

Product:

PALL MALL

Network: EAF

(Typed Sept. 19, 1938)

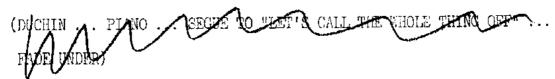
REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... (SOUND:

STROKE OF HOUR ... REGISTER)

AMMOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Malls ... (ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in his distinctive, compelling style and inviting you to join us in this program dedicated to lovers of the dance ... We open our program tonight ... with the lilting foxtrot ... "I Used To Be Color Blind". 

#### ANMOUNCER ...

We find to our surprise, ladies and gentlemen, that we are responsible for a bit of controversy in the American Home. So tonight, in all fairness, we would like to present both sides of the situation ...

(MUSIC OUT)

YOUNG MAN ...

Oh, confound it ... can't you keep these cigarette boxes filled?
YOUNG WOMAN ...

Count ten and relax, darling ... there are plenty of Paul Mauls in this box.

MAN ...

Pell Mells.

WOMAN ...

What are you talking about?

MMN ...

The name of the cigarette is Poll Mell.

WOMAN ...

Well -- I may not be very bright, but, P-A-Double L ... M-A-Double L spells Paul Maul where  $\underline{I}$  come from.

#### MAN ...

Of course, you're not very bright ... that's why you married me. Where's the encyclopedia?

#### WOMAN ...

Over there, (SWEETLY) ... and remember, darling -- the letter comes right after the letter O.

#### MAN ...

Fancy you knowing that -- oh, here we are ... P-A-L-L, M-A-L-L, a famous street in London ... and it's pronounced Pell Mell.

#### WOMAN ...

Oh.

#### MAN ... (GOING RIGHT ON)

So you see, sweetheart, since the cigarette was <u>named</u> after that --- WOMAN ... (INTERRUPTING)

Oh, how must <u>I</u> feel! Well -- have a Pell Mell. At least there's no argument about its being our <u>favorite</u> <u>cigarette</u>.

#### ANNOUNCER ...

And that, ladies and gentlemen, is the constantly growing opinion of discriminating American families. Did you know that Pall Mall Famous Cigarettes are the only blended cigarettes in this country that observe the English tradition of blending only natural tobaccos ... without any artificial flavouring? Well, they are. Just as with Pall Mall Originals -- A Shilling In London, A Quarter Here -- so in Pall Mall Modern Blend -- fifteen cents the packet of twenty -- you derive smoking pleasure from the taste of the highest-grade tobaccos - and nothing else. Try them, won't you? They're better -- Naturally.

(ORCHESTRA ON CUE SETS VAMP INTRO. FOR RHUMBA ... REGISTER AND FADE FOR BACKGROUND) "QUIEN BOMBA"....ORCHESTRA (DIRECT MUSICAL SECUE INTO) "THE VERY THOUGHT OF YOU" . . . . . . . . . ORCHESTRA (DUCHIN ... PIANO SOLO ... FADE) ANNOUNCER ... (ON CUE) As Eddy Duchin ... at his piano ... echoes the lingering melody of "The Very Thought of You", so closely associated with his English contemporary Ray Noble ... Pall Mall of America addresses its weekly letter to Pall Mall of London. Our salutation this week is from the music of Noel Coward's celebrated London "Frivals Likes" Sweet" ... which won the acclaim of England's production, "hitter famed Piccadilly ... and of Pall Mall, the fashienable community which gave its name to our distinctive cigarette. Jimmy Shields "Private Lives"

17

I'll find You" ...

"SOME DAY I'LL FIND YOU" . . . . . . . . . . . . . . . SHIELDS & ORCH.

(ORCH. SEGUE INTO VAMP INTRO. FOR "I'M GOMMA LOCK MY HEART".

re-awakens the memory of "Pitter Freet" as he sings "Some Day

#### ANTIOUNCER ...

Some of you may prefer softly played, sweet music ... while others would rather listen to swing. And, ladies and gentlemen, just as your tastes in music differ ... so may your tastes in cigarettes. We realize it's well nigh impossible to make a cigarette that will capture the favour of everyone. But we do believe that Pall Mall Famous Cigarettes will prove most pleasing to you who prefer the finer things. For among cigarettes, Pall Malls are finer ... they're better -- naturally. In all America, Pall Mall is the only blended cigarette of natural tobaccos ... and only natural tobaccos, - without any artificial flavouring. Obviously, only tobaccos of the very highest grade can be used -- tobaccos which need no artificial flavouring. That's why Pall Mall is a really unique cigarette. Even Pall Mall's exclusive English wrapper with the patented opening tab on the back of the packet is unique - a better protection for your cigarettes - a more thoughtful convenience for you. Buy one of the famous red and gold packets tomorrow -- and we'll leave it entirely to your own taste if Pall Mall's aren't better - naturally.

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"ALEXANDER'S RAGTIME BAND" . . . . . ORCHESTRA & GEOUP
(PIANO SEGUE UNDER ANNOUNCEMENT)

#### ANNOUNCER ...

The tempo quickens ... and the music surges forth ... as Eddy Duchin brings you a great favorite of yesterday - today - and always - "Sweet Sue".

"SWEET SUE" . . . . . . . . . . . . . . . . . ORCHESTRA

(SEGUE INTO THEME ... FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the figure is ented ...

We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate

#### ANNOUNCER ... (CONT'D)

you will find Pall Malls ... They're better ... naturally.

Goodnight.

(SOUND: BIG BEN UP FULL AND HOLD)

(APPLAUSE)

(THEME UP ... SIGN OFF)

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

Client:

EDDY DUCHIN & ORCH. "AS BROADCAST" Date:

ON. SEPT. 26, 1938

Product:

PAIL MALL

Network: 10:00 P. 3.

MERICAN CIGAR & CIGARETTE CO (Typed Sept. 27, 1938)

(SOUND: REGISTER ... ON CDE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Malls ... (ORCHESTRA IN AND UP TO REGISTER ... )

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in his distinctive, compelling style and inviting you to join us in this program dedicated to lovers of the finer things of life ... We open our program tonight ... with one of the brightest ... and one of the

#### ANNOUNCER ... (CONT'D)

most popular foxtrots of the day ... "I've Got A Pocketful of Dreams"
"I'VE GOT A POCKETFUL OF DREAMS" . . . . . . . . . . . . . . . . . TRIO
(DUCHIN SEGUE ON PIANO BACKGROUND UNDER ANNOUNCEMENT)

#### ANNOUNCER ...

#### FIRST COMMERCIAL

ANNOUNCER ...

Last night, two men had just dined wisely and well at the club, when one of them asked ...

1ST MAN ...

What are you having for dessert, Don?

2ND MAN ...

Oh, I think I'll have deep dish apple pie ... a demi tasse ... and-a ... I'd better get another pack of Pell Mells.

1ST MAN ...

You don't by any chance mean Paul Mauls, do you?

2ND MAN ...

All right, Tom, have it your way ... Paul Mauls ... in which case perhaps I should have ordered "oople pie".

1ST MAN ...

What?

2ND MAN ...

Oh, I thought you didn't like my pronounciation in general.

1ST MAN ...

Oh! No! But - a lot of people do call them Paul Mauls, - and --

END MAN ... (INTERRUPTING)

I know ... but look ... what's the name of that famous section of London where most of the smart clubs are ... Pell Mell, isn't it?

#### FIRST COMMERCIAL -2-

1ST MAN ...

Well sure but --

2ND MAN...

Well, when the cigarette is <u>named</u> after Pell Mell, - why shouldn't you <u>call</u> it Pell Mell?

1ST MAN ...

You have me there, Don -- so you want -- apple pie -- a demi tasse - and a pack of Pell Mells - is that right?

2ND MAN ...

That's perfect!

#### ANNOUNCER ...

And, ladies and gentlemen, - when you ask for Pall Malls, you can be certain of receiving a packet full of rare and unusual smoking pleasure. For Pall Mall Famous Cigarettes are the \_\_inty\_ Thended cigarettes in America that observe the English tradition of blending only natural tobaccos - without any artificial flavouring. Just as with Pall Mall Originals - long famous as A Shilling In London, A Quarter Here - so in Pall Mall Modern Blend - which cost but fifteen cents the packet of twenty - your smoking enjoyment is derived from the taste of the highest-grade tobaccos alone ... nothing clse.

That's why we can so confidently commend to you ... Pall Malls ...
They're better - naturally.

(ORCHESTRA ON CUE SETS VAMP INTRO, FOR RHUMBA ... REGISTER AND FADE FOR BACKGROUND)

"QUERRA MI MUCHA" ... . ORCHESTRA

(DIRECT MUSICAL SEGUE INTO)

"TIME ON MY HANDS" ... . ORCHESTRA

(DUCHIN ... PIANO SOLO ... FADE)

ANNOUNCER ... (ON CUE)

As Eddy Duchin ... at his piano ... echoes the familiar melody of "Time On My Hands" ... Pall Mall of America addresses its weekly musical greeting to Pall Mall of England. Our salutation this week is from the pen of England's versatile music-maker -- Ray Noble ... a favorite of London's Piccadilly, and of Pall Mall, the fashionable community which gave its name to our distinctive cigarette. Jimmy Shields sings the romantic melody ... "The Touch of Your Lips".

"THE TOUCH OF YOUR LIPS . . . . . . . . . . . . . . . . SHIELDS & ORCHESTRA (ORCHESTRA SEGUE INTO VAMP INTRO FOR "GAVOTTE")

AMJOUNCER ... (ON CUE)

Eddy Duchin features a unique swing treatment of a lilting Gavotte..

"GAVOTTE" . . . . . . . . . . . . . . . . ORCHESTRA

#### ANNOUNCER ...

And now may we suggest ... a deep comfortable chair ... a refreshing tobacco-rich Pall Mall ... (PIANO IN) and to complete a perfect sense of pleasure ... Eddy Duchin at his piano ... playing "Sweet

ANNOUNCER ... (CONT'D)

And Lovely".

"SWEET AND LOVELY " . . . . . . DUCHIN SOLO .... ORCHESTRA

SECOND COMMERCIAL...

#### SECOND COMMERCIAL

#### ANNOUNCER ...

Most people agree that there are two sides to every story. Tonight, -- we'd like to present both sides of our particular story ... the OUTside ...

#### MAN ...

Pall Mall Famous Cigarettes, in the handsome red and gold packet, offer you an exclusive convenience ... a patented English tab on the <u>back</u> of the packet -- a unique. tab for easy opening and for cigarette protection.

#### ANNOUNCER ...

The INside ...

#### MAN ....

Twenty distinctive cigarettes for fifteen cents ... <u>really unique</u> because they are the only blended cigarettes in America that give you the true flavour, aroma, and goodness of <u>natural</u> tobaccos --- skillfully blended -- without <u>any artificial flavouring</u>.

#### ANNOUNCER ...

That's the inside story, ladies and gentlemen, of why Pall Mall Famous Cigarettes are winning the favour of those who prefer the finer things. For only the <u>finest</u> tobaccos can be used in their ... making ...tobaccos so fine they need no artificial flavouring.

That's why they're better -- naturally. And why, next time you

#### SECOND COMMERCIAL -2-

ANMOUNCER ... (CONT'D)

visit your tobacconist, these three words will open the door to a new enjoyment, a keener enjoyment in smoking ... "Pall Malls, please."

"TULI TULIP TIME ......ORCÆSTRA
(PIANO SEGUE UNDER ANNOUNCEMENT)

#### ANNOUNCER ...

Our Pall Mall maestro returns to the soothing foxtrot tempo ...
with the popular dance ballad ... "SO HELP ME."

"SO HELP ME".....GIRL VOCAL

(ORCHESTRA VAMP INTRO FOR "LIMEHOUSE BLUES" .....FADE)

#### ANNOUNCER ...

The tempo quickens ... as Eddy Duchin pays his respect to a great favorite of yesterday -- today -- and always -- "Limehouse Blues."
"LIMEHOUSE BLUES".................................ORCHESTRA

(SEGUE INTO THEME ... FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

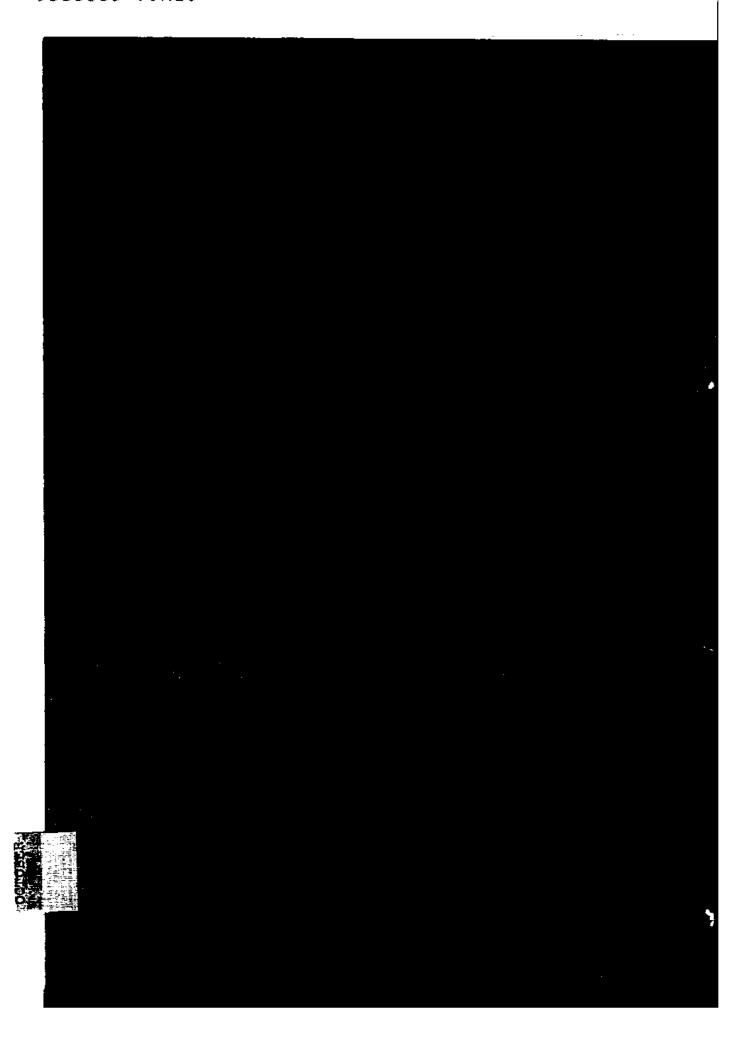
#### ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... They're better ...... naturally. Goodnight.

(SOUND: BIG BEN UP FULL AND HOLD)

(APPLAUSE)

(THEME UP ... SIGN OFF)



# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program: PALL MALL PROGRAM-Eddy Duchin

Dqte. 001.3,1938

Client:

AMERICAN CIGARETTE & CIGAR CO.

Time:30 - 10:00

Product:

PALL MALL CIGARETTES

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE :..

STROKE OF HOUR ... REBISTER)

ANNOUNCER ...(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Malls ...

(ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... ( ON CUE)

And so people congregate to enjoy the suave, denocable rhythms of Eddy Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to lovers of the finer things of life ... We open our program tonight ... with a

# ANNOUNCER ... (CONT'D) nursery rhyme in swing time ... "Stop Beating Around The Multerry Bush". "STOP BEATING AROUND THE MULBERRY BUSH" . . . . . . . . . . . . . TRIO (DUCHIN SEQUE ON PIANO BACKGROUND UNDER ANNOUNCEMENT) ANNOUNCER ... Our Pall Mall maestro offers a new dance ballad ... that overnight has become a popular favorite ... "Change Partners"

"CHANGE PARTNERS" . . .

FIRST NEWS ITEM

# YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM

New York .... CHICAGO .... DETAOIT October 3, 1938 HOLLYWOOD . . . . MONTHEAL . . . . TORONIO

# FIRST NEWS ITEM

(BIG BEN -- TWO STROKES -- DOWN FOR)

# ANNOUNCER ...

Each hour the voice of Big Ben booms over London -- the London of fashionable clubs; of world-famous men's shops; of historic places. One of the most noted and most fashionable of all these historic places is that street and section known as Pall Mall -- the same Pall Mall that loaned its name to Pall Mall Famous Cigarettes. For Forty years, Pall Mall Originals have been known -- wherever particular people congregate in America as well as in England -- as ... "A Shilling in London ... A Quarter Here". Two years ago, here in America, an heir was born to the house of Pall Mall ... Pall Mall Modern Blend came into being. They cost but fifteen cents for a packet of twenty. Yet ... these distinctive American cigarettes respect their English heritage -- they adhere to the English tradition of blending only natural tobaccos. There is no artificial flavouring in Pall Malls. That is why we say -- "They're better -- naturally." (BIG BEN IN) .

And so we hope the voice of Big Ben will become a friendly reminder to you, too, of the keener smoking enjoyment that awaits you in Pall Mall Famous Cigarettes.

(ORCHESTRA ON CUE SETS VAMP INTRO. FOR AHUMBA ... REGISTER AND FADE FOR BACKGROUND) ORCHESTRA (DIRECT MUSICAL SEQUE INTO) (DUCHIN . . . PIANO SOLO ... FADE) ANNOUNCER ... (ON CUE) As Eddy Duchin ... at his piano ... echoes the haunting tempo of "Night and Day" Pall Mall of America addresses its weekly musical greeting to Pall Mall of England ... Our salutation this week is a continental favorite ... heard on the boulevards of Paris ... and in the clubs of London ... Jimmy Shields carries our message abroad ... as he sings "Tell Me That You Love Me Tonight". "TELL ME THAT YOU LOVE ME TONIGHT" . . . . . . . SHIELDS & ORCH. (ORCHESTRA SEQUE INTO VAMP INTRO. FOR "GAVOTTE") ANNOUNCER ... (ON CUE) Eddy Duchin features the new favorite ... which came to America from Pall Mall, London's most fashionable community... "The Lambeth Walk". "THE LAMBETH WALK" . . . . . . . . . . . . . . . ORCHESTRA ANNOUNCER ... And now may we suggest a deep comfortable chair ... a refreshing tobacco-rich Pall Mall ... (PIANO IN) and to complete the setting ... Eddy Duchin at his piano ... playing "April In Paris". "APRIL IN PARIS . . . . . . . . . . . . . . DUCHIN SOLO ... ORCH.

Form 81

# YOUNG & RUBICAM, INC.

Advertising

New York . . . . Chicago . . . . Detroit

PALL MALL PROGRAM
October 3, 1938

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

# SECOND NEWS ITEM

### ANNOUNCER ...

At this very moment, ladies and gentlemen, many of you are smoking cigarettes. May I ask those of you who are, a somewhat surprising question ... "Do you honestly know what real tobacco tastes like?" If you are smoking a Pall Mall ... then you do know. For Pall Mall is the only blended cigarette in America that follows the English tradition of using natural tobaccos with no artificial flavouring ... the only American blend that brings you true tobacco flavour ... true tobacco aroma ... true tobacco goodness. You can very easily understand then why, in such a cigarette, only the very highest grade tobaccos can be used -- tobaccos which need no artificial flavouring. That's the <u>in</u>side story of why Pall Malls are better -naturally. There's an outside story, too ... for each handsome red and gold packet has a patented, easy-opening tab on the back ... an exclusive feature offering a convenience for you -- a protection for your Pall Malls. If you have yet to enjoy this unique cigarette ... next time ask for Pall Malls, won't you ... just fifteen cents for twenty. Then you'll know what real tobacco tastes like ... then, we sincerely believe you'll join the particular people everywhere who say ... here, at last, is perfect smoking enjoyment.

(SOUND: BIG BEN UP FULL AND HOLD)

(APPLAUSE)

(THEME UP ... SIGN OFF)

# "tassbooked cal"

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

Program:

PALL MALL PROGRAM -- Eddy Duchin

MON. OCT. 10,1938

Client:

AMERICAN CIGARETTE & CIGAR CO.

Time: 9:30-10:00 P.M...

Product:

PALL MALL CIGARETTES

Network:

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER...(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Malls ... (ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER...(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation... and inviting you to join us in this program dedicated to lovers of the finer things of life ..... Eddy Duchin's familiar style has

ANNOUNCER: (ON CUE)

Our Pall Mall maestro offers in his distinctive style one of America's most popular ballads ... "I've Got A Date With A Dream."

"I'VE GOT A DATE WITH A DREAM......ORCHESTRA..FEATURING PIANO

# FIRST NEWS ITEM -2-

MAN....

No, --- just pronouncing.

WOMAN...

Well --- it's spelled "Paul Maul," isn't it?

MAN...

Yes, but it's pronounced "Pell Mell."

WOMAN...

Well, for goodness sake --- why?

M.N...

Because the digarettes are named for the fashionable section of London where most of the smart clubs are ... and that's pronounced "Pell Mell."

# WOMEN...

# ANNOUNCER...

And ladies and gentlemen -- there's a very particular reason why those who appreciate the finer things always ask for Pall Malls. They are the only blended eigerettes in America that observe the English tradition of blending only <u>natural</u> tobaccos -- without any artificial flavouring. Just as with Pall Mall Originals ... A

# FIRST NEWS ITEM -3-

ANNOUNCER...(CONT)

Shilling in London, A Quarter Here...so in Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty...you derive smoking enjoyment solely from the taste of the highest-grade to-baccos---nothing else. We hope you'll try Pall Malls. They're better---naturally.

(ORCHESTRA PICK UP FOR RHUMBA....NO ANNOUNCEMENT)

MASABI......RHUMBA.....ORCHESTRA

(DIRECT ORCHESTRA SEQUE INTO:)

MY HEART STOOD STILL...

(ORCHESTRA ONE CHORUS...DUCHIN CONTINUE OH PIANO...FADE

FOR CUE)

# ANNOUNCER.. (OVER PIANO ON CUE)

As Eddy Duchin...at his piano...echoes the ever familiar melody of "My Heart Stood Still"....Pall Mall of America addresses it's weekly musical greeting to Pall Mall of London..the historic and fashionable community which gave it's name to our distinctive cigarette...Our musical greeting finds expression in the voice of Jimmie Shields as he sings a haunting melody captioned...
"My Reverie"....

MY REVERIE. .... SHIELDS AND ORCH.

(DUCHIN SEQUE ON PIANO TO RHYTHM VAMP FOR:)

# ANNOUNCER: ON CUE

Riding high on the list of popular nits Eddy Duchin features the stirring song..."Alexander's Ragtime Band!...

ALEXANDER'S RACTIME BAND......TRIO AND ORCHESTRA

# ANNOUNCER: (COLD)

And now..may we suggest again a deep...comfortable chair.. a refreshing..tobacco-rich Pall Mall...(PIANO IN)...and to make this moment of relaxation complete Eddy Duchin at his piano playing an unforgetable melody...The Man I Love.
THE MAN I LOVE

# SECOND NEWS ITEM

### ANNOUNCER ...

One of the finer things of life is friendship of long standing ... and the friends who wear best are those who are inherently sincere -- natural -- unaffected. Just as you appreciate those qualities in a friend, ladies and gentlemen -- we feel you will appreciate them in a digarette. That is why we so proudly commend to you ... Pall Mall Famous Cigarettes. For Pall Mall's are the only blend of domestic and Turkish tobaccos in this country that give you the natural ... undisguised ... real flavour and aroma of natural tobaccos, without any artificial flavouring. You can understand, then, why only the very highest grade tobaccos can be used in their making ... tobaccos which need no artificial flavouring. You can also understand why they're better -- naturally. In order to safeguard the distinctive quality of these unique cigarettes ... Pall Mall's handsome red and gold packet has an exclusive easy opening tab on the back ... making it possible for you to remove the eigarettes without removing their protective wrapping. Pall Malls cost but fifteen cents the packet of twenty. As friend to friend ... may we suggest you try Pall Mall ... and discover what real tobacco tastes like .... a discovery we sincerely believe will lead you to say ... they're better --- naturally.

(ORCHESTRA PICK UP ... "FLAT FOOT FLOOGIE" ...)

"FLAT FOOT FLOOGIE" . . . . . . . . . . . . . ORCHESTRA

(DUCHIN SEGUE ON PIANO ... FADE FOR ...)

ANNOUNCER ... (ON CUE)

In the soft ... smooth rhythm so synonomous with the Eddy Duchin style our Pall Mall Maestro offers ... "At Long Last Love".

"AT LONG LAST LOVE" . . . . . . . ORCHESTRA .. GIRL VOCAL

(PIANO VAMP INTRO FOR VARSITY DRAS) | NEVER KNEW

ANNOUNCER ... (ON CUE)

Our tempo achieves a new lilt and lift as Eddy Duchin plays a great favorite of yesterday ... today ... and always ... "The

Versity Drog! HEVER KNEW"

"VARELTY DRAC" . . . . . . . . . . . . ORCHESTRA

(SEGUE INTO THEME ... FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... They're better ... naturally. Goodnight.

(BIG BEN UP FULL UNTIL SIGN OFF)

# On Broodcost"

# Radio

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

Program:

EDDY DUCHIN & ORCHESTRA

Date:

OCT. 17, 1938

Client:

AMERICAN CIGARETTE & CIGAR CO.

Time:

9:30 - 10:00 P.M.

Product:

PALL-MALL

Network:

WEAF

<u> 1938)</u>

REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... (SOUND:

STROKE OF HOUE ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Malls ...

(ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to lovers of the finer things of life ... Eddy Duchin sets the mood with

# ANNOUNCER ... (CONT'D)

a sparkling tempo as our program begins with the current favorite ... "Don't Cross Your Fingers"

"DON'T CROSS YOUR FINGERS" . . . . ORCHESTRA . . . TRIO VOCAL (DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER ... (ON CUE)

In his own distinctive style, our Pall Mall maestro offers one of the most popular of current ballads ... "There's A Faraway Look In Your Eyes"

"THERE'S A FARAWAY LOOK IN YOUR EYES" . . ORCHESTRA . .FEATURING PIANC

Form 8f.

# YOUNG & RUBICAM. INC. Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTERAL . . . . TORONTO

PALL MALL PROGRAM October 17, 1938

# FIRST NEWS ITEM

# ANNOUNCER ...

Perhaps you have wondered why, as we talk about the pleasant virtues of Pall Mall Cigarettes, we stress their character and background. Perhaps you have said to yourself, "What has English tradition to do with an American digarette -- and with my enjoyment of it". Actually, ladies and gentlemen -- it has a great deal to do with it. For one thing, many of our fashions in smoking, have originated in London. And it was in London that Pall Mall Femous Cigarettes came into being. But more important, the individuality of these distinctive cigarettes comes from achering strictly to the English tradition of blending only natural tobaccos -- without artificial flavouring. Just as with Pall Mall Originals -- "A Shilling In London -- A Quarter here" -- so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty -- you derive smoking enjoyment from the taste of the highest grade tobaccos elone -- nothing else. So you see the English heritage of Pall Mall is really responsible for the keener smoking enjoyment that this unique cigarette can bring you. For it is the reason why Pall Malls are better -- naturally.

(ORCHESTRA PICKUP FOR RHUMBA NO ANNOUNCEMENT)
"SIDORRY" OR "OLD CLOTHES" RHUMBA ORCHESTRA
(DIFFCT ORCHESTRA SIGUE 19TO)
"WHAT'LL I DO"
(ORCHESTRA ONE CHORUS DUCHTH CONTINUE ON PIANO FADE FOR CUE)
AFROUNCER (ON CUE) (OVER PIANO)
As Eddy Duchin at his piano echoes the ever familier melody
of "What'll I Do" Pall Mall of America address it's weekly
musical greeting to Pall Mall of London the historic and
fashionable community which gave its name to our distinctive
cigarette Our musical salutation this week finds expression
in the voice of Jimmie Shields as he sings for you now the romantic
ballad "I Married An Angel"
"I MARRIED AN ANGEL" SHIELDS & ORCHESTRA
(DUCHIN SEGUE ON PIANO TO BHYTEM VAMP FOR)
Eddy Duchin brightens the most as one tenso adhieves a non-list
in the form of "Lullaby In Rhythm"
"LULLABY IN RHYTHM"

# ANNOUNCER ...

And now ... may we suggest again a deep ... comfortable chair ...

a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make
this moment of relaxation complete Eddy Duchin at his piano playing
that never to be forgetted only ... "Old Yan River" ... ... DUCHIN PIANO SOLO
"OLD MAN RIVER" ... ... ... DUCHIN PIANO SOLO
"Say It land So".

# YOUNG & RUBICAM, INC.

Form 8:

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PALL MALL PROGRAM October 17, 1938

# SECOND NEWS ITEM

# ANNOUNCER ...

Ladies and gentlemen -- you have only to look at the country-side ablaze with Autumn color, to realize that no artist, however great, could duplicate it on canvas. Men cannot rival Nature -- much less surpass her. That's equally true of cigarettes. We believe there is no finer flavour in tobaccos than the natural flavour Mother Nature puts there herself. That is why, in Pall Mall Famous Cigarettes, we do not attempt to alter or disguise that flavour. this respect, Pall Malls are unique -- the only blended cigarettes in America that contain no artificial flavouring ... just straight domestic and imported tobaccos ... thoughtfully selected -- skillfully blended. That is why they're better naturally. Even the method of packaging Pall Malls is unique -- the handsome red and gold packet has a patented, easy-opening tab on the back -- a convenience for you -- a protection for your cigarettes. Give Pall Malls a try won't you? ... they cost but fifteen cents for twenty. Smoke them until we meet again next week ... We believe you'll agree that there is a keener enjoyment in pure tobaccos -- that Pall Malls <u>are</u> better -- naturally.

features the melodic fox trot "Heart and Soul" ...
"HEART AND SOUL" . . . . . . . . . ORCHESTRA . . . GIRL VOCAL
(PIANO VAMP FOR VARSITY DRAG)

ANNOUNCER ... (ON CUE)

The meet lung tens to Eddy Duchin offers a great favorite of yesterday ... today and always ... "Varsity Drag".
"VARSITY DRAG" . . . . . . . ORCHESTRA
(SEGUE INTO THEME ... FADE FOR BACKGROUND)
(APPLAUSE)

(SOUND: BIG BEN STRIKING :.. FADE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join us next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... They're better ... naturally. Goodnight.

(BIG BEN UP FULL UNTIL SIGN OFF)

FORM 107

# " an Broadast"

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:
2 rodium;

PALL MALL

EDDIE DUCHIN AND ORCHESTRA

Product:

AMERICAN (CIGAR) & CIGARETTE) CO.

MON. OCT. 24, 1938

Date:

...9:30 - 10:00 P.H.

Naturally.

(SOUND: REGISTER ... ON CUE CHIMING OF ALG BEN ... ON CUE ...

STROKE OF HOUR .... REGISTER)

ANNOUNCER...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ....
inviting your attention to the rich smoking enjoyment embodied in
the modern blend of Pall Mall Famous Cigarettes ... In fashionable
clubs and restaurants ... in smart cafes ... wherever particular
people congregate ... you will find Pall Mall ...
(ORCHESTRA IN AND UP TO REGISTER....)

ANNOUNCER...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his orchestra .... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to lovers of the

# ANNOUNCER...(CONT)

finer things of life.

Eddy Duchin opens the program in a sparkling manner with "I'm Gonna Lock My Heart"

(I M GONNA LOCK MY HEART ..... ORCHESTRA ..... TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER...

From the list of currently popular ballads, our Pall Mall maestro offers the tuneful melody -- "Change Partners."

(CHANGE PARTNERS ......ORCHESTRA.....FEATURING PIANO)

# FIRST NEWS ITEM

### ANNOUNCER...

As Eddy Duchin's nimble fingers relax for a moment -- we'd like to prove that your best friends <u>are</u> your severest critics by telling you what one of our friends wrote about our pronounciation of Pell Mell ....

# MAN... (PLEASANTLY)

Gentlemen -- I do not hang my pictures on the <u>well</u> .... I hang them on the <u>wall</u>. And you wouldn't say I keep my horse in a <u>stell</u> .... I keep him in a <u>stall</u>. Then why, may I ask in all friendliness, do you spell my favourite cigarette P-A-L-L M-A-L-L and pronounce it <u>Pell Mell</u>?

# ANNOUNCER...

Well, ladies and gentlemen -- we appreciate that letter --- just as we appreciate the opportunity to answer it -- for the same thought may have occurred to some of <u>you</u>. We say Pell Mell because the cigarette is named for that exclusive section of London where most of the smart clubs are. And <u>that</u> has always been pronounced Pell Mell. But whether you ask your tobacconist for Paul Maul or Pell Mell you can be certain of this ... you can be certain of receiving the only blended cigarette in America <u>without artificial flavouring</u>. Just as with Pall Mall Originals -- "A Shilling In London -- A Quarter Here" .... so with Pall Mall Modern Blend -- which cost but

# FIRST NEWS ITEM -2-

ANNOUNCER ... (CONT)

fifteen cents the packet of twenty -- you derive smoking enjoyment from the taste of the highest-grade tobaccos alone -- nothing else. That's why Pall Mall is better -- naturally --- and why you can look forward to a new and keener smoking enjoyment when you say "Pall Mall, please."

(ORCHESTRA PICKUP FOR RHUMBA (OLD CLOTHES .....RHUMBA ... (DIRECT ORCHESTRA SEGUE INTO) (TEA FOR TWO..... (ORCHESTRA ... ONE CHORUS .... DUCHIN CONTINUE ON PIANO. . FADE FOR CU' ANNOUNCER... (ON CUE).....(OVER PIANO) Eddy Duchin lingers over the melody of "Tea For Two" as we direct our thoughts to the historic and fash which gave its name to our distinctive cigarette. Pall Mall ---famed 'round the world for ats smart shops ... its gay theatres ... Pall Wall is and its exclusive clubs,.... rich in the tradition of centuries of culture ... good fellowship ... and good will. It is with this him of Mas 300 feeling of good fellowship and good will that fall Mall of Man Mos to spoting sinct in 3th and ... as Jimmie Shields sings a song, favored at home and abroad --- "Night and Day." SHIELDS & ORCHESTRA) ANNOUNCER... (ON CUE) Eddy Duchin lends his distinctive style to the current favorite -withe God

# ANNOUNCER...

# SECOND NEWS ITEM

### ANNOUNCER....

Since the postman always rings twice, ladies and gentlemen -- we'd like you to hear what he brought the <u>second</u> time. A letter which reads, in part ...

### MAN...

Have you ever noticed some women opening a package of cigarettes? Well, my wife sort of <u>peels</u> the pack in all directions. That is, she did until last week when we started smoking Pall Mall. That handy little tab on the wrapper makes opening a packet of Pall Mall so easy --- and does it so neatly, that whoever thought of it gets a special vote of thanks from us.

### ANNOUNCER ..:

for that patented tab, ladies and gentlemen, when you purchase your first packet of Pall Mall. It's on the back --- a small circular tab. Lift it up, and tear across the end of the packet ... it gives you just the opening you desire, leaving the cellophane intact -- a fitting protection for imerica's more distinctive eigerette. And Pall Mall is really unique because it is the only blended cigarette in this country with no artificial flavouring.... just straight domestic and imported tobaccos....thoughtfully selected....skillfully blended....the only harrican blend that brings you the true flavour

# SECOND NEWS ITEM -2-

ANNOUNCER...(CONT)

... true aroma ... and true goodness of natural tobaccos. Yet with all these exclusive virtues ... Pall Mall Famous Cigarettes cost but fifteen cents for twenty. Try them .... tomorrow ... won't you? They're better ----naturally.

ANNOUNCER...

(ON CUE)

Our Pall Mall maestro features the wistful ballad "While A Cigarette Was Burning."

(WHILE A CIGARETTE WAS BURNING....ORCHESTR......GIRL VOCAL.)

(PIANO VAMP FOR LADY BE GOOD ....)

ANNOUNCER....

(ON CUE)

(APPLAUSE)

(SOUND: BIG BEN STRIKING .... FADE)

ANNOUNCER...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hours ... and our program .... dedicated to the finer things of life is ended .... We hope you'll join Eddy Duchin and his Orchestra

# ANNOUNCER....(CONT)

next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ....

Wherever particular people congregate you will find Pall Mall ......

They're better ..... naturally. Goodnight.

(BIG BEN OP FOLL UNTIL SIGN OFF)

10/24/38

. Lind Veno Otim

1 University Place New York City October 20, 1938

American Cigarette & Cigar Co. 111 Fifth Avenue New York City

Att: Mr. John R. Latham, President

Gentlemen:

I do not hang my pictures on the well ... I hang them on the wall. And you wouldn't say I keep my horse in a stell ... I keep him in a stall. Then why, may I ask in all friendliness, do you spell my favourite cigarette P-A-L-L M-A-II-L and pronounce it Pell Mell?

Very truly yours

Edward a herrill

Edward A. Merrill

EAM: cm

470

PORM 107

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Client:

AMERICAN CIGARETTE & CIGAR CO.

Product:

PALL MALL

Date: MON. OCT. 31, 1938

Time: 9:30 - 10:00 P.M.

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ...
inviting your attention to the rich smoking enjoyment embodied in
the modern blend of Pall Mall Famous Cigarettes ... In fashionable
clubs and restaurants ... in smart cafes ... wherever particular
people congregate ... you will find Pall Mall ...
(ORCHESTRA IN AND UP TO REGISTER ....)

ANNOUNCER ...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ...

ATX01 0229858

# ANNOUNCER ... (CONT'D)

and inviting you to join us in this program dedicated to lovers of the finer things of life.

Eddie Duchin opens the program in a lively manner with the current favorite ... "Stop Beating Around the Mulberry Bush."

(STOP BEATING AROUND THE MULBERRY BUSH ... ORCHESTRA ..... TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

# ANNOUNCER ...

Eddie Duchin lends his distinctive style to the soothing ballad -- "My Reverie."

(MY REVERIE .... ORCHESTRA .... FEATURING PIANO)

# FIRST NEWS ITEM

# ANNOUNCER ...

We often wish, ladies and gentlemen ... that, in addition to your hearing us, ... we could hear what you have to say. For then when we ask if you honestly know what real tobacco tastes like ... you might answer ...

# MAN ... (ON FILTER)

Why, of course I do. I've been smoking cigarettes half my life ... why shouldn't I know?

### ANNOUNCER ...

In which case we'd like to explain why, unless you smoke Pall Mall, you have yet to discover that real tobacco testes like in a scigarette. Pall Mall, you see, is the only blended cigarette in America that observes the English tradition of blending natural tobaccos ... and only natural tobaccos ... without any artificial flavouring. Just as with Pall Mall Originals ... A Shilling In London -- A Quarter Here ... so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... you derive smoking enjoyment solely from the taste of the highest grade tobaccos ... nothing else. That is why Pall Mall is better -- naturally, and why this famous cigarette is preferred by particular people in fashionable hotels and smart clubs the world over. Try them -- won't you? For we sincerely believe that once you discover what

# FIRST NEWS ITEM -2-

ANNOUNCER ... (CONT'D)

taste of

the real tobacco testes like ... we will then hear you say ...

MAN ... (ON FILTER)

Here, at last, is perfect smoking enjoyment. Pall Mall is better ..... naturally.

(ORCHESTRA ... ONE CHORUS ... DUCHIN CONT. ON PIANO ... FADE ON CUE)

ANNOUNCER ...

(ON CUE ... OVER PIANO)

(ON CUE)

Eddy Duchin in his own distinctive style offers an unusual novelty arrangement of "Gavotte"

(GAVOTTE ORCHESTRA)

# ANNOUNCER ...

#### SECOND NEWS ITEM

#### ANNOUNCER ...

There is a unique story, ladies and gentlemen, that is familiar wherever particular people congregate. We'd like <u>every</u>one to know <u>both sides</u> of that story. First ... the <u>OUT</u>side ...

#### MAN ...

Pall Mall Famous Cigarettes, in their handsome red and gold packet, offer you an exclusive convenience ... a patented tab on the <u>back</u> ~ of the packet ... and ingenious tab for easy-opening and better cigarette protection.

#### ANNOUNCER ...

The INside ...

#### MAN ...

Twenty distinctive cigarettes ... really unique because they are the only blended cigarettes in America that give you the true flavour ... true aroma ... and true goodness of <u>natural tobaccos</u> ... without <u>any artificial flavouring</u>.

#### ANNOUNCER ...

That's the inside story, ladies and gentlemen, of why Pall Mall Famous Cigarettes are winning the favour of those who prefer the finer things. For only the highest-grade domestic and imported tobaccos can be used in making Pall Mall ... tobaccos so fine they need no artificial flavouring. Yet with all these exclusive virtues ... Pall Mall Famous Cigarettes cost but fifteen cents for twenty. Try them ... tomorrow ... won't you? They're better ... naturally.

PORM 107

(Revised)

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Client:

AMERICAN CIGARETTE & CIGAR CO.

Product:

PALL MALL

Date MON. OCT. 31, 1938

Time 9:30 - 10:00 P.M.

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO RECISTER .....)

ANNOUNCER...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ...

#### FIRST NEWS ITEM

#### ANNOUNCER...

We often wish, ladies and gentlemen ... that, in addition to your hearing us, ... we could hear what you have to say. For then the when we ask if you honestly know what/real tobacco tester tike ... you might answer....

#### MAN...(ON FILTER)

Why, of course I do. I've been smoking cigarettes half my life... why shouldn't I know?

#### ANNOUNCER...

In which case we'd like to explain why, unless you smoke Pall Mall, you have yet to discover test real tobacco tester little in a blended cigarette. Pall Mall, you see, is the only blended cigarette in America that observes the English tradition of blending natural tobaccos ... and only natural tobaccos ... without any artificial flavouring. Just as with Pall Mall Originals ... A Shilling In London -- A Quarter Here ... so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... you derive smoking enjoyment solely from the taste of the highest grade tobaccos ... nothing else. That is why Pall Mall is better -- naturally, and why this famous cigarette is preferred by particular people in fashionable hotels and smart clubs the world over. Try them -- won't you? For we sincerely believe that once you discover

#### FIRST NEWS ITEM -2-

ANNOUNCER ... (CONT'D)

the real tobacco tenter like ... we will then hear you say ...

MAN ... (ON FILTER)

Here, at last, is perfect smoking enjoyment. Pall Mall is better ..... naturally.

(DIRECT ORCHESTRA SEGUE INTO)

(NOW IT CAN BE TOLD .....)

(ORCHESTRA ... ONE CHORUS ... DUCHIN CONT. ON PIANO ... FADE ON CUE)

ANNOUNCER...

(ON CUE ... OVER PIANO)

### ANNOUNCER....

(ON CUE)

Eddy Duchin in his own distinctive style offers an unusual novelty arrangement of "Gavotte"

(GAVOTTE ..... ORCHESTRA

#### ANNOUNCER...

#### SECOND NEWS ITEM

#### ANNOUNCER...

There is a unique story, ladies and gentlemen, that is familiar wherever particular people congregate. We'd like everyone to know both sides of that story. First ... the OUTside ...

MAN...

Pall Mall Famous Cigarettes, in their handsome red and gold packet, offer you an exclusive convenience ... a patented tab on the <u>back</u> of the packet ... an ingenious tab for easy-opening and better cigarette protection.

#### ANNOUNCER...

The INside...

#### MAN...

Twenty distinctive cigarettes ... really unique because they are the only blended cigarettes in America that give you the true flavour ... true aroma ... and true goodness of <u>natural tobaccos</u> ... without <u>any artificial flavouring</u>.

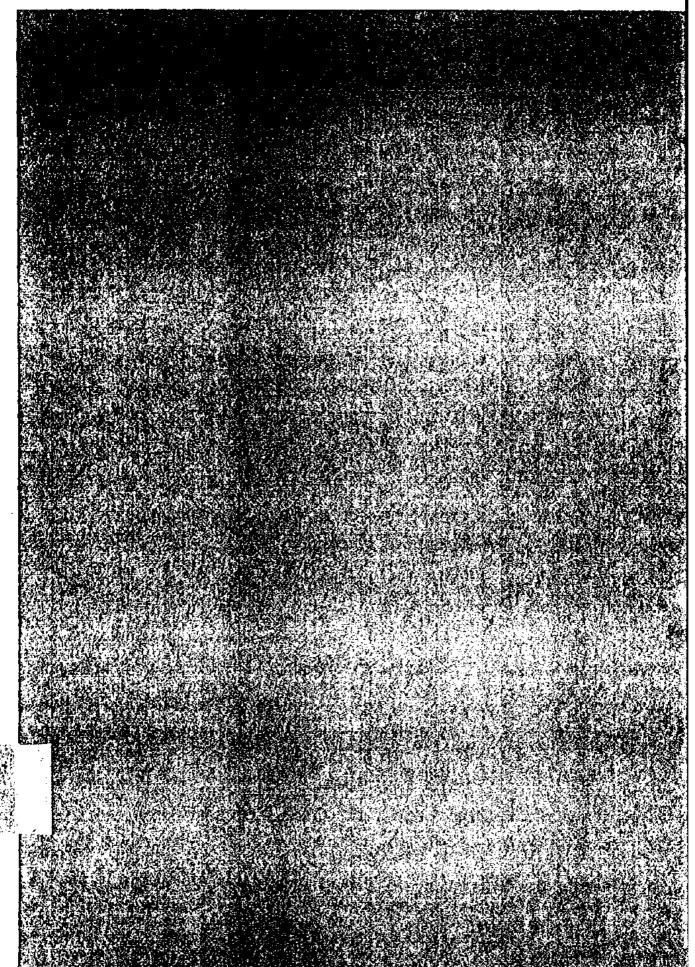
#### ANNOUNCER...

That's the inside story, ladies and gentlemen, of why Pall Mall Famous Cigarettes are winning the favour of those who prefer the finer things. For only the highest-grade domestic and imported tobaccos can be used in making Pall Mall ... tobaccos so fine they need no artificial flavouring. Yet with all these exclusive virtues ... Pall Mall Famous Cigarettes cost but fifteen cents for twenty. Try them ... tomorrow ... won't you? They're better ... naturally.

### AMNOUNCER....(CONT'D)

will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)



PORM 197

" Do Broadcast

## Radio Program

### Prepared and Produced by

### YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Date: MON. NOV.7, 1938

Client:

AMERICAN CIGARETTE & CIGAR CO. INC..

Time: 9:30 - 10:00 PM

Product:

PALL MAIL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

#### ANNOUNCER

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cases ... wherever particular people congregate ... you will find Pall Mall ...

#### (ORCHESTRA IN AND UP TO REGISTER .....)

#### ANNOUNCER

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to the finer things of life.

Eddie Duchin opens the program with the popular favorite - "Lambeth Walk.

("LAMBETH WALK" . . . . . ORCHESTRA . . . . . . TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

#### ANNOUNCER

Eddie Duchin lends his distinctive style to the wistful ballad -- "Summer Souveniers".

("SUMMER SOUVENIERS" . . . ORCHESTRA . . . FEATURING PIANO)

### FIRST NEWS ITEM

(ORCHESTRA PICKUP FOR RHUMBA . . . . . . NO ANNOUNCEMENT)

("OLD CLOTHES OF TRIGENITA" . . . RHUMBA . . . ORCHESTRA)

(DIRECT ORCHESTRA SEGUE INTO:)

("AT LONG LAST LOVE" . . . )

(ORCHESTRA ... ONE CHORUS ... DUCHIN CONT. ON PIANO ... FADE ON CUE)

#### ANNOUNCER

(ON CUE ... OVER PIANO)

Eddie Duckin lingers over the melody of "At Long Last Love" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette. Pall Mall -- famed 'round the world for its smart shops ... its gay theatres ... its exclusive clubs ... Pall Mall is rich in the tradition of centuries of culture ... good fellowship and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... They are a real mark of distinction everywhere ... In tune with that good fellowship and good will ... Jimmie Shields sings a song, favored at home and abroad ... "When I Grow Too Old to Dream."

("WHEN I GROW TOO OLD TO DREAM" . . . . . SHIELDS AND ORCHESTRA)

#### ANNOUNCER

(ON CUE)

Eddie Duchin swings into a livelier tempo with a novel arrangement of ... "Swampfire".

("SWAMPFIRE" . . . ORCHESTRA)

#### ANNOUNCER

And now ... may we suggest again a deep ... comfortable chair .... a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete Eddy Duchin at his piano playing the unforgetable song ... "When Day Is Done."

#### SECOND NEWS ITEM

#### ANNOUNCER

(ON CUE)

Our Pall Mall Maestro offers the romantic ballad - "My Own."

("MY OWN" . . . . . . . ORCHESTRA . . . . . . GIRL VOCAL)

(PIANO VAMP FOR "CHEERFUL LITTLE EARFUL" . . . )

#### ANNOUNCER

(ON CUE)

Our Mood changes as Eddy Duchin brings you a great favorite of yesterday ... today and always ... "Cheerful Little Earful."

("CHEERFUL LITTLE EARFUL".....ORCHESTRA)

(SEGUE INTO THEME .....FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING ... FADE)

#### ANNOUNCER

(ON CUE) All too soon ... the mighty voice of London's Big Ben chimes the hours ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddy Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Malls ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

WJH - 11/2/38

70au 107 -

## " as Broadcast Radio Program

### Prepared and Produced by

### YOUNG & RUBICAM, Inc.

Program:

EDDIE DUCHIN AND ORCHESTRA

Client:

AMERICAN CIGARETTE & CIGAR CO. INC.

Product:

PALL MAIL CIGARETTE

MONDAY,
Date: NOVEMBER 14, 1938

Time: 9:30 - 10:00 PM

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

#### ANNOUNCER

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour .... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

#### (ORCHESTRA IN AND UP TO REGISTER . . . )

#### ANNOUNCER

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to the finer things of life.

Eddie Duchin opens the program with the popular favorite - "What Goes On Here In My Heart."

(WHAT GOES ON HERE IN MY HEART . . . ORCHESTRA - TRIO)
(PIANO SEGUE . . . )

#### ANNOUNCER

Eddie Duchin plays the romantic fox-trot -- "While A Cigarette Was Burning."

(WHILE A CIGARETTE WAS BURNING . . . ORCHESTRA . . PIANO)

'F 17 81 . -

#### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . , DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PALL MALL PROGRAM November 14, 1938

#### FIRST NEWS ITEM

#### ANNOUNCER ...

In each of the great cities of the world, there is one thoroughfare synonomous with quality ... with the finer things of life. In New York, it is Fifth Avenue -- in Paris, the Champs Mlysees ... while in London it is Pall Mall -- famed for its smart shops and fashionable clubs ... the same Pall Mall that gave its name to our Famous Cigarette For nearly half a century -- wherever particular people congregate --Pall Mall Originals have been known as "A Shilling In London -- A Quarter Here. " A few years ago, an heir to the house of Pall Mall came into being -- Pall Mall Modern Blend. They cost but fifteen cents the packet of twenty. Yet these distinctive cigarettes respect their English heritage -- they faithfully observe the English tradition of blending only natural tobaccos. There is no artificial flavouring in Pall Mall. That is why Pall Mall Modern Blend so quickly became a symbol of quality in America ... that is why we say -- and feel confident you will, too, once you've tried them -- "Pall Mall is better -- naturally."

(ORCHESTRA PICKUP FOR RHUMBA NO ANNOUNCEMENT)		
(CUBAN PETE RHUMBA ORCHESTRA)		
(DIRECT ORCHESTRA SEGUE INTO: )		
"hugar audile"		
(ORCHESTRA . ONE CHORUS . DUCHIN CONT. ON PIANO . FADE ON CUE)		
ANNOUNCER		
(ON CUE OVER PIANO) "hunger and le		
Eddie Duchin lingers over the melody of "At Long Last Love" as we		
direct our thoughts to that historic section of London that gave its		
name to our distinctive cigarette. Pall Mall famed 'round the world		
for its smart shops its gay theatres its exclusive clubs		
Pall Mall is rich in the tradition of centuries of culture good		
fellowship and good will And Pall Mall Famous Cigarettes are rich		
in tradition too famed for their fine tobaccos their natural		
flavor They are a real mark of distinction everywhere In tune		
with that good fellowship and good will Jimmie Shields sings a		
song, favored at home and abroad "Here Lies Love."		
("HERE LIES LOVE" SHIELDS AND ORCHESTRA)		
ANNOUNCER		
(ON CUE)		
Eddie Duchin swings into a livel composite a novel arrangement of		
"Caravan."		
("CARAVAN" ORCHESTRA)		

(DUCHIN DIRECT SEGUE INTO CHOPIN THEME . . . FADE ON CUE)

#### ANNOUNCER

Tonight Eddie Duchin's piano solo has a special significance. No greater compliment can be paid an artist than glowing praise from an honored master of his art. It is deep gratification for the splendid compliment recently paid him by Serge Rachmaninoff that Eddie Duchin plays the famous pianist's favorite popular ballad -- "Blue Skies."

("BLUE SKIES" . . . . . . . . . PIANO SOLO)

#### YOUNG & RUBICAM, INC.

Form 81

Advertising

New York . . . , Chicago . . . . Detroit Hollywood . . . . Montebal . . . . Toronto PALL MALL PROGRAM November 14, 1938

#### SECOND NEWS ITEM

#### ANNOUNCER ...

Only a cynic scoffs at the notion of "Love at first sight" ... and only a dreamer believes that love comes no other way. The makers of Pall Mall Famous Cigarettes prefer to remain neutral on this subject. But we do say that with many people, smoking their first Pall Mall ... it's love at first <u>light</u>. While with others, the taste for NATURAL tobaccos, without artificial flavouring, is acquired more gradually. In either case, your appreciation of Pall Mall is prompted by the same natural reason. Pall Mall is distinctly different from every other blended cigarette in America. It contains absolutely nothing to disguise the natural flavour of straight donestic and imported tobaccos. Obviously, then those tebaccos must be of the very highest grade -so fine they need no artificial flavouring ... tobaccos thoughtfully selected ... skillfully blended. Yet Pall Mall costs but fifteen cents the packet of twenty. Tonight, or tomorrow when you go to your tobacconist, and see that handsome red and gold Pall Mall packet with the exclusive, easy-opening tab on the back ... we hope it will remind you of the new and keener smoking enjoyment it holds for you. All we ask is that you try a packet or two of Pall Mall ... we leave it entirely to your own particular taste Pall Mall is better -naturally.

(ORCHESTRA PICKUP POP CORN MAN TRIO)

(DUCHIN SEGUE ON PIANO . . . FADE FOR)

ANNOUNCER

(ON CUE)

Our Pall Mall Maestro offers the romantic ballad - "Sixty Seconds Get Together."

("SIXTY SECONDS GET TOGETHER" . . . ORCHESTRA . . . GIRL VOCAL)

(PIANO VAMP SEGUE . . . . )

#### ANNOUNCER

(ON CUE)

Our Mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ...."Hellolujah." " Not Rhythm"

(HALLELWIAH ORCHESTRA)

(SEGUE INTO THEME . . . . . FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING ... FADE)

#### ANNOUNCER

(ON CUE) All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things in life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(SOUND: BIG BEN UP FULL UNTIL SIGN OFF)

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### "taps board a

# Radio

### Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

EDDIE DUCHIN AND ORCHESTRA

MON. NOV. 21, 1938

Date:

Client:

AMERICAN CIGARETTE & CIGAR CO. INC.,

9:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

#### ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

#### (ORCHESTRA IN AND UP TO REGISTER .....)

#### ANNOUNCER ...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to the finer things of life.

#### ANNOUNCER ... (CONT'D)

Eddie Duchin opens the program with the popular "Don't Cross Your Fingers".

("DON'T CROSS YOUR FINGERS".....ORCHESTRA .....TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER ...

Eddie Duchin lends his distinctive style to the wistful ballad -- "My Own".

("MY OWN ..... FEATURING PIANO)

#### YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM

NEW YORE .... CHICAGO .... DETROIT NOVEMber 21, 1938

HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### FIRST NEWS ITEM

#### ANNOUNCER ...

A little more than an hour ago ... before the most fashionable audience of the year, the historic Metropolitan Opera began its 54th season here in New York ... as the possessors of the most illustrious names in America gathered to witness the opening performance of Verdi's "Othello".

#### TORONESTRA DE TOR A DETE

Representatives of social, diplomatic and artistic circles ... make up the most distinguished gathering of the new social season.

During the intermissions ... as the fashionable first-nighters gather in the lobby to chat and to smoke -- many a Pall Mall is lighted and enjoyed. For wherever particular people congregate ... not only at the opera ... but in fashionable hotels and smart clubs the world over ... there you will find Pall Mall. The reason, ladies and gentlemen, is a natural one. Pall Mall is the only blended cigarette in this country that brings you the natural flavour of natural tobaccos -- undisguised by artificial flavouring. Just as with Pall Mall Originals -- a Shilling in London, a Quarter Here -- so

#### YOUNG & RUBICAM, 124.

Advertising

NEW YORK ... CHICLOO ... DETROIT NOV. 21, 1938

#### FIRST NEWS ITEM -2-

ANNOUNCER ... (CONT)

with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... you derive smoking enjoyment from the taste of the highest grade tobaccos alone ... nothing else. Try Pall Mall, won't you? They're better -- naturally.

(""BOY FRIEND OF THE WHIRLING DERVISH" NO ANNOUNCEMENT)
(ORCHESTRA)
(DIRECT ORCHESTRA SEGUE INTO:)
("BODY AND SOUL")
(ORCHESTRA ONE CHORUS DUCHIN CONT. ON PIANO FADE ON CUE)
ANNOUNCER
(ON CUE) OVER PIANO)
Eddie Duchin lingers over the melody of "Body and Soul" as we direct
our thoughts to that historic section of London that gave its name to
our distinctive cigarette. Pall Mall famed 'round the world
for its smart shops its gay theatres its exclusive clubs
Pall Mall is rich in the tradition of centuries of culture good
fellowship and good will And Pall Mall Famous Cigarettes are
rich in tradition too famed for their line tobaccos their nat-
ural flavor They are a real mark of distinction everywhere In
tune with that good fellowship and good will Jimmie Shields sings
a song, favored at home and abroad "With You On My Mind".
("WITH YOU ON MY MIND"
(RHUMBA BHYTHM VAMP FADE FOR:)
ANNOUNCER
(ON CUE)
Eddie Duchin swings into a spirited rhumba: "Trigenita".
/ NODTOCHTOLD

#### ANNOUNCER ...

#### YOUNG & RUBICAM, \*\*\*

Advertising

PALL MALL PROGRAM

HOLLYWOOD . . . . MONTREAL . . . . TORONTO

-

New York .... CHICAGO .... DETROIT NOVEMBER 21, 1938

#### SECOND NEWS ITEM

#### ANNOUNCER ...

One point of etiquette that is always open to discussion, ladies and gentlemen, concerns the proper eigaretics for your guests. Some say ... "offer a variety" ... while others believe you should serve the cigarettes you smoke yourself. May we suggest a very simple solution to that problem ... offer Pall Mall -- the cigarette everyone enjoys. 🗯 your guests smoke them regularly ... 🕻 appreciate your thoughtfulness ... If they don't ... they appreciate your acquainting them with a distinctive cigarette that brings them a new and keener smoking enjoyment. For Pall Mall is unique ... the only blended cigarette in this country that adheres to the English tradition of blending natural tobaccos with no artificial flavouring ... Pall Mall is made solely from straight Turkish and domestic tobaccos ... thoughtfully selected and skillfully blended ... tobaccos so fine they need no artificial flavouring. And they come to you fresh and firm in their handsome red and fold packet with the patented easy-opening tab on the back. Yet with all these exclusive advantages ... Pall Mall costs but fifteen cents for twenty. All we ask is that you try Pall Mall ... we leave it to your own particular taste ... and that of your guests ... \* Pall Mall is better -- naturally.

(ORCHESTRA PICKUP ......I'I'VE GOT A POCKETFUL OF DREAMS..1 CHO......ORCHESTRA)

(DUCHIN SEGUE ON PIANO .... FADE FOR)

ANNOUNCER ...

(ON CUE)

ANNOUNCER ...

(ON CUE)

Our Mood changes as Eddy Duchin brings you a great favorite of yesterday ... today and always ... "China Boy".

("CHINA BOY" .....ORCHESTRA)

(SEGUE INTO THEME ......FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING .....FADE)

ANNOUNCER ...

(OA CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hours ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddy Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blen of Pall Mall Famous Cigarettes. And remember ...wherever particular people congregate you will find Pall Mall ... They're better .... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

ATX01 0229894

PORM 107

"as Broadcast"

# Radio Program

### Prepared and Produced by

## YOUNG & RUBICAM, Inc.

265 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Date: NOV. 28, 1938

Client:

AMERICAN CIGARETTE & CIGAR CO. INC..

Times: 30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

(ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ... and inviting you to join us in this program dedicated to the finer things of life.

YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM November 20, 1938

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### FIRST NEWS ITEM

ANNOUNCER ...

Perhaps you have wondered why, as we talk about the pleasant virtues of Pall Mall Cigarettes, we stress their character and background. Perhaps you have said to yourself, "What has English tradition to do with an American cigarette -- and with my enjoyment of it." Actually, ladies and gentlemen -- it has a great deal to do with it. For one thing, many of our fashions in smoking, you know, have originated in London. And it was in London that Pall Mall Famous Cigarettes came into being. But more important, the individuality of these distinctive cigarettes comes from adhering strictly to the English tradition of blending only natural tobaccos -- without artificial flavouring. Just as with Pall Mall Originals -- "A Shilling in London -- A Quarter Here" -- so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty -- you derive smoking enjoyment from the taste of the highest grade tobaccos alone -- nothing else. So you see the English heritage of Pall Mall is really responsible for the keener smoking enjoyment that this unique cigarette can bring you. For it is the reason why Pall Mall is better -- naturally.

("DIPSY DOODLE"	NO ANNOUNCHEST)
	ORCHESTRA)
(DIRECT ORCHESTRA SEGUE INTO:	Σ
("KISS ME ACAIN"WAL	TZ)
(ORCHESTRA ONE CHORUS	DUCHIN CONT. ON PIANO FADE DN CUE)
	AHNOUNCER
(4)	

(ON CUE ... OVER PIAHO)

Faddie Duchin lingers over the melody of "Kiss M. Again" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette. Pall Mall -- famed 'round the world for its smart shops ... and its exclusive clubs ... Pall Mall is rich in the tradition of centuries of culture ... and good fellowship and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... They are a real mark of distinction everywhere ... In tune with that good fallowship and good will ... Jimmie Shields sings a song, favored at home and abroad ... "Heart and Soul".

("HEART AND SOUL" ...... SHIELDS AND ORCHESTRA)

(RHUMBA RHYTHM VAMP .... FADE FOR:)

ANNOUNCER ...

(ON CUE)

 YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM November 28, 1938

NEW YORK . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTARAL . . . . TORONTO

#### SECOND NEWS ITEM

#### ANNOUNCER ...

One of the finer things of life is friendship of long standing ... and the friends who wear best are those who are inherently sincere -- natural -- unaffected. Just as you appreciate those qualities in a friend, ladies and gentlemen -- we feel you will appreciate them in a digarette. That is why we so proudly commend to you ... Pall Mall. For Pall Mall is the only blended cigarette in this country that gives you the natural ... undisguised flavour and aroma of natural tobaccos, without any artificial flavouring. Pail Mall is made solely from Turkish and domestic tobaccos ... thoughtfully selected and skillfully blended -- tobaccos so fine they need no artificial flavouring. In order to safeguard the distinctive quality of these unique cigarettes ... Pall Mall's handsome red and gold packet has a catented easy-opening tab on the back ... making it possible for you to remove the digarettes without removing their protective wrapping. And yet with all these exclusive virtues, Pall Mall costs but fifteen cents the packet of twenty. As friend to friend ... may we suggest you try Pall Mall ... We leave it entirely to your own particular taste to tell you Pall Mall is better -- naturally.

ANNOUNCER ...

(ON CUE)

Our Pall Mall Maestro offers the romantic hit "Two Sleepy People".

(PIANO VAMP FOR ... "I KNOW THAT YOU KNOW" ....)

ANNOUNCER ...

(ON CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "I Know That You Know".

(SOUND: BIG BEN STRIKING ... FADE)

ANNOUNCER ...

(OH CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good Night.

(BIG BEN UP FULL UNTIL SIGN OFF)

**FORM 107** 

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Date: MON. DEC. 5, 1938

Client:

AMERICAN CIGARETTE & CIGAR CO. INC.,

Time: 9:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network:

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

#### ANNOUNCER...

(ON CUE)

The mighty voice of London's historic Bag Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall...

(ORCHESTRA IN AND UP TO REGISTER.....)

#### ANNOUNCER...

(ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York City's famed Rockefeller Center, the showplace of the nation ...

#### ANNOUNCER...(CONT'D)

and inviting you to join us in this program dedicated to the finer things of life.

Eddy Duchin opens in a gay mood with "The Lambeth Walk."

("LAMBETH WALK ...... ORCHESTRA ......TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER...

Eddy Duchin's piano enhances the appealing melody of "Summer Souvenirs ("SUMMER SOUVENIRS" ...... ORCHESTRA ..... FEATURING PIANO)

#### YOUNG & RUBICAM, INC.

Advertising

PAIL MAIL PROGRAM Dec. 5, 1938

New York . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### FIRST NEWS ITEM

(ORCHESTRA ... GYPSY LOVE SONG ... DOWN UNDER)

 $\mathcal{M}^{p^{r}}$ 

#### ANNOUNCER ...

At the turn of the century, when America was first humming the "Cypsy Love Song" from Victor Herbert's new operatta "The Fortune Teller" ... an English-columnty -- Pall Mall Original Cigarattes - first came to this country.

(MUSIC OUT)

And to this day, these famous cigarettes ... named for London's fashionable Pall Mall section ... are a preferred common of discriminating smokers, A few years ago, an heir wes born to of Pall Mall Modern Blend came into being at absoluer tinebive rigarettes respect their English heritage XXX they faithfully adhere to the English tradition of blending only natural tobacos. There is no artificial flavouring in Pall Mall. Just as with Pall Mall Originals -- A Shilling in London, A Quarter Here ... so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... you derive smoking enjoyment from the taste of the highest The We that is incorpably soin files and is execul grade tobaccos alone -- nothing else. That is why no other digarette in America has e<del>ver usurpal — e</del>r even approached the unique position of Pall Mall as the eigerctte of knowing tastes. And that is why, on every packet of Pall Mall, you will find the truthful and descriptive slogan ... "They're better -- naturally."

("CARAVAN" ..... NO ANHOUNCEMENT) (..... ORCHESTRA) (DIRECT ORCHESTRA SEGUE INTO:) ("MEXICALI ROSE" ..... WALTZ) (ORCHESTRA ... ONE CHORUS ... DUCHIN CONT. ON PIANO ... FADE ON CUE) ANNOUNCER ... (ON CUE ... OVER PIANO) Eddie Duchin lingers over the melody of "Mexicali Rose" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette. Pall Mall -- famed 'round the world for its smart shops ... and its exclusive clubs ... Pall Mall is rich in the tradition of centuries of culture ... and good fellowship and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... They are a real mark of distinction everywhere ... In tune with that good fellowship and good will ... Jimmie Shields sings a song, favored at home and abroad ... "Among My Souvenirs." ("AMONG MY SOUVENIRS" ..... SHIELDS & ORCHESTRA) (RHUMBA RHYTHN VAMP ..... FADE FOR:) ANNOUNCER ... (ON CUE) Eddie Duchin swings into a spirited rhumba "Afte

("AFTER SUNDOWN" ..... ORCHESTRA)

ATX01 0229904

#### ANNOUNCER ...

YOUNG & RUBICAM, INC.
Advertising

PALL MALL PROGRAM Dec. 5, 1938

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTRIAL . . . TORDITO

#### SECOND NEWS ITEM

(ORCHESTRA ... DOWN UNDER)

#### ANNOUNCER ...

In an exclusive restaurant, famous for its fine food, the music is playing ... the diners are chatting ... and a young couple enters ...

HEAD WAITER ...

Bon soir, Monsieur ... table for two, bien? Right over here, Monsieur... Garcon, le carte du jour (FADING) pour ...

YOUNG WOMAN ...

Aren't we going a little elegant tonight, dear?

YOUNG MAN ...

Oh, just slightly. But when you're ordering, remember your figure and my pocketbook.

WOMAN ...

I see. What's the French for a hard-boiled egg and a glass of vater?

MAN ....

Something like ... uh ... an "oof" and an "oh".

WOMAN ...

Doesn't sound just right somehow. Have you got a cigarette?

MAN ...

Here, have a Pall Mall.

Form 81

YOUNG & RUBICAM, INC.
Advertising

PALL MALL PROGRAM Dec. 5, 1938

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### SECOND NEWS ITEM -2-

WOMAN ...

And is that French for Paul Maul?

MAN ... (LAUGHINGLY)

No, honest, darling ... that's the way it's pronounced ... Pell Mell.

WOMAN ...

But it's spelled P-A double L ... M-A double L.

MAN ...

But you see, dear, the cigarette was named for that fashionable section in London where most of the smart clubs are ... which, according to the latest edition of Webster's Dictionary and the Encyclopaedia Britannica, is pronounced <u>Pell Mell</u>.

WOMAN ...

Well, who am I to argue with a man who is that chummy with an encyclopedia.

MAN ... (LAUGHS)

Well, it's just because I've been through all this before.

WOMAN ...

That's what I suspected ... well, at least there's no argument about it being our favorite cigarette. And, if you haven't <u>forgotten</u>
-- I <u>will</u> have a ... <u>Pell Mell</u>.

(MUSIC OUT)

Form 81

YOUNG & RUBICAM, INC.
Advertising

New York . . . . Chicago . . . . Detroit Hollywood . . . . Montreal . . . . Toronto

PALL MALL PROGRAM Dec. 5, 1938

#### SECOND NEWS ITEM -3-

#### ANNOUNCER ..

And, ladies and gentlemen, no matter what your pronounciation — whether you ask your tobacconist for Pall Mall or Paul Maul ... you can be certain of receiving the only blended cigarette in America without artificial flavouring ... the cigarette famous for its thoughtfully selected, skillfully blended domestic and imported tobaccos ... tobaccos so fine they need no artificial flavouring. Yet the distinctive packet of twenty cigarettes ... the handsome red and gold packet with the exclusive easy-open ng tab on the back ... costs but fifteen cents. Try Pall Mall, won't you? They're better — naturally,

(ORCHESTRA PICKUP ... "YA GOT ME" ... 2 CHOR ... ORCHESTRA)

(DUCHIN SEGUE ON PIANO ...... FADE FOR)

ANNOUNCER...

(ON CUE)

Our Pall Mall Maestro offers the romantic ballad -- "They Say"

("THEY SAY" ...... GIRL VOCAL)

(PIANO VAMP FOR ...... "MELANCHOLY BABY")

#### ANNOUNCER...

(ON CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "Melancholy Baby."

("MELANCHOLY BABY" ......ORCHESTRA)

(SEGUE INTO THEME ...... FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING ... FADE)

#### ANNOUNCER...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good Night.

(BIG BEN OP FULL UNTIL SIGN OFF)

FORM 107

"Ges Broodcoot"

## Radio Program

Prepared and Produced by

### YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Date: 12, 1938

· Client:

AMERICAN CIGARETTE & CIGAR CO. INC.

Tim9::30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ...
inviting your attention to the rich smoking enjoyment embodied in
the modern blend of Pall Mall Famous Cigarettes ... In Fashionable
clubs and restaurants ... in smart cases ... wherever particular
people congregate ... you will find 'Pall Mall ...
(ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ...

(ON CUE)

in the Perisan Room of the Whelklaya

And so people congregate to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ... playing for you now in New York

City's famed Rockefeller Center, the showprace of the nation ...

ANNOUNCER ... (CONT'D)

and inviting you to join us in this program dedicated to the finer
things of life.

Eddie Duchin opens with the lilting favorite - "You Must Have Been A Beautiful Baby."

"YOU MUST HAVE BEEN A BEAUTIFUL BABY" .... ORCHESTRA .... TRIO)

(DUCHIN PIANO SEQUE FOR BACKGROUND)

#### ANNOUNCER ...

Eddie Duchin's piano lends added charm to - "Sixty Seconds Got Together."

"SIXTY SECONDS GOT TOGETHER" ... ORCHESTRA .... FEATURING PIANO)

YOUNG & RUBICAM, INC.
Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PALL MALL PROGRAM December 12, 1938

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Tonight, ladies and gentlemen, we are proud to announce that Pall Mall Famous Cigarettes are now appearing in their new and even more distinctive packet ... one that has been heralded as the handsomest cigarette packet ever developed. And we think you'll be interested in hearing what one of America's foremost artists, John Held, Jr., has to say about it. So we are very happy to have you meet Mr. Held, who is also famous as an author, illustrator and designer ... Mr. Held.

#### JOHN HELD, JR. ...

I believe that art should be utilitarian as well as beautiful. And, in my opinion, the new Pall Mall packet is both. It has the same rich red and gold coloring -- and the same distinctive lettering that has always characterized Pall Mall Originals -- and, well, I think it's the handsomest cigarette packet I ever saw. And it's just as practical as it is good-looking. For instance, that tab on the back ... which I understand is exclusive with Pall Mall -- that's been made more prominent, so the packet is still easier to open. And that tab is a real convenience -- for it gives you just the opening you want for the cigarettes and leaves the rest of the cellophane intact for continued protection.

#### ANNOUNCER ...

(TRIO AND ORCHESTRA ...)

Form 81

YOUNG & RUBICAM, INC.
Advertising

NEW YORK . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PALL MALL PROGRAM December 12, 1938

#### SECOND NEWS ITEM

ANNOUNCER ...

Along with the joy and excitement that precedes Christmas, one little problem always manages to make a nuisance of itself ... namely ... what shall I give? And the more discriminating the tastes of your friends ... the more difficult the selection of your gifts. May we suggest cartons of Pall Mall Famous Cigarettes. Because Pall Mall is so distinctive -- so <u>unique</u> -- that it meets the demands of the most discriminating tastes. For just as in Pall Mall Originals ... A Shilling In London -- A Quarter Here ... so in Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty -- you derive smoking enjoyment solely from the taste of the highest grade In this Pall Mall is unique -- the only blended cigarette tobaccos. in America that observes the English tradition of blending only natural tobaccos. There is no artificial flavouring in Pall Mall. You'll find Pall Mall Modern Blend at your favorite tobacconist ... in handsome red and gold cartons especially designed for Christmas giving. And you give your friends a new and keener smoking enjoyment when you give them this distinctive cigarette. Because Pall Mall is better -- naturally.

(ORCHESTRA PICKUP ... "ALEXANDER'S RAGTIME BAND" .. 2CHOR .. ORCH.)

(DUCHIN SEGUE OF PIANO ...... FADE FOR)

ANNOUNCER ...

(ON CUE)

Our Pall Mall Maestro plays the remantic ballad -- "Have You Forgotten So Soon."

("HAVE YOU FORGOTTEN SO SOON" ... ORCHESTRA ..... GIRL VOCAL)

(PIANO VAMP FOR ..... "CHINATOWN")

#### ANNOUNCER ...

(ON CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "Chinatown."

("CHINATOWN" ..... ORCHESTRA)

(SEGUE INTO THEME ..... FADE FOR BACKGROUND)

(SOUND: BIG BEN STRIKING ... FADE)

ANNOUNCER ...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

PORM 107

# " One Broadcont" Radio Program

Prepared and Produced by

### YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

Client:

Product:

EDDIE DUCHIN AND ORCHESTRA (REVISED)

AMERICAN CIGARETTE & CIGAR CO. INC.

PALL MALL CIGARETTE

Date: MON. DEC. 19, 1938

Time: 9:30 - 10:00 P.M.

Networks

WE.I

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In Fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall...

(ORCHESTRA IN AND UP TO REGISTER.....)

ANNOUNCER...

(ON CUE)

And so people congregate in the Persian Room of the Hotel Plaza, New York, to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra...

#### ANNOUNCER ... (CONT'D)

Tonight we again invite you to join us in this program dedicated to the finer things of life.

Eddie Duchin opens with the joyous theme ... "The Night Before Xmas".

("NIGHT BEFORE XMAS" ......ORCHESTRA ......TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER ...

Eddie Duchin features a current favorite ... "Please Come Out of Your Dream".

("PLEASE COME OUT OF YOUR DREAM".....ORCHESTRA ....FEATURING PIANO

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#### YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM December 19, 1938

New York . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Just as a lovely jewel deserves a beautiful setting, ladies and gentlemen ... so, we believe, a truly fine cigarette deserves a handsome packet. That's why we are so gratified to know that the distinctive Pall Mall packet has been heralded as the <u>handsomest</u> cigarette packet ever developed. As your tobacconist hands it to you, you will first notice this --

#### MAN ...

It has the same rich red and gold colouring ... and the same distinctive lettering which has long characterized Pall Mall Originals.

#### ANNOUNCER ...

As you are about to open your packet of Pall Mall Modern Blend you will appreciate this very practical convenience ...

#### MAN ...

An exclusive, easy-opening tab on the <u>back</u>. As you lift this circular tab, you get just the opening you desire for your cigarettes, and the rest of the cellophane is left intact for continued. protection.

#### ANMOUNCER ...

As you touch a light to the end of a firm, fresh Pall Mall, you experience a unique smoking enjoyment. The <u>explanation</u> is to be found on the back of the packet in these words ...

YOUNG & RUBICAM, INC.

Advertising

PALL MALL PROGRAM

NEW YORK ... CHICAGO ..., DETROIT December 19, 1938

HOLLYWOOD . . . . MONTREAL . . . . TORONIO

#### FIRST NEWS ITEM -2-

MAN ...

This Modern Blend of Pall Mall, made from selected imported and domestic tobaccos, contains no artificial flavouring. Its flavour is solely that of fine tobaccos.

#### ANNOUNCER ...

Ladies and gentlemen, this distinctive cigarette costs but fifteen cents the packet of twenty. Try Pall Mall, won't you? They're better -- naturally.

REVISED December 19, 1938

December 17, 17,00	
("YA GOT ME" 2 CHO.)	
(, ORCHESTRA)	
(DIRECT ORCHESTRA SEGUE INTO:)	
("THE ONE ROSE"))	
(ORCHESTRA OME CHORUS DUCHIN CONT. ON PIANO PADE ON CUE)	
ANNOUNCER	
(ON CUE OVER PIANO)	
Eddie Duchin lingers over the melody of "The One Rose" as we direct	
our thoughts to that historic section of London that gave its name to	
our distinctive cigarette, Pall Mall famed 'round the world for	
ite smart shops and its enclusive clubs Pall Mall is rich	
in the tradition of centuries of culture and good fullowship and	
good will And Pall Mall Famous Cigarettes are rich in tradition	
too famed for their fine tobaccos their natural flavor	
They are a real mark of distinction everywhere In tune with that	
good fellowship and good will Jimmie Shields sings a song	
favored at home and abroad "The Thrill is Gone."	
("THE THRILL IS GONE"	
(RHUMBA RHYTHE VAMP	
ANNOUNCER	
(ON CUE)	
Eddie Duchin swings into the spirited rhumbs "quinbamba."	
A No. 40 mars - 1 mar	

#### ANNOUNCER ...

(ORCHESTRA PICKUP ...."SWAMPFIRE" ......ORCH.)

(DUCHIN SEGUE ON PIANO ..... FADE FOR)

ANNOUNCER ...

(ON CUE)

ANNOUNCER ...

(ON CUE)

ANNOUNCER ...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

"ao Broadcast

## Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

EDDIE DUCHIN AND ORCHESTRA (REVISED)

Client:

Product:

AMERICAN CIGARETTE & CIGAR CO. INC.

PALL MALL CIGARETTE

Pate: DEC. 26, 1938

Time: 9:30 - 10:00 P.M.

WEAF'

REGISTER ... ON COE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ..., In Fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Nall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ...

(ON CUE)

And so people congregate in the Persian Room of the Hotel Plaza, New York, to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ...

#### ANNOUNCER ... (CONT'D)

Tonight we again invite you to join us in this program dedicated to the finer things of life.

Eddie Duchin features a current favorite to start the dance ...

"What Have You Got That Gets Me" ...

("WHAT HAVE YOU GOT THAT GETS ME" ....ORCHESTRA .....TRIO)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

#### ANNOUNCER ...

Eddie Duchin's piano lends added charm to .. "This Can't Be Love."

("THIS CAN'T BE LOVE" ......ORCHESTRA .......FEATURING PIANO)

#### YOUNG & RUBICAM, INC.

Advertising

New York .... CHICAGO .... DETROIT DEC HOLLYWOOD .... MONTREAL .... TORONTO

PALL MALL PROGRAM December 26, 1938

#### FIRST NEWS ITEM

(ORCHESTRA ... TOP HAT, WHITE TIE AND TAILS ... ESTABLISH MELODY ...
THEN FADE FOR)

ANNOUNCER ...

Eddie Duchin is playing "Top Hat, White Tie and Tails" ... a mort of theme song for this time of the year. For between now and New Year's Eve ... the social pace becomes fast and furious. With so many parties to attend, (ORCHESTRA OUT) the chances are you will smoke many more digarettes than you ordinarily do. So we'd like to make a friendly suggestion -- and that suggestion is ... change to Pall Mall Famous Cigarettes for the holidays. For, Pall Mall alone of all digarettes in America is made of natural tobaccos. It has no artificial flavouring, and, therefore, none of the heavy aftertaste that artificial flavouring so frequently gives. That's why we sincerely believe that no matter how many Pall Mall you smoke in an evening, you will derive the same keen enjoyment from your last Pall Mall as you do from your first. Yes, just as with Pall Mall Originals. A Shilling In London -- A Quarter Here ... so with Pall Mall Modern Blend, which cost but <u>fifteen cents</u> the packet of twenty ... your smoking enjoyment comes from the taste of the highest grade tobaccos alone -- nothing else. So try Pall Mall, during this festive week ... and see if you don't agree Pall Mall is better -- naturally.

$\mathcal{F}_{\ell}$	("LULLABY IN KHYTHM" 2 CHO.)
•	(ORCHESTRA)
	(DIRECT ORCHESTRA SEGUE INTO:)
	("ZIGUINA")
	(ORCHESTRA ONE CHORUS DUCHIN CONT. ON PIANO FADE ON CUE)
	ANNOUNCER
	(ONE CUE OVER PLANO)
l,	Eddie Duchin lingers over the melody of "Ziguina" as we direct our
	thoughts to that historic section of London that gave its name to
	our distinctive eigarette Pall Mall famed 'round the world
	and Pall Mall is rich in the tradition of centuries of
	culture, good living, and good will And Pall Mall Famous
	Cigarettes are rich in tradition too famed for their fine
	tobaccos their natural flavor They are a real mark of dis-
4	tinction everywhere In tune with that good fellowship and good
	will Jimmie Shields sings a song favored at home and abroad
	"All Alone."
	("ALL ALONE" SHIELDS & ORCHESTRA)
	(PHOMBA RHYTHM VAMP FADE FOR)
	ANNOUNCER
	(ON CUE)
	Eddie Duchin plays the spirited rhumba "Cuban Pete."
77	("CUBAN PETE" ORCHESTRA)

#### ANNOUNCER ...

(TRIO AND ORCHESTRA ...)

(ORCHESTRA PICKUP ...."LADY OF SPAIN" ......ORCH.)

(DUCHIN SEGUE ON PIANO .....FADE FOR)

ANNOUNCER ...

(ON CUE)

(ON CUE)

٦.

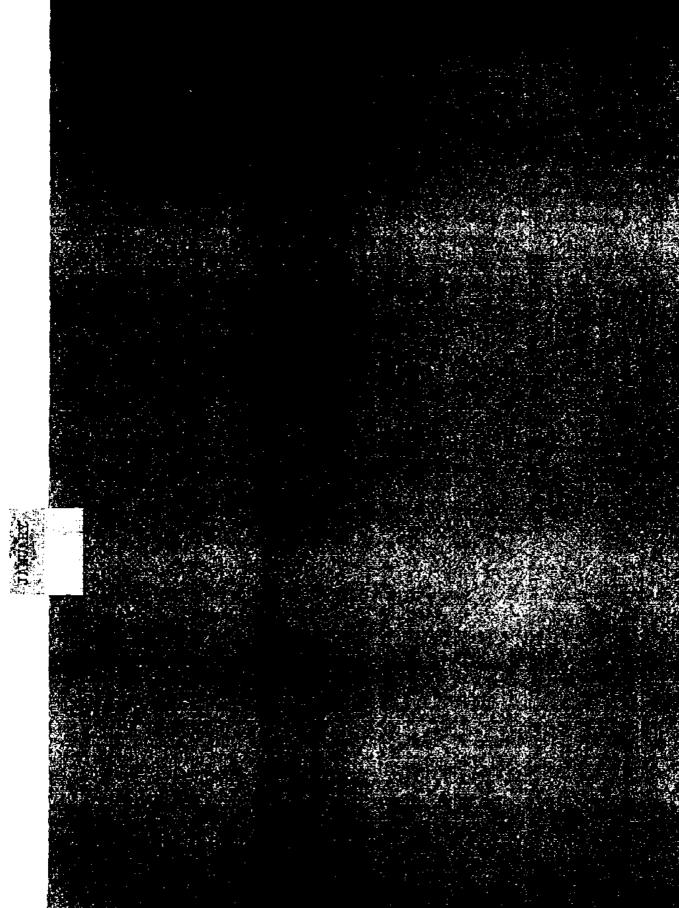
(SOUND: BIG BEN STRIKING .... FADE)

ANNOUNCER ...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)



Form Bl

YOUNG & RUBICAM, INC.
Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTREAL . . . TORONTO PALL MALL PROGRAM January 2, 1939

#### FIRST NEWS ITEM

(CHIMING OF BIG BEN ... DOWN UNDER)

ANNOUNCER ....

Saturday midnight, in London, the booming voice of Big Ben heralded Nineteen Thirty-Nine. Tonight, the same Big Ben is repeating its greeting to you, our friends ... hoping you will enjoy a brighter, fuller year. It's only natural that Big Ben should also remind you of Pall Mall Famous Cigarettes. Not only because the traditional home of Pall Mall is within the very shadow of Big Ben's tower ... not only because the historic and fashionable section of London that stretches out beneath that tower gave its name to our distinctive eigarette ... But chiefly because Big Ben is a symbol of English tradition. And a famous English tobacco tradition is that no artificial flavouring be used in the making of cigarettes. So just as with Pall Mall Originals -- A Shilling In London, A Quarter Here ... so with Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... you derive smoking enjoyment from the taste of the highest-grade tobaccos alone. There is no artificial flavouring in Pall Mall. (BIG BEN IN AND UNDER) That is why we hope the mighty voice of Big Ben will always be a friendly reminder of the unique smoking enjoyment embodied in Pall Mall ... they're better -- naturally. (BIG BEN UP AND OUT)

#### YOUNG & RUBICAM, INC.

PALL MALL PROGRAM January 2, 1939

Advertising

Kew York . . . Cricago . . . Datroit

Hollywood . . . Montreal . . . Toronto

#### SECOND NEWS ITEM

#### ANNOUNCER ...

Yesterday, the air was full of good resolutions -- resolutions to <u>co</u>

tter ... to <u>be</u> better ... to <u>live</u> better. In that same spirit,

lidies and gentlemen, may we suggest one more resolution...It's this...

MAN ...

Resolved -- that this year I will find out what the real taste of natural tobacco is like.

ANNOUNCER ...

And to keep that resolution, you have simply to say to your tobacconist, "Pall Mall, please." For Pall Mall is the only blended digarette in America that adheres to the tradition of blending natural tobaccos, without any artificial flavouring ... the only blend that brings you true tobacco flavour ... true tobacco aroma ... true tobacco goodness. You can very readily understand why, in such a digarette, only the very nighest grade domestic and imported tobacco can be used ... tobaccos so fine ... so thoughtfully selected and so skillfully blended they used no artificial flavouring. In this respect, Pall Mall is unique. Just as Pall Mall's handsome red and gold packet with the patented, easy-opening tab on the back is unique. Yet with all these exclusive advantages, Pall Mall Modern Blend cost but fifteen cents the packet of twenty. Try them, won't you? For once you discover the real taste of tobacco, we sincerely believe you will say ...

("WHAT GOES ON HERE IN MY HEART" 2 CHO.)
(ORCHESTRA)
(DIRECT ORCHESTRA SEGUE INTO:)
("DESERT SONG")
(ORCHESTRA ONE CHORUS DUCHIN CONT. ON PIANO FADE ON CUE)
ANNOUNCER
(ON CUE OVER PIANO)
Eddie Duchin lingers over the melody of "The Desert Song" as we
direct our thoughts to that historic section of London that gave its
name to our distinctive cigarette Pall Mall famed 'round the
world
culture, good living, and good will And Pall Mall Famous
Cigarettes are rich in tradition too famed for their fine
tobaccos their natural flavor They are a real mark of dis-
tinction everywhere In tune with that good fellowship and good
will Jimmie Shields sings a song favored at home and abroad
"One Alone."
("ONE ALONE" SHIELDS & ORCHESTRA)
(RHUMBA RHYTHM VAMP FADE FOR)
AMNOUNCER
(ON CUE)
Eddie Duchin plays a favorite rhumba "The Peanut Vendor."
("THE PEANUT VENDOR" ORCHESTRA)

#### ANNOUNCER ...

CENTED & OTTALETTE WAS DOWNED ..... PINNO BOLD

(APPLAUSE)

(OPCHESTRA QUICK SEGUE ON CUE..... "YOU MUST HAVE BEEN A BEAUTIFUL BABY")

(TRIO AND ORCHESTRA ...)

Form 81

YOUNG & RUBICAM, INC.

PALL MALL PROGRAM January 2, 1939

Advertiting

NEW YORK . . . CRICAGO . . . DETROIT

SECOND NEWS ITEM -2-

MAN ...

Here, at last, is perfect smoking enjoyment. Pall Mall is better ... naturally.

(ORCHESTRA PICKUP ... "GIRL FRIENDS OF THE WHIRLING DERVISH" .. ORCH.)

(DUCHIN SEGUE ON PIANO ..... FADE FOR)

ANNOUNCER ...

(OR CUE)

Our Pall Mall Maestro plays the romantic ballad ... "Hurry Home."

("HUPRY HOME" ..... ORCHESTRA ...... GIRL VOCAL)

(PCANO YAMP FOR ...... "MY GAL CAL")

ANNOUNCER ...

(ON CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "My Gal Sal."

("MY GAL SAL" ..... ORCHESTRA)

(SEGUE INTO THEME ..... FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

(BIG BEN UP FULL UNTIL SIGN OFF)

ANNOUNCER ...

(ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour ... and our program ... dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

FORM 107

## Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

EDDIE DUCHIN AND ORCHESTRA

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Product:

PALL MALL CIGARETTES

**Date**ON. JAN. 9, 1939

Time: 30 - 10:00 P.M.

Network: WEAF

REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... (SOUND:

STROKE OF HOUR ... REGISTER)

ANNOUNCER ...

(ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In Fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

(ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ...

(ON CUE)

And so people congregate in the Persian Room of the Hotel Plaza, New York, to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra ...

#### AMMOUNCER... (CONT'D)

Tonight we again invite you to join us in this program dedicated to the finer things of life.

Eddie Duchin begins the dance with a current hit - "WHAT HAVE YOU GOT THAT GETS ME"

("WHAT HAVE YOU GOT THAT GETS ME".....ORCH. .....TRIO)
(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANNOUNCER...

Eddid Duchin's pians adds to the wistful charm of "Day After Day."

("DAY AFTER DAY"......ORCHESTRA......FEATURING PIANO)

## Young & RUBICAM, PALL MALL PROGRAM Advertising 1939

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTREAL . . . TORONTO

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Countless books have been written on the subject of tobacco, ladies and gentlemen -- from the standpoint of its history, its cultivation, and the place it holds in our modern scheme of living. But, from the standpoint of <a href="mailto:smoking enjoyment">smoking enjoyment</a>, we sincerely believe the most important words ever written are not to be found in any of these books ... but rather on the back of the handsome red and gold Pall Mall packet ... These words ...

#### MAN ...

This modern blend of Pall Mall -- made from selected imported and domestic tobaccos -- contains no artificial flavouring. Its flavour is solely that of fine tobaccos. They're better -- naturally.

#### ANNOUNCER ...

And those words, ladies and gentlemen, are really the key to a new and keener smoking enjoyment. For Pall Mall is distinctly a different cigarette. Because where all other American blended cigarettes add artificial flavouring ... Pall Mall adds none.

Thus Pall Mall brings you the flavour of natural tobaccos ... tobaccos so good they need no artificial flavouring. So, you see, Pall Mall is also a decidedly better cigarette. Satisfy yourself that this is true. Smoke a packet ... they cost but fifteen cents for twenty. .. The natural flavour of fine tobaccos, free of all artificial flavouring, will intrigue you ... and we believe you'll agree that Pall Mall is better -- naturally.

(ORCHESTRA ... ONE CHORUS ... DUCHIN CONT. ON PIANO ... FADE ON CUE)

ANNOUNCER...

#### (ON CUE ... OVER PIANO)

Eddie Duchin lingers over the melody of "Have You Forgotten So Soon" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette -- Pall Mall -- famed 'round the world. Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall Originals - A Shilling in London, A quarter Here ... or Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... they are a real mark of distinction everywhere ... In tune with that good fellowship and good will ... Jimmie Shields sings a song favored at home and abroad ... "Romance."

#### ANNOUNCER...

-> Eddie Duchin plays a favorite rhumba "Say Si Si."

("SAY SI SI ......ORCHESTRA)

#### ANNOUNCER ...

And now ... may we again suggest a deep ... comfortable chair ... a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddie Duchin at his piano playing a much requested favorite of another season - "Red Sails In The Sunset."

("HED SAILS IN THE SUNSET" ..... PIANO SOLO)

(APPLAUSE)

(ORCHESTRA QUICK SEGUE ON CUE ..... "SMALL FRY")

(TRIO AND ORCHESTRA ...)

YOUNG & RUBICAM, INC.
Advertising

PALL MALL PROGRAM January 9, 1939

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLEWOOD . . . . MONTRIAL . . . . TORONTO

#### SECOND NEWS ITEM

ANNOUNCER ...

Saturday evening, ladies and gentlemen, a young couple hailed a cab on Park Avenue. (STREET NOISES IN) ... As they stopped into the taxi (CAR DOOR SLAL) the young man said to the driver ...

YOUNG MAN ...

The Empire Theatre -- and hurry. (MOTOR IN AND UNDER)

ANNOUNCER ...

Then, settling back in the seat, he said to the young woman ...

YOUNG MAN ...

Well, my darling, I hope we're not late -- thanks to you.

YOUNG WOMAN ...

Oh now don't scold. Have we time for a cigarette?

YOUNG MAN ...

If we get caught in that traffic jam ahead of us, we'll have time for a rubber of bridge. Here, have a Paul Maul.

YOUNG WOMAN ...

Pell Mell.

3.

YOUNG MAN ...

What are you mumbling?

YOUNG WOMAN ...

The name of the cigarette is Pell Mell.

YOUNG MAN ...

Look, darling, even at the school <u>you</u> attended they must at least have <u>hinted</u> that P-A-Double-L, M-A-Double-L spells <u>Paul Maul</u>.

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YOUNG & RUBICAM, INC.

PALL MALL PROGRAM January 9, 1939

Advertising
New York . . . CRICAGO . . . DETROIT

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTERAL . . . TORONTO

#### SECOND NEWS ITEM -2-

YOUNG WOMAN ...

No -- but they <u>did</u> hint that in <u>London</u> there is a fashionable section, where most of the smart clubs are, that is called <u>Pell Mell</u>. And since these cigarettes are <u>named</u> for that section, they are consequently pronounced Pell Mell.

YOUNG MAN ...

Say, we don't seem to agree about anything, do we?

YOUNG WOMAN ...

Oh yes we do. We both think you're wonderful ... and Pell Mell is our favorite cigarette, so ---

YOUNG MAN ... (LAUGHS)

So have a Pell Mell.

#### ANNOUNCER ...

Ladies and gentlemen, no matter what your pronounciation -- whether you ask your tobacconist for Pell Mell or Paul Maul -- you can be certain of this ... you can be certain of receiving the only blended cigarette in America without artificial flavouring ... the cigarette famous for its thoughtfully selected, skillfully blended tobaccos -- tobaccos so fine they need no artificial flavouring. Yet these distinctive cigarettes cost but fifteen cents the packet of twenty. Try Pall Mall, won't you? They're better -- naturally.

ANNOUNCER...

(ON CUE)

Our Pall Mall Maestro plays the romantic ballad ... "This Can't Be Love."

("THIS CAN'T BE LOVE" ......ORCHESTRA ......GIRL VOCAL)

(PIANO VAMP FOR ......"ANYTHING GOES")

ANNOUNCER...

(ON CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "Anything Goes."

("ANYTHING GOES" .....ORCHESTRA)

(SEGUE INTO THEME ......FADE FOR BACKGROUND)

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

#### ANNOUNCER...

(ON CUE)
All too soon ... the mighty voice of London's Big Ben chimes the hour
... and our program ... dedicated to the finer things of life is ended
... We hope you'll join Eddie Duchin and his Orchestra next Monday
night when the throbbing stroke of Big Ben will again invite your
attention to the rich smoking pleasure embodied in the modern blend
of Pall Mall Famous Cigarettes. One thing more -- when you buy your
packet of Pall Mall, take particular note of the patented opening tab
on the back, - an added service for you. And remember ... wherever
particular people congregate you will find Pall Mall ... They're
better paturally. Good night (BIG PEN UP FULL UNTIL SIGN OFF)

PORM 107

"as Broadcast

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDIE DUCHIN AND ORCHESTRA

Date: JAN., 16, 1939

Client:

AMERICAN CIGARETTE AND CIGAR CO., INC. Timeso - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network:

(SOUND: REGISTER ... ON QUE CHILLING OF BIG BEN ... OA QUE ... STROKE OF HOUS ... REGISTER)

ANNUUNCER ...

(UN CUE)

The mighty voice of London' historic Big Ben chimes the hour...
inviting your attention to the rich smoking enjoyment embodied in
the modern blend of Pall Mall Fanous Cigarettes ... In Fashionable
clubs and restaurants ... in smart cases ... wherever particular
people congregate ... you will find Pall Mall ...
(ORCHESTRA IN AND UP TO REGISTER .....)

ANDOUNCER...

(ON CUE)

And so people congregate in the Persian Room of the Hotel Plaza, New York, to enjoy the suave, danceable rhythms of Eddie Duchin and his orchestra...

#### ANAJUNCER...(CONT'D)

Tonight we again invite you to join us in this program dedicated to the finer things of life.

Eddie Duchin opens his program with ......"I Must See Annie Tonight"

("I MUST SEE ANNIE TONIGHT" .... JACH. .....TRID)

(DUCHIN PIANO SEGUE FOR BACKGROUND)

ANAJUNCER...

Eddie Duchin offers his interpretation of the popular ballad ...

"Deep In A Dream"

("DEEP IN A DREAM") ..... JACHESTRA ..... FEATURING PIANO)

#### YOUNG & RUBICAM, INC.

Advertising

NEW YORK ... CHICAGO ... DETROIT PALL MALL PROGRAM HOLLYWOOD ... MONTREAL ... TORONTO January 16, 1939

#### FIRST NEWS ITEM

Form 81

#### ANNOUNCER ...

It has been said so often, ladies and gentlemen, that it has virtually become a slogan ... "wherever particular people congregate -- there you will find Pall Mall. The next time you attend a concert, or the opera ... the next time you visit a fashionable club, hotel, or restaurant ... notice how many handsome red and gold packets appear from pockets and purses. The reason is a <u>natural</u> one -- a reason that lies far back in the ancestry of these Famous Cigarettes. There is an English tobacco tradition that no artifical flavouring be used in the making of cigarettes. Pall Mall Modern Blend faithfully follows that tradition. As a matter of truth -- it is the only blended cigarette in America that <u>coes</u>. That is why Pall Mall brings you an altogether new and keener conception of smoking enjoyment. But smoke a packet of these distinctive cigarettes -- they cost but fifteen cents for twenty ... and discover for yourself just what it means to enjoy the natural flavour of the finest tobaccos -undisguised by artificial flavouring. Then you'll fully appreciate why, wherever particular people congregate -- there you will find Pall Mall. They're better -- naturally.

#### ANNOUNCER

<u>ئ</u>.

#### YOUNG & RUBICAM, INC.

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Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PALL MALL PROGRAM January 16, 1939

#### SECOND NEWS ITEM

#### ANNOUNCER ...

Ladies and gentlemen, just as you appreciate the qualities of sincerity and naturalness in literature, art, music and friendship -- so, we feel, you will appreciate those same outstanding qualities in a cigarette. That is why we earnestly suggest you join the trend to Pall Mall Modern Blend. For Pall Mall is the only blended cigarette in America that gives you the <u>natural</u> ... <u>undisguised</u> ... the real flavour and aroma of natural tobaccos. There is no artificial flavouring in Pall Mall. That is why Pall Mall is distinctly a different cigarette. And because only the very finest domestic and imported tobaccos are used ... superb tobaccos, thoughtfully selected and skillfully blended -- tobaccos so fine they need no artificial flavouring ... Pall Mall is decidedly a better cigarctte. Satisfy yourself that this is true by smoking Pall Mall until we meet again next week. They cost but fifteen cents the packet of twenty. We sincerely believe you will agree that here at long last is perfect smoking enjoyment -- that Pall Mall is better -- naturally.

(DUCHIN SEGUE ON PIANO .......FADE FOR)

ANNUUNCER...

(JN CUE)

Our Pall Mall Masstro plays the romantic ballad ... "Thanks For-Everything".

(THANKS FOR EVERYTHING" ..... ORCHESTRA ...... GIRL VOCAL)

(PIAND VAMP FOR ..... "SDAE OF THESE DAYS")

ANNUNCER...

(37) CUE)

Our mood changes as Eddie Duchin brings you a great favorite of yesterday ... today and always ... "Some of These Days".

("SOLE OF THESE DAYS" ...... JRCHESTRA)

(SEGUE INTO THEME ..... FADE FOR BACKGROUND

(APPLAUSE)

(SOUND: BIG BEN STRIKING ... FADE)

AARJUNCER...

(ON CUE)

All too soon...the mighty voice of London's Big Ben chimes the hour ... and our program dedicated to the finer things of life is ended ... We hope you'll join Eddie Duchin and his Orchestra next Monday night when the throbbing streke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern

#### ANNOUNCER (CONT'D)

blend of Pall Mall Famous Cigarettes. One thing more -- when you buy your packet of Pall Mail, take particular note of the patented tab on the back, - an added service for you. And remember ... wherever particular people congregate you will find Pall Mall... They're better ... naturally. Good night.

(EIG BEN UP FULL UNTIL SIGN JFF)

PORM 107

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Date: 23, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Times - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network:

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In Fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of his friend, Morton Downey ... a program dedicated to the finer things of life.

ANNOUNCER (CONT'D)	
Eddy Duchin opens his program with the lilting favorite "Ya Got Me.	1!
("YA GOT ME"ORCHESTRA)	
(PIANO SEGUE)	
ANNOUNCER (ON CUE)	
ddy Duchin at his piano lends added charm to a popular ballad as	
ne plays "Heart and Soul."	
HEART AND SOUL"	

#### FIRST NEWS ITEM

At a fashionable club or hotel, or at some smart cafe -- wherever particular people congregate -- there you have undoubtedly mot PALL MALL Famous Cigarettes. And with the very first introduction, you have probably recognized that ... PALL MALL is distinctly a different cigarette ... Possibly you have wondered why? Part of that difference arises from finer tobaccos -- superb imported and domestic tobaccos -- thoughtfully selected ... skillfully blended. But -- there is something else and this is all important ... PALL MALL is the only blended cigarette in America that does not contain artificial flavoring. The flavor of PALL MALL is that of fine tobaccos and of nothing else. - Thus PALL MALL brings you the flavor of natural tobaccos -- tobaccos so good they need no artificial flavoring ... And so, you see, PALL MALL is not only a distinctly different cigarette but a decidedly better cigarette. Satisfy yourself that this is true ... Buy a packet ... the natural flavor of fine tobaccos, with no artificial flavoring, will intrigue you and you will agree that PALL MALL is better ... naturally.

(ORCHESTRA: DOWNEY FANFARE HOLD)

(PIANO SEGUE)

ANNOUNCER ... (OVER MUSIC)

Eddy Duchin presents his friend Morton Downey.'

(DOWNEY SINGS LAST PHRASE OF "WABASH MOON" SIGNATURE)

(PIANO SPGUE)

ANNOUNCÉR ... (ON CUE)

As a greeting to our great host of Pall Mall friends, Eddy Duchin brings you the golden voice of that famous tenor who has been such a sensation in the Persian Room at the Hotel Plaza ... Morton Downey. Mr. Downey's first selection is one which has been an outstanding favorite with our listeners since the inception of this series of programs, "My Reverie."

("MY REVERIE" ... DOWNEY AND OPCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

ANNOUNCER ... (ON CUE)

#### ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "Day After Day" as we direct our thought to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... Whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... they are a real mark of distinction everywhere ... In that same spirit of good fellowship and good will, our Pall Mall Maestro again presents Morton Downey, who sings one of the songs most often requested during his sensational appearance in the Persian Room at the Plaza Hotel ... "This Can't Be Love." ("THIS CAN'T BE LOVE" ..... DOWNEY AND ORCHESTRA) (APPLAUSE) (ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE) (GAVOTTE ..... ORCHESTRA MOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his piano playing the never to be forgotten melody "Body and Soul."

M.

-7A-

#### SECOND NEWS ITEM -2-

#### ANHOUNCER-...

Collophane is gone, and you open the foil in the usual manner.

#### answer...

And that, ladies and gentlemen, is just one more refinement of the kind you would expect to find in a digarette bearing the Pall Mall name. Since the distinctive wrapping is a protection as well as a service ... it is just one more reason why we sincerely believe when you try Pall Mall ... you will say "Pall Mall - they're better -- naturally."

(ORCHESTRA ..... "DARKTOWN STRUTTERS" BALL" .....FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great dancing favorite of yesterday ...
today and always ... "The Darktown Strutters' Ball."
(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

#### AMNOUNCER...(UN CUE)

All too soon...the mighty voice of London's Big Ben chimes the hour ...and our program dedicated to the finer things of life is ended... We hope you'll join us with Eddy Duchin, his Persian noom Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. And remember...wherever particular people congregate you will find Pall Mall...They're better...naturally. Good night.

(BIG BEN UP FULL ONTIL SIGN JFF)

ORM 197

"as Broadcast "

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Date All. 30, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., IAC.

Time: 30 - 10:00 P.M.

Product:

PALE MALL CIGARETTE

Network:

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ALIOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants . . in smart cases ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANAJUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of his friend, Morton Downey ... a program dedicated to the finer things of life.

#### ANNOUNCER ... (CONT'D)

Eddy Duchin opens his program with the lilting favorite "What Have You Got That Gets Me".

("WHAT HAVE YOU GOT THAT GETS ME" ..... ORCHESTRA)
(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Eddy Duchin at his piano lends his inimitable style to the current ballad "They Say".

1.

1.2 m

("THEY SAY" ..... DUCHIN SOLO WITH UNCHESTRA)

#### YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT

HOLLYWOOD . . . . MONTREAL . . . . TORONTO

PALL MALL PROGRAM January 30, 1939

#### FIRST NEWS ITEM

#### ANNOUNCER ...

As you listen to this program, ladies and gentlemen -- many of you are adding to your enjoyment by smoking Pall Mall. Some of you perhaps have just recently accepted our friendly invitation to try Pall Mall ... and as you enjoy this unique cigarette, you probably wonder why it is so distinctly different. Well -- part of that difference arises from finer tobaccos... superb Turkish and domestic tobaccos... thoughtfully selected and skillfully blended. But there is something else that makes the greatest difference of all. Pall Mall is the only blended cigarette in America that does not use artificial flavouring. The flavour of Pall Mall is solely that of fine tobaccos, nothing else... tobaccos so naturally good they need no artificial flavouring. That is why you recognize in Pall Mall .. not only a distinctly <u>different</u> cigarette... but a decidedly better cigarette... We hope that the new friends we welcome to our program tonight will satisfy themselves that this is true. Smoke a packet... the natural flavour of fine tobaccos, without artificial flavouring, will open the door to a new and keener smoking enjoyment... And we sincerely believe you'll agree that Pall Mall is better -- naturally. (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now - Eddy Duchin presents his friend Morton Downey.

Mr. Downey's first selection is one with which he has won new laurels during his recent appearances in the Hotel Plaza's famed Persian Room -- "Two Sleepy People."

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA..... QUIERAMI MUCHO ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Once again we sway to the gliding rhythm so synonomous with Eddy Duchin as the orchestra plays "Thanks for Everything."

("THANKS FOR EVERYTHING" ...... ORCHESTRA .... PIANO)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO.....FADE)

#### AHAJUHCER ... (ON CUE)

(ORCHESTRA LAMEDIATE SEGUE NO ALMOUNCEMENT ON CUE)

(LADY OF SPAIN ..... ORCHESTRA HOVELTY)

#### ALENOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his piano playing the never-to-

#### ALMODROER ... (COUT'D)

be-forgotten refrain "A Pretty Girl Is Like a Melody".
("A PRETTY GIRL" DUCHIA AND JRCHESTRA
(APPLAUSE)
(ORCHESTRA IMMEDIATE SEGUE NO ANADUNCEMENT OH CUE)
("I MOST SEE ANDIE TONIGHT" DECHESTRA)
(PIATO SEGUE)
ANAODAOER (OA CUE)
Once again Eddy Duchin brings you the distinctive voice of Morton
Downey in "Get Out of Town".
("GET OUT OF TOWN" DUWNEY AND DECREATERA)
(APPLAUSE)

PALL MALL PROGRAM
January 30, 1939

#### YOUNG & RUBICAM, INC.

Advertising

New York . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORDITO

#### SECOND NEWS ITEM

(ORCHESTRA DOWN UNDER)

#### ANNOUNCER ...

It was a lovely wedding. The bride looked beautiful, and the honeymoon in Bermuda was perfect. But all this is over. Right now it lacks a half hour before the scheduled arrival of twenty guests for a buffet supper at the new home of the bride and groom.

WOMAN ...

Darling, wouldn't you like to see the table?

MAN... (ANXIOUSLY)

You bet I would.

WOMAN ...

Grandmother's silver looks lovely, doesn't it?

MAN ...

Yes -- but that supper will never be enough for twenty people.

WOMAN ...

That supper, including two turkeys and a whole ham, should be enough for a church picnic.

MAN ...

Well, what about cigarettes ... have you got enough cigarettes?

WOMAN ...

. 4 Two cartons of Paul Mauls.

MAN ...

Pell Mell.

PALL MALL PROGRAM January 30, 1939

### YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLTWOOD . . . . MONTREAL . . . . TORONTO

#### SECOND NEWS ITEM -2-

WOMAN ...

Darling, if you don't stop finding fault -- I'll go out of my mind.

MAN ...

But look, dear -- the cigarette is named for that fashionable section in London where most of the smart clubs are. That's pronounced Pell Mell... so of course the name of the cigarette is pronounced Pell Mell.

WOMAN .. (GOOD NATUREDLY)

Oh, well, -- once in a while, I guess even you can be right.

MAN ...

Especially when I say you're going to give the best party that ever was.

Just for that, I'll let you sit down and relax. Here -- have a ... Pell Mell.

#### ANNOUNCER ...

Ladies and gentlemen -- no matter what your pronounciation -- whether you ask for Pell Mell or Paul Maul ... you can be certain of receiving the only blended cigarette in America that uses no artificial flavouring ... the cigarette famous for its thoughtfully selected, skillfully blended domestic and imported tobaccos... tobaccos so fine they need no artificial flavouring. Yet the handsome red and gold packet of twenty distinctive cigarettes cost but <u>fifteen cents</u>. Try Pall Mall, won't you? They're better -- naturally.

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great dancing favorite of yesterday ... today and always ... "SWEET SUE"

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

#### ANNOUNCER ... ('ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour...
and our program dedicated to the finer things of life is ended...
We hope you'll join us with Eddy Duchin, his Persian Room Orchestra,
and Morton Downey next Monday night when the throbbing stroke of Big
Ben will again invite your attention to the rich smoking pleasure
embodied in the modern blend of Pall Mall Famous Cigarettes. One thing
more ... when you buy your packet of Pall Mall, take particular note
of the patented tab on the back - an added service for you. And
remember ... wherever particular people congregate you will find Pall
Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

#### Young & Rubicam, MPALL MALL PROGRAM Advertising February 6, 1939

New York . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONZO

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Ladies and gentlemen -- you have a very commendable pride in your homes ... and your family traditions. Pall Mall has the same pride in its heritage ... in its traditions. Most important to you is the English tobacco tradition which Pall Mall Modern Blend is proud to observe ... that only tobacco should go into a cigarette ... that no artificial flavouring should ever be used. That is why Pall Mall here stands alone ... For Pall Mall is the only blended cigarette in America in which the natural flavour and aroma of tobacco is not altered or disguised by artificial flavouring. is why Pall Mall is distinctly a different cigarette. And because only the very finest domestic and imported tobaccos are used ... superb tobaccos, thoughtfully selected and skillfully blended ... tobaccos so fine they need no artificial flavouring ... Pall Mall is decidedly a better digarette. Satisfy yourself that this is true by smoking Pall Mall until we meet again next week, and you will discover that Pall Mall is better -- naturally.

#### (ORCHESTRA: DOWNEY FARFARE HOLD)

AMMOUNCER ... (OVER LUBEC)

And now - Eddy Duchin presents his friend Morton Downey. One of the country's leading hit songs serves as Mr. Downey's opening number - "I Have Eyes" from Bing Crosby's picture "Paris Honeymoon".

("I HAVE EYES" ..... DOWNEY AND ORCHAGTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT AUNDUNCEMENT D. CUE)

(RHUMBA ..... DEAGUT VENDUR ..... ORCHESTRA)
(PIAND SEGUE)

ANNUONCER ... (UN COS)

From the rhythm of the rhumba to a smooth four-time, Eddy Duchin and his orchestra play "Ail Ashore".

("ALI, ASHORE" ..... DRCHESTRA ..... PLAID)

#AFTER TOD DRCHESTRA CHORUSES DUCHIN TAKES LELDDY DI PIANO ... FADE)

AREDURGER .. (ON CUE)

we direct our thought to that historic section of London that gave its name to our distinctive digarette ... (BIG BES 14) ... Pall Sall .. famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall Originals (BIG BEN OUT) - A Smilling in London, A (warter Here ... or Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty ... they are a real mark of distinction everywhere ... In that sale spirit of good fellowship and good will, our Pall Mall Maestro brings back his friend Morton Downey. One of the best reasons for Morton Downey's popularity at the Persian Roun of the Plasa Hotel is his presentation of "My Wonderful One".

(MAY WO DERFUL DIE" .... DUMEY AND DROHESTRA)

(APPLACES)

(ORCHESTER LEMEDIATE SEGUE RO ALLOUNCEMENT D. CUE)

And now may we again suggest a deep confortable chair, a refreshing tobacco-rich Pall Mall ... (PRANO IN) ... and to make this moment of

### AMAJUACER . . (CONT'D)

ANNOUNCER ... (OH CUE)

(PIAMO SEGUE)

Morton Downey's exclusive manner of singing gives added charm to this already popular selection  $\dots$  "They Say".

("THEY SAY" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

" Bo Broadens

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Mcdison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Product:

PALL MALL CIGARETTE

ΈB.

Dictor. 6, 1939

Timeso - 10:00 P.M.

Network:

(SOUND: REGISTER ... ON CUE CHLAING OF BIG BEN ... ON CUE ... STROKE OF HOUR .. REGISTER)

ANNOUNCER .... (OH CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern bland of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA LE AND UP TO REGISTER .....)

ANNOUNCER ... (UN CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the plane, and the golden voice of his friend, Morton Downey ... a program dedicated to the finer things of life.

### ANNOUNCER ... (CONT'D)

Eddy Duchin of the Persian Room plays his top-hat and white-tie arrangement of "F. D. R. Jones", from "Sing Out the News".

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 $^{2}Y_{3}$ 

("F. D. R. JONES" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Still in the grand manner, Eddy Duchin at the grand piano playing "Between a Kiss and a Sigh".

("BETWEEN A KISS AND A SIGH" ..... DUCHUM SOLO WITH ORCHESTRA)

Form B1

YOUNG & RUBICAM, INC.

Advertiting PALL MALL PROGRAM.
NEW YORK.... CRICAGO.... DETROIFE BY 1939

HOLLYWOOD . . . . MONTREAL . . . . TORDING

### SECOND NEWS ITEM

ANNOUNCER ...

Ladies and gentlemen -- we would like a very brief word with those of you who do not know what the real taste of tobacco is like ... for you may have smoked cigarettes all your life, and still not know. Of course, if you smoke Pall Mall, you have already made that pleasant discovery. If not, you are missing, the cigarette that may please you most. So say to your tobacconist tomorrow, or even tonight, "Pall Mall, please." As he hands you the handsome red and gold packet of twenty cigarettes, which cost but fifteen cents, look at the back of the packet. Read the twenty-five words that explain why Pall Mall is unique among all blended cigarettes in America ... these important words ... "This modern blend of Pall Mall, made from selected imported and domestic tobaccos, contains no artificial flavouring. Its flavour is solely that of fine tobaccos. T. theire better naturally".

Then, ladies and gentlemen -- when you've smoked your first packet of Pall Mall -- you will know what the real taste of tobacco is like ... you will have discovered a new and distinctive smoking enjoyment ... And we sincerely believe you will agree that Pall Mall is better ... naturally.

Eddy Duchin brings you a great dancing favorite of yesterday ... today and always ... "Limehouse Blues".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

77

ANDOUNCER . . (OA CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended ...

We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented tab on the back - an added service for you. And remember .. wherever particular people congregate you will find Pall Mall ... They re better . . naturally. Good night.

(BIG PEN UP FOLL UNTIL SIGN OFF)

FORM 107

"as Broadcast

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Date: FEB. 13, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time: 9:30 - 10:00 P.M.

Product:

PAUL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...
STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour ... inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

(ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (OH CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey ... in a program dedicated to the finer things of life.

### ANNOUNCER ... (CONT'D)

Eddy Duchin opens the program in a lively manner with his exclusive arrangement of "Joepers Creepers."

("JEFPERS CREEPERS" ...... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

With Eddy Duchin at the concert grand, it's grand to again listen to "My Reverie."

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### SECOND NEWS ITEM

#### ANNOUNCER ...

To those of you who truly appreciate the finer things of life, we are proud to commend Pall Mall Famous Cigarettes. We are confident you will discover a new and keener smoking enjoyment, for Pall Mall is distinctly a different cigarette. Part of that difference arises from finer tobaccos ... superb imported and domestic tobaccos -thoughtfully selected skillfully blended. But there is something else -- something all important. Pall Mall is the only blended cigarette in America that does not contain artificial flavouring. The flavour of Pall Mall is solely that of fine tobaccos, and nothing else. Thus Pall Mall brings you the full flavour of natural tobaccos -- tobaccos so good they need no artificial flavouring. So you see, Pall Mall is not only a distinctly different cigarette, but a decidedly better cigarette. Yet ... different ... better ... naturally finer ... Pall Mall costs but fifteen cents the packet of twenty. May we suggest you enjoy Pall Mall until we meet again next week, and satisfy yourself that among the finer things of life, you may definitely number the true tobacco taste of Pall Mall Modern Blend -- They're better -- naturally.

### (ORCHESTRA: DOWNEY FANFARE HOLD)

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ANNOUNCER ... (OVER MUSIC)

And now - Pall Mall presents your friend, Morton Downey, in one of the country's leading hit songs "Hurry Home."

("HURRY HOME" ...... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(OPCHECTRA IMMEDIATE SEGUE VITHOUT ANNOUNCEMENT ON CUL)

(REUMBA ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

ANNOUNCER ... (ON CUE)

Pady Duchin lingers over the melody of "Got Out Of Town" as we direct our thought to that historic section of London that gave its name to our distinctive digarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... Whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Blend, which cost but <u>fifteen</u>

### ANNOUNCER ... (CONT'D)

cents the packet of twenty ... they are a real mark of distinction everywhere ... In that same spirit of good fellowship and good will, Pall Mall brings back your friend, Morton Downey ... who; in turn brings you the famous Scottish air "I'll Take You Home Again, Kathleen" ...

("I'LL TAKE YOU HOME AGAIN, KATHLEEN" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("GIRL FRIEND OF A WHIRLING DERVISH" ..... ORCHESTRA MOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his concert grand piano playing "Indian Love Call."

("INDIAN LOVE CALL" ..... DUCHIN AND ORCHUSTRA)

(APPLAUSE)

(OPCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

(PIANO SEGUE)

λ.

("COULD BE" ..... ORCHESTRA)

ANNOUNCER ... (ON CUE)

"Thanks For Everything" is Morton Downey's answer to your many requests.

("THANKE FOR EVERYTHING" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

### FIRST NEWS ITEM

<·)

#### ANNOUNCER ...

Some of our best friends, who pronounce their favorite eigerette "Paul Maul" have asked us why we say "Pell Mell" -- Well, Pall Mall was originally an ancient French game resembling croquet ... pronounced by the English Pall Mall. It was played on a long strip of torf which was also called Pall Mall. And eventually, one of the most noted of these Pall Mall courts became the thoroughfare now London's fashionable club center -- Pall Mall. And since that is where our distinctive eigerette got its name -- we call it "Pell Mell." But whether you ask your tobacconist for Pall Mall or Paul Maul -- you can be certain of this ... you can be certain of receiving the only blended eigarette in America which contains no ortificial flavouring ... the eigerette famous for its thoughtfully selected, skillfully blended tobaccos ... tobaccos so fine they need no artificial flavouring. Because Pall Mall Modern Blend is so different -- because it is so genuinely fine -- we commend it to you as an unusually enjoyable smoking experience -- confident that your good taste will pronounce the good taste of Pall Mall as -- better -- naturally.

(ORCHESTRA ..... "MELANCHOLY BABY" ...... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great dancing favorite of yesterday ... today and always ... "Melancholy Baby."

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

### ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended ... We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing strole of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented tab on the back - an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

PORM 107

(FROM PHILADELPHIA)

As Brandest

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue New York City, N. Y.

Program;

FEDDY DUCHIN AND GRCHESTRA

Date: FEB. 20, 1939

Client:

AMERICAN CICARETTE & CIGAR CO., INC.

Time: 9:30 - 10:00 P.M.

Product:

PAUL MALL CIGARETTE

NetworkPAF

(SOUND: REGISTER ... ON COE CHIMING OF BIG BEN ... ON COE . .

STROKE OF HOUR ... REGISTER)

ATHOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ..

(ORCHESTRA IN AND UP TO ABGISTER .....)

ANNOUNCER ... (JA CUE)

And so people congregate to enjoy the suzve, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey ... We again invite you to join us in this program dedicated to the finer things of life.

## ANAOUNCAR ... (CONT'D)

(PIANO SEGUE)

## ANADUNCER ... (ON CUE)

### FIRST NEWS ITEM

#### ANADUACER ...

Those of you who enjoy the finer things of life know that there is often a vast difference between champagne and a champagne cocktail ... The cocktail does not necessarily require a fine vintage wine, for it contains added ingredients which disguise the original flavour. But when champagne is served alone, only the genuine champagne flavour is evident ... and so the wine must be better -- naturally. Likewise, Pall Mall Famous Cigarettes must also be -- as they are -- better, naturally. For Pall Mall contains nothing to alter or disguise its genuine goodness. In fact, Pall Mall is the only blended eigarette in America which uses no artificial flavouring. Its flavour is solely that of fine tobaccos ... nothing else ... tobaccos so superb . . so thoughtfully selected and skillfully blended ... so naturally fine, they need no artificial flavouring. Thus they impart to Pall Mall a distinctive natural Mayour which the more exacting smoker appreciates. We invite you to try this unique digarette ... confident that you will discover a delightfully keener injoyment in the genuine tobacco flavour of Pall Mall Modern Blend. They're better -- naturally!

### (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now - Pall Mall presents your friend, Morton Downey. From the current Broadway success "The Boys From Syracuse" Morton Downey sings "This Can't Be Love!"

("THIS CAN'T BE LOVE" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... "QUINBOMBA" .... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

From the rhumba "Quinbomba" Eddy Duchin melodically blends into Chaplelle
"I Have Eyes" from Bing Crosby's picture "Paris Honeymoon."

("I HAVE FYES" ...... ORCHESTRA ...... PIANO)

## (AFTFR TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO ... FADE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "Lileve Lyes" as we direct our thought to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarette are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Blend,

### ANNOUNCER ... (CONT'D)

which cost but <u>fifteen cents</u> the packet of twenty ... they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pall Mall brings back your friend, Morton Downey. From the famous musical "Roberta", Mr. Downey sings "Smoke Gets In Your Eyes."

("SMOKE GETS IN YOUR EYES" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHUSTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("DIPSEY DOODLE" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his concert grand piano recalls from the musical score of "Show Boat", "Just My Bill."

("JUST MY BILL" ..... DUCHIN AND ORCHESTRA)

IORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("I GO FOR THAT" ..... ORCHESTRA)

(PIANO SEGUE)

(APPLAUSE)

ANNOUNCER ... (ON CUE)

The distinctive voice of Morton Downey lends added charm to "Deep In A Dream."

("DEEP IN A DREAM" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

### SECOND NEWS ITEM

#### AMMOUNCER ...

To the particular hostess who prides herself on the tasteful beauty of her table, may we make this suggestion -- At your next dinner party place beside each plate a handsome red and gold packet of Pall Hall Famous Cigarettes. For with the spotless white of your linen as a background ... the stunning colors of the distinctive Palt sall packets will add a touch of bright dignity to your table decoration. And Pall Mall itself, within easy reach of every guest, will provide him with unique sanking enjoyment. For among all blended eighrettes in America, Pall Mall, and Pall Mall alone, contains no artificial flavouring. And, ladies and gentlemen -- that is all important to greater smoking enjoyment. For, since the flavour of Pall Mall is solely that of fine tobaccus -- those tobaccus must be so fine they need no artificial flavouring. That is why this distinctly different cigarette is also a decidedly better cigarette. Yet Pall Mail costs but fifteen cents the packet of twenty, Smoke Political until we meet again next week won't you? The natural flavour of fine tobaccos, with no artificial flavouring, will intrigue you A. A and you will agree that Pall Mall is better -- naturally.

(OPCHESTRA ..... "HALLELUJAH" ..... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today and always ... the stirring "Hallelujah" from "Hit The Deck."

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

## ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended ... We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented tab on the back - an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

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"as Broadcast

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

FEB. 27, 1939 Date:

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time?:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND): PEGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ...

(ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey ... We again invite you to join us in this program dedicated to the finer things of life.

### ANNOUNCER ... (CONT'D)

Eddy Duchin and his orchestra start the program off in the livelier Duchin style with "I Must See Annie Tonite."

("I MUST SEE ANNIE TONITE" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Eddie Duchin at the concert grand piano fashions now that popular international hit "Penny Serenade."

("PENNY SERENADE" ..... DUCHIN SOLO WITH ORCHESTRA)

Advertising

YOUNG & RUBICAM, INC. PALL MALL, PROGRAM February 27, 1939

NEW YORK . . . . CRICAGO . . . . DETAGI1 HOLLYWOOD . . . . MONTREAL . . . . TORONTO

### FIRST NEWS ITEM

#### ANNOUNCER ...

Perhaps you, too, like so many other smokers, consider your first cigarette of the day to be the best. If so, ladies and gentlemen -- Pall Mall Modern Blend will deeply enhance the relish of your first, thoughtful smoke of the day. For, of all blended eigarettes in America, Pall Mall, and Pall Mall alone, uses no artificial flavouring. It is simply and completely a natural smoke ... bringing you the full, natural taste of superb tobaccos ... nothing else ... Tobaccos so genuinely good -- so naturally fine -- they need no ertificial flavouring. Thus Pall Mall also provides relief from the heavy after-taste which artificial flavouring so frequently causes ... That's why we sincerely believe that no matter how many Pall Hall Cigarettes you may smoke throughout the day -- you will derive the same keen enjoyment from your last Pall Mall as you do from your first. Satisfy yourself that this is true by smoking Pall Mall until we meet again next week. The genuine tobacco goodness will convince you that Pall Mall is better -- naturally.

### (ORCHESTRA: LOUNEY FANFARE HOLL)

ANNOUNCER ... (OVER MUSIC)

And now - Pall Mall presents your friend, Morton Downey.

Selected from the current leading tunes of the day, Morton Downey sings "They Say."

("THEY SAY"......DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON COE)
RHUMBA ......ORCHESTRA)
(PIANO SEGUE)

ANNOUNCER ... (ON COE)

Rhumba Rhythma segues smoothly into four-time, as Fadie Duchin and his orchestra play the "Masquerade Is Over."

("MASQUERALE IS OVER".....OKCHESTRA.......PIANO)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO...FADE)

ANNOUNCER ... (ON CUE)

Fady buchin lingers over the melody of "Masquerade Is Over" as we direct our thought to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarette are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall

### ANNOUNCER ... (CONT'D)

Originals (BIC BEN OUT) - A Shilling in London, A Quarter Here ...
or Pall Mall Modern Blend, which cost but <u>fifteen cents</u> the packet of
twenty ... they are a real mark of distinction everywhere. In that
same spirit of good fellowship and good will, Pall Mall brings back
your friend, Morton Downey. Mr. Downey sings "I Cried For You."

("I CRIED FOR YOU" ...... DOWNEY AND ORCHESTEL)
(APPLAUSE)

(OECHESTFA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("CARAVAN" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Puchin at his concert grand piano recalls the tuneful tenderness of "Sweet And Lovely."

("EWEET AND LOVELY" ...... DUCHIN AND ORCHESTRA)

(APPLAUSE)

(EUD VC TREMEDICONNA CH RUDES STATUSHMI NEWSEHDEC)

(PLANO SEGUE)

("MULBERRY BUSH" ..... ORCHESTRA)

ANNOUNCER ... (ON CUE)

The golden voice of Morton Downey Lends distinction to a colorful arrangement of "Deep Purple."

("DEEP PURPLE" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

Form &!

## YOUNG & RUBICAM, INC. Advertising

PALL MALL PROGRAM February 27, 1939

NEW YORK . . . . CRICAGO . . . . DETROIT HOLLYWOOD . . . . MONTAPAL . . . . TORONTO

R

### SECOND NEWS ITEM

ANNOUNCER ...

Ladies and gentlemen -- some of you, who have yet to experience the new and different smoking enjoyment to be found only in Pall Mall, may wonder why we emphasize tradition in connection with these Famous Cigarettes. We do it because it is responsible for the individuality of Pall Mall. For Pall Mall faithfully acheres to the English tobacco tradition that no artificial flavouring be used in the making of cigarettes. And this is all-important to your smoking enjoyment. For, since the Pall Mall flavour is solely that of fine tobaccos, end nothing else ... Pall Mall tobaccos must be better -- naturally. And they are. - They are better -thoughtfully selected ... skillfully blended tobaccos ... so naturally fine they need no artificial flavouring. That is why this distinctly different cigarette is also a decidedly better cigarette -- and why you'll discover a unique smoking enjoyment to be found in no other blended cigarette in America. Yet, the price of Pall Mall is but fifteen cents for twenty. Buy a packet of Pall Mall tomorrow -- or even tonight, won't you? The natural flavour of fine tobaccos, with no artificial flavouring, will intrigue you. We feel sure you will agree that Pall Mall is -- better, naturally.

(ORCHESTRA ..... "VARSITY DRAG" ..... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Fddy Duchin answers the many requests of his collegiate colleagues by playing the "Varsity Drag."

(ORCHESTEA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

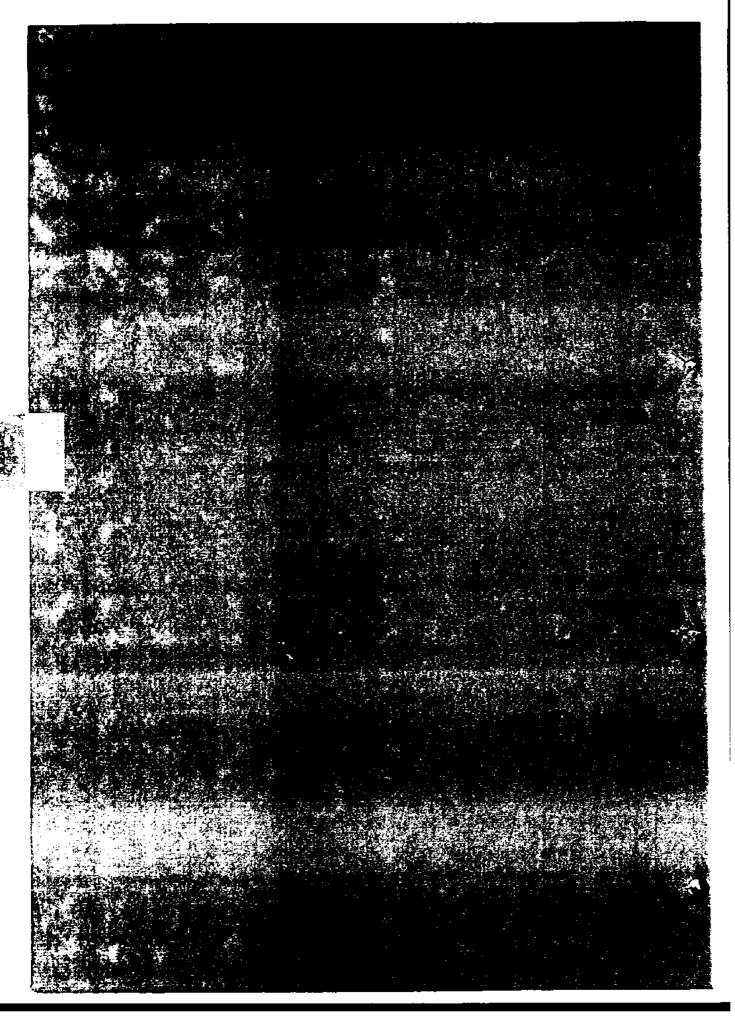
(BIG BEN ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended ... We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey, next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall our exclusive feature.

Mall, take particular note of the patunted tab on the back - an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)



"as Broadcast

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City. N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Client:

Product:

AMERICAN CIGARETTE & CIGAR CO., INC.

PALL MALL CIGARETTE

Date: MARCH 6, 1939

7ime: 9:30 - 10:00 P.M.

Network:

REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... (SOUND: STROKE OF HOUR ... REGISTER)

ANNUBRICER ... (UN CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

AMMOUNCAR ... (ON COE)

And so people congregate to enjoy the snave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey ... We again invite you to join us in this program dedicated to the finer things of life.

## AMMOUNCER ... (CONT'D)

Our opening number is "Could Re" as styled by Eddy Duchin and his orchestra.

("COULD BE" ... DROHESTRA)

(Plano segue)

ANDOUNCER ... (ON CUE)

Now, that popular hit of the day "Umbrella Man" as played by Eddy Duchin at the concert grand piano.

("UMBREDIA JAN" ...... DUCHIM SOLO WITH ORCHESTRA)

## Young & Rubicam, Inc.

Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTREAL . . . TOBONTO PALL MALL PROGRAM March 6, 1939

## FIRST NEWS ITEM

ANNOUNCER ...

Many of you already know that Pall Mall is unique among all blended cigarettes in America. But 60 you know that the very thing which makes Pall Mall a <u>cifferent</u> cigarette <u>also</u> makes it a better one? You see, Pall Mall is the only blended digarette in America containing no artificial flavouring ... which means the distinctive Pall Mall flavour is solely that of fine tobaccos -- nothing else. So Pall Mall tobaccos must be better -- naturally. And they are better ... Only the finest imported and domestic tobaccos are used in Pall Mall ... tobaccos so thoughtfully selected and skillfully blended -- so naturally fine -- they need no artificial flavouring. Thus Pall Mall also provides relief from the after-taste which artificial flavouring frequently causes. So, to the heavy smoker especially, Pall Mall -- with no unpleasant after-taste, is a boon as well as a pleasure. We invite you to try Pall Mall ... confident that you will discover a delightfully keemer enjoyment in the fine tobacco flavour of Pall Mall Modern Blend ... They're better, naturally!

## (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now - Pall Mall presents your friend, Morton Downey. As a prologue to the many spring nuptials now being planned, Morton Downey sings "I Promise You".

("I PROMISE YOU" ..... DOWNEY AND ORCHESTRA)

## (APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... ORCHESTRA)

## (PIANO SEGUE)

ANNOUNCER ... (ON CUE)

In contrast to the Rhumba "Mamma Inez", Eddy Duchin and his orchestra play the smooth four-time melody "Hurry Home".

("HURRY HOME" ...... PIANO)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO .. FADE)

ANHOUNCER ... (UN CUE)

Eddy Duchin lingers over the melody of "Hurry Home" as we direct our thought to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will .. And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... Whether they be Pall Mall

Originals (BIG BEN JUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Blend, which cost but <u>fifteen cents</u> the packet of twenty ... they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pall Mall brings back your friend, Morton Downey. From the show "Set to Music", Mr. Downey sings "Never Again".

("NEVER AGAIN" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich :Pall Mall ... (PIANO IN).... and to make this moment of relaxation complete, Eddy Duchin at his concert grand piano melodically describes "April in Paris".

("APRIL IN PARIS ..... DUCHIN AND ORCHISTRA)

(APPLAUSE)

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(ORCHESTRA LABEDIATE SEGUE NO ANAOUNCEMENT ON CUE)

("YOU MUST HAVE BEEN A BEAUTIFUL BABY" ..... ORCHESTRA)

(PIANO SEGUE)

## ANNOUNCER ... (ON CUE)

Morton Downey's golden voice lends added charm to the beautiful melody "When I Grow Too Old to Dream".

("WHEN I GROW TOO OLD TO DREAM" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

YOUNG & RUBICAM, INC. PALL MALL PROGRAM

March 6, 1939

NEW YORK . . . . CRICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

## SECONL NEWS ITEM

ANNOUNCER ...

Ladies and gentlemen, we sincerely commend Pall Mall Famous Cigarettes to you because we believe they will more completely gratify the most exacting tastes. With the very first introauction, many of you will immediately experience a new and different smoking enjoyment. Others may be even more enthusiastic. To them, Pall Mall tobaccos, without artificial flavouring may be a revelation. In either case ... your appreciation of Pall Mall will be prompted by the same natural reason ... its flavour is solely that of fine tobaccos -- nothing else. Among all blended cigarettes in America, Pall Mall, and Pall Mall alone -- contains no artificial flavouring. And that is all-important to greater smoking enjoyment ... It also means you will experience relief from the heavy after-taste which artificial flavouring so frequently causes. We hope the new friends we welcome to our program tonight will satisfy themselves that this is true. Smoke Pall Mall until we meet again next week, won't you? They cost but fifteen cents the packet of twenty. We sincerely believe you will find in Pall Mall everything you look for in a cigarette. Your own particular taste will tell you that Pall Mall is better -- naturally.

## 

Eddy Duchin brings you a great favorite of yesterday ... today and always ... "I've Got Rhythm" from the musical "Girl Crazy".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN ON CUE)

## ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended .. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure enbodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

61

"Do Broodcast

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRAA (REVIELD)

Date: MARCH 13, 1939

Client:

AMERICAN CIGARETTE AND CIGAR CO., INC.

Time: 9:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network AF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ..

STROKE OF HOUR ... REGISTER)

AMIJUNCER ... (U.) CUE)

The mighty voice of London's historic Big Ben chines the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... (PIANO IA)... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNUUNCER ... (UN CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey... We again invite you to join us in this program dedicated to the finer things of life.

# ALHOUNCER ... (CONT'D)

To open our program tonight, Eddy Duchin and his orchestra play "Gotta Get Some Shut Eye".

# ANAJUNCER ... (OR CUE)

At the concert grand pians, Eddy Duchin gives his own distinctive touch to the popular melody "Deep Purple".

("DEEP PURPLE" ..... DUCRIN SOLO WITH ORCHESTRA)

#### YOUNG & RUBICAM, INC.

Advertising

NEW YORK .... CHICAGO .... DETROIT HOLLYWOOD .... MONTREAL ..., TORONTO

PALL MALL PROGRAM March 13, 1939 (REVISED)

FIRST NEWS ITEM

ANAOUNCER ...

There is an English tobacco tradition that no artificial flavouring be used in the making of cigarettes. PALL MALL faithfully follows that tradition. As a matter of truth, PALL MALL is unique among blended cigarettes in that respect. The distinctive PALL MALL flavour is solely that of fine tobaccos --nothing else.

Tobaccos so naturally fine they need no artificial flavouring and that is all-important -- for it also means PALL MALL provides relief from the heavy after-taste which artificial flavouring so frequently causes. So we sincerely believe -- no matter how many PALL MALL Cigarettes you may smoke throughout the day, you will derive the same keen enjoyment from your last PALL MALL as you do from your rand as me have some last manufacture after the first. Try them, won't you? Give the genuine naturally fine tobaccos of PALL MALL the opportunity to convince you that PALL MALL is better -- naturally:

# (ORCHESTRA: DOWNEY FANFARE HOLD)

AHADUNCER ... (OVER MUSIC)

And now - Pall Mall presents your friend, Morton Downey. From the Bing Crosby picture, "Paris Honeymoon", Mr. Downey sings "I Have Eyes".

("I HAVE EYES" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT OF CUE)

(RHUMBA ..... ORCHESTRA)

(PIANO SEGUE)

AMMOUNCER ... (OM CUE)

In contrast to the rhythm of the Rhumba, "Masabi", the orchestra with Eddy Duchin at the piano, brings you "This Night".

("THIS NIGHT" ..... ORCHESTRA ..... PIANO)

# (AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELUDY ON PIANO .. FADE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "This Night" as we direct our thoughts to that historic section of London that gave its name to our distinctive digarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall

#### ANNOUNCER ... (CUNT'D)

Originals (BIG BEN JUT) - A Shilling in London, A Quarter Here .

or Pall Mall Modern Blend, which cost but <u>fifteen cents</u> the packet of twenty --- they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pall Mall again presents your friend, Morton Downey. Mr. Downey makes a bow to St. Patrick's Day and its many celebrations by singing a typical Irish Ballad "Maire My Girl".

("MAIRE MY GIRL" ...... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE NO ANNOULCEMENT ON CUE)

### ANNJUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his concert grand piano romantically serenades with a number from the musical "New Moon", "Lover Come Back to Me."

("LOVER COME BACK TO ME" ...... DUCHIN AND JRCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO AMNOUNCEMENT ON CUE)

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("GUOD FOR NUTHING" ...... JRCHESTRA)

(PIANU SEGUE)

ANNOUNCER ... (ON CUE)

The golden voice of Morton Downey lends distinction to the sentimental, sophisticated lyrics of "I Get Along Withoug You Very Well".

("I GET ALONG WITHOUT YOU VERY WELL" .... DOWNEY AND ORCHESTRA)

(APPLAUSE)

#### YOUNG & RUBICAM, INC.

Adverting PALL JALL PROGRAM
NEW YORK ... CHICAGO ... DETAIL TO 13, 1939
HOLLYWOOD ... MONTREAL ... TOROSTO 13, 1939

#### SECOND NEWS ITEM

#### ANNOUNCER ...

Ever since its debut, Pall Mall Modern Blend has been in great demand in fashionable clubs ... in smart hotels and restaurants . ... wherever particular people congregate. For the discriminating have found in Pall Mall a natural flavour that appeals to their exacting tastes ... one which no other blended digarette in America can offer. For Pall Mall ... and Pall Mall alone, uses no artificial flavouring. Pall Mall is made of such superb imported and domestic tobaccos ... tobaccos so thoughtfully selected and skillfully blended ... so naturally fine, they need no artificial flavouring. And because Pall Mall tobaccos are better -- naturally Pall Mall Cigarettes are better. Ask your tobacconist for Pali Mall tomorrow -- or even tenight, won't you? They cost but fifteen cents the packet of twenty. Smoke them until we meet again next week ... and let your own particular taste prove that the true tobacco flavour of Pall Mall ... with no unpleasant aftertaste ... provides more genuine smoking enjoyment ... Let your own particular taste decide that Pall Mall is better -- naturally.

(REVISED) -8-... "I NEVER KNEW" ..... FADE JA CUE) (ORCHESTRA .....

"as Broadcast

FORM 107

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN AND ORCHESTRA

Date: MARCH 20, 1939

Client:

AMERICAN CIGARETTE AND CIGAR CJ., INC.

Time: 9:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STRUKE OF HOUR ... REGISTER)

ANAJUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chines the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes .. wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO RECISTER .....)

ANNOUNCER ... (UN CUE)

And so people congregate to enjoy the suave, denceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of your friend Morton Downey ... We again invite you to join us in this program dedicated to the finer things of life.

# ANAOUNCER ... (CONT'D)

Eddy Duchin and his orchestra open our program in a lively manner with the popular "Jeepers Creepers".

("JEEPERS CREEPERS" ..... ORCHESTRA) (PIANO SEGUE)

ANAJUNCER ... (JN CUE)

At the concert grand piano, Eddy Duchin styles the popular melody "You're a Sweet Little Headache".

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("YOU'RE A SWEET LITTLE HEADACHE" ..... DUCHIR SOLD WITH ORCHESTRA)

#### Young & Rubicam, inc.

Advertising

PALL MALL PROGRAM

NEW YOR .... CHICAGO .... DETROIT MARCH 20, 1939

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Some of you who recently accepted our friendly invitation to try PALL MALL Famous Cigarettes may have wondered why you found them so distinctly different -- why PALL MALL brings you more smoking enjoyment. Well, part of that difference arises from finer tobaccos -- superb Turkish and domestic tobaccos. But there is something else that makes the greatest difference of all. PALL MALL is the only blended cigarette in America containing no artificial flavour-Its flavour is solely that of fine tobaccos ... nothing else ... tobaccos so thoughtfully selected and skillfully blended ... so naturally fine they need no artificial flavouring. And these better tobaccos make PALL MALL a better cigarette ... one which provides relief from the heavy after-taste which artificial flavouring so frequently causes. Try PALL MALL, won't you? With other discriminating smokers, you will discover more genuine enjoyment in the undisguised ... real flavour and aroma of the fine, natural tobaccos in PALL MALL. They're better, naturally.

# (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pall Mall presents your friend, Morton Downey. Mr. Downey sings for you one of the best numbers from the current group of popular songs, "Masquerade is Over".

("MASQUERADE IS JVER" ...... DOWNEY AND JRCHESTRA)

(APPLAUSE)

(PIANO SEGUE)

### ANNOUNCER ... (ON CUE)

From the pulsating rhythm of the rhumba, Siboney, Eddy Duchin at the piano smoothly blends into the popular "Penny Serenade".

(PENNY SERENADE" ..... ORCHESTRA ..... PIANO)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO .. FADE)

ANADUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "Penny Serenade" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall . famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... r Pall Mall Modern Blend, which cost but fifteen cents the packet of twenty -- they are a real mark of distinction everywhere. In

#### AANOUNCER ... (COAT'D)

that same spirit of good fellowship and good will, Pall Mall again presents your friend, Morton Downey. Mr. Downey's selection is one seldom heard in this country ... the traditional Scottish air ... "Bonnie Mary of Argyle".

("BONNIE MARY OF ARGYLE" ..... DOWNEY AND ORCHESTRA)

### (APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE NO ANNUNCEMENT ON CUE)

("JOHNNY ONE NOTE" ..... ORCHESTRA NOVELTY)

#### ANNOUNCER ... (COLD)

And now may we again sugg st a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin at his concert grand piano plays the dreamy, romantic melody, "My Silent Love".

("MY SILENT LOVE" ..... DUCHIA AND ORCHESTRA)

### (APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE NO ANNUONCEMENT UN CUE)

### (PIANO SEGUE)

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ANAJUNCAR ... (JA COE)

Once again the distinctive voice of Morton Downey ... and the

AALOUNCER ... (CONT'D)

popular tune "Heaven Can Wait".

("HEAVEN CAN WEIT" ...... DUNNEY AND UNCHESTRA)

(APPLAUSE)

#### YOUNG & RUBICAM, INC.

Advertising

NAW YORK ... CRICAGO ... DETROIT PALL MALL PROGRAM HOLLYWOOD ... MONTREAL ... TORONTO March 20, 1939

#### SECOND NEWS ITEM

#### ANNOUNCER ...

Ladies and gentlemen -- many of you who smoke a lot have noted an after-taste at the end of the day. You, in particular, will welcome PALL MALL Famous Cigarettes. For PALL MALL is the only blended cigarette in America which leaves absolutely no after-taste due to artificial flavouring; for PALL MALL is the only blended cigarette in America which contains no artificial flavouring. Because PALL MALL derives its fine flavour from tobacco alone, PALL MALL tobaccos must be exceptionally fine -- so naturally fine that they need nothing to support their genuine goodness. Satisfy yourself that this is true by smoking PALL MALL until we meet again next week. They cost but fifteen cents the packet of twenty. Smoke as many as you wish -- even two packets a day -- and notice the difference at night. You will discover a new and keener smoking enjoyment ... you will discover complete freedom from unpleasant after-taste due to artificial flavouring -- in short, you will discover that PALL MALL is better -- naturally.

(ORCHESTRA ..... "I KNOW THAT YOU KNOW" ... FADE ON CUE)

ALMOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today and always ... the rhythmic "I Know That You Know".

(ORCHESTRA UP TO COMPLETE MUMBER)

(SEGUE INTO TREAE)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

AMMJUNCER ... (UM CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG DEN UP FULL UNTIL SIGN OFF)

"as Broadcast"

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Medison Avenue . New York City. N. Y.

Program:

EDDY DUCHIN, MORTON DOWNEY AND ORCHESTRADate:

MAR. 27, 1939

Client:

AMERICAN CIGARETTE AND CIGAR CO., INC.

Time:

9:30 - 10:00Pid.

Product:

PALL MALL CIGARETTE

Network:

WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANJOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pall Mall Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANAJUNCER ... (ON CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of Morton Downey... Again we invite you to join us in this program dedicated to the finer things of life.

# ANNOUNCER ... (CONT'D)

Eddy Duchin and his orchestra open our program with "This is It" from the Broadway musical "Stars in Your Eyes".

(PIANO SEGUE)

ANROUNCER ... (ON CUE)

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Ladies and gentlemen -- most of us smoke cigarettes for the distinct oleasure that tobacco gives us ... And yet for some -- that pleasure is marred by an unpleasant after-taste at the end of the day. To them in particular we confidently commend PALL MALL Famous Cigarettes. For PALL MALL is the only blended cigarette in America which cannot possibly produce any unpleasant after-taste due to artificial flavouring. That is because PALL MALL is the only blended cigarette in America which contains no artificial The PALL MALL flavour is solely that of fine tobaccos, flavouring. nothing else. So you see PALL MALL tobaccos must be exceptionally fine ... so naturally and genuinely fine -- that they need no artificial flavouring. You can easily satisfy yourself that this is true by smoking PALL MALL all day tomorrow ... and notice the renewed enjoyment with each successive PALL MALL. Notice particularly the difference at night, when you discover the complete absence of unpleasant after-taste due to artificial flavouring, you will have one more reason for agreeing that PALL MALL is better -- naturally.

#### (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pall Mall presents Morton Downey. Mr. Downey sings for you the haunting melody "Deep Purple".

("DEEP PURPLE" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(PIAND SEGUE)

ANNJUNCER ... (ON CUE)

Eddy Duchin himself at the piano with "April Showers".

("APRIL SHOWERS" ..... PIANO)

# (AFTER TWO JRCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIAMO .. FADE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "April Showers" as we direct our thoughts to that historic section of London that gave its name to our distinctive digarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous' Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Bland, which cost but fifteen cents the packet of

twenty -- they are a real mark of distinction everywhere. In

#### ANNUUNCER ... (CONT'D)

(APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE NO ANNOUNCEMENT DA CUE)

("STORMY WEATHER" ..... ORCHESTRA NOVELTY)

ANADUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays appropriately, the melody "Stardust".

("STARDUST" ..... DUCHIN AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("HOLD TIGHT" ..... ORCHESTRA)

(PIANO SEGUE)

ANAJUNCER ... (OR CUE)

Once again the distinctive voice of Morton Downey ... and the often requested "We've Come a Long Way Together"

("WE'VE COME A LONG WAY TOGETHER" .... DOWNEY AND URCHESTRA)

(APPLAUSE)

(ORCHESTRA . .... "AFTER YOU'VE GONE" .... FADE JA CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today and always ... "After You've Gone".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

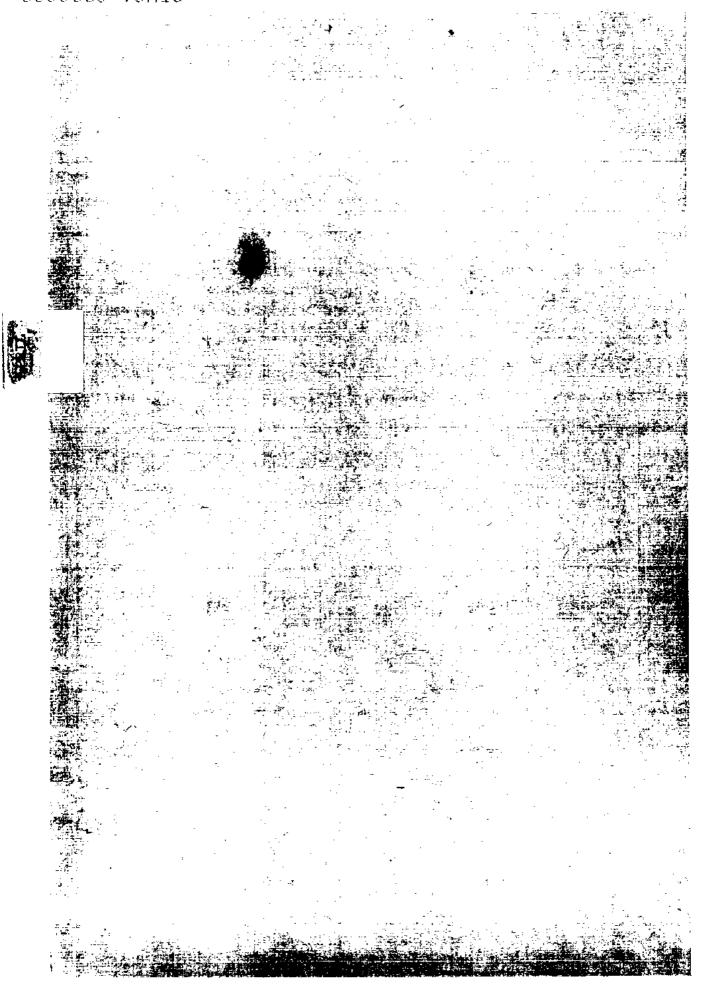
(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE . . AND FADE ON CUE)

ANAJUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more ... when you buy your packet of Pall Mall, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)



# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City. N. Y.

Program:

EDDY DUCHIN, MORTON DOWNEY AND ORCHESTRIDate:

APR. 3, 1939

Client:

AMERICAN CIGARETTE AND CIGAR CO., INC. Time:

9:30 - 10: 00 P.

Product:

PALL MALL CIGARETTE

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chines the hour, inviting your attention to the rich smoking enjoyment in the modern blend of Pall Mall Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pall Mall ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANAOUNCER ... (OA CUE)

And so people congregate to enjoy the suave, danceable rhythms of Eddy Duchin and his Persian Room Orchestra, with Eddy Duchin in person at the piano, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

### ANLIOUNCER ... (CONT'D)

# YOUNG & RUBICAM. M. PALL MALL PROGRAM

Advertising

April 2, 1939

NEW YORE . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTERAL . . . . TORONTO

#### FIRST NEWS ITEM

(ORCHESTRA - WALTZ - DOWN UNDER)

ANNOUNCER ...

At a fashionable restaurant ... a table for two is the setting for a sentimental reunion ...

YOUNG MAN ...

Miss me?

YOUNG WOLLAN ...

Slightly.

MAN ...

Thanks.

WOMAN ...

Three months in England haven't changed you much. (SNEAK ORCHESTRA OUT)

MAN ...

Oh, darling, don't I strike you as being more sophisticated -more suave -- more --

· WOMAN ...

No, not particularly. Of course, after your trip, I suppose you wouldn't think of wearing suspenders or a vest.

MAN ...

Definitely not, old fruit ... braces and a wescut to you.

YOUNG & RUBICAM, INC. PALL MALL PROGRAM

April 3, 1939

Advertising

NEW YORK . . . . CRICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

#### FIRST NEWS ITEM -2-

WOMAN ...

I thought as much. Could you let me have a cigarette while I adjust myself to the new you?

MAN ...

How about a Pell well? Righto.

WOMAN ...

Look, my sweet ... these are the United States, where tiffin is tea and where Paul Maul is pronounced Paul Maul, just as it's spelled.

MAN ...

But really you're wrong about that, honest you are. The cigarette was named after that fashionable section of London where most of the smart clubs are. That's pronounced Pell Mell, so the cigarette is ...

WOMAN ...

You know darling, - you're --

MAN ...

If you don't believe me -- look it up in Webster's Dictionary or --WOMAN ...

I was only going to say -- you're not only awfully good-looking -you're extremely educational.

Young & Rubicam, inc. PALL MALL PROGRAM
Adventing April 3, 1989

New York . . . Cricaco . . . Detroit Hollywood . . . Montreal . . . Toronto

### FIRST NEWS ITEM -3-

MAN ...

Thanks, darling.

WOMAN ...

Not at all -- And now, - may I have one of my favourite cigarettes -- a Pell Mell?

#### ANNOUNCER ...

And, ladies and gentlemen -- whether you ask for Pell Mell or Paul Maul ... you can be certain of this ... you can be certain of receiving the only blended cigarette in America using no artificial flavouring -- the only one which leaves absolutely no unpleasant after-taste caused by artificial flavouring. Try Pall Mell tomorrow -- or even tonight, won't you? ... they cost but fifteen cents the packet of twenty -- and learn why Pall Mall is better -- naturally.

### (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pall Mall presents Morton Downey. Mr. Downey sings for you "Little Sir Echo".

("LITTLE SIR ECHO" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE WITHOUT ANAOUNCEMENT ON CUE)

(RHUMBA ..... ORCHESTRA)

(PIANO SEGUE)

ANNUUNCER ... (OA CUE)

The orchestra with Eddy Duchin himself at the piano, brings you

Umbrella Wan
"Hy heverie".

"MY REVERIE" ORCHESTRA ..... PIANO)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PLAND .. FADE)

AMMOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "My Reverie" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pall Mall ... famed 'round the world ... Pall Mall is rich in the tradition of centuries of culture, good living, and good will ... And Pall Mall Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pall Mall Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pall Mall Modern Blend, which cost but fifteen cents the packet

#### ANNOUNCER ... (CONT'D)

of twenty -- they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pall Mall again presents Morton Downey, who sings a medley of timely tunes, "Lovely to Look at", "Alice Blue Gown" and "Easter Parade". (MEDLEY ..... DOWNEY AND ORCHESTRA) (AP. LAUSE) (ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE) ("SWAMPFIRE" ..... ORCHESTRA NOVELTY) ANNOUNCER ... (COLD) And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pall Mall ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays the melody "You Go To My Head". ("YOU GO TO MY HEAD" ..... DUCHIN AND ORCHESTRA) (APPLAUSE) (ORCHESTRA LAMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("SHOT EYE" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ULI CUE)

Once again the distinctive voice of Morton Downey ... and the often requested "I Cried For You".

("I CRIED FOR YOU" ..... DOWNEY AND ORCHESTRA) (APPLAUSE)

# Advertising

Young & Rubicam. PALL MALL PROGRAM April 3, 1939

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . , . , TORONTO

#### SECONL NEWS ITEM

#### ANNOUNCER ...

Ladies and gentlemen, the famous cigarette which brings this program to you ... Pall Mall Modern Blenc, ... makes two very distinctive contributions to your smoking enjoyment. First, Pall Mall brings you the true flavour ... true aroma ... and true goodness of natural tobaccos ... second, this unique cigarette leaves absolutely no after-taste caused by artificial flavouring. And in these respects, Pall Mall stands alone among all blended cigarettes in America -- for it is the only one in which the natural flavour and aroma of tobacco is not altered or disguised by artificial flavouring. Pall Mall tobaccos are so thoughtfully selected -- so skillfully blended -- so naturally fine -- they need no artificial substitute for genuine goodness! And so, by virtue of better tobaccos, Pall Mall is naturally a better cigarette. Satisfy yourself that this is true by smoking Pall Mall until we meet again next week. You will discover a new and keener smoking enjoyment ... you will discover complete freecom from unpleasant after-taste caused by artificial flavouring ... in short, you will discover that Pall Mall is better -- naturally.

# (ORCHESTRA ..... "FINE AND DANDY" ..... FADE ON CUE)

ANAOUACÉR ... (OA CDE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today and always ... "Fine and Dandy"

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

( .

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANN JUNCER ... (JN CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended.

We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pall Mall Famous Cigarettes. One thing more .. when you buy your packet of Pall Mall, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember .. wherever particular people congregate you will find Pall Mall ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

· New York City, N. Y.

Program:

EDLY DUCHIN, MORTON DOWNEY AND ORCHESTRA

APR. 10,1939

Client:

Time: 9:30 - 10:00PM

Product:

AMERICAN CIGARETTE AND CIGAR CO., INC.

Network:

PALL MALL CIGARETTE

WEAF

REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... (SOUND: STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Luchin and his -Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

## ANNOUNCER ... (CONT'D)

Eddy Duchin and his orchestra open our program with the rhythmic "Hold Tight."

("HOLL TIGHT".....ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

At his piano, Kady Duchin plays "Heaven Can Wait"

YOUNG & RUBICAM, "". PELL MELL PROGRAM

New York ... CRICAGO ... Detroit
Hollywood ...

FIRST NEWS ITEM

Ladies and gentlemen -- with your very first introduction to Pell Mell Modern Blend -- you have probably recognized that here, at long last, is a distinctly different cigarette. Of the many reasons for the individuality of Pell Mell, one of the most important is "tradition". You see, there is an old English tradition that -- in the blending of tobaccos -- no artificial flavouring be used. And Poll Hell faithfully follows that tradition. The distinctive Pell Melliflavour is solely that of fine tobaccos -- nothing else ... tobaccos so naturally fine they need nothing to support their genuine goodness. And that is allimportant to greater smoking enjoyment ... for it also means Pell Hell provides complete freedom from the after-taste caused by artificial flavouring. You can easily satisfy yourself that this is true by smoking Pell Mell all day tomorrow. Notice the difference ... When you discover the complete absence of unpleasant after-taste caused by artificial flavouring ... when you discover the new and keener smeking enjoyment you derive from naturally flavour-rich tobaccos ... you will certainly agree that Pell dell is better -- naturally.

#### (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

"This Left"

And now Pell Mell presents Morton Downey. Mr. Downey sings for your from the show "Stars in your figur."

The Masquerade Is overt

( THE MASQUERADE IS OVER ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA LAMEDIATE SEGUE WITHOUT ANNOUNCEMENT OA CUE)

(RHUMBA ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

The orchestra with Eddy Duchin styles "I Get Along Without You Very Well"

("I GET ALONG WITHOUT YOU VERY WELL ...... PIANO & ORCHESTRA)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO .. FADE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "I Get Along Without You Very Well" as we direct our thoughts to that historic section of London that gave its name to our distinctive digarette ... (BIG BEW IN) ...

Pell Mell ... famed 'round the world ... Pell Well is rich in the tradition of centuries of culture, good living, and good will ... And Pell well Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pell well Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or

### ANNOUNCER ... (CONT'D)

of twenty - they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Poll Mell again presents Morton Downey, who sings the ballad "Sylvia". ("SYLVIA".... DOWNEY AND CRCHESTRA) (APPLAUSE) (ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE) ("GAVOTTE".....ORCHESTRA NOVELTY) ANNOUNCER ... (COLD) And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays the often requested melody "These Foolish Things" (APPLAUSE) (ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE) "TRIS CAN'T BE LOVE".....ORCHESTRA) (PIANO SECUE) 

(APPLAUSE)

14

(T)

YOUNG & RUBICAM, INC.

PELL MELL PROGRAM

NEW YORK ... CHICAGO ... DEFROIT April 10, 1939

## SECOND NEWS ITEM

### ANNOUNCER ...

Ladies and gentlemen, this may surprise you -- but it's true -- there is only one blended cigarette in this country which leaves no unpleasant after-taste caused by artificial flavouring. That eigarette is Pell Mell. For Pell Mell is the only blended cigarette in America which contains no artificial flavouring ... Because Pell Mell derives its fine flavour from tobaccos alone -- Pell Mell tobaccos must be exceptionally fine ... superb Turkish and domestic tebaccos so thoughtfully selected -- so skillfully blended -- so naturally fine they need no artificial flavouring. And so, to smoke Pell Moll is a different and delightfully refreshing experience -- one which is more gratifying because Pell Mell leaves absolutely no after-taste caused by artificial flavouring. Tomorrow, or even tonight, ask your tobacconist for Pell Mell -- they cost but fifteen cents the packet of twenty -- and sooke them until we meet again next week. You will find, as you enjoy the natural, full-flavoured tobaccos in this distinctive cigarette -- that your good taste will pronounce the good taste of Pell Mell as -- better, naturally!

(ORCHESTRA .....FADE ON CUE)

ANNOUNCER ..(ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ...today and always ... "Limehouse Blues"

ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended.

We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better .... naturally. Good night.

((BIG BEN UP FULL UNTIL SIGN OFF)

'`**T**''

1)

Radio Program, Prepared and Produced by a Broadcast

# YOUNG & RUBICAM. Inc.

Program: EDDY DUCHIN, MORTON DOWNEY AND ORCHESTRA

Date: PR. 17, 1939

AMERICAN CIGARETTE AND CIGAR CO., INC. Client:

Time: 30 - 10:00 P.M.

Product: PALL MALL CIGARETTE Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

Eddy Duchin and his orchestra open our program with "The Moon

Is A Silver Dollar."

("THE MOON IS A SILVER DOLLAR" ..... ORCHESTRA)

(PIANO SEGUE)

1.

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin plays "Little Sir Echo."

("LITTLE SIR ECHO" ..... DUCHIN SOLO WITH ORCHESTRA)

### FIRST NEWS ITEM

#### ANNOUNCER ...

Just as a man is known by the company he keeps, - so is a cigarette. That is why, wherever particular people congregate, you will find Pell Mell. For Pell Mell Modern Blend embodies the natural qualities preferred by discriminating smokers ... unique qualities which no other blended cigarette in America can offer. Pell Mell, you see, is the only blended cigarette in this country containing no artificial flavouring. The Pell Mell flavour is solely that of fine tobaccos -- nothing else -- tobaccos so thoughtfully selected, so skillfully blended -- so naturally fine -- they need no artificial flavouring. And because Pell Mell tobaccos are better -- Pell Mell cigarettes are better -- naturally. Satisfy yourself that this is true ... start smoking Pell Mell tomorrow -- or even tonight. As you enjoy the natural # flavour to superbly montgaised tobaccos -as you discover that Pell Mell leaves no unpleasant after-taste caused by artificial flavouring -- you will agree, with other particular smokers, that Pell Mell is better, -- naturally!

## (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pell Mell presents Morton Downey. Mr. Downey sings "I Promise You."

("I PROMISE YOU" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

5.

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... "QUIERAMI MUCHO" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

The orchestra with Eddy Duchin fashions "Deep Purple."

("DEEP PURPLE" ..... PIANO AND ORCHESTRA)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO ... FADE)

ANNOUNCER .... (ON CUE)

Eddy Duchin lingers over the melody of "Deep Purple" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pell Mell ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... Whether they be Pell Mell Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pell Mell Modern Blend, which cost but fifteen cents the packet

of twenty - they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who sings the ballad "Little Mother Of Mine."

("LITTLE MOTHER OF MINE" ...... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("BEGIN THE BEGUIN" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays a haunting favorite ... "Say It Isn't So."

("SAY IT ISN'T SO" ..... DUCHIN SOLO)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("MULBERRY BUSH" ..... ORCHESTRA)

(PIAMO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings the often requested "Thanks For Everything."

("THANKS FOR EVERYTHING" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

## SECOND NEWS ITEM

## ANNOUNCER ...

No matter what you may expect of a cigarette -- you will find in Pell Mell all the characteristics of a mer genuinely gratifying smoke. Finer tobaccos -- naturally -- because, since Pell Mell is the only blended cigarette in America which contains no artificial flavouring -- their Turkish and domestic tobaccos must be finer.

So fine -- so full-flavoured naturally -- that they need no artificial flavouring. And that makes possible a subting adventage unique in Pell Mell. For the absence of artificial flavouring completely eliminates the unpleasant after-taste which artificial flavouring so frequently causes. Try Pell Mell, won't you -- Smoke them until we meet again next week. You will derive a keener delight and a new after-smoking comfort from the genuinely full-flavoured tobaccos of Pell Mell. They cost but fifteen cents the packet of twenty. They're better, naturally.

(ORCHESTRA .... TAKE ME OUT TO THE BALL GAME" ... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today and always ... "Take Me Out To The Ball Game."

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blond of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

"as Broadcast

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN, MORTON DOWNEY AND ORCHESTRA Date: APRIL 24, 1939

Client:

Product:

AMERICAN CIGARETTE AND CIGAR CO., INC.

Time; 9:30 - 10:00 P.M.

Net

PALL MALL CIGARETTE

work: Faf

(SOUND: PEGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ... (ORCHESTRA IN AND UP TO REGISTER .....)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ...
Again we invite you to join us in this program dedicated to the finer things of life.

Eddy Duchin and his orchestra open our program with "This Is It" from the show "Stars In Your Eyes."

("THIS IS IT" ..... OF CHESTRA)

(PIANO SEGUE)

500

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin styles "The Penny Screnade."

("PENNY SERSNADE" ..... DUCHIN SOLO WITH ORCHESTRA)

## YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

PALL MALL PROGRAM April 24, 1989

## FIRST NEWS ITEM

#### ANNOUNCER ...

Some of our best friends, who pronounce their favourite cigarette "Paul Maul", have asked us why we say "Pell Mell" -- Well, Pell Mell was originally an ancient French game resembling croquet ... pronounced by the English Pell Mell. It was played on a long strip of turf which was also called Pell Mell. And eventually, one of the most noted of these Pell Mell courts became the thoroughfare now London's fashionable club center -- Pell Mell. And since that is where our distinctive cigarette got its name -- we call it "Pell Mell". But whether you ask your tobacconist for Pell Mell or Paul Maul -you couldn't ask for a better cigarette. For Pell Mell is the only blended cigarette in America which contains no artificial flavouring ... the only one which can leave no unpleasant after-taste caused by artificial flavouring. Because Pell Mell Modern Blend is so different -- because it is so genuinely fine -- we commend it to you as an unusually enjoyable smoking experience -- confident that your good taste will pronounce the good taste of Pell Mell as -- better -naturally.

## (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pell Mell presents Morton Downey. Mr. Downey sings "Little Skipper."

("LITTLE SKIPPER" ..... DOWNEY AND ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

The orchestra with Eddy Duchin plays "Our Love."

("OUR LOVE" ..... PIANO AND ORCHESTRA)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO ... FADE)

ANNOUNCER ... (ON CUE)

Fiddy Duchin lingers over the melody of "Our Love" as we direct our thoughts to that historic section of London that gave its name to our distinctive digarette ... (BIG BEN IN) ... Pell Mell ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavor ... Whether they be Pell Mell Originals (BIG BEN OUT) - A Shilling in London, A Quarter Here ... or Pell Mell Modern Blend, which cost but fifteen cents the packet

of twenty - they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who sings a medley of "Moon" songs ... "Blue Moon", "Paper Moon" and "Harvest Moon."

(MEDLEY .... DOWNEY AND ORCHESTRA)

(APPLAUSE)

ţ.

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("STOP, LOOK AND LISTEN" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this mement of relaxation complete, Eddy Duchin plays "Sweethcart of Signa Chi."

("SWEETHEART OF SIGMA CHI" ..... DUCHIN SOLO)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("COULD BE" .... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings the often requested "I Get Along Without You Very Well."

("I GET ALONG WITHOUT YOU VERY WELL" .... DOWNEY AND CRCHESTRA)

(APPLAUSE)

## YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO PELL MELL PROGRAM April 24, 1939

## SECOND NEWS ITEM

ANNOUNCER ...

You know that discriminating hosts not only provide their guests with the finest in food and drink -- but also the finest cigarettes. That is why, wherever particular people congregate, you will find Pell Mell. For among all blended cigarettes in America, Pell Mell -- and Pell Mell alone -- contains no artificial flavouring. that is all-important to greater smoking enjoyment. For since the flavour of Pell Mell is solely that of fine tobaccos and nothing else -- those tobaccos must be exceptionally fine. They must be so thoughtfully selected -- so skillfully blended -- so naturally flavourrich, they need no artificial flavouring: And these better tobaccos make Pell Mell a better cigarette -- naturally ... a cigarette which provides complete freedom from any unpleasant after-taste caused by artificial flavouring. Smoke Pell Mell until we meet again next week, won't you? They cost but fifteen cents the packet of twenty. As you enjoy the true tobacco flavour of Pell Mell, as you discover the complete absence of unpleasant after-taste caused by artificial flavouring ... you will certainly agree that Pell Mell is better -naturally.

(ORCHESTRA ..... "ROBERT E. LEE" ..... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today ... and always ... "Waiting for the Robert E. Lee".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

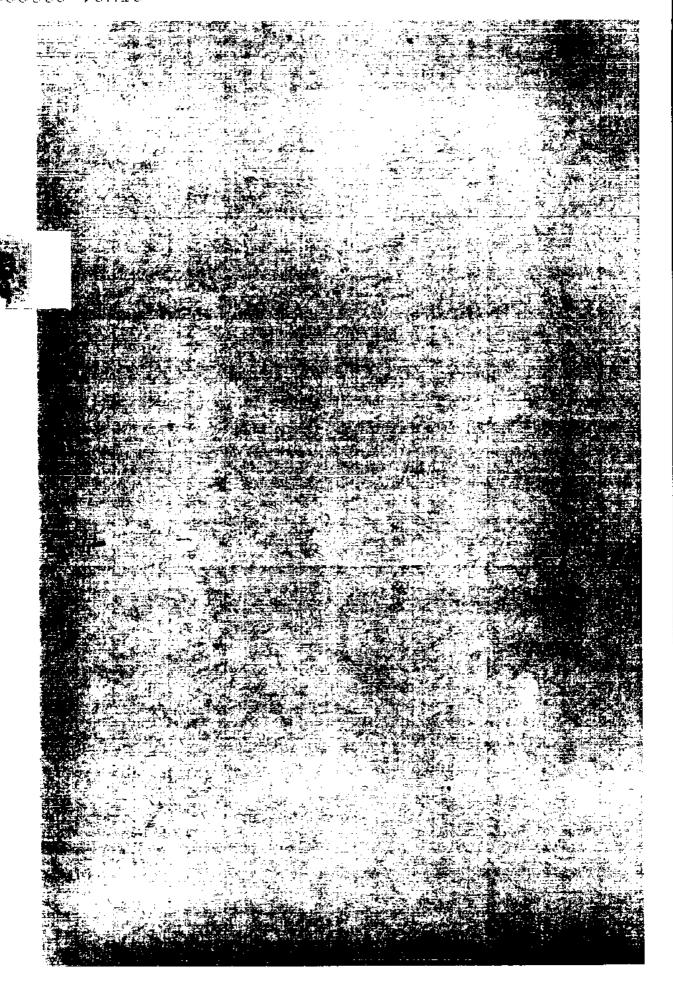
3.

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)



(CHICAGO)

" as Broadcast

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM. Inc.

Program: EDDY DUCHIN, MORTON DOWNEY & ORCHESTRA

MAY 1, 1939 Date:

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time: 9:30 - 10:00 PM

Product:

PALL MALL CIGARETTE

Network:

WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ... (ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

Eddy Duchin and his orchestra open# our program with "Gotta Get Some Shut Eye".

("GOTTA GET SOME SHUT EYE" ..... ORCHESTRA)

(PIANO SEGUE)

P

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin plays "It's Never Too Late".

("IT'S NEVER TOO LATE" ...... DUCHIN SOLO ).ITH ORCHESTRA)

Young & Rubicam, Inc. PALL MALL PROGRAM May 1, 1939

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

## FIRST NEWS ITEM

(FANFARE)

#### ANNOUNCER ...

Tonight we give you one of the findings of a recent study of the smoking habits of two nations ... Authentic figures reveal this ...

Every single day in the year, the average Englishman smokes fourteen per cent more cigarettes than the average American.

#### ANNOUNCER ...

While the <u>fact</u> may seem surprising, the explanation isn't ... for we sincerely believe it lies in this statement -- No artificial flavouring of any kind is ever used in English cigarettes. And that means they may be smoked as freely as desired without <u>any indication</u> of unpleasant after-taste due to artificial flavouring. In all America there is only <u>one</u> blended cigarette that offers you this distinct smoking advantage -- only one blended cigarette containing no artificial flavouring. That cigarette is Pell Mell. The Pell Mell flavour is <u>solely</u> that of pure, natural tobaccos -- tobaccos so thoughtfully selected -- so skillfully blended -- so <u>naturally flavour-rich</u>, they <u>need</u> no artificial flavouring. We invite you to try Pell Mell ... This different, better cigarette costs but <u>fifteen cents</u> the packet of twenty. When you discover

Form 81

YOUNG & RUBICAM, INC. PELL MELL PROGRAM

May 1, 1939

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TOLONTO

## FIRST NEWS ITEM -2-

ANNOUNCER ... (CONT'D)

for yourself the new and keener smoking enjoyment you derive from Pell Mell's pure, natural flavour ... unmarred by the unpleasant after-taste due to artificial flavouring, you will certainly agree that Pell Mell is better -- naturally.

## (ORCHESTRA: DOWNEY FANFARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pell Mell presents Morton Downey. Mr. Downey sings "I Can't Give You Anything But Love".

("I CAN'T GIVE YOU ANYTHING BUT LOVE" ..... LOWNEY & ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

The orchestra with Eddy Duchin, fashions "Heaven Can Wait".

("HEAVEN CAN WAIT" ..... PIANO & ORCHESTRA)

(AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO ... FADE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "Heaven Can Wait" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pell Mell ... ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavor ... Whether they be Pell Mell Originals (BIG BEN OUT) - a Shilling in London, A Quarter Here - or Pell Mell Modern Blend, which cost but fifteen cents the packet

of twenty - they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who is currently being featured in the Aquacade show at the 1939 New York' World's Fair. From that show, Mr. Downey sings a medley of "You're Too Good To Be True", "Yours For a Song" and "Yankee Doodle's Going To Go To Town Again".

(MEDLEY ..... DOWNEY & ORCHESTBA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("WHIRLING DERVISH" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays "Dark Eyes".

("DARK EYES" ..... DUCHIN SOLO)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("THIS CAN'T BE LOVE" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings the popular "I'm Building a Sailboat of Dreams". ("I'M BUILDING A SAILBOAT OF DREAMS" ..... DOWNEY & ORCHESTRA)

(APPIA USE)

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## YOUNG & RUBICAM, INC.

Advertising

PELL MELL PROGRAM May 1, 1939

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

### SECOND NEWS ITEM

ANNOUNCER ...

More than two thousand years ago, a wise philosopher said, "Powerful indeed is the empire of habit." And that is just as true today -so true that many of us never get the most out of life because of habit. In the matter of cigarettes, for example -- you often get rused to one particular brand, and never stop to think you might get far more enjoyment from Pell Mell if you would but try them. For Pell Mell is really a <u>different</u> cigarette. <u>Part</u> of that difference arises from finer tobaccos -- superb imported and domestic tobaccos -- thoughtfully selected -- and skillfully blended. But there is something else -- something all-important: - Pell Mell is the only blended cigarette in America containing no artificial flavouring. You see, Pell Mell tobaccos are so naturally flavour-rich -- they need no artificial flavouring. Thus Pell Mell also provides complete freedom from any unpleasant after-taste caused by artificial flavouring. Of course, only you can tell how right Pell Mell is for you ... and the only way is by trying them. We Smoke Pell Mell until we meet again next week, won't you? We are confident you will agree with particular people everywhere who say "Pell Mell is better -naturally."

(ORCHESTRA ..... "ANYTHING GOES" ..... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today ... and always ... "Anything Goes".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

(CHICAGO)

# Radio Program

"ars"

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Mudison Avenue . New York City, N. Y.

Program: EDDY DUCHIN, MORTON DOWNEY & ORCHESTRA

Date: MAY 8, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time:9:30 - 10:00 PM

Product:

PALL MALL CIGARETTE

(REVISED)

Network: WEAF

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ...

(ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ...

Again we invite you to join us in this program dedicated to the

ANNOUNCER ... (CONT'D)

"The Moon So a bilar"

"The Moon So A bilar"

("SAYS MY HEARP" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin plays "Our Love."

("OUR LOVE" ..... DUCHIN SOLO WITH ORCHESTRA)

## YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . CHICAGO . . . DEIRUIT HOLLYWOOD . . . MONTREAL . . . . TORONTO

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### FIRST NEWS ITEM

#### ANNOUNCER ...

Surprising as it may seem -- some of you ... although you may have smoked cigarettes all your lives ... have never smoked a cigarette like this ... one whose flavour is solely that of fine tobacco ... and nothing else. Only those whose personal cigarette is Pell Mell know the real enjoyment derived from a blended eigarette with no artificial flavouring ... For of all blended cigarettes in America, Pell Mell ... and Pell Mell alone -- contains no artificial flavouring. Pell Mell tobaccos are so thoughtfully selected -- so skillfully blended -- so naturally good -- they need no artificial flavouring. And because of this, Pell Mell gives you complete freedom from the unpleasant after-taste caused by artificial flavouring. Satisfy yourself that this is true by smoking Pell Mell until we meet again next week ... Smoke as many as you wish -- and when you discover that you derive the same keen enjoyment from your last Pell Mell of the day as you do from your first -- you will say that here, at long last, is a unique cigarette -- you will say that Pell Mell is better -- naturally. " You Arust Have Been a Beautiful Baby "

## YORCHESTRA: -- DOWNEY FAREARE HOLD)

ANNOUNCER ... (OVER MUSIC)

And now Pell Mell presents Morton Downey. For Mr. Downey's first number we hear "And The Angels Sing."

("AND THE ANGELS SING" ..... DOWNEY & ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHUMBA ..... "CUBAN PETE" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

ANNOUNCER ... (ON CUE)

Eddy Duchin lingers over the melody of "Little Sir Echo" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pell Mcll ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavour ... Whether they be Pell Mell Originals (BIG BEN OUT) -- A Shilling in London, A ... Quarter Here - or Pell Mell Modern Blend, which cost but fifteen

cents the packet of twenty -- they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who sings "When Irish Eyes Arc Smiling. "

("WHEN IRISH EYES ARE SMILING" ..... DOWNEY & ORCHESTRA) (APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("BLOW GABRIEL BLOW" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays "Sweet Leilani."

("SWEET LEILANI" ..... DUCHIN SOLO) (APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings the often requested - "Deep Purple."

("DEEP PURPLE" ..... DOWNEY & ORCHESTRA) (APPLAUSE)

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### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWGOD . . . . MONTREAL . . . . TORONTO

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#### SECOND NEWS ITEM

#### ANNOUNCER ...

Once again we become aware of the miracle that Spring performs, as the lands eape takes on a natural color that no artist has ever been able to duplicate. Man cannot rival nature -- much less surpass her. That's equally true of cigarettes. believe that the natural flavour Mother Nature herself puts in her finist tobaccos cannot be improved by the addition of artificial flavouring. That is why, in Pell Mell Famous Cigarettes, we do not disguise or change that Aflavour in any way ... Instead, we skillfully blend only the finest tobaccos -- tobaccos so exceptionally rich inanatural flavour, they need no artificial flavouring. In this respect Pell Mell is unique among all blended eigarettes in America -- the only one containing no artificial flavouring. Think what that means to your smoking enjoyment -- for remember -- you may smoke as many Pell Mell as you desire, without the slightest trace of the unpleasant after-taste which artificial flavouring so frequently causes. Try Pell Mell tomorrow -- or even tonight -- won't you? They cost but fifteen cents the packet of twenty. Discover the vocigarette we honestly believe will please you most -- Pell Mell. They're better -- naturally.

(ORCHESTRA ..... "DARK TOWN STRUTTERS BALL" ... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday ... today ... and always ... "Dark Town Strutters Ball."

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

AMMOUNCER ... (ON CUE)

All top soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Monday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

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# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Modison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN, MORTON DOWNEY & ORCHESTRA

MAY 15, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time: 9:30 - 10:00 P.M.

Product:

PALL MALL CIGARETTE

Network:

Date:

WEAF

(Typed May 10)

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cases ... wherever particular people congregate ... you will find Pell Mell ...

## (ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

Eddy Duchin and his orchestra open our program with "Could Be."

("COULD BE" ..... ORCHESTRA)

(PIANO SEGUE)

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1400

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin plays "I Get Along Without You Very Well.

("I GET ALONG WITHOUT YOU VERY WELL" ..... DUCHIN SOLO WITH ORCH.)

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#### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

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## FIRST NEWS ITEM

### ANNOUNCER ...

Ladies and gentlemen -- you have a very commendable pride in your homes ... and your family traditions. Pell Mell has the same pride in its heritage ... in its traditions. Most important to you is the English tobacco tradition which Pell Mell Modern Blend is proud to observe ... that only tobacco should go into a cigarette ... that no artificial flavouring should ever be used. That is why Pell Mell here stands alone ... For Pell Mell is the only blended cigarette in America in which the natural flavour and aroma of tobacco in not disguised or changed in any way by artificial flavouring. That is why Pell Mell is distinctly a different cigarette. And because only the very finest domestic and imported tobaccos are used ... superb tobaccos, thoughtfully selected and skillfully blended ... tobaccos, so fine they need no artificial flavouring ... Pell Mell is decidedly a better cigarette -- one which provides complete freedom from any unpleasant after-taste caused by artificial flavouring. Satisfy yourself that this is true by smoking Pell Mell until we meet again next week, and you will discover that Pell Mell is better -- naturally.

("JEFPERS CREEPERS" ..... DUCHIN & ORCHESTRA)

ANNOUNCER ... (OVER MUSIC)

And now Pell Mell presents Morton Downey. As his first number Mr. Downey sings "Tears From My Inkwell."

("TEARS FROM MY INKWELL" ..... DOWNEY & ORCHESTRA) (APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE) (RHUMBA ..... ORCHESTRA) (PIANO SEGUE)

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#### ANNOUNCER ...

The orchestra with Eddy Duchin, fashions "I Cried For You." ("I CRIED FOR YOU" ..... PIANO & ORCHESTRA) (AFTER TWO ORCHESTRA CHORUSES DUCHIN TAKES MELODY ON PIANO ... FADE) ANNOUNCER ... (ON COE)

Eddy Duchin lingers over the melody of "I Cried For You" as we direct our thoughts to that historic section of London that gave its name to our distinctive cigarette ... (BIG BEN IN) ... Pell Mell ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavour ... Whether they be Pell Mell Originals (BIG BEN OUT) -- A Shilling in London, A Quarter Here -- or Pell Mell Modern Blend, which cost but fifteen

# ANNOUNCER ... (CONT'D)

cents the packet of twenty -- they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who sings the ballad, "I'll Take You Home Again Kathleen."

("I'LL TAXE YOU HOME AGAIN KATHLEEN" ..... DOWNEY & ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("LADY OF SPAIN" ..... ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

(APPLAUSE)

(OPCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("LAMBETH WALK" ..... ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings the often requested - "Two Slecpy People."

("TWO SLEEPY PEOPLE" ..... DOWNEY & ORCHESTRA)

(APPLAUSE)

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# YOUNG & RUBICAM, INC. Advartising

New York . . . CHICAGO . . . . DETROPT

HALLYWOOD . . . . MONTREAL . . . . TORONTO

# SECOND NEWS ITEM

## ANNOUNCER ...

Most of us smoke for the very real enjoyment it gives us ... and yet many smokers accept the penalty of unpleasant after-taste as a matter of course. Well that's entirely unnecessary ... as everyone whose personal cigarette is Pell Mell will gladly tell you. Because Pell Mell leaves absolutely none of the unpleasant after-taste which artificial flavouring so frequently causes. As a matter of truth --Pell Mell is the only blended cigarette in all America which contains no artificial flavouring. And that means a better cigarette, naturally ... for since Pell Mell derives its fine flavour from tobacco alone ... the imported and domestic Pell Mell tobaccos must be so naturally fine they need nothing to support their genuine goodness. We sincerely invite you to satisfy yourself that this is true by making this simple, pleasant test. Smoke Pell Mell until we meet again next week ... and notice the difference. When you discover the complete freedom from unpleasant after-taste caused by artificial flavouring ... when you discover the keener smoking enjoyment derived from the natural flavour of superbly fine tobaccos, you will know -- and delight in knowing -- that Pell Mell is better -- naturally!

(ORCHESTRA ..... "I KNOW THAT YOU KNOW" ..... FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday .... today ... and always ... "I Know That You Know."

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

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(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program dedicated to the finer things of life is ended. We hope you'll join us with Eddy Duchin, his Persian Room Orchestra, and Morton Downey next Menday night when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue • New York City, N. Y.

Program:

EDDY DUCHIN, MORTON DOWNEY & ORCHESTRA Date:

MAY 22, 1939

Clients

AMERICAN CIGARETTE & CIGAR CO., INC.

Time: 9:30 - 10:00 P.M.

Спепи

(

PALL MALL CIGARETTE

Network:

WEAF

Product:

Typed May 17)

EGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ..

STROKE OF HOUR ... REGISTER)

ANNOUNCER ... (ON CUE)

The mighty voice of London's historic Big Ben chimes the hour, binviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANO IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ...

# (ORCHESTRA IN AND UP TO REGISTER ...)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

# ANNOUNCER ... (CONT'D)

Eddy Duchin and his orchestra open our program with "This Can't Be Love."

("THIS CAN'T BE LOVE"......ORCHESTRA)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

At his piano, Eddy Duchin plays "Don't Worry About Me"

("DON'T WORRY ABOUT ME"......DUCHIN SOLO WITH ORCH,)

# YOUNG & RUBICAM, INC. Advertising

PELL MELL PROGRAM May 22, 1939 FINAL REVISE

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

# FIRST NEWS ITEM

## ANNOUNCER ...

Many of you who smoke a lot have noted an after-taste at the end of the day. You, in particular, will welcome Pell Mell Famous Cigarettes. Pell Mell is the only blended cigarette in America which leaves absolutely no after-taste caused by artificial flavouring; for Pell Mell is the only blended cigarette in America which contains no artificial flavouring. Because Pell Mell derives its fine flavour from tobacco alone, Pell Mell tobaccos must be exceptionally fine --so naturally good they need no added flavouring. Satisfy yourself that this is true. Smoke as many Pell Mell as you wish -- and notice the difference. You will discover a new and keener smoking enjoyment ... you will discover complete freedom from unpleasant after-taste caused by artificial flavouring -- you will discover that Pell Mell is better -- naturally.

ANNOUNCER ... (OVER MUSICAL INTRO)

And now Pell Mell presents Morton Downey. As his first number Mr. Downey sings the Irish ballad ... "Maire My Girl"

CMAIRE MY GIRL" ......LOWNEY & ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CUE)

(RHOMBA....ORCHESTRA)

(PIANO SEGUE)

#### ANNOUNCER ...

Eacy buchin lingers over the melocy of "And The Angels Sing" as we direct our thoughts to that historic section of London that gave its name to our distinctive eigerette ... (BIG BEN IN) ... Pell Mell ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Famous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their natural flavour ... Whether they be Pell Mell Originals (BIG BEN OUT) -- A Shilling in London, A Quarter Here -- or Pell Mell Modern Blend, which cost but fifteen

# ANNOUNCER ...(CONT'D)

("OUR LOVE".....DOWNEY & ORCHESTRA)

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

("LONDON BRIDGE IS FALLING DOWN".....ORCHESTRA NOVELTY)

ANNOUNCER ... (COLD)

And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANO IN) ... and to make this moment of relaxation complete, Eddy Duchin plays "When Day Is Done".

(APPLAUSE)

(ORCHESTRA IMMEDIATE SEGUE NO ANNOUNCEMENT ON CUE)

(PIANO SEGUE)

ANNOUNCER ... (ON CUE)

Morton Downey sings "Little Town in The Old County Down".

(APPLAUSE)

od B"

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

. New York City, N. Y. 285 Madison Avenue

Program:

EDDY DUCHIN, MURTUN DUWNEY & URCHESTRA Date:

MAY 29, 1939

**Client:** 

AMERICAN CIGARETTE & CIGAR CJ., INC.

9:30 - 10:00 P.M.

Product:

Network:

Time:

PALL MALL CIGARETIE

(Typed May 24, 1939)

WEAF

REGISTER ... UN CUE CHILLING OF BIG BEN ... UN CUE ... (SJUND: STRUKE OF HOUR ... REGISTER)

ANNUONCER ... (UN COE)

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking enjoyment embodied in the modern blend of Pell Mell Famous Cigarettes ... (PIANJ IA) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell ... (URCHESTRA IN AND UP TU REGISTER ...)

ARNOUNCER ... (JN CUE)

and so people congregate to enjoy the music of Eddy Duchin with his Persian Room Orchestra, and the golden voice of Morton Downey ... Again we invite you to join us in this program dedicated to the finer things of life.

# ANNUNCER ... (CONT'D)

Eddy Duchin and his orchestra open our program with "The Lady's In Love With You".

("THE LADY'S IN LOVE WITH YOU" ..... ORCHESTRA)

(PIANJ SEGUE)

ANNJUNCER ... (JN CDE)

At his pians, Eddy Duchin plays "Little Skipper".

(LITTLE SKIPPER"..... DUCHIN SOLD WITH JACHESTRA)

# YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . , TORONIO

PELL MELL PROGRAM May 29, 1939 (Revised May 23)

# FIRST NEWS ITEM

#### ANNOUNCER ...

Many words have been written -- many words have been spoken on the merits of tobaccos -- on the virtues of cigarettes. We sincerely believe, from the standpoint of your personal smoking enjoyment, one of the shortest statements ever made is one of the most important. You will find it on the back of each handsome red and gold packet of Pell Mell -- these words ...

#### MAN ...

This Modern Blend of Pell Mell -- made from selected imported and domestic tobaccos -- contains no artificial flavouring. Its flavour is solely that of fine tobaccos. They're better -- naturally.

### ANNOUNCER ...

Those few words are really the key to a new and keener smoking enjoyment. Pell Mell is the only blended cigarette in America containing no artificial flavouring ... the only one giving you complete freedom from that unpleasant after-taste caused by artificial flavouring. We cordially invite you to discover the added enjoyment to be derived from the finer Pell Mell tobaccos... tobaccos so naturally fine they need no artificial flavouring. We are confident you will know - and delight in knowing - that Pell Mell is better -- naturally.

ANNUUNCER ... (UVER MUSICAL INTRODUCTION)

And now Pell Mell presents worton Downey. As his first number Mr. Downey sings ... "my Wild Irish Rose".

(CACHESTRA IMMEDIATE SEGUE WITHOUT ANNOUNCEMENT ON CDE)

(RHUMBA ...... "PEANUT VENDOR" ...... JACHESTRA)

(PIANO SEGUE)

#### ANN JUNCER ...

The orchestra with Eddy Duchin, plays "I Never Anew Heaven Could Speak".

("I NEVER KNEW HEAVEN CJULD SPEAK" ...... PIANJ AND ORCHESTRA)

(AFTER TWJ JRCHESTRA CHURUSES DUCHIN TAKES MELJDY JA PIANJ .. FADE)

AANJUNCER ... (JN CUE)

Eddy Duchin lingers over the melody of "I Never Knew Heaven Could Speak" as we direct our thoughts to that historic section of London that gave its name to our distinctive digarette... (BIG Bil II) ... Pell Mell ... famed 'round the world ... Pell Mell is rich in the tradition of centuries of culture, good living, and good will ... And Pell Mell Fumous Cigarettes are rich in tradition too ... famed for their fine tobaccos ... their <u>natural</u> flavour ... Whether they be Pell Mell Originals (BIG Bil JUT) -- A Shilling in London, A Quarter Here -- or Pell Mell Modern Blend, which cost but fifteen



# ANN JUNCER ... (CONT'D)

cents the packet of twenty -- they are a real mark of distinction everywhere. In that same spirit of good fellowship and good will, Pell Mell again presents Morton Downey, who sings, "Wishing". ("WISHING" ..... DOWNEY AND DACHESTRA) (APPLAUSE) (JRCHESTRA I.JMEDIATE SEGUE NO ALMOUNCEMENT ON CUE) ANNOUNCER ... (CJLD) And now may we again suggest a deep comfortable chair, a refreshing tobacco-rich Pell Mell ... (PIANJ IN) ... and to make this moment of relaxation complete, Eddy Duchin plays "A Pretty Girl Is Like A Melody". ("A PRETTY GIRL IS LIKE A MELUDY" ..... DUCHIN SOLO) (APPLAUSE) (ORCHESTRA IMMEDIATE SEGDE NO AMNOUNCEMENT ON CUE) ("BEER BARREL PJLKA" ..... JRCHESTRA) (PIANJ SEGUE) ANNUONCER ... (UN CUE) Morton Downey sings the Irish Ballad -- "Little Bit of Heaven". ("LITTLE BIT OF HEAVEN" ..... DOWNEY AND ORCHESTRA) (APPLAUSE)

# YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTENAL . . . TORONTO PELL MELL PROGRAM May 29, 1939 (Revised May 23)

## SECOND NEWS ITEM

#### ANNOUNCER ...

With the playing of Eddy Duchin's next number, we come to the end of the current Pell Mell series. We'd like to take this brief moment to hope, sincerely, that you've enjoyed our last thirty-eight visits to your homes. We know that we have acquainted many of you with a new and keener smoking enjoyment by introducing you to Pell Mell -- that Famous Cigarette which is not only distinctly different -- but decidedly better. All we ask is that you remember these three things: First -- Pell Mell is the only blended cigarette in America containing no artificial flavouring. Second - the tobaccos in Pell Mell are so exceptionally fine they need no artificial flavouring. Third -- Pell Mell provides complete freedom from that unpleasant after-taste caused by artificial flavouring. For those three reasons explain why, wherever particular people congregate, you will find Pell Mell .. those three reasons explain clearly why Pell Mell is better -- naturally.

(ORCHESTRA .........FADE ON CUE)

ANNOUNCER ... (ON CUE OVER MUSIC)

Eddy Duchin brings you a great favorite of yesterday...today... and always ... "FINE AND DANDY".

(ORCHESTRA UP TO COMPLETE NUMBER)

(SEGUE INTO THEME)

(APPLAUSE ON CUE)

(BIG BEN STRONG ON CUE ... AND FADE ON CUE)

ANNOUNCER ... (ON CUE)

All too soon... the mighty voice of London's Big Ben chimes the hour, and this series of Pell Mell programs is ended. To Eddy Duchin, his Persian Room Orchestra, and to Morton Downey... our sincere thanks for the many friends they have made for Pell Mell. A new series of Pell Mell programs featuring the distinctive, modern music of Matty Malneck, will begin this Thursday on another network. Consult your daily newspaper for the time of the new series with Matty Malneck. We hope you'll join us this Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back... an added service for you. And remember... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

MATTY MALNECK & ORCHESTRA

Date: JUNE 1, 1939

Clients

AMERICAN CIGARETTE & CIGAR CO., INC.

Time:

7:15 - 7:30 P.M.

Product:

3 4

PALL MALL CIGARETTE

(FINAL)

Network:

WABC

(Typed May 26, 1939)

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ...

STROKE OF HOUR ... REGISTER)

#### ANNOUNCER ...

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes (GONG OUT AND MALNECK IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell. (ORCHESTRA UP TO REGISTER)

ANNOUNCER ... (ON CUE)

And so people congregate to enjoy the modern music of Matty Malneck and his orchestra ... Again we invite you to join us in this program dedicated to the <u>finer</u> things of life. Matty Malneck directs his own distinctive arrangement of "The Lady's In Love."

("THE LADY'S IN LOVE" ..... ORCHESTE

# YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

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# FIRST NEWS ITEM

#### ANNOUNCER ...

Tonight, we are happy to bring you the first of a new series of Pell Mell programs ... designed especially for your pleasure. We want you to enjoy the distinctive, modern music of Matty Malneck .... we want you to enjoy the new and keener smoking experience provided by the modern blend of Pell Mell Famous Cigarettes. Pell Mell, you will discover, is distinctly a different cigarette -- and part of that difference arises from finer tobaccos. But there is something else - something all-important to greater smoking enjoyment. Pell Mell is the only blended cigarette in all America that does not contain artificial flavouring! The flavour of Pell Mell is solely that of fine tobaccos and of nothing else ... tobaccos so naturally fine they need no artificial flavouring. So you see, Pell Mell is a decidedly better digarette ... one which provides complete freedom from that unpleasant after-taste caused by artificial flavouring. Try this Famous Cigarette, and discover for yourself that Pell Mell is better -- naturally.

ANNOUNCER ... (OVER MUSIC)

ANNOUNCER ...

Matty Malneck now plays "And The Angels Sing."

("AND THE ANGELS SING" ...... ORCHESTRA)

# ANNOUNCER ...

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# Young & Rubicam, INC. Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . MONTREAL . . . . TORONTO

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# SECOND NEWS ITEM

#### ANNOUNCER ...

In all America, Pell Mell is the only cigarette of its kind. For Pell Mell is the only blended cigarette in this country containing no artificial flavouring. The imported and domestic tobaccos in Pell Mell arc so thoughtfully selected ... so skillfully blended ... so exceptionally rich in natural flavour, they need no artificial flavouring -- And that means you may smoke as many Pell Mell as you desire without the slightest trace of the unpleasant after-taste which artificial flavouring so frequently causes. Start smoking Pell Mell tonight, won't you? They cost but fifteen cents the packet of twenty. When you discover how your smoking enjoyment increases with each Pell Mell ... we feel sure you will agree with those who say: "Pell Mell is better --- naturally."

("LULIABY OF BROADWAY" ..... ORCHESTRA)

(FADE FOR)

## ANNOUNCER ...

Broadway ... musically pictured by Matty Malneck.

(ORCHESTRA ... UP TO FINISH)

(AT THE CLOSE OF OUR LAST NUMBER BIG BEN CHIMES)

ANNOUNCER ... (ON CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program of modern music by Matty Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

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# YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

-2-

# FIRST NEWS ITEM

ANNOUNCER ...

Wherever particular people congregate ... you will find Pell Mell. The reason is a natural one ... a reason that lies far back in the ancestry of Pell Mell. There is an English tobacco tradition, that no artificial flavouring be used in the making of cigarettes. Pell Mell Modern Blend faithfully follows that tradition. As a matter of truth ... Pell Mell is the only blended cigarette in this country in which the natural flavour and aroma of tobaccos are not disguised or changed in any way by artificial flavouring. And that means greater smoking enjoyment for you ... enjoyment of finer tobaccos ... tobaccos so naturally fine they need no added flavouring. Yet Pell Mell costs but fifteen cents the packet of twenty. Start smoking Pell Mell tonight, won't you? When you discover what it means to enjoy complete freedom from that unpleasant after-taste caused by artificial flavouring ... when you discover your smoking enjoyment increasing with each Pell Mell ... we are confident you will agree Pell Mell is better -- naturally.

# ANNOUNCER ...(OVER MUSIC)

Matty Malneck plays his modern version of the Irish folk song ... "Londonderry Air."

"LONDONDERRY AIR".....ORCHESTRA

ANNOUNCER ..

Matty Malneck now .plays "Don't Worry 'Bout Me."

"HON'T WORRY BOUT HE"......ORCHESTRA

#### ANNOUNCER ...

And now may we suggest a deep, comfortable chair ... a refreshing tobacco-rich Pell Mell ... (ORCHESTRA IN SOFTLY) and to make this moment of enjoyment complete ... Matty Malneck plays for you, in his distinctive style ... "Dark Eyes"

"DARK EYES".....ORCHESTRA

# YOUNG & RUBICAM, INC.

Adversiting

New York . . . CHICAGO . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

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# SECOND NEWS ITEM

ANNOUNCER ...

If you have ever noted an after-taste from smoking your present cigarette ... you will welcome Pell Mell. ,You will not only appreciate this naturally finer cigarette as you smoke it ... you'll be glad tomorrow you smoked Pell Mell today. For most unpleasant after-taste is caused by artificial flavouring in the cigarette. And since Pell Mell contains no artificial flavouring ... it can't possibly leave any of that after-taste. The flavour of Pell Mell is solely that of fine tobaccos ... nothing else ... tobaccos so thoughtfully selected, so skillfully blended ... so naturally fine they need no artificial flavouring. Yes, ladies and gentlemen, - you'll be glad tomorrow you smoked Pell Mell today ... for Pell Mell is better --- naturally.

"THE FLIGHT OF THE BUMBLE BEE" ..... ORCHESTRA
(FADE FOR)

### ANNOUNCER ...

A modern musical picture ... Matty Malneck's arrangement of "The Flight Of The Bumble Bee."

(ORCHESTRA ... UP TO FINISH)

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(AT THE CLOSE OF OUR LAST NUMBER BIG BEN CHIMES)

ANNOUNCER ... (ON CUE)

All to soon ... the mighty voice of London's Big Ben chimes the hour and our program of modern music by Matty Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate you will find Pell Mell ... They're better ... naturally. Good night.

(BIG BEN UP FULL UNTIL SIGN OFF)

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM. Inc.

MATTY MALNECK & ORCHESTRA

JUNE 15, 1939

Program:

AMERICAN CIGARETTE & CIGAR CO., INC.

Date: 7:15-7:30 P.A.

Product:

Client:

PALL MALL CIGARETTE

(TYPED JUNE 12, 1939)

(FINAL) Network: WABC

REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE (SOUND:

OF HOUR ... REGISTER)

ANNOUNCER ...

The mighty voice of London's historic Big Ben chimes the hour, inviting your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes (GONG OUT AND MALNECK IN) ... In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... you will find Pell Mell. (ORCHESTRA UP TO REGISTER)

ANNOUNCER ... (ON CUE)

And so particular people congregate to enjoy the distinctly different music of a new instrumental stylist -- Matty Malneck. Pell Mell takes pleasure in presenting this young musician to America. We think you will share the enthusiasm his debut has created in Southern California. Matty Malneck first brings you his own interpretation of "Sing A Song of Sunbeams".

("SING A SONG OF SUNBEAMS"

Young & Rubicam, INC PELL MELL PROGRAM
Advertising June 15, 1989

NEW YOR ... CHICAGO, ... DEFROIT (REVISED)

## FIRST NEWS ITEM

#### ANNOUNCER ...

Pell Mell is recognized as the cigarette that is better -- naturally ... And for these three notable reasons. First, as you open your packet of Pell Mell, notice that pleasantly different aroma. That's tobacco, ladies and gentlemen -- the natural aroma of the finest tobaccos -- nothing else. Second -- light your Pell Mell -- and enjoy a distinctive flavour. For Pell Mell is the only blended cigarette in all America that does not contain artificial flavouring ... the only one in which the natural flavour and aroma of tobaccos are not disguised or changed in any way by artificial flavouring. And thirdly ... notice the difference tomorrow. For since most unpleasant aftertaste is caused by artificial flavouring ... and since Pell Mell contains none ... Pell Mell can't possibly leave any of that after-taste. We are confident those three features alone ... namely - natural aroma, natural flavour, and freedom from the effects of artificial flavouring will clearly convince you that Pell Mell is better -- naturally.

# ANNOUNCER ... (OVER MUSIC)

Matty Malneck plays his modern version of Drdla's "Souvenir".

("SOUVENIR" ..... ORCHESTRA)

### ANNOUNCER ...

Matty Malneck now plays "Don't Worry 'Bout Me."

("DON'T WORRY 'BOUT ME" ..... ORCHESTRA)

# ANNOUNCER ...

And now may we suggest a deep, comfortable chair ... a refreshing tobacco-rich Pell Mell ... (ORCHESTRA IN SOFTLY) and to make this moment of enjoyment complete ... Matty Malneck plays for you, in his distinctive style ... "Swing Low Sweet Chariot".

("SWING LOW SWEET CHARIOT" ..... ORCHESTRA)

## YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD , . . . MONTREAL . . . . TORONTO

PELL MELL PROGRAM June 15, 1939 (REVISED)

## SECOND NEWS ITEM

#### ANNOUNCER ...

Pell Mell is a different and distinctive cigarette. Part of that difference arises from finer tobaccos ... superb imported and domestic tobaccos ... thoughtfully selected and skillfully blended. But there is something clse ... something all important to greater smoking enjoyment ... Pell Mell is the only blended cigarette in this country containing no artificial flavouring. Pell Mell tobaccos are so naturally fine they need no artificial flavouring. Yet Pell Mell costs but fifteen cents the packet of twenty. Try them ... see how right they are for you ... see if you don't say Pell Mell is better ... naturally.

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YOUNG & RUBICAM, INC.

Advertising PELL MELL PROGRAM

NEW YORK ... CHICAGO ... DETROIT June 15, 1939 HOLLYWOOD ... MONTERAL ... TORONTO (REVISED))

## FIRST NEWS ITEM

#### ANNOUNCER ...

Pell Mell is recognized as the cigarette that is better -- naturally ... And for these three notable reasons. First, as you open your packet of Pell Mell, notice that pleasantly different aroma. That's tobacco, ladies and gentlemen -- the natural aroma of the finest tobaccos -- nothing else. Second -- light your Pell Mell -- and enjoy a distinctive flavour. For Pell Mell is the only blended cigarette in all America that does not contain artificial flavouring ... the only one in which the natural flavour and aroma of tobaccos are not disguised or changed in any way by artificial flavouring. And thirdly ... notice the difference tomorrow. For since most unpleasant aftertaste is caused by artificial flavouring ... and since Pell Mell contains none ... Pell Mell can't possibly leave any of that after-taste. We are confident those three features alone ... namely - natural aroma, natural flavour, and freedom from the effects of artificial flavouring will clearly convince you that Pell Mell is better -- naturally.

as Broadcast

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# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

MATTY MAINECK & ORCHESTRA

Date: THUR.JUNE 22,1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Time: 7:15-7:30 PM

Product:

PALL MALL CIGARETTE

Network:

WABC

(Typed: June 19, 1939) (REVISED)

(SOUND: REGISTER ... ON CUE CHIMING OF BIG BEN ... ON CUE ... STROKE OF HOUR OF HOUR ... REGISTER)

#### ANNOUNCER ...

The mighty voice of London's historic Big Ben chimes the hour, a inviting your attention to the rich smoking pleasure embodied in the modern blend of Pell Well Famous Cigarettes (GONG COT AND MALMECK IN) In fashionable clubs and restaurants ... in smart cafes ... wherever perticular people congregate ... you will find Pell Well. (ORCHESTRA UP TO REGISTER)

# ANNOUNCER ... (ON CUE)

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# YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTERAL . . . . TOPONTO

PELL MELL, PROGRAM JUNE 22, 1939

2.

## FIRST NEWS ITEM

#### ANNOUNCER ...

We'd like everyone of you ... whether you snoke Pell Mell A or not, to make this interesting test. It's very simple, but it will certainly supprise you. Open a mackage of digarettes ... any popular brand at all ... and notice the arcma. Do the same with a packet of Pell Mell and notice the difference ... the marked difference. Icu will instantly recognize in Pell Mell the natural arcma of tobaccos ... no artificial flavouring, wind you, simply finer tobaccos. That's why Pell Mell is different from every other blended digarette in America ... it's the only one containing no artificial flavouring. And that means greater sucking enjoyment ... naturally. Make that test soon, won't you? Ask your friends to make it too. It's the quickest way we know to convince anyone that Pell Mell is better ... naturally.

ANNOUNCER ... (OVER MUSIC)

A modern Malneck version of "By the Waters of Minnetonka" ...

("BY THE WATERS OF MINNETONKA" ..... ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

.... "If I Didn't Care" ...

("IF I DIDN'T CARE" .... ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

.... "St. Louis Blues" .... (ORCHESTRA)

## YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

PFLL MELL PROGRAM JUNE 22, 1939

4.

## SECOND NEWS ITEM

### ANNOUNCER ...

We ask you to smoke Pell Mell because we sincerely believe they'll give you greater smoking enjoyment. And for this reason ... Pell Mell is the only blended cigarette in America containing no artificial flavouring. The flavour of Pell Mell is solely that of the very finest tobaccos. ... tobaccos so thoughtfully selected ... so skillfully blended ... so naturally fine they need no artificial flavouring. All you have to do to prove that is to compare, side by side, the aroma of a freshly-opened packet of Pell Mell, and any other popular brand of eigarette. Buy a packet of Pell Mell new ... they cost but fifteen cents the packet of twenty ... and convince yourself that Pell Mell is better ... naturally.

# ("MINUET IN G" ..... ORCHESTRA)

(FADE FOR)

7.

#### ANNOUNCER ...

Matty Malneck plays Beethoven's "Minuet in G" as it might be danced by Shirley Temple and Bill Robinson.

# (ORCHESTRA UP TO FINISH)

(AT CLOSE OF OUR LAST NUMBER BIG BEN CHIMES)

## ANNOUNCER ... ( ON CUE )

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program of modern music by Matty Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attentation to the rich smeking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but fifteen cents, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell ... They're better ... naturally.

(BIG BEN UP FULL UNTIL SIGN OFF)

ar Broadcast

# Radio Program

Prepared and Produced by

# YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

JATTY MALNECK & URCHESTRA

Daign. June 29, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO. INC.

Time: 7:15-7:30 P. J.

Product:

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PAIL MALL CIGARETTE

Network: WABC

(TYPLD: June 28, 1939) (FINAL)

(SUDND: RECISTER ... ON COE CHIMING OF BIG BEN ... ON COE ...

STACKE OF HOUR ... ALGISTER)

ANNOUNCER ...

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG JUT) ... you will find Pell Mell. (JRCHESTRA IN ... THEME)

ANAOUNCER ... (ON CUE)

Particular people also congregate to enjoy the distinctly different music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician to America. Matty Malneck first brings you his own interpretation of "The Lady's in Love".

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## YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTREAL . . . . TOZONTO

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### FIRST NEWS ITEM

ANNOUNCER ...

There is only one blended cigarette in all America that brings you the true flavour and true aroma of tobacco. That cigarette is Pell Mell. For Pell Mell alone contains no artificial flavouring ... only fine tobaccos ... the finest acrey can buy. And those tobaccos are so naturally fine they need no artificial flavouring. There's a very easy and interesting way you can prove that. Open a package of cigarettes -- any popular brand -- and notice the aroma. Do the same with a packet of Pell Mell. And see if you don't instantly recognize the difference -- the rich, natural aroma of tobaccos. That little test will clearly convince you that Pell Mell is better -- naturally.

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....JRCHESTRA)

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Advertising

NEW YORK . . . CHICAGO . . . DETROIT HOLLYWOOD . . . . MENTREAL . . . . TOBONTO

### SECOND NEWS ITEM

ANNOUNCER ...

If you've ever noted an after-taste from the digarette you're sacking now -- try Pell Mell, won't you -- and notice the difference. You see most unpleasant after-taste is caused by artificial flavouring in the digarette. And since Pell Mell contains no artificial flavouring ... it can't possibly leave any of that after-taste. The flavour of Pell Mell is solely that if fine tobaccos -- nothing else -- tobaccos so thoughtfully selected -- so skillfully blended -- so naturally fine they need no artificial flavouring. All you have to do to prove that is to compare, side by side -- the aroma of a freshly-opened packet of Pell Mell and any other popular brand of digarette. Buy a packet of Pell Mell now -- they cost but fifteen cents for twenty ... And once you make that simple test, we are confident you will know why Pell Mell is better -- naturally.

(FADE FUR)

ANNOUNCER ... ANNOUNCER ... from the gives us his idea of how the "Dark Town Strutters' Ball" might (ORCHESTRA UP TO PINISH)

(MALNECK THEME)

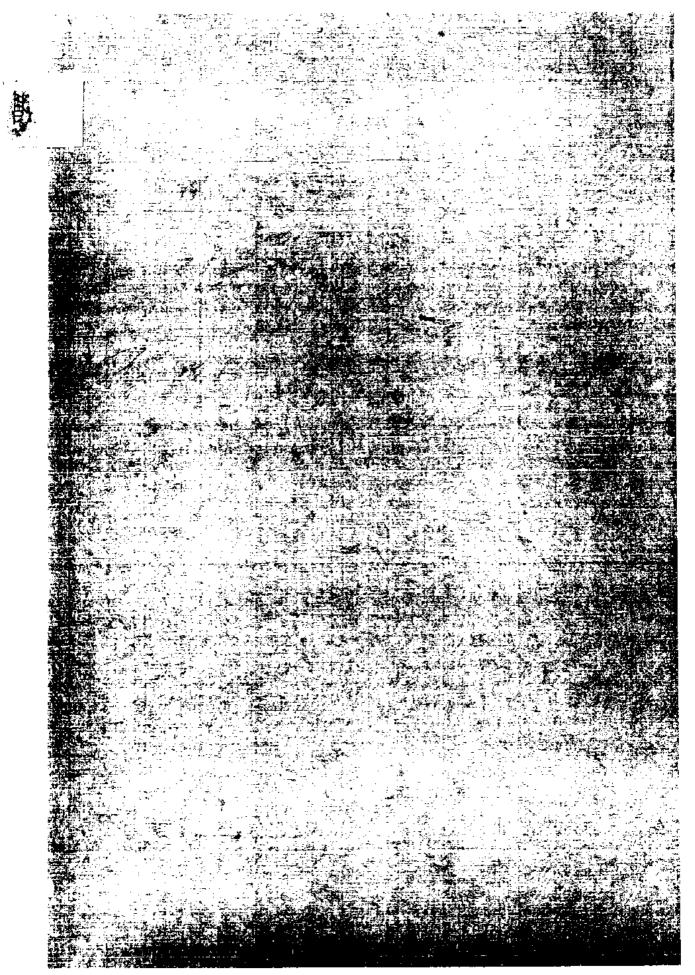
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(AT CLUSE OF OUR LAST NUMBER BIG BEN CHIMES)

ANNUUNCER ... (UN CUE)

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Rig Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Well Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but fifteen cents, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell. They're better ... naturally.

(BIG BAN UP FUL., UNTIL SIGN OFF)



as Broadcast

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

M..TTY MALNECK & ORCHESTRA

Date: JULY 6, 1939

**Client:** 

AMERICAN CIGARETTE & CIGAR CO. INC.

7:15-7:30 P.M.

Product:

Network:

WABC

PALL MALL CIGARETTE

(TYPED: June 30, 1939)

(SOUND: ... ON CUE ... FOUR STROKES OF BIG BEN ...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in shart cafes ... wherever particular people congregate ... (GUNG DUT)... you will find Pell Mell. (ORCHESTRA IN ... THEME 4 or 5 BARS)

ANNOUNCER ... (ON CUE) (OVER MUSIC)

Particular people also congregate to enjoy the distinctly different music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician to America. Matty Malneck first brings you his own interpretation of "Hawaiian War Dance".

("HAWAIIAN WAR DANCE" .....ORCHESTRA)

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YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DITROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

--2-

### FIRST NEWS ITEM

ANHOUNCER ...

A cigarette is only as good as its tobaccos ... and there is a vast difference in tobaccos ... Pell Mell tobaccos are truly the finest money can buy ... only those richest in natural flavour and aroma are selected. And knowing the character of those tobaccos ... no attempt is made to alter or disguise their natural flavour by the use of artificial flavouring. As a matter of truth, Pell Mell is the only blended cigarette in all America containing no artificial flavouring. For Pell Mell tobaccos are so naturally fine they need no artificial flavouring. There's a very easy and convincing way you can prove that. Simply open a packet of Pell Mell side by side with any other popular brand. Compare the aromatic fragrance of Pell Mell's fine tobaccos with the aroma of artificially flavoured tobaccos. Then you'll know, even before you light your cigarette, that Pell Mell is better -naturally.

AMNOUNCER ... (UVER MUSIC)

A modern Malneck version of "Carnival Andrews"

("CARNIVAL TO TELLINA".

....ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

"Wishing"

1/1

("WISHING"......JRCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

A musical biography of a radio favorite ... Matty Malneck salutes

Bing Crosby.

(CROSBY MEDLEY ...... ORCHESTRA)

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### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TOXONTO

-4-

### SECOND NEWS ITEM

ANNOUNCER ...

Pell Mell is recognized as the cigarette that is better -naturally -- because Pell Mell tobaccos are naturally better ...

From among the finest tobaccos the world affords -- only those
are selected for Pell Mell which meet this rigid requirement:
They must be so rich in natural flavour and fragrance they need no
artificial flavouring ... they can stand on their own. Do you
realize, ladies and gentlemen -- that Pell Mell is the only blended
cigarette in all America which contains no artificial flavouring ...
the only one whose flavour is solely that of the finest tobaccos
and nothing else. Discover how much that increases your smoking
enjoyment. Buy a packet of Pell Mell tonight ... they cost but
fifteen cents for twenty. We are confident that once you enjoy
the flavour of real tobacco undisguised by artificial flavouring,
there is only one thing you can honestly say ... Pell Mell is
better -- naturally.

("THE BEER BARREL PULKA".....ORCHESTRA)

(FADE FOR)

### ANNOUNCER ...

Matty Malneck now brings you his own arrangement of "The Beer Barrel Polka".

(ORCHESTRA UP TO FINISH)

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

### ANJOUNCER ...

All too soon ... the mighty voice of London's Big Ben chimes the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but <u>fifteen cents</u>, take particular note of the patented <u>opening</u> tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell. They're better ... naturally. (BIG DEN UP FULL UNTIL SIGN OFF)

PROTECTED BY MINNESOTA TOBACCO LITIGATION PROTECTIVE ORDER

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

MATTY MALNECK & ORCHESTRA

Date: THU. JULY 13, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO. INC. Time: 7:15 - 7:30 P.M.

Product:

PALL MALL CIGARETTE

WABC

Network:

(TYPED: July 10, 1939)

(SOUND: ... ON CUE ... FOUR STROKES OF BIG BEN ...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THEME 4 or 5 BARS)

ANNOUNCER ... (ON CUE) (OVER MUSIC)

Particular people also congregate to, enjoy the distinctly different music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician to America. Matty Malneck first brings you his own interpretation of "Sometimes I'm Happy".

("SOMETIMES I'M HAPPY")

ATX01 0230126

### YOUNG & RUBICAM, INC. Advertising

NEW YORK . . . . CHICAGO . . . DETROIT HOLLYWOOD . . . MONTREAL . . . TOKONTO PELL MELL PROGRAM July 13, 1939

- 2 -

### FIRST NEWS ITEM

### ANNOUNCER ...

Do you realize it's possible for you to judge the quality of a cigarette before you smoke it? Even before you light a Pell Mell ... you can tell beyond any doubt that you're about to smoke one of the finest cigarettes in the world. You can prove that, convincingly, by making this easy test. Simply open a packet of Pell Mell side by side with any popular brand. Compare the aromas ... the difference will surprise you. You'll immediately notice in Pell Mell an aromatic fragrance you've never before found in a blended cigarette. For Pell Mell brings you the true flavour and true fragrance of tobaccos ... no artificial flavouring, mind you, simply fine tobaccos. That's why Pell Mell is so distinctive -- it's the only blended cigarette in all America containing no artificial flavouring. Pell Mell tobaccos are so naturally fine ... they can stand on their own. Make that little test, won't you? It w'll clearly convince you that Pell Mell is better -- naturally.

ANNOUNCER ... (OVER MUSIC)

A modern Malneck version of "Sunrise Serenade".

("SUNRISE SERENADE" .....ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

Matty Malneck pays tribute to George Gershwin with a musical sketch of favorite Gershwin melodies.

(GERSHWIN MEDLEY .....ORCHESTRA)

180

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YOUNG & RUBICAM, INC.

NEW YORK . . . CHICAGO . . . DETROIT

PELL MELL PROGRAM July 13, 1939 (Revise)

-4-

### SECOND NEWS ITEM

ANNOUNCER ...

We believe there is no finer flavour in cigarettes than the <u>natural</u> flavour Mother Nature puts in the tobaccos. That is why, in Pell Mell Famous Cigarettes, we do not disguise or change that flavour in any way ... Instead, we skillfully blend only fine tobaccos — the finest the world affords ... tobaccos so exceptionally rich in <u>natural</u> flavour, they <u>need</u> no artificial flavouring. It may surprise you to learn that Pell Mell is the <u>only</u> blended cigarette in this country that contains no artificial flavouring. And that means greater smoking enjoyment for <u>you</u>. Buy a packet of Pell Mell now ... they cost but <u>fifteen cents</u> for twenty. Compare, side by side, the aroma of that freshly-opened packet of Pell Mell and any other popular brand of cigarette. Then you'll know, even <u>before</u> you <u>smoke</u> it, why Pell Mell is <u>different</u> - and why it is <u>better</u> - naturally.

("LIEBESTRAUM"....ORCHESTRA)

(FADE FOR)

#### ANNOUNCER ...

Matty Malneck now brings you his own arrangement of the famous "Liebestraum".

(ORCHESTRA UP TO FINISH)

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben chimes the hour .and our program of modern .music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but <u>fifteen cents</u>, take particular note of the patented <u>opening</u> tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell. They're better ... naturally.

(BIG BEN UP FULL UNTIL SIGN OFF)

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# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue \* New York City, N. Y.

Program:

MATTY MALNECK & ORCHESTRA

Date: JULY 20, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO. INC.

7:15-7:30 P.M.

**Product:** 

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PALL MALL CIGARETTE

iwork: N'ΔR(

(SOUND: ... ON CUE ... FOUR STROKES OF BIG BEN...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THEME 4 or 5 BARS)

ANNOUNCER ... (ON CUE) (OVER MUSIC)

Particular people also congregate to enjoy the distinctly different music of a new instrumental sylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual orchestra to America. Matty malneck first brings you his own interpretation of "Well All right."

("WELL ALL RIGHT".....ORCHESTRA

Form 81

YOUNG & RUBICAM,INC.

Advertising

PELL MELL PROGRAM

Naw York .... CHICAGO .... DETROIT ULY 30, 39

HOLLYWOOD . . . . MONTREAL . . . . TORONTO

-2-

### FIRST NEWS LITEM

#### ANNOUNCER ...

You smoke digarettes for the enjoyment that smoking gives you...and it's perfectly obvious that the finer tobaccos the cigarettes are made of -- the greater your enjoyment. We aren't satisfied with merely telling you that the tobaccos in Pell Mell are the finest money can buy -- we wast you to prove that to your complete satisfaction. And here's how easily you can do it. Open a packet of Pell Mell side by side with any popular brand. Compare the aroma -- for aroma is the mest convincing test of tebacco quality. You'll immediately notice an aromatic fragrance in Pell Mell you've never before found in a blended cigarette. Why? Because Pell Mell, and only Pell Mell brings you the true flavour and true fragrance of tobacco alone ... there is no artificial flavouring in Pell Mell. None is needed. For Pell Mell tobaccos are so fine they can stand on their own. We sincerely hope you'll make that test scon. For it will quickly convince you that Pell Mell -- for you -- is better -- naturally.

### ANNOUNCER ... (OVER MUSIC)

A modern Malneck version of "Listen to the Mocking Bird."

("LISTEN TO THE OCKING BIRD".....ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

"White Sails"

("WHITE SAILS .....ORCHESTRA)

ANNOUNCER (OVER MUSIC SEGUE)

Matty Malneck's own composition ... "Park Avenue Fantasy" ... which includes our theme song, the popular "Stairway to the Stars."

("PARK AVENUE FANTASY".....ORCHESTRA)

### YOUNG & RUBICAM, INC.

Advertising

NEW YORK ... CHICAGO ... DETROIT PELL INCL. TROGRAM BOLLYWOOD ... MORTHEAL ... TORONTO PELL INCL. TROGRAM July 20, 1029

-4-

### SECOND NEWS ITEM

#### ANNOUNCER ...

You know that a cigarette can only be as good as its tebaccos.

We know that Pell Well tobaccos are the finest produced. They have to be. This rigid requirement must be met by every bit of tobacco that goes into Pell Well ... Pell Well tobaccos must be so rich in natural flavour and fragrence they can stand on their own ... they need no artificial flavouring of any kind to change or disguise their true character. It may surprise you to learn that Pell Well is the only blended cigarette in all American which contains no artificial flavouring. You can easily and quickly prove this for yourself. Just open a packet of Pell Well side by side with any other popular brand. Compare the arcmatic fragrance of Pell Well's fine topocos with artificially flavoured tobaccos. Then you'll know -- even before you light a Pell Mell. that it is better .. naturally.

("VOLGA BOATMEN")

(FADE FOR)

#### ANNOUNCER ...

Matty Malneck now brings you his own arrangement of the famous Volga Boatmen."

(ORCHESTRA UP TO FINISH®

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben rings the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stoke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. thing more ... when you buy your packet of Pell Mell, which costs but fifteen cents, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell... They re better ... naturally. (BIG BEN UP FULL UNTIL SIGN OFF)

do Broadcast

FORM 107

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

MATTY MALNECK & ORCHESTRA

THO. July 27, 139

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AMERICAN CIGARITTE & CIGAR CO. INC.

Date: 7:15-7:30 P.M.

Client: Product:

PAIL MAIL CIGARETTE

Time: Network:

WABC

<del>-(TYPED: July 24, 1939)</del>

(SCUND: ... ON CUE ... FOUR STROKES OF BIG BEN...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fastionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THERE 4 or 5 BARS)

ANNOUNCER ... (ON COE) (OVER MUSIC)

Particular people also congregate to enjoy the distinctly <u>different</u> music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual interpretation of "Hallelujah."

("HALLELUJAH".....ORCHESTRA

Form 8)

YOUNG & RUBICAM, INC.
Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TOKONTO

PALL MALL PROGRAM July 27, 1939 (REVISED)

### FIRST NEWS ITEM

ANNOUNCER ...

Do you know the accepted test of quality in tobaccos? Those who who was appreciate tobaccos will tell you that the final and most convincing test is arone. We invite you to prove by that test what we can only tell you ... that the tobaccos in Pell Well are the finest the world affords. Simply open a packet of Pell Well side by side with any other popular brand. Compare the arona. You'll immediately notice an aronate fragrance in Pell Well you've never found before in a blended cigarette. You can't miss it ... because only those tobaccosrichest in fragrance and arona are selected for Pell Well. And once you realize that in Pell Well we are offering you tobaccos so fine you can recognize their quality even before you light your cigarette ... we sincerely believe you'll agree Pell Well is better ... naturally.

### ANNOUNCER ... (OVER MUSIC)

A modern Malneck version of "If I Didn't Care"

("IF I DIDN'T CARE".....ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

"A Jerome Kerns Medley"

("JEROME KERNS MEDLEY".....ORCHESTRA)

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### YOUNG & RUBICAM, INC. Advertising

New York ... CHICAGO ... DETROIT
HOLLYWOOD ... MONTREAL ... TORONTO PALL PROGRAM
JULY 27, 1939
(RIVISED)

### SECOND NEWS ITEM

#### ANNOUNCER ...

Maybe you feel there isn't much about a digaratte that could surprise you any more. Yet wehtnestly believe if you'll just make this interesting little test, right in your own hope, - you'll not only be pleasantly surprised - but thoroughly delighted with Pell Mell.

Simply open a packet of Pell Mell side by side with any other popular brand. Compare the aroma -- for aroma is the accepted and most convincing test of tubacco quality. You'll immediately notice in Pell Mell an aromatic fragrance you've never found before in a blended digarette. That's because Pell Mell is made of the finest tobaccos the world produces ... tobaccos exceptionally rich in flavour and fragrance. Remember -- the finer the believes - the richer the aroma ... and the richer the aroma ... the greater your enj yment of a digarette. Yet Pell Mell costs but fifteen cents the packet of twenty. Make that test soon, won't you? It will quickly and clearly convince you that Pell Mell is better - naturally.

("THE CONTINENTAL"....ORCHESTRA)

(FADE FOR)

### ANNOUNCER ...

Matty Malneck new brings you his own arrangement of "The Continental" (ORCHESTRA UP TO FINISH)

(MALNECK THEME)

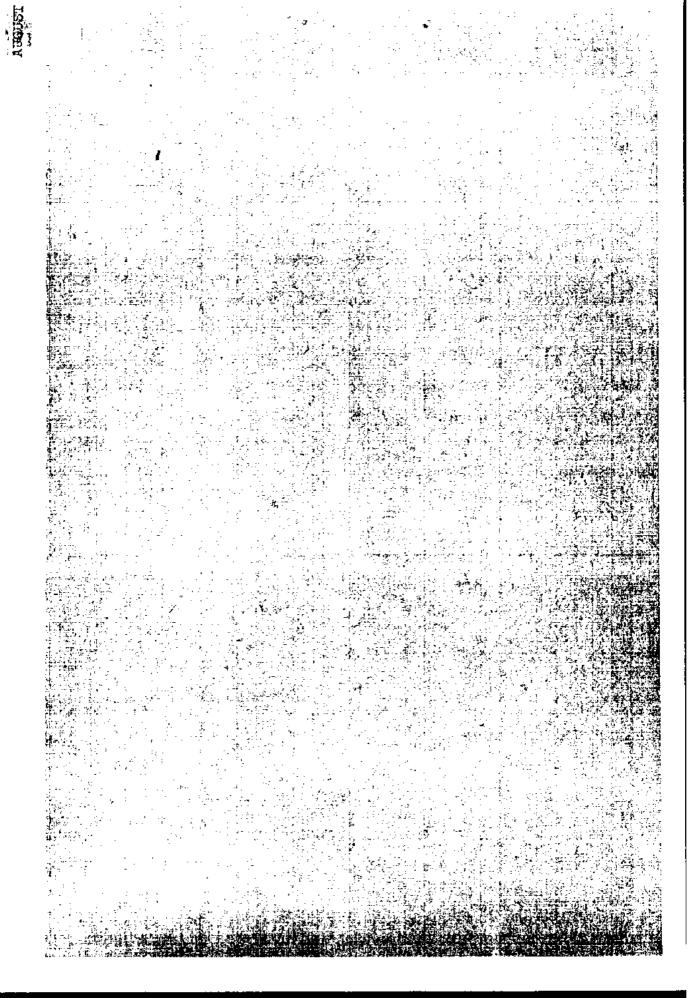
(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben rings the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but fifteen cents, take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell. They're better ... naturally.

(BIG BEN UP FULL UNTIL SIGN CFF)

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# Radio Program

Prepared and Produced by

### YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

MATTY MALNECK & ORCHESTRA

Date: THU. AUG. 3, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO, INCTime:7:15-7:30 P.M.

Product:

PALL MALL CIGARETTE

Network:

(TYPED JULY 31, 1939)

(SOUND .... ON CUE ... FOUR STROKES OF BIG BEN... )

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashicnable clubs and restaurants.... in smart cafes ...wherever particular people congregate...(GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THEME 4 OR 5 BARS)

ANNOUNCER ... (ON CUE) (OYER MUSIC)

Particular people also congregate to enjoy the distinctly <u>different</u> music of a new instrumental stylist....Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual orchestra to America. Matty Malneck first brings you his own interpretation of "I'm sorry for Myself."

PALL MALL PROGRAM AUGUST 3, 1939 (REVISED)

### FIRST NEWS ITEM

13

### ANNOUNCER ...

Do you realize that the final and most convincing test of tobacco quality is aroma? You can easily prove the excellence of the tobaccos in Pell Mell by applying this test yourself. You don't need any special training or experience ... simply open a packet of Pell Mell side by side with any other popular brand. Compare the aroma! You'll notice immediately an aromatic fragrance in Pell Mell that you've never before found in a blended cigarette. That is because ... from the finest tobaccos the world affords ... only those richest in fragrance and aroma are selected for Pell Mell. And we believe, when you discover these tobaccos in Pell Mell ... tobaccos so fine that you can recognize their quality even before you smoke them ... then you will know that Pell Mell is better - naturally.

### ANNOUNCER ... (OVER MUSIC)

A modern Malneck versi	on of "Souvenir"
(SOUVENIR"	ORCHESTRA)
	ANNOUNCER (OVER MUSIC SEGUE)
"This is No Dream"	
("THIS IS NO DREAM"	ORCHESTRA)
· ·	ANNOUNCER (OVER MUSIC SEGUE)
Matty Malneck	ANNOUNCER (OVER MUSIC SEGUE)  Plant Vincent Youmans
"Tea For Two."	
COTEA FOR TWO	ORCHESTRA)

### SECOND NEWS ITEM

### ANNOUNCER ...

If you are not already a Pell Mell smoker ... we gladly welcome a comparison between Pell Mell and the cigarette you now smoke, because we sincerely believe it will prove what we can only tell you -- that Pell Mell tobaccos are the finest produced -- that only those tobaccos richest in flavor and aroma are selected for Pell Mell. We invite you to prove it. You can easily do it by making this simple test. Buy a packet of Pell Mell -- they cost but fifteen cents for twenty ... Just open it side by side with the cigarette you are now smoking. Compare the aroma for yourself ... bearing in mind that the finest aroma is found only in the finest tobaccos. When you notice - and you can't help but notice - the full, rich aroma of Pell Mell - you'll know, even before you light a Pell Mell, why you'll enjoy it more - and why Pell Mell is better - naturally.

("FLIGHT OF THE BUMBLE BEE"......ORCHESTRA)

(FADE FOR)

### ANNOUNCER ....

Matty Malneck now brings you his own arrangement of "The Flight of the Bumble Bee"

(ORCHESTRA UP TO FINISH)

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

#### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben rings the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smcking pleasure embodied in the modern blendrof Pell Mell Famous Cigarettes. One thing more... when you buy your packet of Pell Mell, which costs but <u>fifteen cents.</u>. take particular note of the patented <u>opening</u> tab you will find on the back...an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell. They're better ... naturally (BIG BEN UP FULL UNTIL SICN OFF)

# Radio Program

Prepared and Produced by

### YOUNG & RUBICAM, Inc.

 New York City, N. Y. 285 Madison Avenue

Program: MATTY MALNECK & ORCHESTRA

DAMERS., AUG. 10, 1939

Client:

AMERICAN CIGARETTE & CICAR CO., INC.

Times - 7:30 P.M.

Product:

PALL MALL CIGARETTE

Network:

WABC

(SOUND .... ON CUE .... FOUR STADKES OF BIG BEN ...)

ANNOUNCER ... (OVER BIG BEN)

. The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants .... in smart cafes ... wherever particular people congregate ... (GOMG OUT) ... you will find Pell Mell.

(ORCRESTRA IN ... THEME 4 OR 5 BARS)

ANNOUNCER ... (ON COE) (OVER MUSIC)

Particular people also congregate to enjoy the distincely different music of a new instrumental stylist ... . Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual orchestra to America. Matty Malneck first brings you his own interpretation of "Back to Back".

("BACK TO BACK" .....

### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONTREAL . . . . TORONTO

PALL MALL PROGRAM August 10, 1939

### FIRST NEWS ITEM

ANNOUNCER...

You know that a cigarette can only be as good as its tobaccos. We know that Pell Mell tobaccos are the finest the world affords. But you hear so much nowadays about "fine tobaccos" it isn't surprising if you might wonder 'how can I tell if they are?' Well, success who knew and appreciate fines tobaccos will tell you that the accepted test of quality in tobaccos is arona. That's why we leave it entirely up to you to judge by the arona, if Pell Mell tobaccos aren't the finest you ever smoked. Buy a packet of Pell Mell ... they cost but fifteen cents for twenty. Open it, side by side with any other popular brand of cigarette, and notice the difference. Notice the rich, aromatic fragrance of Pell Mell ... a fragrance you've never before found in a blended cigaretts. It will quickly show you how much more smoking enjoyment you can expect ... and get ... when you smoke Pell Mell. For Pell Mell is better -- acturally.

	ALL I REMEMBER" Is You"
EGUE) r <b>∦</b> ture <del>€rom</del>	'ALL I REMEMBER"
r∦ture <del>€rom</del>	in a mark
	Modern Malnech ver
	Alty Makrack pays beitate to MILLIAM TELL"

## YOUNG & RUBICAM, INC. Advertising

PALL MALL PROGRAM August 10, 1939

NEW YORK . . . . CHICAGO . . . . DETROIT
HOLLYWOOD . . . . MONTREAL . . . . TORDITO

### SECOND NEWS ITEM

#### ANNOUNCER...

Do you know you can judge the quality of the tobaccos in your cigarette ... even before you smoke it ... simply by the aroma?
You don't have to know a thing about texture or color or any of the other things that go to make up really fine tobaccos ... the final and most convincing test of tobacco quality is aroma. And Pell Mell has a rich, distinctive, aroma you've never before found in a blended cigarette. Open a packet of Pell Mell. Compare them side by side with any other popular brand, and see if the difference doesn't surprise you. Then remember -- the finer the aroma -- the finer the tobaccos. This easy side by side comparison of aroma will quickly show you that Pell Mell is better ... naturally

"(ALEXANDER'S RAGTIME BAND".....ORCHESTRA)
(FADE FOR)

ANNOUNCER...

Matty Malneck now brings you his arrangement of "Alexander's Ragtime Band".

(JRCHESTRA UP TO FIRISH)

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

#### ANNOUNCER...

All too soon ... the mighty voice of London's Big Ben rings the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. One thing more ... when you buy your packet of Pell Mell, which costs but fifteen cents..take particular note of the patented opening tab you will find on the back ... an added service for you. And remember ... wherever particular people congregate, you will find Pell Mell They're better ... naturally.

(BIG BEN UP FULL UNTIL SIGN OFF)

## Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

285 Madison Avenue . New York City, N. Y.

Program:

MATTY MALNECK & ORCHESTRA

Date: HU. AUG. 17, 1939

Client:

AMERICAN CIGARETTE & CIGAR CO., INC.

Timey:15 - 7:30 P.M.

Product:
PALL MALL CIGARETTE

(REVISED)

Network:

(SOUND ... ON CUE ... FOUR STROKES OF BIG BEN ...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THEME 4 OR 5 EARS)

ANNOUNCER ... (ON CUE) (OVER MUSIC)

Particular people also congregate to enjoy the distinctly <u>different</u> music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual orchestra to America. Matty Malneck first brings you his own interpretation of "Go Fly A Kite."

("GO FLY A KITE" ..... ORCHESTRA)

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## YOUNG & RUBICAM, INC. Advertising

New York . . . . CHICAGO . . . . DETROIT BOLLYWOOD . . . . MONTREAL . . . . TORONTO

PALL MALL PROGRAM August 17, 1939

#### FIRST NEWS ITEM

#### ANNOUNCER ...

Do you realize that the final and most convincing test of tobacco quality is aroma? You can easily prove the excellance of the tobaccos in Pell Mell by applying this test yourself. You don't need any special training or experience ... simply open a packet of Pell Mell side by side with any other popular brand. Compare the aroma! You'll notice immediately an aromatic fragrance in Pell Mell that you've never before found in a blended cigarette. That is because ... from the finest tobaccos the world affords ... only those richest in fragrance and aroma are selected for Pell Mell. And we believe, when you discover these tobaccos in Pell Mell ... tobaccos so fine that you can recognize their quality even before you smoke them ... you will know that Pell Mell is better - naturally.

Announcer ... (Over music)

A modern Malneck version of "By The Waters Of Minnetonka."

("BY THE WATERS OF MINNETONKA" ... ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

... "Moon Love" ... ORCHESTRA)

ANNOUNCER ... (OVER MUSIC SEGUE)

ANNOUNCER ... (OVER MUSIC SEGUE)

... "Sunrise Gerenade" ... ORCHESTRA)

#### YOUNG & RUBICAM, INC.

Adversising

NEW YORK .... CEICAGO .... DETROIT HOLLYWOOD .... MONTREAL .... TORONTO

PALL MALL PROGRAM August 17, 1939

#### SECOND NEWS ITEM

#### ANNOUNCER ...

If you are not already a Pell Mell smoker ... we gladly welcome a comparison between Pell Mell and the cigarette you now smoke, because we sincerely believe it will prove what we can only tell you -- that Pell Mell tobaccos are the finest produced -- that only those tobaccos richest in flavor and aroma are selected for Pell Mell. We invite you to prove it. You can easily do it by making this simple test. Buy a packet of Pell Mell -- they cost but fifteen cents for twenty ... Just open it side by side with the cigarette you are now smoking. Compare the aroma for yourself ... bearing in mind that the finest aroma is found only in the finest tobaccos. When you notice - and you can't help but notice - the full, rich aroma of Pell Mell - you'll know, even before you light a Pell Mell, why you'll enjoy it more - and why Pell Mell is better - naturally.

("THE BLUE DANUBE" ..... ORCHESTRA)

#### ANNOUNCER ...

Matty Malneck now brings you his own arrangement of "The Blue Danube."

(ORCHESTRA UP TO FINISH)

(MALNECK THEME)

**力**.

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

#### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben rings the hour and our program of modern music by Malneck is ended. We hope you'll join us next Thursday when the throbbing stroke of Big Ben will again invite your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes.

\*\*The particular packet of Pell Mell\*\* which costs but fifteen cents ... take particular note of the patented opening tab you will find on the back ... an added nervice for you. And remember ... wherever particular people congregate, you will find Pell Mell ... They're better ... naturally.

(SIG BEN UP FULL UNTIL SIGN OFF)

" However the a form on the government of the 1 House I at in thermand There were hands The same of the court of the co Burgara Baran Bara · [4] and the second

without a song Hackingarden her a throw Knowl Harrist almen There may hands Rev Barrole ATX01 0230158

# Radio Program

Prepared and Produced by

## YOUNG & RUBICAM, Inc.

Program:

MATTY MALNECK & ORCHESTRA

Client:

Product:

AMERICAN CIGARETTE & CIGAR CO., INC.

PALL MALL CIGARETTE

Date No. Aug. 24, 1939

Time: 15 - 7:30 P.M.

Network: WABC

(SOUND ... ON CUE ... FOUR STROKES OF BIG BEN ...)

ANNOUNCER ... (OVER BIG BEN)

The mighty voice of London's historic Big Ben invites your attention to the rich smoking pleasure embodied in the modern blend of Pell Mell Famous Cigarettes. In fashionable clubs and restaurants ... in smart cafes ... wherever particular people congregate ... (GONG OUT) ... you will find Pell Mell.

(ORCHESTRA IN ... THEME 4 OR 5 BARS)

ANNOUNCER ... (ON CUE) (OVER MUSIC)

Particular people also congregate to enjoy the distinctly different music of a new instrumental stylist ... Matty Malneck. Pell Mell takes pleasure in presenting this young musician and his unusual orchestra to America. Matty Malneck first brings you his own interpretation of "Hawaiian War Dance."

("HAWAIIAN WAR DANCE" ..... ORCHESTRA)

#### YOUNG & RUBICAM, INC.

Advertising

New York , . . . CHICAGO . . . . DETROIT HOLLYWOOD . . . . MONIREM . . . . TORONTO

PALL MALL PROGRAM August 24, 1939

#### FIRST NEWS ITEM

#### ANNOUNCER ...

What is the accepted, <u>final</u> test of <u>cuality</u> in tobaccos? How do those who <u>know</u> and <u>appreciate</u> fine tobaccos <u>judge</u> quality? By a very simple but <u>convincing</u> test that we urge you to apply. They tell by the <u>aroma</u>. Get a packet of Pell Mell ... they cost <u>but fifteen</u> cents for twenty. Open it side by side with any other popular brand of cigarette. Compare the aroma ... bearing in mind that the <u>finest aroma</u> is found <u>only</u> in the <u>finest tobaccos</u>. You can't <u>help</u> but notice the <u>difference</u> ... the full, rich aroma of Pell Mell. Judge for yourself, on the basis of that test ... if Pell Mell isn't the cigarette that will please you most. We are confident it will open your eyes to how much <u>more</u> smoking enjoyment you can expect ... and <u>get</u> from Pell Mell. For Pell Mell is better ... naturally.

'	ANNOUNCER (OVER MUSIC)
A new melody in a newer v	ersion by Malneck "To You."
	ORCHESTRA)
	ANNOUNCER (OVER MUSIC SEGUE
Matty Malneck salutes Vir	ncent Youmans with a musical sketch of
favorite Youmans melodies	
(YOUMANS MEDLEY	ORCHESTRA)

y ...

#### YOUNG & RUBICAM, INC.

Advertising

NEW YORK . . . . CHICAGO . . . . DETROIT
HOLLYWOOD . . . . MONTREAL . . . . TORONTO

PALL MALL PROGRAM August 24, 1939

#### SECOND NEWS ITEM

#### ANNOUNCER ...

With the playing of Matty Malneck's next melody, we come to the end of our current Pell Mell series. We'd first like to say that we sincerely hope you've enjoyed these Thursday visits to your homes. We know that we've acquainted many of you with a new and keener smoking enjoyment by introducing you to Pell Mell - the cigarette that is better -- naturally. For Pell Mell was created with but one thought in mind -- to win your favour by its quality. And we honestly believe we are offering you the finest cigarette you could buy anywhere for the price. For knowing that a cigarette can only be as good as its tobaccos -- Pell Mell tobaccos are selected from among the finest the world affords ... and only those tobaccos richest in fragrance and aroma are used. That's why we are confident Pell Mell will please you most. All we ask is that you see if it won't. We leave it entirely to your good judgment to decide that Pell Mell is better ... naturally.

("HEARTS AND FLOWERS" ...... ORCHESTRA)

(FADE FOR)

#### ANNOUNCER ...

Matty Malneck now brings you his own arrangement of "Hearts And Flowers."

(ORCHESTRA UP TO FINISH)

(MALNECK THEME)

(AT CLOSE OF LAST NUMBER BIG BEN BONGS)

#### ANNOUNCER ...

All too soon ... the mighty voice of London's Big Ben rings the hour and this series of Pell Mell programs comes to an end. To Matty Malneck ... and his orchestra ... our sincere thanks for the many friends they have made for Pell Mell ... And until we meet again ... remember ... wherever particular people congregate, you will find Pell Mell ... They're fifteen cents for twenty ... They're better ... naturally. Au revoir.

(BIG BEN UP FULL UNTIL SIGN OFF)

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